SANTA BARBARA THE AMERICAN RIVIERA Work Plan & Training Google DMO Partnership - Miles Support Services

MILES

January 2019

The goal of the program is to create a role and a voice for the DMO in more parts of the decision making process.









Audit & Activation Understanding **how visitors search** for the destination, and **what they see** when they do.

Audit & Activation Program Deliverables:

- Consumer/Search Behavior Analysis
- Baseline Google Ecosystem Audit
- GMB Completeness Audit
- Work Plan & Recommendations
- GMB Missing Data Submission
- Visual Content Review & Asset Submission



So... now what?



AGENDA What we'll cover today

- Tools and Resources
 - DMO Partnership knowledge base
 - DMO issue form
 - Pixel phone
 - Google My Business Dashboard
 - Local Guides Program
- Work Plan & Step-By-Steps
 - Verification
 - Listing Information
 - Visual Assets (photos & 360s)
 - Optimization
- Measurements & Tracking



Tools & Resources





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How to make the most of your destination on Google

The DMO Partnership Program aims to enhance your destination's online visibility.

Much of Google's online content is built on the combined contributions of Google, users, and DMOs.

In this help center you will find the details on how you can get the most out of Google products and help your local partners update their information on Google.

Knowledge Base



https://support.google.com/streetview_trusted/answer/7661048?hl=en&ref_topic=7623484











DMO Report an Issue form

Welcome to the DMO Partnership program. Please use this form to report any issues you might experience with the tools and platforms on Google related to your participation in the program. Remember to provide us with as much relevant information as possible so we can assist you in a timely manner.

In order for us to support you in the best way possible, we ask you to please submit one issue per report. May you have multiple issues, please fill in the form multiple times.

•

Email address *

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Please enter your email address

Country *

Select one

DMO name

DMO Issue Form

https://support.google.com/streetview_trusted/contact/dmo



Please enter the name of your organization



Supplied Pixel Phone

Used for:

- Trusted Verifier App
- Photo Capture
- Photo Uploads
- Street View Capture
- Street View Upload
- GMB Dashboard (Mobile)

Preloaded with your account and whitelisted apps.

Data only sim (no phone number) supplied for 12 months.



Google My Business





About 20,200,000 results (0.79 seconds)

Mitchell Corn Palace, SD | Official Websit

https://comparace.com/ * The World's Only Com Palace is Mitchell's premier tourist attraction. Some 500,000 tourists come fro around the nation each year to see the uniquely designed ... Com Palace History - Visiting - Com Palace Festival - Com Palace Murals

This is the

Knowledge Panel It contains everything Google knows about

a business.

→ More images for corn palace

Corn Palace, Mitchell, South Dakota - Roadside America

/ith its mad mix of onion domes and minarets, this com-plastered edifice loo

ut of czarist Russia. Undergoing reconstruction: travelers ...

People also ask



World's Only Corn Palace

 Website
 Directions
 Save

 4.1 ★★★★★
 1,898 Google reviews

Building in Mitchell, South Dakota

The Corn Palace, commonly advertised as The World's Only Corn Palace and the Mitchell Corn Palace, is a multi-purpose arena/facility located in Mitchell, South Dakota, United States. Wikipedia

Address: 604 N Main St, Mitchell, SD 57301

Opened: 1921

Height: 68'

Hours: Open - Closes 5PM -

Architectural style: Moorish Revival architecture

Did you know: Folks wanted a place to gather and celebrate their bountiful South Dakota corn harvests, thus the Corn Palace and Corn Palace Festival were born. roadtrippers.com

Suggest an edit

Events

Wed, Oct 10 6:00 PM	DWU Volleyball	
Sat, Oct 13 3:00 PM	DWU Women's Basketball Alumni Game	
Sun, Oct 14 7:00 AM	Zombie Run	
View 5+ more		

Know this place? Answer quick questions





Website Visits 11,585

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Views on Google Search:

252,397

Views on Google Maps:

11,082,365

0



PA 19106. Wikipedia

Information provided by Nicole Woods for Independence Visitor Center Corp.





Local Guides Program



AriMar

NayaraA



brittym

AriMar



10:02 🗳 🚥

🛛 🖓 🗇 💎 ⊿ 💼 78%

← C.A. Clark



Number of Contributions

2	Reviews	104
*	Ratings	17
0	Photos	58
	Videos	2
=	Answers	1,813
9	Edits	47
•	Places added	4
	Facts checked	7
2	Q&A	3

Contributions to your Business Information including:

- Reviews
- Ratings
- Photos
- Videos
- 360s
- Answers
- Edits
- Places
- Facts
- Questions & Answers



ALL 360° VIEW











ſ						
			Ready to host a meet-u	ıp?		
		Get peop	le excited about your event with a	beautiful photo		
		(10	su x sou pixeis), then hii in the dei	tails below		
		1	ADD PHOTO			
L				Date		
L				Date	~	
N	ame your meet-up			Date	~	
N	ame your meet-up Examples: Mumbai Coffee Social or M	luseum Tour in Buenos Aires		Start Time	End Time	
N	ame your meet-up Examples: Mumbai Coffee Social or M	luseum Tour in Buenos Aires		Start Time	End Time 02:00 PM]
N.	ame your meet-up Examples: Mumbai Coffee Social or M elect a meet-up type	luseum Tour in Buenos Aires		Start Time	End Time 02:00 PM	
N. Si	ame your meet-up Examples: Mumbai Coffee Social or M elect a meet-up type Choose one from the list	luseum Tour in Buenos Aires	· · · ·	Date Start Time 12:00 PM Maximum number of at	End Time 02:00 PM tendees (optional)	

Organize Meetups with Local Guides to support local businesses

- Bar/Restaurant crawl
- Photo walk
- Tours of new businesses

Invite has to be a person, but event can be "sponsored by the CVB".

The Work Plan



Work Plan Checklist

Verification

- Identify listings that should be claimed by the DMO and begin to proactively manage content
- □ Assist unverified partners with verification

Listing Information

- Add missing information for Top Sights and GMB listings
- □ Identify and flag duplication in Top Sights
- Add missing listings to Google Maps

Visual Assets (Photos & 360s)

- Identify and upload owned assets to relevant listings
- Identify and upload destination "generic" owned assets and upload to Google Maps

- Flag irrelevant or low-quality images in the photo galleries of popular POIs
- Create new images for POIs that are underrepresented and upload via maps

Optimization

- Identify technical issues and other bugs within products and flag to google via form
- Optimize articles around appropriate keywords related to your destination in travel guides.
- Optimize YouTube titles, descriptions and tags.
 Add additional video content if available
- Implement structured data/schema data on events and other pages of your website
- Optimize images on your site
- Utilize Posts on Google program to expand organic exposure for events, etc.

Verification

Identify listings that should be claimed by the DMO and begin to proactively manage content

Assist unverified partners with verification



Look for claimable businesses in this column of the Top Sights Audit document.

1	А	В	С	D	E		G	Н	1	J	K	L	М	
1	Santa Barbara Top Sights Audit				Note: 0 n	nea. no	photos, .	1 mean	s some ph	otos but	needs ir	nprove	ement, 2 means j	plenty
2	Possible Values		0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1,2			
3	Listing Title	Business Category	Descrip.	Reviews	Address	Verified	Hours	Phone	Website	Events	Photos	Total	Completeness	Relev
4	Mission Santa Barbara	Catholic church in Sa	1	1	1	0	0	1	1	1	2	8	80%	Yes
5	Stearns Wharf	Tourist attraction in	1	1	1	0	1	1	1	0	2	8	80%	Yes
6	Santa Barbara Zoo	Zoo in Santa Barbar	1	1	1	1	1	1	1	1	2	10	100%	Yes
7	Superior Court Of California County Of Santa Barbara	Building in Santa Ba	1	1	1	0	1	1	1	1	2	9	90%	Yes
8	East Beach	Santa Barbara	-	-	-	-	-	-	-	-		-	-	?
9	Stearns Wharf	Harbor and wine	-	-	-	-	-			-	-	-	-	No
10	Arroyo Burro Beach County Park	Park in Santa Barbar	1	1	1	0	1	1	1	1	2	9	90%	Yes
11	El Presidio de Santa Bárbara State Historic Park	Museum in Santa Ba	1	1	1	1	1	1	1	1	1	9	90%	Yes
12	Santa Barbara Botanic Garden	Botanical garden in	1	1	1	1	1	1	1	1	2	10	100%	Yes
13	State Street	Shopping	-	-	-	-	-				-	-	-	?
14	Lotusland	Botanical garden in	1	1	0	1	0	1	1	0	2	7	70%	Yes
15	Leadbetter Reach	Park in Santa Rarha	1	1	0	n	1	1	1	1	1	7	70%	Vec
-	Top Sights Missing Entities +						•							

And in this column of the GMB Audit document.

	F	Н	1	К	М	0	X	Y	AF	AG
1	gAddress	gType	gMapLink	gTown	gPhone	gWebsite	cTotalScore	gRating	Status	Claimable?
2	1219 State St, Santa Barbara, CA 93101, USA	art_gallery	https://map	Santa Barbara	(805) 453-4123	https://www.	71	4.7	Active	Yes
3	2670 Ontiveros Rd, Los Olivos, CA 93441, USA	food	https://map	Los Olivos	(805) 688-8664	[No website]	86	4.4	Active	No
4	1909 CA-246, Buellton, CA 93427, USA	food	https://map	Buellton	(805) 735-7000	[No website]	86	4.9	Active	No
5	Santa Barbara, CA, USA	food	https://map	Santa Barbara	(805) 453-4063	http://www.sl	86	5	Active	No
6	3400 Calle Real, PO Box 62154, Santa Barbara, CA 93105, USA	food	https://map	Santa Barbara	(805) 403-1533	[No website]	43	[No rating]	Active	No
7	121 State St, Santa Barbara, CA 93101, USA	lodging	https://map	Santa Barbara	[No phone]	https://www.i	71	4.2	Active	No
8	2918, 1555 S Jameson Ln, Montecito, CA 93108, USA	lodging	https://map	Montecito	[No phone]	https://www.	71	4.6	Active	No
9	1317 State St, Santa Barbara, CA 93101, USA	movie_theater	https://map	Santa Barbara	(805) 963-9580	http://metrot	86	4.5	Active	No
10	1012 State St, Santa Barbara, CA 93101, USA	night_club	https://map	Santa Barbara	(805) 965-4351	[No website]	86	4.2	Active	No
11	Ventura, CA 93001, USA	park	https://map	Ventura	(805) 658-5730	http://www.n	86	4.7	Active	Yes
12	Cold Spring Rd, Montecito, CA 93108, USA	park	https://map	Montecito	(805) 969-9990	http://www.lo	86	4.8	Active	No
13	898 S Sepulveda Blvd Suite 420, El Segundo, CA 90245, USA	point_of_intere	https://map	El Segundo	(310) 421-1861	http://www.3	86	[No rating]	Active	No
14	22 N Voluntario St, Santa Barbara, CA 93103, USA	point_of_intere	https://map	Santa Barbara	(805) 963-0842	http://bethmo	86	[No rating]	Active	No
15	405 Glen Annie Rd, Goleta, CA 93117, USA	point_of_intere	https://map	Goleta	(805) 968-6400	http://glenanr	86	4.4	Active	No
3	Overall Stats Incomplete Listings Complete List	stings Missing	Data Miss	ing Listings 📋 .	+ : •					

Verification Status

Between the Top Sights and GMB Audits, we found **43 listings** that are claimable, but haven't yet been claimed. Ala Mar Motel Andree Clark Bird Refuge Arlington Plaza Arroyo Burro Beach County Park **Babcock Winery & Vineyards** Bouchon Santa Barbara Casa de la Guerra Channel Islands National Park Chase Palm Park Chumash Painted Cave State Historic Park **Douglas Family Preserve** Goleta Beach Park Hangar SB LLC Hollister Brewing Company Kids World Knapp's Castle Land Shark Leadbetter Beach Lookout Park Mission Rose Garden Mission Santa Barbara Moreton Bay Fig Tree Old Spanish Days Carriage Rancho San Marcos Golf Course Rattlesnake Canyon Park

Relevé Unlimited **Rocky Nook Park** Sandpiper Golf Club Santa Barbara Architectural Foundation Santa Barbara Center for the Performing Arts Santa Barbara County Courthouse Gardens Santa Barbara Museum Of Art Santa Barbara Vintners Santa Barbara Waterfront Department Santa Barbara Winery Shoreline Park Spanish Garden Inn Stearns Wharf Superior Court Of California County Of Santa Barbara The Cabanas, Santa Barbara The Club & Guest House At UC Santa Barbara The Granada Theatre Youth Interactive

Fvaluate businesses that are claimable to determine if they can/should be claimed by the DMO, or of they are owned businesses that need help getting verified.



Make two lists of unclaimed businesses.

1. Listings that the DMO owns, or that are unmanaged public listings that the DMO wants to be responsible for.

2. Listings that are privately owned, and are important to tourism.

Use "normal" verification process, or use Miles Support to perform instant verification. Do not use Trusted Verifier for your own listings.

Contact the owners and offer to help them get verified using the Trusted Verifier App on your supplied Pixel phone.

Trusted Verifier Step-By-Step





What is "Trusted Verifier?"

Trusted Verifier is a "whitelist" (invite-only) application available through the Google Play store. It was piloted as part of a chamber of commerce program in 2016 called "Let's Put Our Cities on the Map". Trusted Verifier allows approved accounts to **instantly verify listings for businesses in person**.





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Welcome to the DMO Knowledge Base

How to make the most of your destination on Google

The DMO Partnership Program aims to enhance your destination's online visibility.

Much of Google's online content is built on the combined contributions of Google, users, and DMOs.

In this help center you will find the details on how you can get the most out of Google products and help your local partners update their information on Google.



Knowledge Base



DMO Trusted Verifier Training

Restricted DMO Help

Describe your issue

Trusted Verifier

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Using the Trusted Verifier App \boxdot makes Google My Business verifications easier and faster.

If the business doesn't exist on Google Maps, you can help the owner sign up to Google My Business, create a listing account, and immediately verify them on the spot.

From that moment, they are able to manage their account; add all the necessary information, photos, and events; and respond to reviews.

When the account isn't verified, user generated content appears and anyone can modify it.

More information about the Trusted Verifier app can be found on the Help center $\ensuremath{\boxdot}$.







DMO Trusted Verifier "Quiz"

DMOs-Trusted Verifier Quiz

Thanks for signing up to be a Trusted Verifier—we're thrilled that you'll be using the Trusted Verifier app to get businesses in your community verified on Google My Business. Before you can get whitelisted and gain access to the app you'll need to complete training and pass this short quiz.

* Required

Please provide your first and last name. * Ex: Fred Flintstone

Your answer

DMO's Name *

Your answer

https://support.google.com/streetview_trusted/answer/7629025?hl=en&ref_topic=7623484

Your answer

Joining the Beta: <u>Http://g.co/TrustedVerifierApp</u> and install the app.



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1.

Does the business exist, and is it verified already?







2.

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OPEN A BLANK BROWSER WINDOW: In

Chrome on a laptop or desktop computer (not a phone or tablet), click in the upper right corner to display the users panel, select "Guest". This clears all login, cookies, users, etc. from the browser. (You can also use incognito mode if you prefer)





At this point, have the business owner sit down at the laptop.



Google

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Sign in to continue to Google My Business

Forgot email?			
More options	I	NEXT	

3.

OWNER LOGIN:

Go to this address in the browser: https://business.google.com/add/tv Ask the business owner to login to the Google account that will become the owner of the listing.



Important!

Just to reiterate - you MUST start the process with this URL. If you don't you won't have the "in-person" option to verify and it may prevent the owner from accessing that option even if you start over again.

https://business.google.com/add/tv



What's the name of your business?

Business name

Catch of the Pel

The Catch of the Pelican Seagate Drive, Naples, FL, USA

by continuing you agree to the following remis of service

NEXT

4.

BUSINESS NAME SEARCH:

Once the owner is logged in, search for the business name. As you type you'll get suggestions, what you want to do is click the suggestion below the search field to continue. If there aren't any suggestions - you can still verify, but you'll have to type the full information in. Note that not all businesses CAN be verified this way.



← Where are you located?

Country / Region	
United States	~
Street address	
475 Seagate Drive	
	add line
City	
Naples	
State	ZIP code
Florida	34103



NEXT

I deliver goods and services to my customers. Learn more

5.

ADDRESS CLARIFICATION:

In some cases, you'll be asked to clarify address information.



← What kind of business do you run?

Correct category selection helps you attract customers who are searching for businesses like yours in your area. Select a category that best matches your business. Learn more



CATEGORY:

In some cases, you'll be asked to select a business category. The categories are limited and fixed by Google - you can't add to them. You can however select multiple categories later on to try to best represent the business.



← Make connections (optional)

Providing current info will help customers get in touch and learn more about your business.



Website

http://www.naplesgrande.com/resort/spa-wellness

NEXT

PHONE & WEBSITE:

Add or skip depending on how much time you have. Owners can always add these later.



← Stay in the know

Would you like to receive communications with personalized tips and recommendations to improve your business's presence on Google?

O Yes O No

NEXT

NOTIFICATIONS:

Best to click "Yes" here, the owner can always change their notification settings once they log in.



← Verify your connection to this business

Let's confirm that you're authorized to manage this business listing. Once verified, you'll be able to make the most of your listing on Google.

- ✓ Get your business found on Google Search & Maps
- Respond to customer reviews
- Create promotional posts and upload photos
- ✓ Track business analytics

CONTINUE

9.

Just hit "continue" here.





10.

VERIFICATION:

The next dialog includes the available methods of verification. If "In person" is grayed out, the business category is not valid for instant verification and another method must be used. Select "Verify" next to "In person" to proceed.



Show this code

Have your Google representative scan this code



CONTINUE

Having problems?

CHANGE METHOD

11.

VERIFICATION:

The next dialog shows the QR Code that you will need to scan in your Trusted Verifier App to complete the verification.



This is the only part that requires the phone.



Bermuda Official Visito... October 16 B Dockyard Terrace, Sandy's 0 Parish

Bermuda Tourism Auth... October 16 22 Church Street, Hamilton

R 400 Commercial Street, Waterloo, IA 50701

B

12

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Miles Partnership

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Riverloop Expo Plaza, J... October 12 0

 \Box

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Barcode Scanner

HISTORY

SHARE

a barcode inside the viewfinder rectangle to

Google My Business \equiv 0 The Catch of the Pelican Advertise easily in minutes Published (2 updates) Naples, FL 34103 This location has updated information from Google users or other sources. Review these published updates to make sure that they're accurate. 22 Home **REVIEW UPDATES** Posts 闸 Info LATEST REVIEWS 678 Insights Show up whenever customers are looking for you online - on their computers Amanda Shames or mobile devices. Set up in minutes, and only pay when your ad is clicked. 4 days ago Learn more Reviews ★ ★ ★ ★ amazing food. my mother and I ate there 3 nights Start with \$100 in free ad credits while staying at the hotel, every meal was amazing, burger, salmon Photos More **GET STARTED** REPLY Website ** Users aaron mandel Complete your listing 5 days ano Add a profile picture so people can recognize your business ★ ★ ★ ★ We are here late last night after a long day of across Google. Create an ad traveling. The service was great and the food was on point. ADD PROFILE PHOTO Add new location REPLY 睛 Manage locations MANAGE REVIEWS Your business is on Google Settings G View on Search LATEST CUSTOMER PHOTOS View on Maps Support

VERIFIED, you can move on to the next person. Close the browser window and restart from the beginning.



Trusted Verifier Potential Verification Issues



CREATING A GOOGLE ACCOUNT: If

the business owner doesn't have an existing Google account, have them set one up here:

https://accounts.google.com/SignUp ?service=accountsettings. Note that you can switch between an @gmail account and an existing email account with the link under the username field. Note though that some products will require a gmail.com address.

Create your Google Account

One account is all you need One free account gets you into everything Google.

Take it all with you Switch between devices, and pick up wherever you left off.



		Last		
01				
Choose your use	rname			
			@gma	il.com
I prefer to use my	curren	t email ad	dress	
Create a passwo	rd			
Confirm your pas	swor	d		
Birthday				
Month	\$	Day	Year	
Gender				
Lam				\$
Mobile phone				
Mobile phone				
Mobile phone				



LOST PASSWORD: If the business owner has an account, but has lost or forgotten the password, use the recovery options here: https://accounts.aooale.com/sianin/v2/ usernamerecovery?service=accountset tings&passive=1209600&osid=1 to try to reclaim the password. There are several steps available and the recovery answers will depend on how the account was set up. If the password for the account isn't recoverable, create a new account, complete verifying the business and the business owner can transfer ownership of the business to a different user later, if and when they recover the password.



PREVIOUSLY REQUESTED A VERIFICATION:

If the business owner has previously requested verification via postcard, you'll need to invalidate that pending verification before you can access Instant Verification. In the Business owner's GMB account there will be a blue bar across the top that ends with either:

"... learn more [Enter Code]," in which case click the "Enter code" button and enter "00000" five times to invalidate the postcard verification. Return to section IV to complete verification. "... I don't' have a code [Enter Code]," in which case click "I don't have a code" and then return to section IV.



BUSINESS IS VERIFIED, BUT WE DON'T KNOW TO WHOM: To learn who the business is currently verified to, complete the search, but instead of the dialog shown earlier you will see this dialog, which shows a portion of the verified email. If the business owner can recognize the email from that portion, proceed with one of the other steps here to login with that account.





This process of requesting ownership can be lengthy, so it is preferable for the business owner to locate the email and password another way. At this point in the process, no verification can be performed.



Trusted Verifier Usage Rules and Notes



What kind of documents do business owners need to be verified at a partner event?

Business owners should bring one or more of the following documents to an event to be eligible for verification with Trusted Verifier:

- Utility bills
- Tax letters
- Business registration certificates

 All documents must be original and include the business' name, address, and category (if possible). Copies of documents are not acceptable. A business card isn't sufficient for verification with the Trusted Verifier app.

It's the Trusted Verifier's responsibility to become familiar with the types of documents they'll verify.

Do not verify a business without the required documentation. The business owner can request verification through one of the other verification methods.

Get Your Business Online I events in North America and Puerto Rico: If the business owner doesn't have the required documents on hand, you may verify the business by searching for it on the relevant government business entity search site I.

About the verification process

I'm not sure if I can verify a business by following the Trusted Verifier policies. What should I do?

If the business doesn't follow our policies and requirements to get verified with the Trusted Verifier app, you shouldn't verify the business. However, you can suggest that the user try a different verification method, like postcard verification.

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I'm verifying at an event and the participant has no proof documents, but I personally know them and their business. Can I still verify them with the Trusted Verifier app?

No.

Listing Information

Add missing information for Top Sights and GMB listings*

Identify and flag duplication in Top Sights

Add missing listings to Google Maps

*Miles will work on these items on your behalf as part of your Program scope.



Look for missing data in these columns of the audit documents

13 898 S Sepulveda Blvd Suite 420, El Segundo, CA 90245, USA

Overall Stats Incomplete Listings Complete Listings

14 22 N Voluntario St, Santa Barbara, CA 93103, USA

15 405 Glen Annie Rd, Goleta, CA 93117, USA

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	Δ	B	C	D	E	F	G	н		к		м	
1	Santa Barbara Top Sights Audit			0	Note: 0 me	eans no n	hotos 1	means some r	photos but	needs in	nrovem	ent 2 means n	lentv
2	Possible Values		01	01	01	01	01		1 01	012	provem	ent, z nicuns pi	ency
3	Listing Title	Rusine's Category	Descrin F	Reviews	A 1 1			hone Website	E Events	Photos	Total Co	ompleteness F	Relev
4	Mission Santa Barbara	Catholic courch in Si	1	1	1	0	0	1	1 1	2	8	80% \	Yes
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8	East Beach	Santa Barbara	\ .		-	-	-	-		-		- 7	?
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1	3 State Street	Shopping	~	-	-		-	-		~	-	- 7	?
1	1 Lotusland	Botanical garden in	1	1	0	1	0	1	1 0	2	7	70% \	res
1	Leadhetter Reach	Park in Santa Rarhai	1	1	-	-	1	1	1 1	1	7	70%	/ec
	Top Signts Missing Entities (+)												
	F	Н	1		К		1	0	Х		Y	AF AG	
1	gAddress	gType	gMapLir	nk gTo	wn	gPhone		gWebsite	cTotalSco	ore gRat	ng S	Status Claimat	ole?
2	1219 State St, Santa Barbara, CA 93101, USA	art_gallery	https://	map San	ta Barbara	(805) 45	3-4123	https://www.		71	4.7	Active Yes	
3	2670 Ontiveros Rd, Los Olivos, CA 93441, USA	food	https://	map Los	Olivos	(805) 68	8-8664	[No website]		86	4.4	Active No	
4	1909 CA-246, Buellton, CA 93427, USA	food	https://	map Bue	ellton	(805) 73	5-7000	[No website]		86	4.9	Active No	
5	Santa Barbara, CA, USA	food	https://	map San	ta Barbara	(805) 45	3-4063	http://www.s		86	5 /	Active No	
6	3400 Calle Real, PO Box 62154, Santa Barbara, CA 93105,	USA food	https://	map San	ta Barbara	(805) 40	3-1533	[No website]		43 [No r	ating]	Active No	
7	121 State St, Santa Barbara, CA 93101, USA	lodging	https://	map San	ta Barbara	[No pho	ne]	https://www.		71	4.2	Active No	
8	2918, 1555 S Jameson Ln, Montecito, CA 93108, USA	lodging	https://	map Mo	ntecito	[No pho	ne]	https://www.		71	4.6	Active No	
9	1317 State St, Santa Barbary, CA 93101, USA	movie_theater	https://	map San	ta Barbara	(805) 96	3-9580	http://metrot	1	86	4.5	Active No	
10	1012 State St, Santa Barbara, CA 93101, USA	night_club	https://	map San	ta Barbara	(805) 96	5-4351	[No website]	7	86	4.2	Active No	
11	Ventura, CA 93001, USA	park	https://	map Ver	itura	(805) 65	8-5730	http://www.n		86	4.7	Active Yes	
12	Cold Spring Rd, Montecito, CA 93108, USA	park	https://	map Mo	ntecito	(805) 96	9-9990	http://www.le		86	4.8	Active No	

point of intereshttps://map El Segundo

point of interechttps://map.Goleta

Missing Data

point of intereshttps://mapSanta Barbara (805) 963-0842 http://bethmc

Missing Listings

(310) 421-1861 http://www.3

(805) 968-6400 http://glenanr

... (+) : •

86 [No rating] Active No

86 [No rating] Active No

4.4 Active No

86

Use the Missing Data tab to isolate listings in your destination that need updated information.



Evaluate possible duplicates within Top Sights (highlighted in the audit document in yellows/oran ges).

Santa Barbara Top Sights Audit				Note: 0 m	means i -	photos,	1 mean	s some pho	otos but	needs in	nproveme	ent, 2 means plenty of good ph
Possible Values		0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1,2		
Listing Title	Business Category	Descrip. R	Reviews	Address	Verified	Hours	Phone	Website	Events	Photos '	Total Co	mpleteness Relevant Listing
Mission Santa Barbara	Catholic church in Si	1	1	1	0	0	1	1	1	2	8	80% Yes
Stearns Wharf	Tourist attraction in	1	1	1	0	1	1	1	0	2	8	80% Yes
Santa Barbara Zoo	Zoo in Santa Barbar	1	1	1	1	1	1	1	1	2	10	100% Yes
Superior Court Of California County Of Santa Barbara	Building in Santa Ba	1	1	1	0	1	1	1	1	2	9	90% Yes
East Beach	Santa Barbara			-	-	-					-	- ?
Stearns Wharf	Harbor and wine	2	1	÷	-		14		12	1.12	-	- No
Arroyo Burro Beach County Park	Park in Santa Barbai	1	1	1	0	1	1	1	1	2	9	90% Yes
El Presidio de Santa Bárbara State Historic Park	Museum in Santa Ba	1	1	1	1	1	1	1	1	1	9	90% Yes
Santa Barbara Botanic Garden	Botanical garden in	1	1	1	1	1	1	1	1	2	10	100% Yes
State Street	Shopping	-	-	-	-	-		-		-	-	- ?
Lotusland	Botanical garden in	1	1	0	1	0	1	1	0	2	7	70% Yes
Leadbetter Beach	Park in Santa Barbar	1	1	0	0	1	1	1	1	1	7	70% Yes
Shoreline Park	Park in Santa Barbar	1	1	0	0	1	1	1	1	1	7	70% Yes
Santa Barbara Museum Of Art	Museum in Santa Ba	1	1	1	0	1	1	1	1	2	9	90% Yes
Santa Barbara Museum of Natural History	Museum in Santa Ba	1	1	1	1	1	1	1	1	2	10	100% Yes
Santa Barbara Museum of Natural History Sea Center	Museum in Santa Ba	1	1	1	1	1	1	1	0	1	8	80% Yes
Old Mission Santa Barbara	Historical landmark	1	1	1	1	1	1	1	0	2	9	90% Yes
Alice Keck Park Memorial Gardens	Park in Santa Barbar	1	1	1	1	. 1	1	1	0	1	8	80% Yes
Visit Santa Barbara	Non-profit organiza	0	1	1	0	0	1	1	0	1	5	50% Yes
Douglas Family Preserve	Nature preserve in 5	1	1	0	0	1	1	1	0	1	6	60% Yes
Chumash Painted Cave State Historic Park	State park in Santa E	1	1	0	0	0	1	1	0	1	5	50% Yes
Chase Palm Park	Park in Santa Barbar	1	1	1	0	0	1	1	0	1	6	60% Yes
Alameda Park	Park in Santa Barbar	1	1	1	1	0	1	1	1	2	9	90% Yes
Santa Barbara Historical Museum	Museum in Santa Ba	1	1	1	1	1	1	1	0	2	9	90% Yes
MOXI, The Wolf Museum of Exploration + Innovation	Museum in Santa Ba	1	1	1	1	1	1	1	0	2	9	90% Yes
Knapp's Castle	Mansion in Santa Ba	1	1	0	0	0	0	0	0	2	4	40% Yes
East Beach	Beach	-	-	-	-	5 5		-			-	- No
East Cabrillo Boulevard	N/A	-			-			•	-		-	- ?
Butterfly Beach	Scenic, sandy beach	-	-	-	-	-	÷	-	14	1		- ?
Andree Clark Bird Refuge	Park in Santa Barbar	1	1	1	0	1	1	1	0	1	7	70% Yes
Goleta Beach Park	Park in Santa Barbar	1	1	1	0	0	1	1	0	1	6	60% Yes
West Beach	Santa Barbara			-	-		16		1			- ?
West Beach	Beach											- No
Rattlesnake Canyon Park	Park in Santa Barbar	1	1	0	0	0	1	1	0	2	6	60% Yes
Moreton Bay Fig Tree	Historical landmark	1	1	0	0	1	0	1	0	1	5	50% Yes
Santa Barbara County Courthouse Gardens	Park in Santa Barbar	0	1	1	0	1	1	1	0	1	6	60% Yes
Elings Park	Park in Santa Barbar	1	1	1	1	1	1	1	1	1	9	90% Yes
Santa Barbara Waterfront Department	City government off	0	1	1	0	1	1	1	0	1	6	60% No
Museum of Contemporary Art Santa Barbara	Museum in Santa Ba	1	1	1	1	1	1	1	0	1	8	80% Yes



DMO Report an Issue form

Welcome to the DMO Partnership program. Please use this form to report any issues you might experience with the tools and platforms on Google related to your participation in the program. Remember to provide us with as much relevant information as possible so we can assist you in a timely manner.

In order for us to support you in the best way possible, we ask you to please submit one issue per report. May you have multiple issues, please fill in the form multiple times.

•

Email address *

Q

Please enter your email address

Country *

Select one

Use the DMO Issue Form to flag issues like duplicate Iocations.

DMO name

https://support.google.com/streetview_trusted/contact/dmo



Please enter the name of your organization

Add Missing Places to Maps



This tab shows business listings provided by the DMO that do not appear on Google Maps. These are opportunities to improve both maps and the exposure for these businesses by adding their information to the maps product.

	C	D	E	F	G	Н
1	These listings do not currently have GMB listings.					
2						
3	Name	Primary Phone	Physical Address 1	Physical City	Physical Zip	Web Site
4	Olio e Limone Ristorante	(805) 899-2699	11 V. Victoria St., Ste. 17	Santa Barbara	93101	http://www.olioelimone.com
5	En Fuego Events	(805) 448-7070	1072 Casitas Pass Road #232	Carpinteria	93013	https://www.surfbeerfest.com
6	Santa Barbara Polo & Wine Festival	(818) 274-4950	3300 Via Real	Carpinteria	93013	http://www.sbpoloandwine.com
7	Amazing Scavenger Hunt Adventure - Santa Barbara	(805) 603-5620	1 Garden Street	Santa Barbara	93101	http://www.UrbanAdventureQuest.com
8	California Wine Festival	805-886-5103	1114 State Street, Ste 295	Santa Barbara	93101	http://www.californiawinefestival.com
9	Santa Barbara Wine Country Tours	(805) 884-9283	32 E Haley Street	Santa Barbara	93101	http://winetours-santabarbara.com/
10	Destination Vine	(818) 879-3951	522 Garden Street	Santa Barbara	93101	www.destinationvine.com
11	Channel Islands Provisioners	(805) 758-3375	2012 Castillo Street	Santa Barbara	93105	www.cip.bz
12	Allied PRA Destination Management	(805) 884-0600	1187 Coast Village Road, Suite #1-578	Santa Barbara	93108	http://alliedpra.com/locations/santa-barbara/
13	Santa Barbara Revels	(805) 565-9357	480 Pimiento Lane	Santa Barbara	93108	http://www.santabarbararevels.org
14	Land and Sea Tours	(805) 683-7600	216 Arboleda Road	Santa Barbara	93110	http://www.out2seesb.com
15	Flamenco Arts Festival	(805) 967-4164	547 Via Rueda	Santa Barbara	93110	www.flamencoarts.org
16	721 Industries	(805) 570-8047	67 Depot Rd	Goleta	93117	http://www.721industries.com
17	Santa Barbara Car Free Project	(805) 961-8833	P.O. Box 60436	Santa Barbara	93160	http://www.santabarbaracarfree.org
18	Los Olivos Chamber of Commerce	(805) 455-1008	PO Box 280	Los Olivos	93441	http://www.losolivosca.com/
19	Visit Santa Ynez Valley	(805) 450-8841	PO Box 633	Solvang	93464	http://www.visitsyv.com
20						
21						
-	Overall Stats Incomplete Listings Com	plete Listings	Missing Data Missing Listings (+			



Visual Assets (Photos & 360s)

- Identify and upload owned assets to relevant listings*
- Identify and upload destination "generic" owned assets and upload to Google Maps*
- Flag irrelevant or low-quality images in the photo galleries of popular POIs*
- Create new images for POIs that are underrepresented and upload via maps

*Miles will work on these as part of your Program scope, but they are also things that can be part of ongoing program efforts.



Uploading Owned Assets to Existing Map Listings



Visual Asset Requirements

- Only upload photos you created or own the complete rights to - nothing with a limited license or that requires crediting someone else.
- Upload at least 4K images (3840x2160) which is about 9 megapixels.
- Don't use highly processed images edits should be limited to basic adjustments: color, contrast, saturation, etc.
- You are allowed to add caption/credit/logo to the images, as long as they occupy less than 10% of the total area along one side but they don't tend to perform as well.
- Avoid identifiable faces whenever possible.
- Preference images with bright colors and contrast.



Web SERP or Maps



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Navy Pier

Photo - Ma
Mobile Maps App

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PARTNERSHIP

Mobile Local Guide Contributions





Mobile Photos App





Uploading Destination "Generic" Images to Maps



Posting Photos to generic city/region etc.

The photos in the header of your Travel Guide are currently being pulled from all maps (Local Guide) contributions. This is good, because it means your contributions have a shot at displacing images in the header. BUT, there's only one method currently for uploading images that will place them in competition for the header, and it's not super easy.



Waterloo

City in Iowa

Waterloo is a city in and the county seat of Black Hawk County, Iowa, United States. As of the 2010 United States Census the population decreased by 0.5% to 68,406; the 2016 Census estimates the population at 67,934, making it the sixthlargest city in the state. The city is part of the Waterloo – Cedar Falls Metropolitan Statistical Area, and is the ... MORE

THINGS TO DO



SEE ALL

Select images that aren't of a single place look for aerials, skylines, broad landscapes, etc.





- Start with the "**photos**" app on the Pixel phone.
- Select one or more photos then **share**
- then select
 "Add to Maps".





- Click the name in blue at the top of the screen where Google *thinks* the image was taken.
- Select
 "Somewhere else" at the bottom.
- Start typing the name of the city, region or state in the search box.





- Click the **name** of the destination in the **suggestions list**.
- Click "Select"
- Click the submit button.
- You'll get a confirmation message and you're done.





Note that this approach can also work for **360 images**, this example shows a DMO created 360 in the default spot for a city-wide KP in Maps.





Hotels

District, former factory buildings house artists' studios.

About pricing 0

Flagging Irrelevant Content for Removal From High Priority Listings









DuPuis Management Area

Effing Awesomeness

APR 2017



Google

Images

More

About 152,000 results (0.90 seconds)

Ravish Honolulu | Waikiki's Newest Restaurant | ravishhonolulu.com Ad www.ravishhonolulu.com/ -

Raw, Garden and Grilled: Small Plates, Dinner and Cocktails. Daily 5-10PM! Categories: Dinner Menu, Cocktails & Wine Menu 9 1775 Ala Moana Blvd, At THE MODERN HONOLULU, Honolulu, HI

Maps

Menu

ravish honolulu

All News

> Explore Variety of Cuisines Full Menu Available Online

Open Table Reservations Instantly Confirmed Reservations Book Online

Q J

Tools

Settings

Ravish Restaurant Honolulu – Raw plates, Grill, Sushi and Cocktails ... www.ravishhonolulu.com/ *

From the ingredients to the innovative minds creating the dishes and cocktails served with them. RAVISH at THE MODERN HONOLULU is about reveling in Hawaii's culinary renaissance. Believing food should be experienced, not just enjoyed, Our team will take you on an innovative culinary journey from the Pacific ...

See full menu English · Careers · Reviews You've visited this page 4 times. Last visit: 1/28/18

Ravish Honolulu - 402 Photos & 119 Reviews - Cocktail Bars - 1775 ... https://www.yelp.com > Nightlife > Bars > Cocktail Bars *

**** Rating: 4 - 119 reviews - Price range: \$31-60 119 reviews of Ravish Honolulu "What a great find thanks to Yelp! Although, the address on Yelp takes you to a clothing store...just go around the corner to the right and up the stairs to this fabulous restaurant attached the Modern Honolulu... You've visited this page 2 times. Last visit: 1/28/18

Ravish, Honolulu - Restaurant Reviews, Phone Number & Photos ... https://www.tripadvisor.com > ... > Oahu > Honolulu > Honolulu Restaurants 💌

**** Rating: 4.5 - 99 reviews - Price range: \$\$\$\$ Honolulu Restaurants. ... 1775 Ala Moana Blvd, The Modern Honolulu, Honolulu, Oahu, HI 96815-1603.... All reviews sushi roasted cauliflower ceviche ovsters skewers pork salad steak modern hotel modern honolulu surfing goat cheese server sarah asian hawaiian great waitress special evening ...

Ravish Restaurant - The Modern Honolulu

https://www.themodernhonolulu.com/ravish-restaurant-honolulu *

**** Rating: 4.5 - 4.227 reviews

The next generation of Honolulu chefs. The next unexpected Honolulu experience. And with that, we introduce: RAVISH - A "Innovative Culinary" Restaurant Experience. RAVISH at THE MODERN HONOLULU immerses you in a path of pleasure for all of the senses - imaginative dishes strong on flavors charmed by classic

Ravish Restaurant - The Modern Honolulu

https://www.themodernhonolulu.com/ravish-culinary-team * **** Rating: 4.5 - 4,227 reviews



Ravish Honolulu * Website

4.6 **** 40 Google reviews

\$\$ · Pacific Rim Restaurant

Directions

Address: 1775 Ala Moana Blvd, At THE MODERN HONOLULU, Honolulu, HI 96815

Hours: Closed - Opens 5PM -

Menu: ravishhonolulu.com

Reservations: opentable.com

Phone: (808) 943-5900

Suggest an edit

Know this place? Answer quick questions



"Great family meal and food and service is good"



'Table service could be improved, and the calamari was over cooked."

















What's wrong with this content?

- Offensive, hateful or sexually explicit
- O Copyright or legal issue
- Privacy concern
- Poor quality
- Not a photo or video of the place

Other

Please share your reason. Examples: inappropriate caption, misclassification, bad audio.

1 D

CANCEL REPORT

>



DMO Report an Issue form

Welcome to the DMO Partnership program. Please use this form to report any issues you might experience with the tools and platforms on Google related to your participation in the program. Remember to provide us with as much relevant information as possible so we can assist you in a timely manner.

In order for us to support you in the best way possible, we ask you to please submit one issue per report. May you have multiple issues, please fill in the form multiple times.

•

Email address *

Q

Please enter your email address

Country *

Select one

DMO name

DMO Issue Form

https://support.google.com/streetview_trusted/contact/dmo



Please enter the name of your organization

Creating New Content



1. INFORMATIVE

What would a potential visitor want to know or see about this place? Consider the **scope**, the **scale** and the **context** of the place you're capturing.

2. ATTRACTIVE

What makes this photo eye-catching? Consider **color**, **contrast**, **saturation**, **lighting**, **focus and leading lines**.

3. REPRESENTATIVE

Represents what the place would typically look like. Avoid featuring specific events, seasons or conditions.





This photo is good! It's informative and attractive. Easy to understand what it is, where it's taken from, bright colors good contrast, good framing. **This photo is bad.** It isn't attractive off-kilter horizon, muddy colors, and it isn't particularly informative unreadable signs/context.







10,757 views

10X



Pixel camera excels in lower/mixed light situations

Photo Best Practices

- Only upload photos you created or own the complete rights to.
- Upload at least 4K images (3840x2160) which is about 9 megapixels the Pixel phone shoots 12 megapixel images.
- Don't use filters limit your edits to color, contrast, saturation, etc.
- Don't composite images.
- You are allowed to add caption/credit/logo to the images, as long as they occupy less than 10% of the total area along one side but they don't tend to perform as well.
- Avoid identifiable faces, or carry release forms.

Some Basic Photo Tips

- Shoot mostly horizontal images the products make much better use of them than portrait images.
- Zoom with your feet don't ever use the digital zoom on the phone.
- Keep your vertical and horizontal lines as straight as possible.
- Use a tripod if you can.
- Have an obvious point of interest.
- Avoid artistic angles, textures and close-ups.
- Avoid seasonal images, unless that's relevant to the location you're shooting.

https://www.localguidesconnect.com/t5/News-Updates/How-t o-Upload-Great-Photos-to-Google-Maps/ba-p/98729



Keep horizontals and verticals straight















Tip

Use HDR setting





Tip Shots without obvious people are preferable avoids blurring of faces



Top Sights Locations with Poor/Missing Photos or 360s

The following locations were identified during the Audit as having low-quality photos (or no photos at all). Locations in need of better still photos are indicated with (p), and locations that could use better 360 images are indicated with (t).

- El Presidio de Santa Bárbara State Historic Park (p,t)
- Leadbetter Beach (p,t)
- Shoreline Park (p)
- Santa Barbara Museum of Natural History Sea Center (p,t)
- Alice Keck Park Memorial Gardens (p,t)
- Visit Santa Barbara (p,t)
- Douglas Family Preserve (p,t)
- Chumash Painted Cave State Historic Park
- Chase Palm Park (p,t)
- Andree Clark Bird Refuge (p,t)
- Goleta Beach Park (p,t)
- Moreton Bay Fig Tree (p)
- Santa Barbara County Courthouse Gardens (p)
- Elings Park (p,t)
- Santa Barbara Waterfront Department (p,t)
- Museum of Contemporary Art Santa Barbara (p,t)

- Lookout Park (p)
- Land Shark (p,t)
- Rocky Nook Park (p,t)
- Old Spanish Days Carriage (p,t)
- Casa de la Guerra (p,t)
- Mission Rose Garden (p,t)
- Santa Barbara Zoo (t)
- Santa Barbara Botanic Garden (t)
- Santa Barbara Museum Of Art (t)
- Santa Barbara Museum of Natural History (t)
- Alameda Park (t)
- Santa Barbara Historical Museum
- MOXI, The Wolf Museum of Exploration + Innovation (t)
- Rattlesnake Canyon Park (t)
- Kids World (t)
- Santa Barbara Maritime Museum (t)
- Deep Sea Tasting Room (t)



CBA Locations with Poor/Missing Photos or 360s

The following locations were identified during the Consumer Behavior Analysis as having low-quality photos (or no photos at all). Locations in need of better still photos are indicated with (p), and locations that could use better 360 images are indicated with (t).

- Arlington Theater Santa Barbara (t)
- Blush Santa Barbara (p, t)
- Brophy Bros (t)
- Carr Winery (t)
- Paseo Nuevo (p)
- Santa Barbara Harbor (p)
- Santa Barbara Mission (p)
- Santa Barbara Winery (p, t)
- Stearns Wharf (p)
- Agave Inn Santa Barbara (p, t)

- Avania Inn of Santa Barbara (p, t)
- Beach House Inn Santa Barbara (p, t)
- Castillo Inn at the Beach (p, t)
- Harbor View Inn Santa Barbara (t)
- Holiday Inn Express Santa Barbara (t)
- Hotel Indigo Santa Barbara (t)
- Pacifica Suites (p, t)
- Santa Barbara Inn (t)
- Simpson House Inn Santa Barbara (t)
- Spanish Garden Inn Santa Barbara (t)



Optimization

- Identify technical issues and other bugs within products and flag to google via form
- Optimize articles around appropriate keywords related to your destination in travel guides.
- Optimize YouTube titles, descriptions and tags. Add additional video content if available
- Implement structured data/schema data on events and other pages of your website
- Optimize images on your site
- Utilize Posts on Google program to expand organic exposure for events, etc.



Identify Technical Issues and Other Bugs within Products and Flag to Google Via Form





You may find technical issues with products, or have an issue with a listing that can't be solved with content tactics. Duplication of listings in Top Sights is a good example.

x

Ask a question

Toesdays 2



https://support.google.com/streetview_trusted/contact/dmo

Please enter your email address Country * Select one . DMO name * Please enter the name of your organization Contact person * Please enter the name and email of the contact person, whom we should contact about possible solutions What is your issue about? * Select one Google Maps Google My Business My Business Provider n will be sent to Google. We will use the information you give us to help address technical **Trusted Verifier** bject to our Privacy Policy and Terms of Service. **Google Street View Google Destinations** Google Trips

Selecting a category here will help to get the message directed to the appropriate team within Google.

Send fee



©2019 Google - Privacy Policy - Terms of Service

Accesses

RE: [3-4539000024961]



To: CA.Clark@milespartnership.com

Hi Claude,

Thank you for contacting us!

We are looking further into your request and we will let you know as soon as we have an update.

Best,



- Vyara R.
 The Street View Team
- <u>Help Center</u>
 Google, Inc.

Generally you'll get a response within a day or two from one of the support team staff.



.

Article Optimization How To





Review the **categories** at the top of the articles present in the Articles block

Note the **focus keywords** in the titles of the articles present in the Articles block. Try a few searches for priority keywords to see whether the article that ranks also appears in the top three results of the SERP for that query.



hot tickets, celebrating Savannah's creativity and garnering worldwide critical acclaim.



SPONSORED CONTENT



2.

Identify articles on your own site that are **aligned with** those **categories** and **keywords**. If one or more of your articles already appear in the search results you tried earlier than those should be your initial focus because they are close to success.





With Savannah being such a hub for creativity, it's no surprise that people from around the world come to the city in search of inspiration. Thanks to Telfair Museums, Savannah has no shortage of exciting ways to experience art, history and architecture firsthand. Whether you want to roam the halls of the classic <u>Telfair Academy</u>, see cutting-edge art exhibits inside the Jepson <u>Center</u> or dive into Savannah's history at the <u>Owens - Thomas House and Slave Quarters</u>, Telfair Museums has tailored experiences perfect for art aficionadas,

culture connoisseurs and those who simply



Review the priority articles you've selected on your site and identify where there may be **opportunities to improve** the search optimization:

- Page title and H1 tag include a target keyword? Could they be improved by strengthening the presence of the keyword?
- Use **subheadings** to break up sections of text and wrap those subheadings in H2 or H3 tags.
- Improve quality of the content expanding relevant information in the article body.
- Improve **internal links** to the article, and increase the number of external domains linking to that piece of content.
- If a competitor's content is outranking you in search it may also be helpful to **review their content** to better understand whether there are specific tactics they are using to improve the discoverability of their content.




4.

Use a **keyword rank monitoring tool**, or test the keyword query in an anonymous browser window to see whether you've gained position on the page.



Video Optimization How To





YouTube Recommendations



- The DMO has one video that is ranking in the Videos block of Google's Travel Guide.
- The DMO does not rank any videos in the top 25 search results for "Things to do in Santa Barbara" or "Santa Barbara."
- There are opportunities to improve optimization of videos within the DMO channel

Videos

- The Google ecosystem favors longer, more information-rich content than social channels.
- Videos in the Travel Guide are usually 2-6 minutes.
- Feature text overlays and/or voiceovers giving an introduction to the destination or overview of popular attractions and activities.

TRAVEL VIDEOS

Travel + Leisure · 3:32



Stuart Brazell · 3:18

Travel + Leisure · 1:11







Review your **existing video content** to identify content with the best opportunity to rank. These should be the initial focus for optimization.

Think about the title structure of videos and the **keywords** that users would search to find that kind of content. "Things to Do", "Best Restaurants" and "Travel" are all good general search terms to start with.



Video Titles

- Video title is a key opportunity to improve ranking
- Ensure the destination name is always included. Incorporate other keywords where relevant.
- High correlation between using "Travel" in titles and ranking in Google Travel Guide video block
- Choose videos that are more informational in nature
- Restructure titles as needed.



and creates magic in his studio. #SBstory



Descriptions

- Use description to highlight video contents and supporting information.
- Incorporate relevant keywords in a natural way (don't stuff).
- Aim for 200 words minimum to add extra weight in search.
- Linking from videos to relevant content on your website adds weight and authority.



Don't miss all of the incredible travel and tourism opportunities Santa Barbara, CA has to offer

Category Travel & Events



Engagement

- Channel and video engagement influence visibility within Google's product ecosystem
- Channel engagement includes number of subscribers and total videos from a channel watched by a user
- Video engagement includes watch time, shares and likes.
- Incorporate calls to action pushing viewers to subscribe, share, or comment



Visit Santa Barbara: Romance on The American Riviera®

98,687 views

🖆 16 🐗 2 🧀 SHARE 🗐 SAVE ...

SUBSCRIBE 454

VisitSantaBarbaraCA Published on Dec 9, 2013

As with love, beauty has no boundaries. From the romance of a stunning sunset to majestic mountain views, romance blossoms in Santa Barbara. Whether you're exploring on two feet or two wheels, the cities of Carpinteria, Montecito, Summerland, Santa Barbara, and Goleta have plenty to offer. By the end of your stay, you'll be saying "There's no place I'd rather be, Santa Barbara, California."



Utilize Posts on Google Program to Expand Organic Exposure





Search Posts (or Posts on Google) is an opportunity to share content directly on search engine results pages in the Knowledge Panel for the city.

Post appear anywhere a KP appears for your destination typically "destination name" or "destination name + state abbreviation"





Search posts also show up as articles in the Google app's news feed feature.



Google bermuda

Settings To

J Q

About 566,000,000 results (0.89 seconds)

Plan Your Ideal Bermuda Vacationt Find Info & Deals on Official Site. Just a Two-Hour Flight From the East Coast, Paradise Awaits. 40 Outdoor Adventures. Special Deals & Packages. Amenities: Dining. Recreation, Entertainment, Shopping.

Island Experiences

Things to do in Bermuda

Bermuda Island is Delightfully Easy Destinations for Outdoor Adventure Weddings & Honeymoons Perfect Wedding Destination Exceptional Romantic Honeymoon Spot

Your business on Google D io. 2 Edit info Create post Add photo **Reviews** Top things to do Have news to share with Have you added your New photos latest photos? your customers? Tell customers about Keeping photos fresh special events helps build your online promotions, or products presence VIEW PHOTOS B Visible only to you Feedback



When you're logged into the CVB account, you can access Posts via the Knowledge Panel, or you can use the link below.

It provides an easy-to-use content management system that you can use to post photos, videos, events and more.

miles

https://posts.google.com/author

G Posts on Google

1	Create a post
8	Name change request

Change logo/image

Manage users

. . .

🔅 Settings

Get started

Send feedback

Help





https://posts.google.com/author

2.

Choose a post type here, some examples of the various types in the next few slides. Note that the "event" type is the only post type that allows any kind of dollar figure or pricing - all other types will be rejected if you include a "\$" or "% off".





3.

You can add text to the post. The post front-end will display **up to 85 characters** before it truncates, but Posts can be longer than that.

You can also **add links** (with **analytics tracking codes**) to the text of your post. This is one of the few opportunities where you can drive traffic directly to your owned channels from the Google product ecosystem.





4.

You can **add video** to a post using YouTube video links. Or you can add photos from your desktop. You can create a slideshow that includes up to 10 images.

After you're done with the content, there's functionality to preview the post before it goes live.



×	Create	Preview	Schedule	
				Publish
	Publish time		Cancel	Save
	Will appear on search immediately			
	Enter date 💼	Hour •	· Minute · AM	•
	Visibility time		Cancel	Save
	Will be visible on search for 7 days		Calicei	Save
	Enter date 💼	🕓 Hour 🔻	- Minute - AM	
	Time zone		Cł	nange
	Scheduling time zone is Bermuda			

There are also scheduling tools. A post will be live for 7 days, but you can set it to end sooner than that. You can also schedule posts to go live in the future (up to a week in advance).

Extend lifespan to 14 days for a post.



Google

External Content Policy

Promotional Content

Published content is not intended to replace advertising or promotion of merchandise or services. Notification of public appearances or time-sensitive events is acceptable, but authors should not post endorsements of specific brands, products, or services, and they should not post direct calls to purchase, specific prices, or discounts - unless a field is provided for that purpose. Authors can describe specific products or services if they provide only factual information [eg, size or color] without issuing a call to purchase. Published content should not include solicitations for donations. Prices for events, goods, or services should be posted only in specifically label "price" fields when provided. If no field for price is provided, price should not appear in the post. When a price field is provided, the price displayed should accurately represent the cost of purchase. Additional fees should be included in the displayed price or listed on the purchase page linked from the post.

Relevant Content

Published content should be as relevant to the user as the other results that appear on the Search page. Authors should use this service to present users with content they would expect to see on your official site and that is of interest to users searching for you and the topics you or your site typically cover. Content that is irrelevant to the site, appears to be a paid advertisement, and that has no clear association with the result where the content appears is not allowed.

Spam, Malware, and Deceptive Behavior

Repetitive content, misspellings, gimmicky character use, gibberish, or automated or distracting content (such as strobe effects, blurry or poor image quality or unrecognizable content) is not allowed in published cards. Image links, link text, and content should not mislead users, and image or video content should be of interest to the users who discover the site on the SERP. Links to malware, viruses, or other harmful software are not permitted. Impersonation of an organization or individual is not permitted.

Sexually Explicit Content

Images or video should include no nudity or sex acts. Text content must not include profanity, slang terms that are sexually graphic and offensive, terms that are common signals for pedophilia, or language that promotes pedophilia, bestiality, or sexual violence. Links to sexually explicit content or commercial pornography are not permitted. Medical terms for human anatomy or sex acts are permitted.

Hateful or Harassing Content

This service does not allow harassing, bullying, or hateful content. Published content must not promote hatred or incite violence against individuals or groups based on ethnic origin, religion, disability, gender, age, veteran status, sexual orientation, or gender identity. Text, images, or videos cannot include slurs or derogatory epithets for protected groups. Content cannot be used to harass or bully individuals, including direct physical threats or exposing private information that could be used to carry out implied threats.

Be sure to follow Google's policies for external content. It's important to focus on content that is aligned with what users want. Posts shouldn't be used for sales, deals or special offers.



Some Posts Examples



Stories - series of photo "cards" with captions.

* ⊖ 🖬 🖬 5:47 ≱ 😑 🖬 📋 5:47 5 Top things to do in ... https://posts.google.com -X 5 Top things to do in ... https://posts.google.com 5 Top things to c https://posts.google.c × ۵ X Δ * ⊖ ™ ∎ 5:47 5 Top things to do in ... https://posts.google.com × -Wanaka W. on Google 5 Top things to 1.Your own private Ski field for the day - Try Soho Basin! Wanaka, NZ thi https://www.lakewanaka.co.nz/revealing-3. Try out the local breweries - Apres Ski at Rhyme & Reason, Ground Up, Wanaka wanaka/wanaka-stories/5-top-things-to-do-Beerworks and more 45 mins ago in-wanaka-this-winter/ https://www.lakewanaka.co.nz/revealingwanaka/wanaka-stories/5-top-things-to-doin-wanaka-this-winter/

Articles - mixing colorful **photos** and information about upcoming **festivals** has broad appeal for both locals and visitors.





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X

3 mins ago • Edited

Sonoma County

Calling all down-to-earth gastronomes! If you like delectable dishes--and experiencing where they come from--look through our 3-day culinary itinerary for eating your way through Sonoma County: Learn More



Posts Best Practices

- **Polls, Events and GIFs** (as content types) tend to produce the highest engagement from users.
- Keeping two Posts live at a time will maximize view rate for your content. More than two will reduce viewability of oldest post.
- Use **content that will grab people's attention**: bright colors, higher saturation, etc.
- Searchers have **destination intent**, but represent a **broad range of interests** and informational needs.
- **Space out posts** so that pieces of content get at least 3-4 days in the lead position to maximize results.
- **Post early in the week** if you're promoting something the following weekend. We saw surprising levels of visibility Sun-Tues.
- Seasonally relevant content often generates higher engagement than evergreen content.
- Don't be afraid to **use more text than will display**, but be clear about subject matter above the fold so users can decide whether to engage.
- Use clear calls to action for hypertext links: "Learn More" etc.

Measurements & Tracking





Views for maps contributed content are available under "Your contributions" sortable by either date posted or total views.

There is no date filter, so if you want to chart growth over time remember to capture your numbers monthly.





Data on your corrections and additions to business information is available under Edits, though there is no total count. Note that not all edits will be approved - they can be rejected by the owner or by Google's algorithm.





Use the Street View app on the Pixel phone to see data about driving street view, including total approved images, total views and most popular images. This will also show any individual 360 images you submitted via the SV app or via maps.







	Primary	Social	Promotions	+	
□ ☆	Google Alerts	Google Alert - Visit Savannah - Google Visit Savannah As-it-happens update · March 1, 2018 NEWS Celebrity appraisers to visit S			
□ ☆	Google Local Guides	Someone out there needs a guide like you - Share your passion with others using #LetsGuide. Local Guides Who Will You Guide			
□ ☆	Google Maps	Your photos reached a new record on Google! - Wow, your photos are popular People have seen your photos over 200000 times			
□ ☆	Google Alerts (2)	Google Alert - Visit Savannah - Google Visit Savannah As-it-happens update · February 28, 2018 NEWS Savannah Antiques & Ar			
□ ☆	Google	Welcome to your new Pix	xel, Phone by Google - Here are a few tips to he	elp get you started. Welcome to your new Pixel, Phone by	Feb 27
□ ☆	Google	Security alert - Visit Sava	nnah New device signed in to savannahcvb@gm	nail.com Your Google Account was just signed in to from a	Feb 27
□ ☆	The Google Search Team	Your weekly summary fo	r Savannah - Learn how your posts performed o	on Google Search. Your weekly sun CREATE A POST A	Feb 26
□ ☆	Google My Business	Visit Savannah, your Jan	uary photo report is ready - Google My Busine	ess Visit Savannah YOUR PHOTOS ARE GETTING NOT	Feb 26

Maps, Local Guides, GMB and Posts (search team) all send weekly or monthly summary emails for your contributions as well.



It's worth checking these emails, they often have useful summary stats you can easily screenshot and add to your board presentations.



Work Plan Checklist

Verification

- Identify listings that should be claimed by the DMO and begin to proactively manage content
- □ Assist unverified partners with verification

Listing Information

- Add missing information for Top Sights and GMB listings
- □ Identify and resolve duplication in Top Sights
- Add missing listings to Google Maps

Visual Assets (Photos & 360s)

- Identify and upload owned assets to relevant listings
- Identify and upload destination "generic" owned assets and upload to Google Maps

- Flag irrelevant or low-quality images in the photo galleries of popular POIs
- Create new images for POIs that are underrepresented and upload via maps

Optimization

- Identify technical issues and other bugs within products and flag to google via form
- Optimize articles around appropriate keywords related to your destination in travel guides.
- Optimize YouTube titles, descriptions and tags.
 Add additional video content if available
- Implement structured data/schema data on events and other pages of your website
- Optimize images on your site
- Utilize Posts on Google program to expand organic exposure for events, etc.

Thanks!

