

CORONAVIRUS
TRAVEL SENTIMENT
INDEX REPORT

PRESENTATION OF FINDINGS WEEK OF AUGUST 17<sup>TH,</sup> 2020

Destination Analysts

Destination Analysts is a market research company that offers businesses a **breadth of insights**, from the comprehensive understanding of target audiences and customer profile development, to ROI and economic analysis.

Clients seek us out for unique and more deeply thoughtful analysis, our **actionable storytelling** of data, high quality and defensible findings, and progressive and open approach to research methodologies.

# We Can Help You

Visitor & Target Audience Profiles

Brand Performance

Visitor Activity Analysis & Segmentation

Persona Research

Resident + Stakeholder Research

Advertising Testing

Grant Support

info@destinationanalysts.com

# RESEARCH OVERVIEW & METHODOLOGY

- Weekly tracking survey of a representative sample of adult American travelers in each of four U.S. regions
- Designed to track traveler sentiment and generate insights into when tourism businesses can expect demand to return and from whom
- Week 23 data (fielded August 14<sup>th</sup>-16<sup>th</sup>) will be presented today
- 1,200+ fully completed surveys collected each wave
- Confidence interval of +/- 2.8%
- Data is weighted to reflect the actual population of each region

## U.S.Regions

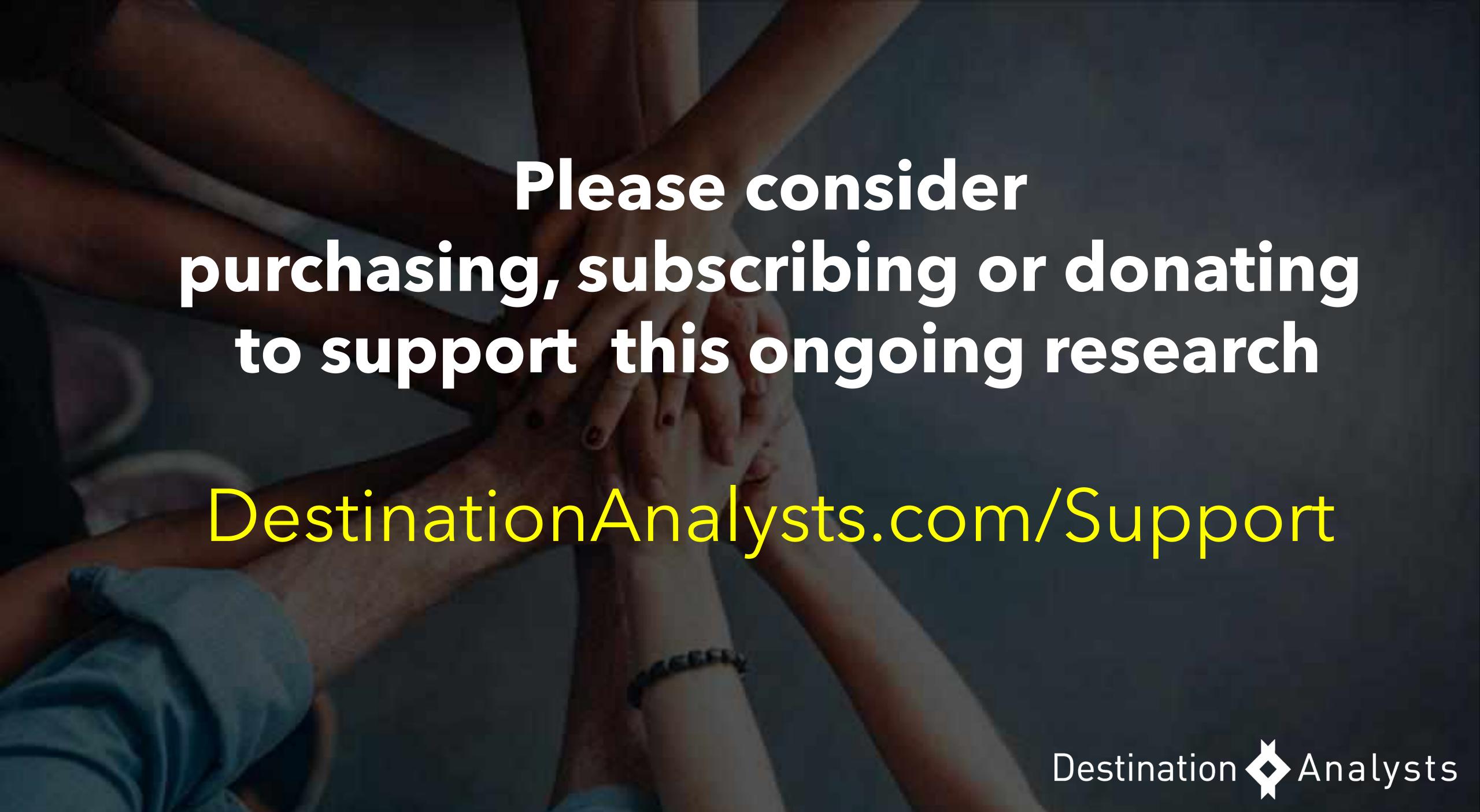




## **IMPORTANT**

The data and findings presented here are from our **independent research**, which is unique in that it is not sponsored, conducted or influenced by any advertising or marketing agency. This means that you can trust that it is not serving any agenda other than to provide you **reliable information** upon which to base decisions for your organization's or tourism community's future.





# Supporter Benefits

- Access to online dashboard with full 22-weeks of data and numerous segment filters
- Complete report(s) of findings
- Destination specific insights
- Presentation to Board of Directors or other meeting/event





## Cases in the U.S.



#### Cases by Jurisdiction

This map shows COVID-19 cases reported by U.S. states, the District of Columbia, New York City, and other U.S.-affiliated jurisdictions. Hover over the maps to see the number of cases reported in each jurisdiction. To go to a jurisdiction's health department website, click on the jurisdiction on the map.



#### TRAVEL

### Judge dismisses lawsuit claiming New York quarantine rules infringed on 'right to travel'

Associated Press

Putrinthed 10:57 a.m. ET Aug. 15, 2020.









New York Gov. Cuomo says schools can reopen for in-person classes New York was once the opcorter of the coronavirus outbreak in the U.S., but Gov. Andrew Cuomo says infection rates are arrung lowest in the ration. USA 700AY

UTICA, N.Y. - A federal judge threw out a lawsuit by an Arizona woman who claimed New York's 14-day quarantine requirement for travelers from hotspot coronavirus states infringed on her "fundamental right to travel."

U.S. District Court Judge David Hurd on Tuesday became at least the second federal judge to rule against challenges to the quarantines first ordered by Gov. Andrew Cuomo in June, The advisory currently covers travelers from 31 states, Puerto Rico and the Virgin Islands,

Cynthia Page filed the suit last month, claiming it unfairly stopped her from visiting Brooklyn and helping friends pack up belongings in a house they were preparing to sell. Page asserted that Cuomo's executive order and the quarantine rules made the trip impossible, which "was and continues to be very upsetting," according to court papers.

Activities

#### MICHIGAN

#### Canadian travel ban extended another month as US continues to wrestle pandemic

Frank Witsil Detroit Free Press

Published 12:56 p.m. ET Aug. 14, 2020 | Updated 6:57 p.m. ET Aug. 14, 2020







A sign on the Southbound Lodge Freeway terrinits people about the entry restrictions to Canada on March 24, 2020. ENC Seals, Debot Free Press

Border closures to Canada and Mexico were extended Friday for at least another month as a precaution aimed at containing the spread of the coronavirus.

As with previous bans, limits on nonessential travel do not cover trade or air travel.

"We continue to work with our Canadian and Mexican partners to slow the spread of #COVID19," tweeted Department of Homeland Security Acting Secretary Chad Wolf, "Accordingly, we have agreed to extend the limitation of nonessential travel at our shared land ports of entry through September 21."

The restrictions initially were announced in mid-March and were extended n April, May, June and July

Last month, the extension came amid a surge of infections in the United States. Florida, for example, reported 75,291 new cases in just seven days. All of Canada has reported 1,895 new cases during the same period.

#### Read more:

Complaint: Detroit judge sexually taunted prosecutors: 'You want foreplay?'

MICHIGAN BUSINESS

# Markets are lifted by vaccine news but stimulus hopes wane

#### Benzinga

Published 7:00 s.m. ET Aug. 15, 2020

View Comments





The S&P 500 logged another strong week last week, nearly returning to its prepandemic all-time highs.

Coronavirus vaccines were once again a catalyst for the market last week. On Tuesday, Russian President Vladimir Putin said Russia has registered the world's first coronavirus vaccine. On Wednesday, the U.S. government announced a deal with Moderna to purchase 100 million doses of the company's experimental coronavirus vaccine for \$1.53 billion.

The battle over a second major economic stimulus package continued without resolution in Washington last week, with Democrats pushing a bill worth an estimated \$3 trillion and Republicans touting a bill worth about \$1 trillion.



A sign marks an entrance to a Moderna, inc., building, Monday, May 18, 2020, in Cambridge, Mass. Moderna announced Monday, May 18, 2020, that an experimental vaccine against the coronavirus showed encouraging results in very early testing, triggering hoped for immune responses in eight healthy, middle-aged volunteers.(AP Photo-Bill Silver) 5W 5WS, AF

# Congress exits with no deal, leaving economists flabbergasted

EY SYLVAN LANE - 08/14/20 07-42 PM EDT



A wide range of economists are expressing exasperation that Congress would leave town without first finishing work on a new coronavirus relief package they say is critical to the country's recovery, and to millions depending on help from the government.

More than 28 million Americans on some form of unemployment insurance lost a crucial source of income after a \$600 weekly boost to those benefits lapsed last month.

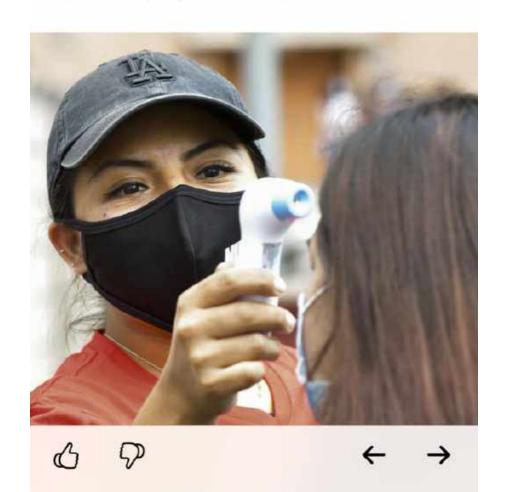
Those households now have far less money to cover basic expenses, including rent and home payments they can no longer forgo after the expiration of federal bans on evictions and foreclosures.



### "This is exactly what we've been warning about": Why some school reopenings have backfired

The most important variable in reopening schools in this pandemic is community transmission.

By Lois Parshley | August 17, 2020 4:25 pm





The Washington Post

'We've got to do better than this': College students raise alarm by packing bars, avoiding masks

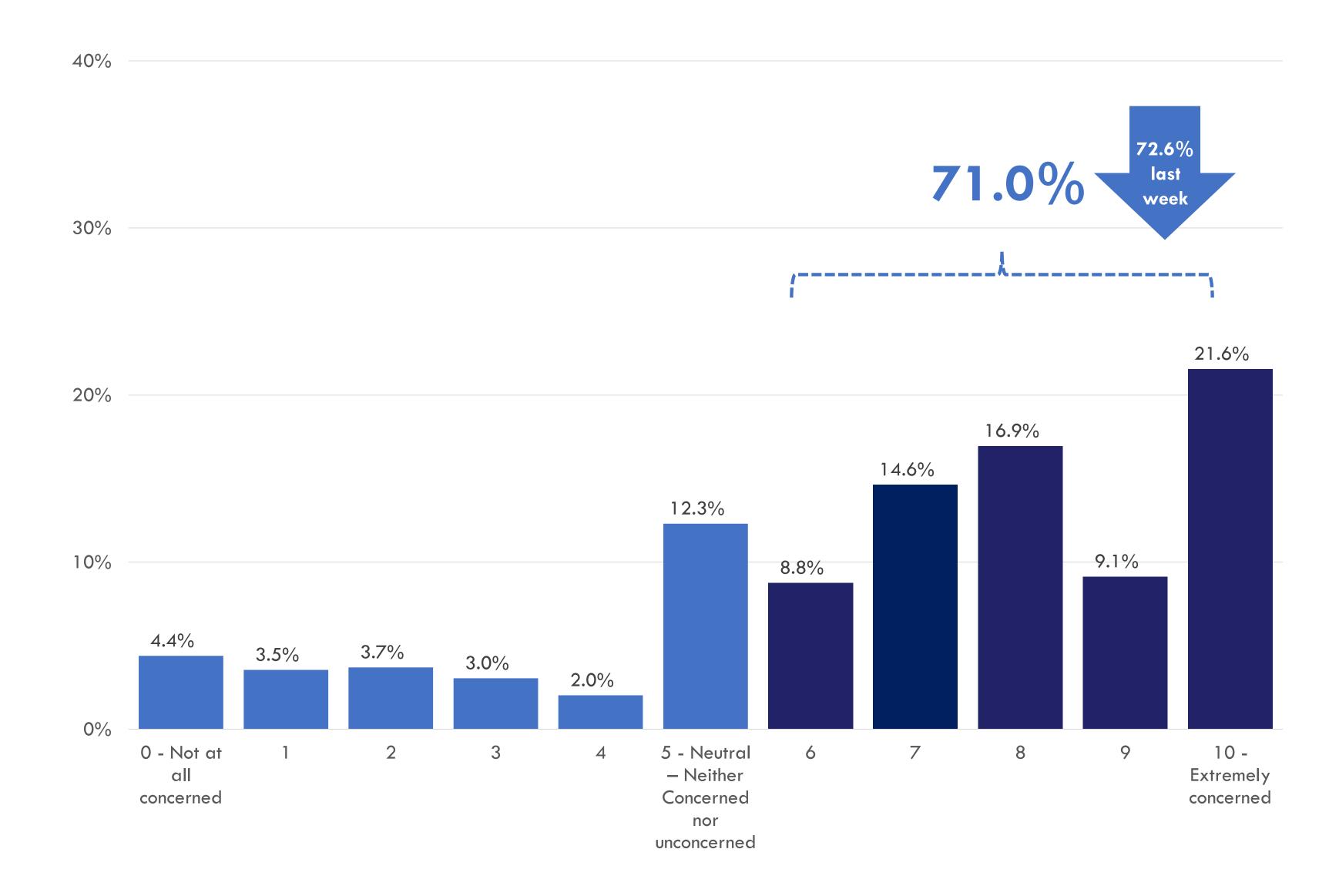




## Personal Health Concerns

Question: Thinking about the current coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)

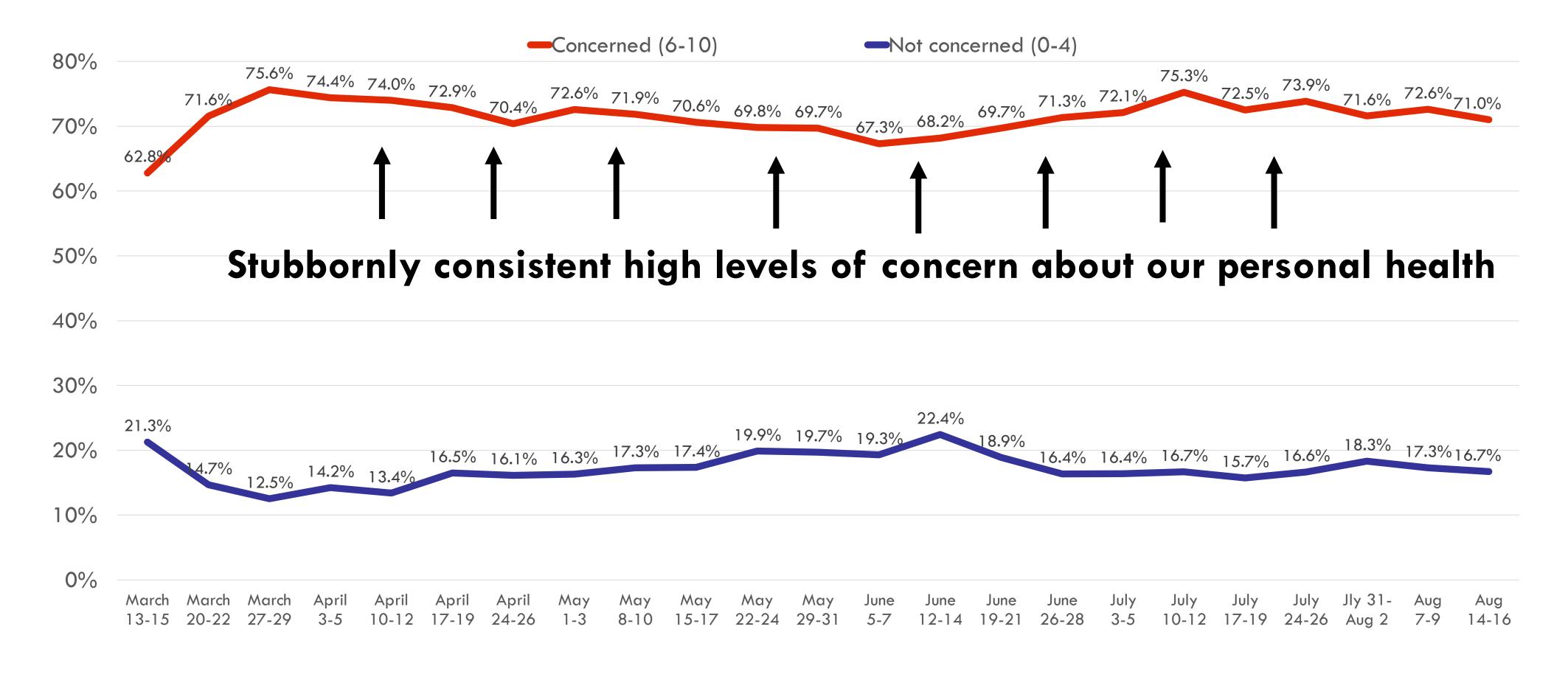
(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)





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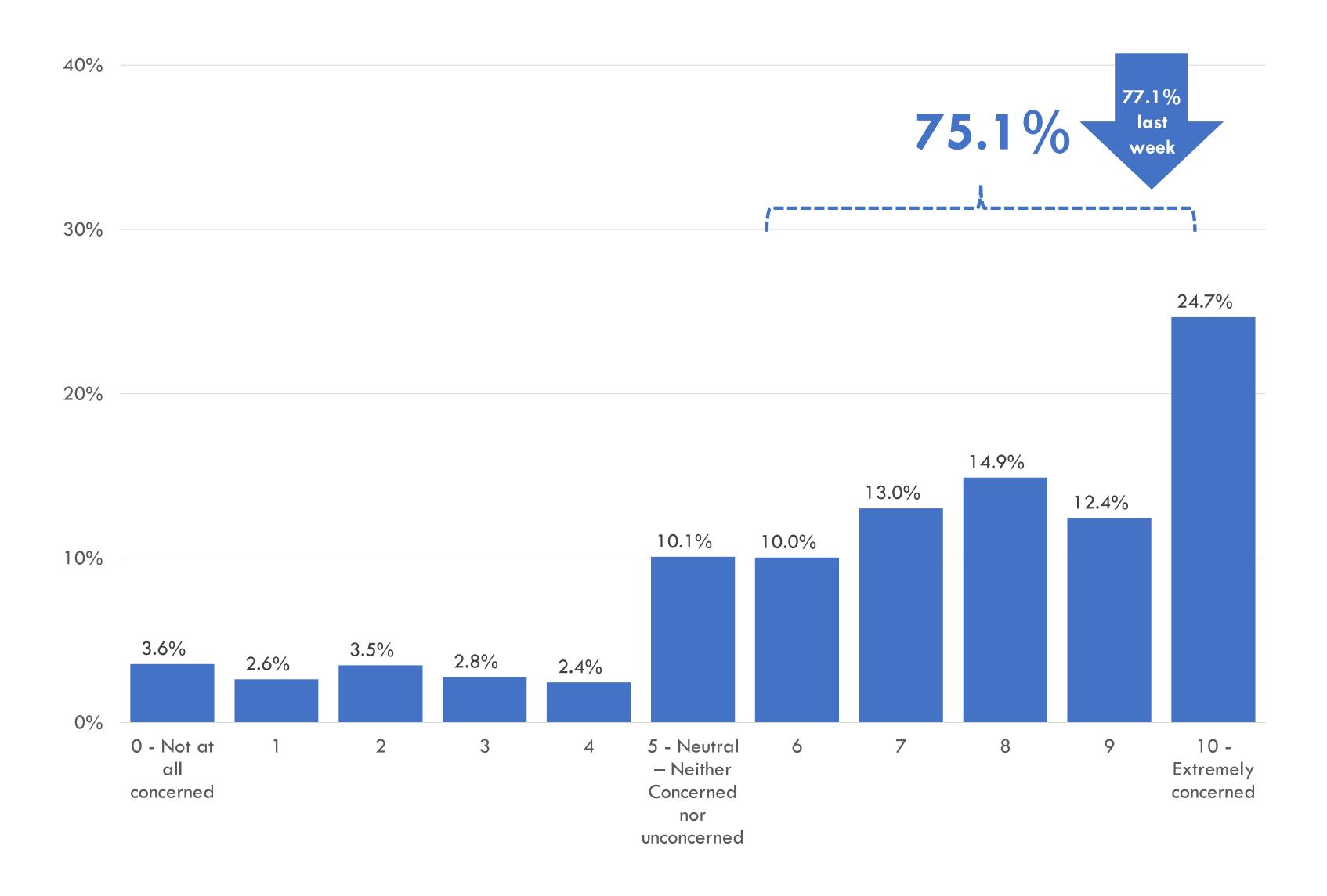




# Health Concerns (Family & Friends)

Question: Thinking about the current coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

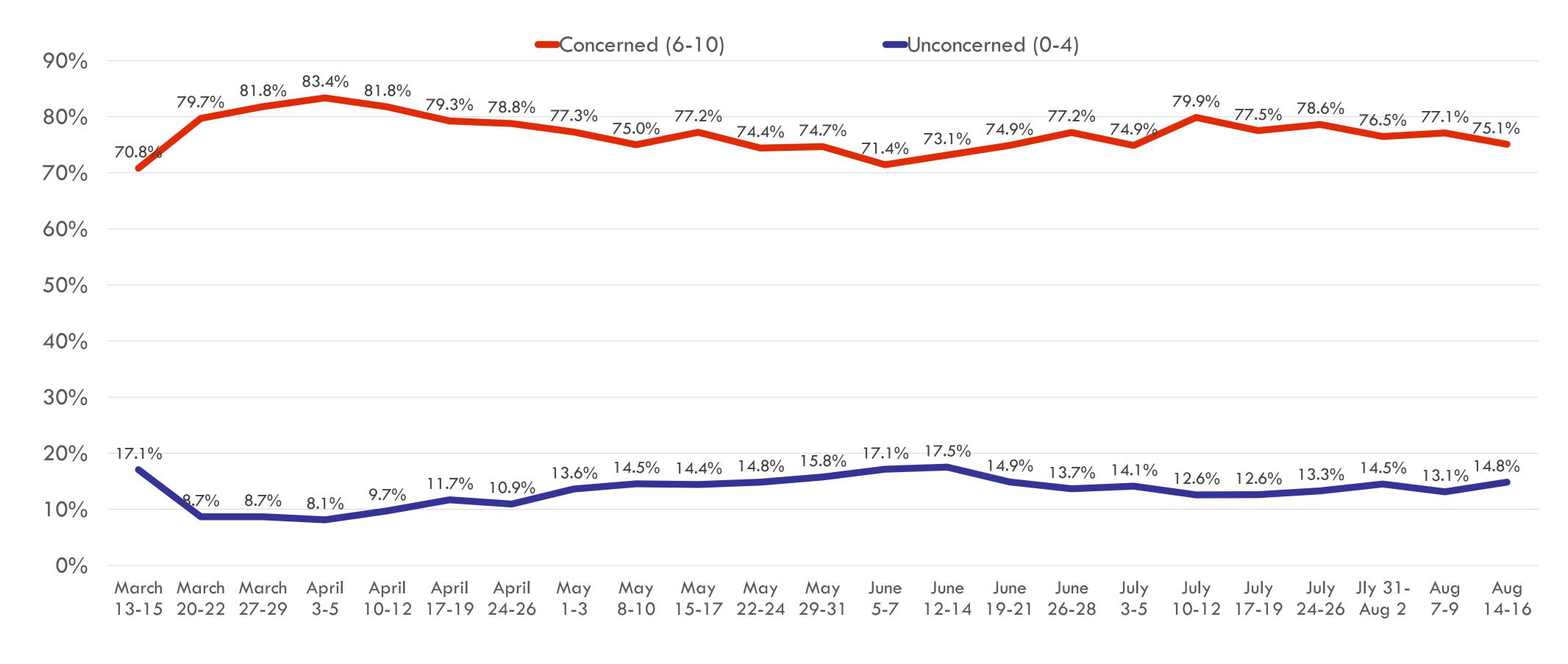
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# Health Concerns (Family & Friends)

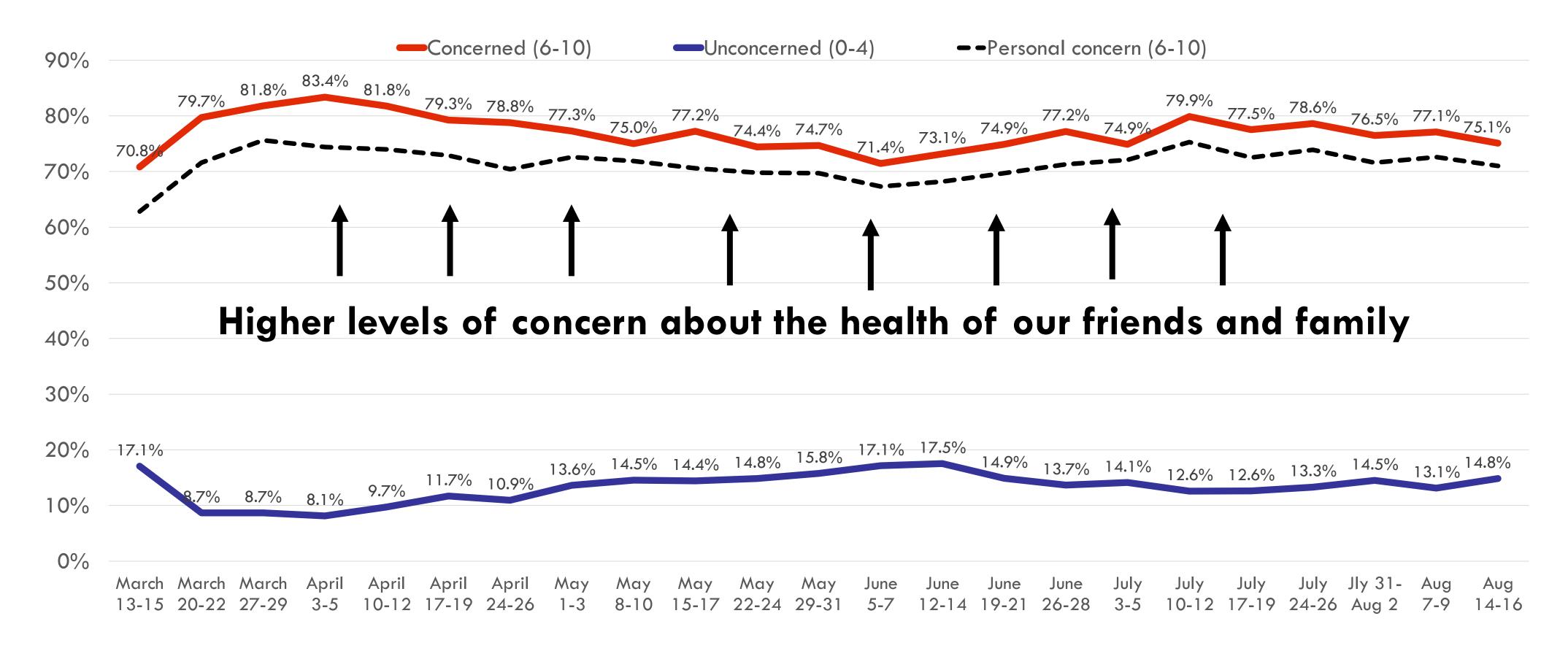
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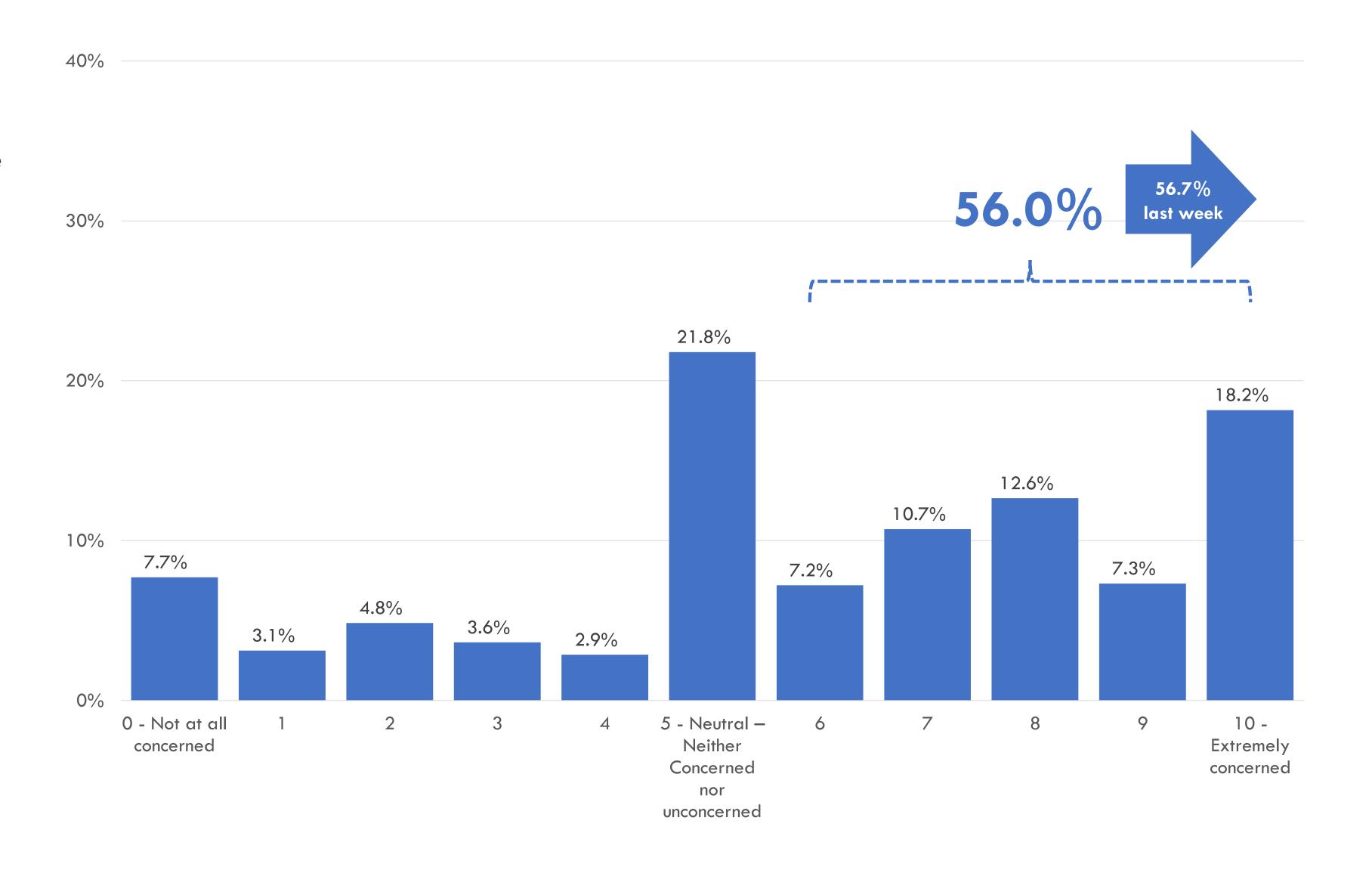




## Concerns About Personal Finances

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

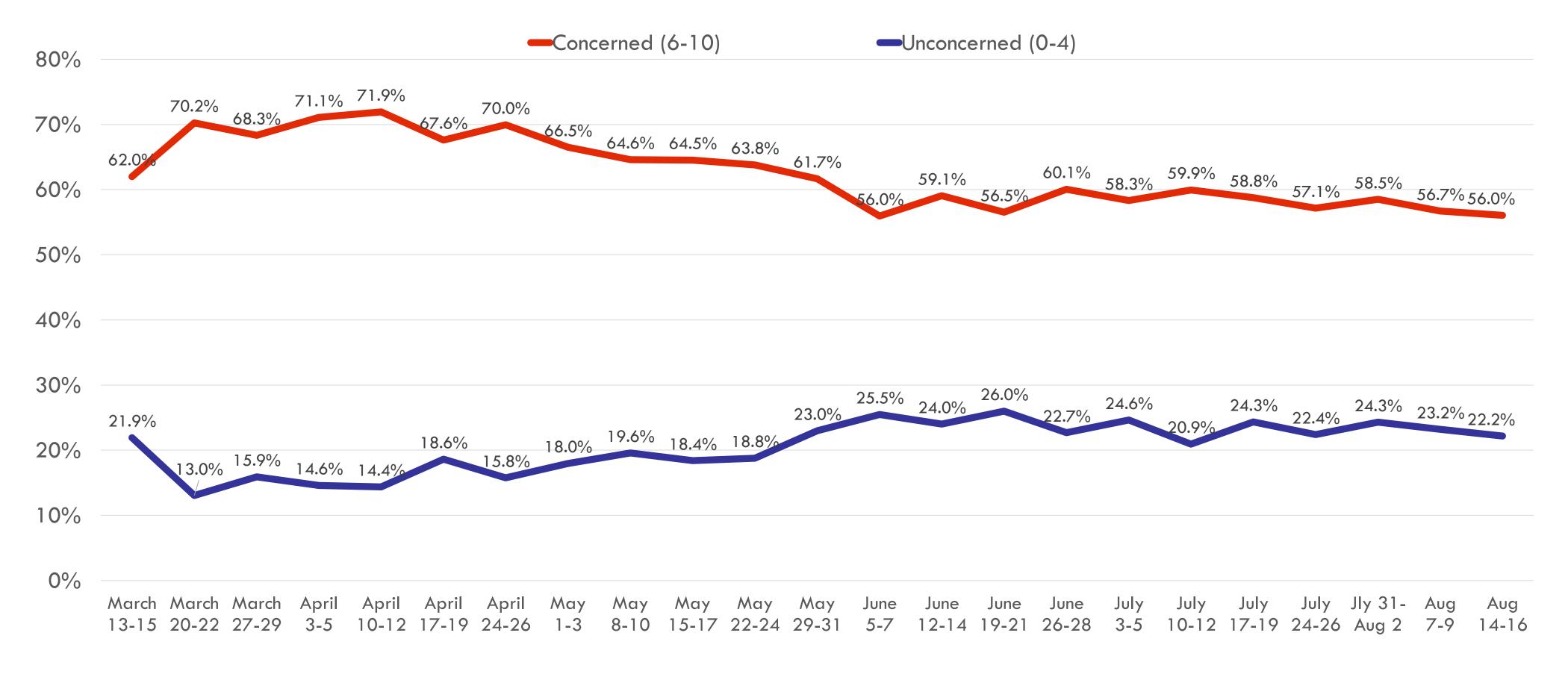




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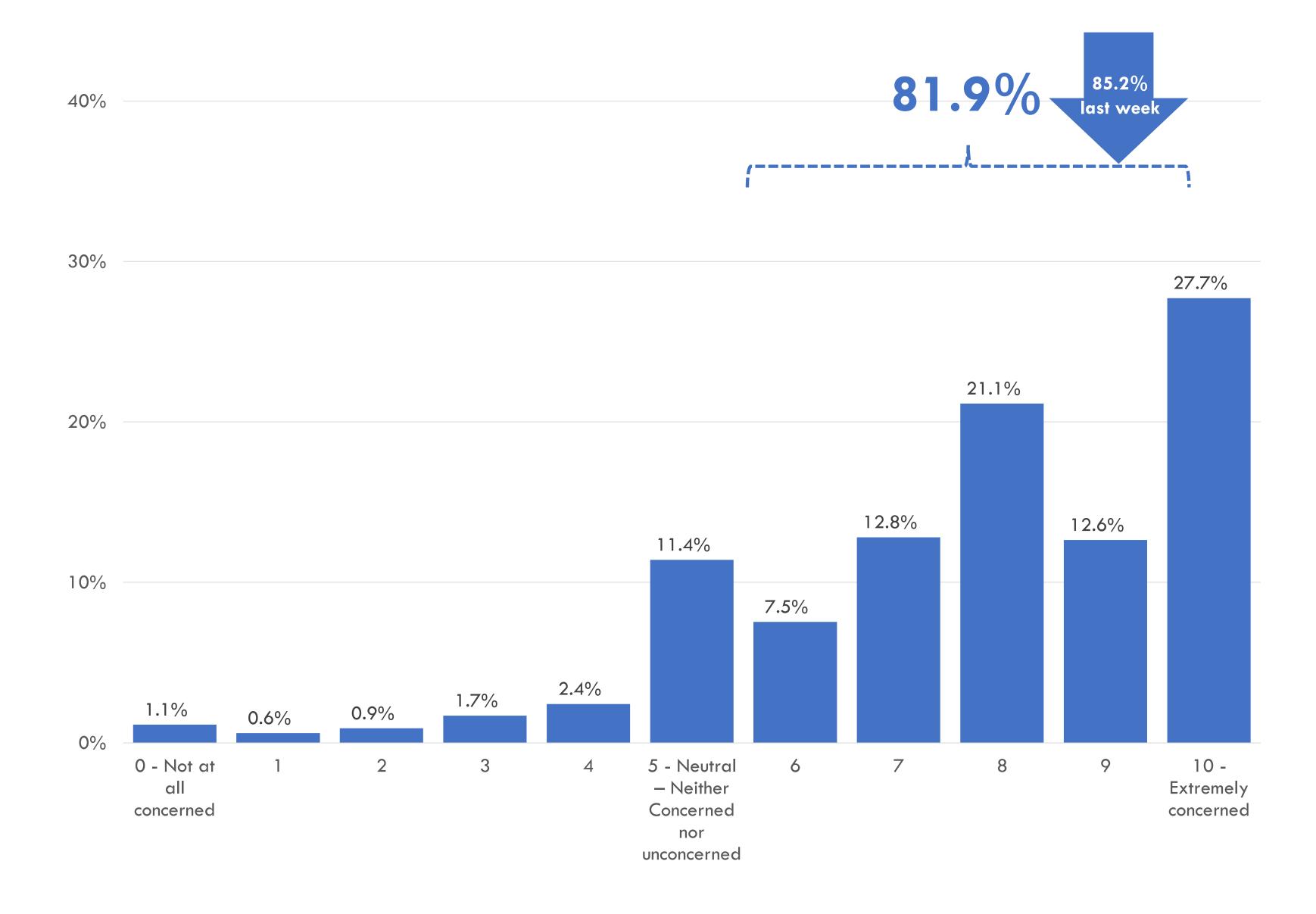




# Concerns About National Economy

Question: Thinking about the current coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

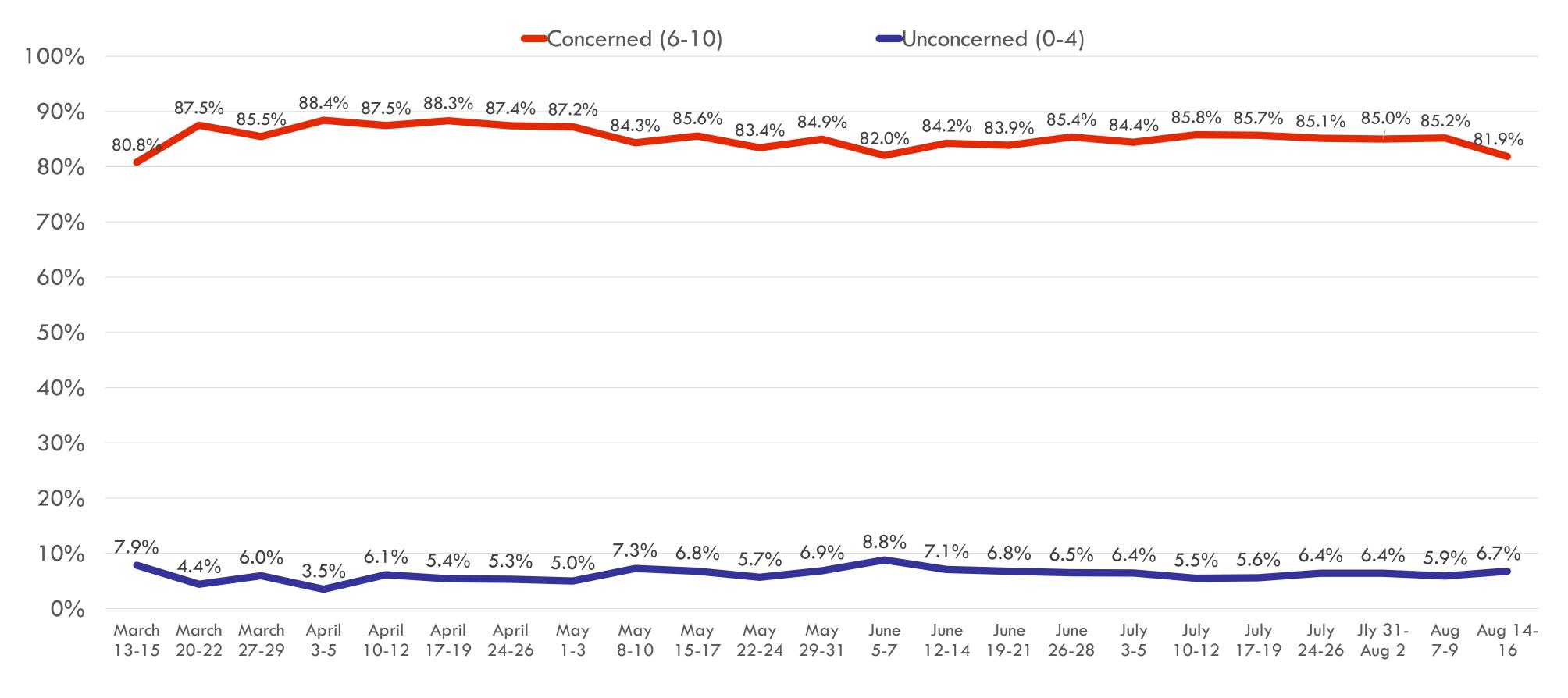
(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)





# Concerns About National Economy

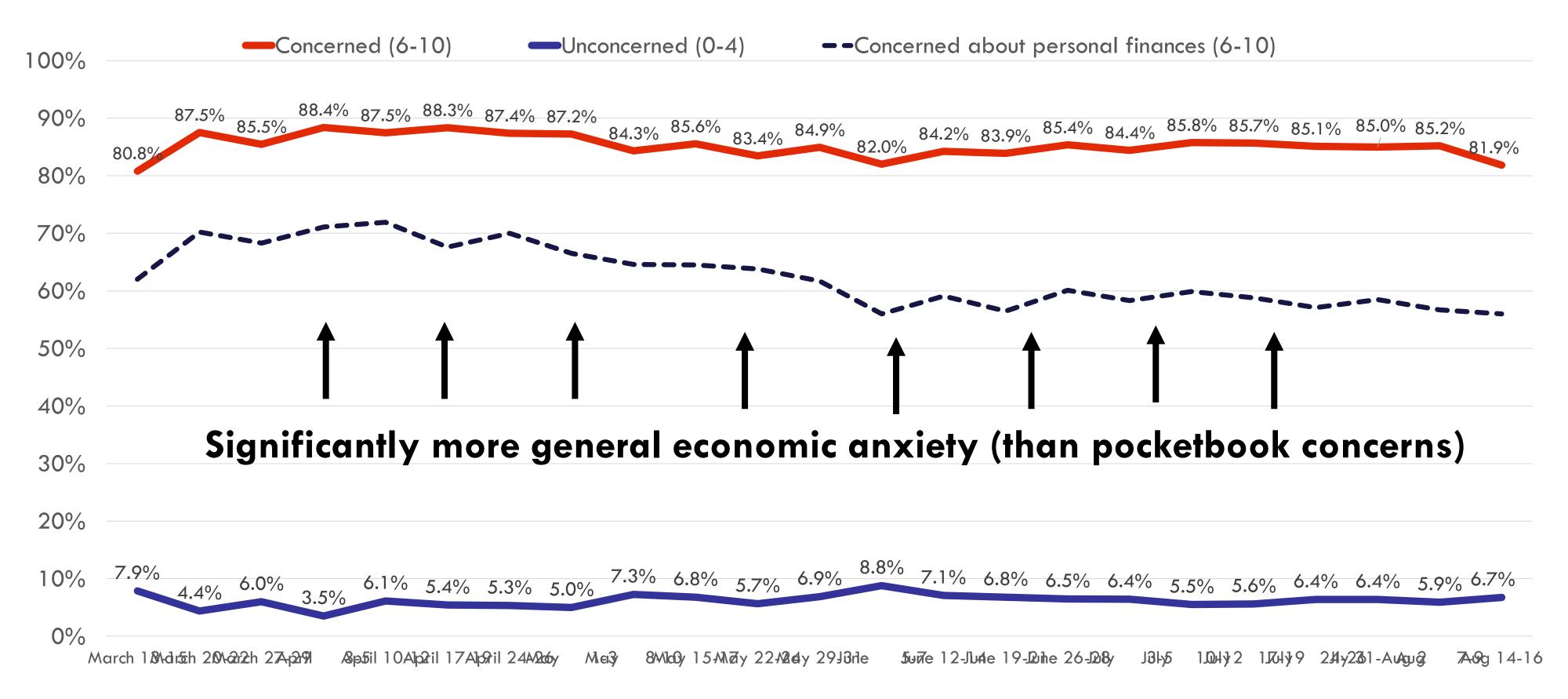
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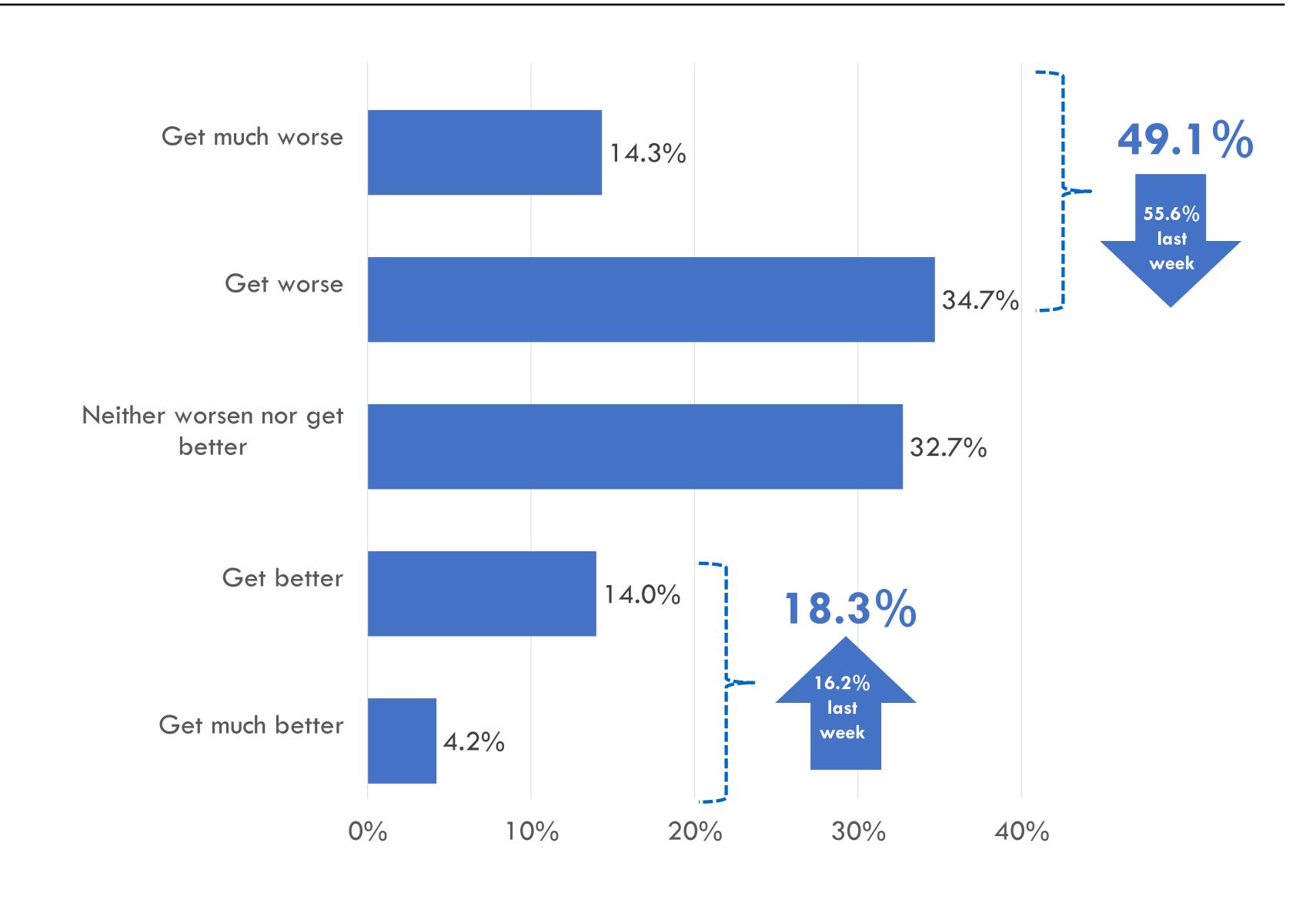
# Expectations for the Coronavirus Outbreak

Question: In the NEXT

MONTH, how (if at all) do you expect the severity of the coronavirus situation in the United States to change? (Select one)

In the next month the coronavirus situation will \_\_\_\_

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)





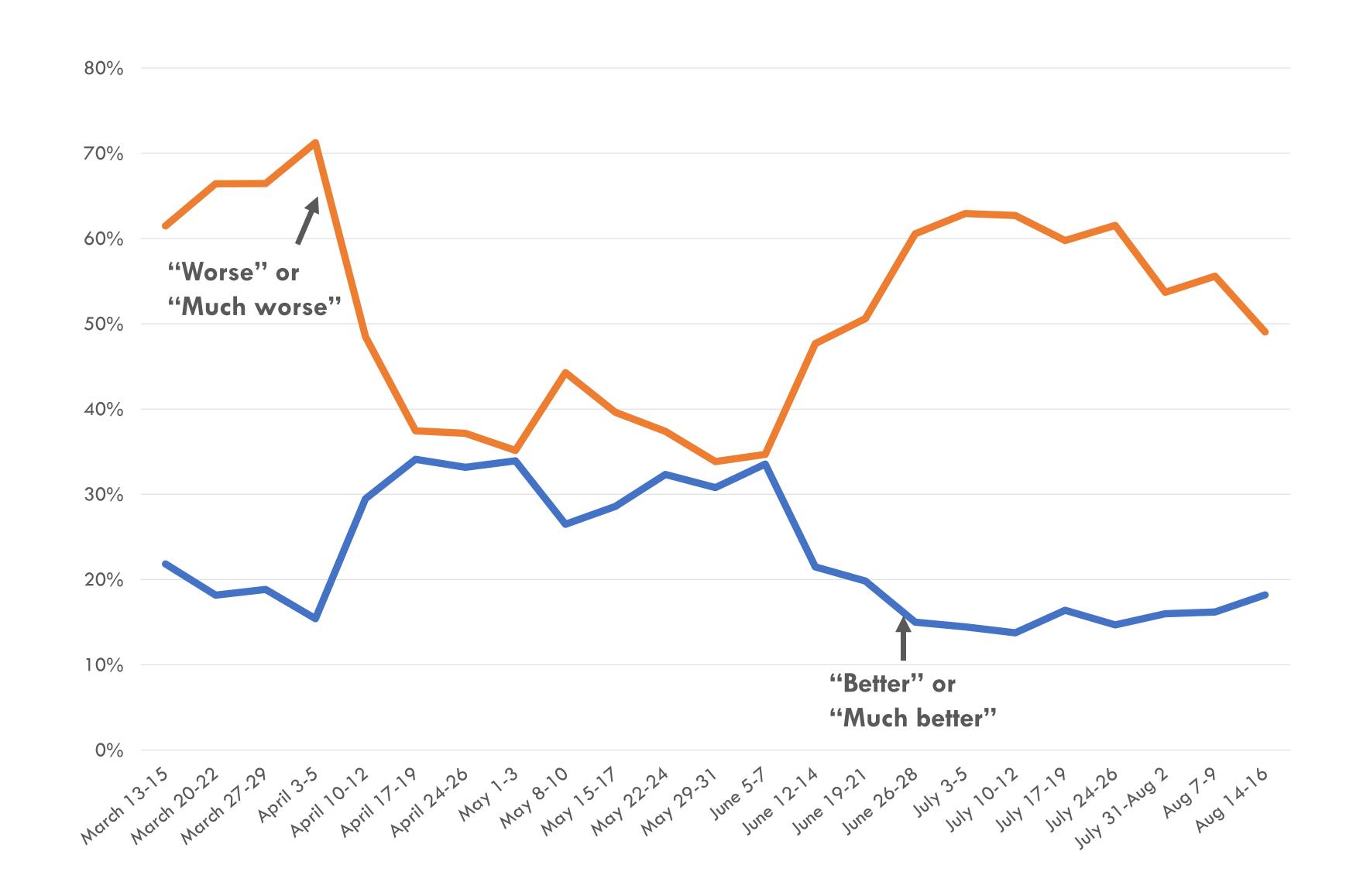
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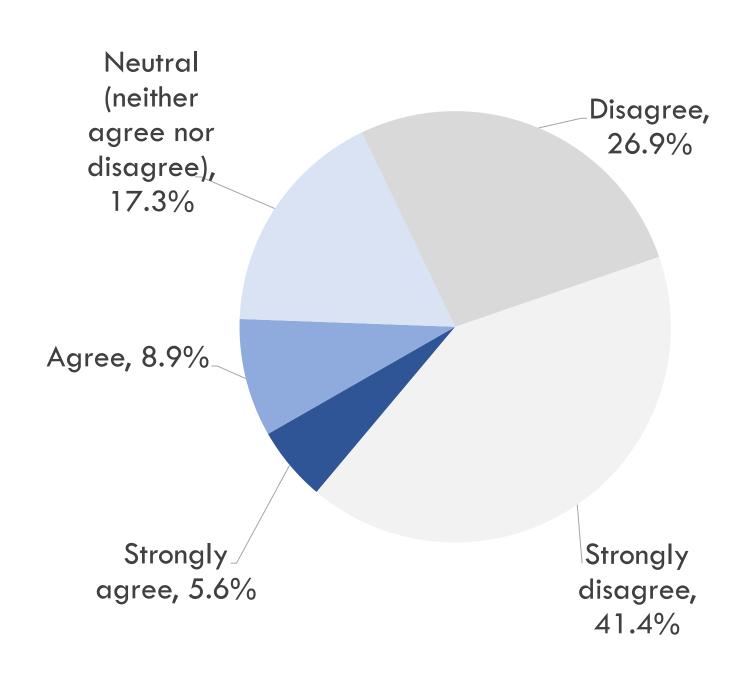




# Expectations for Pandemic's Resolution by Fall

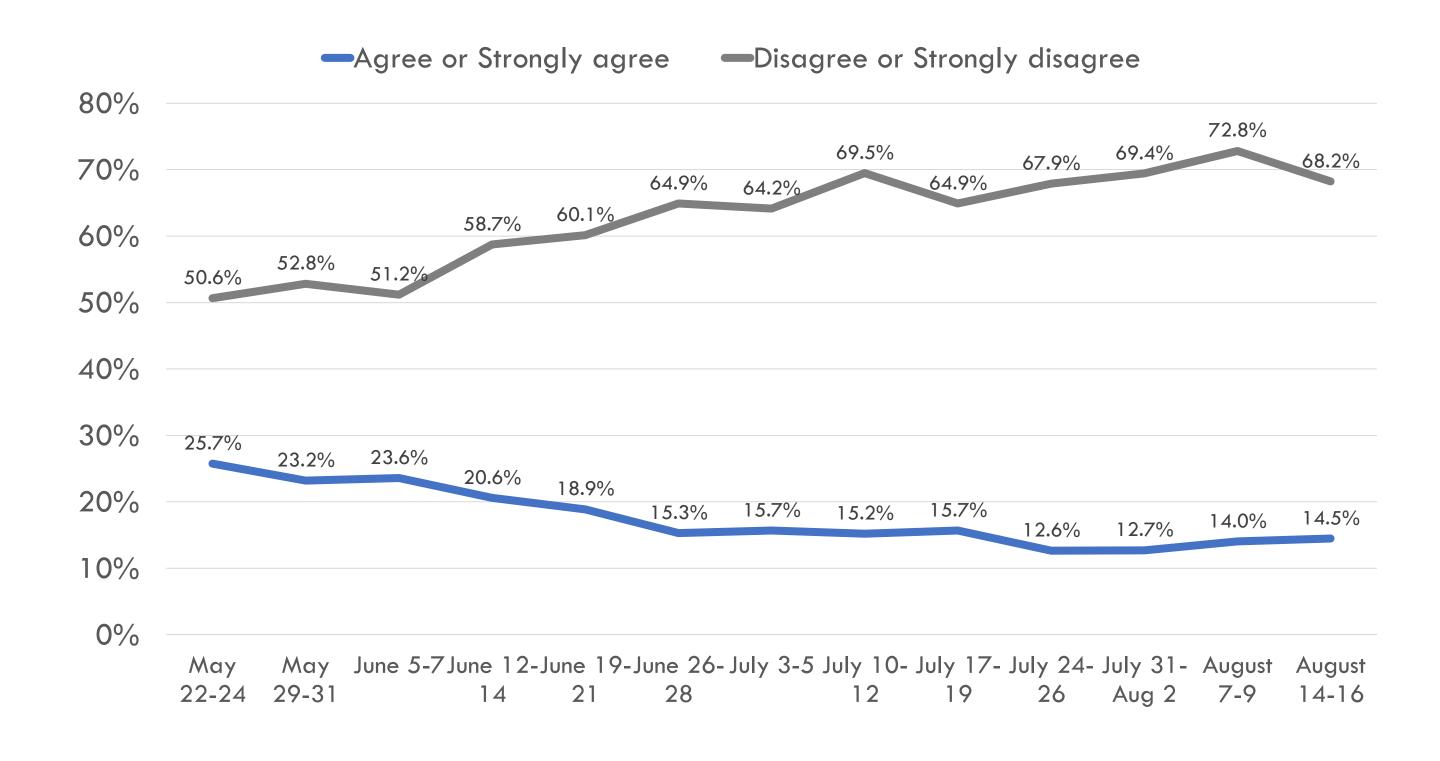
### How much do you agree with the following statement?

Statement: I expect the coronavirus situation will be resolved before Fall begins.



(Base: Waves 11-23. All respondents, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected, May 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

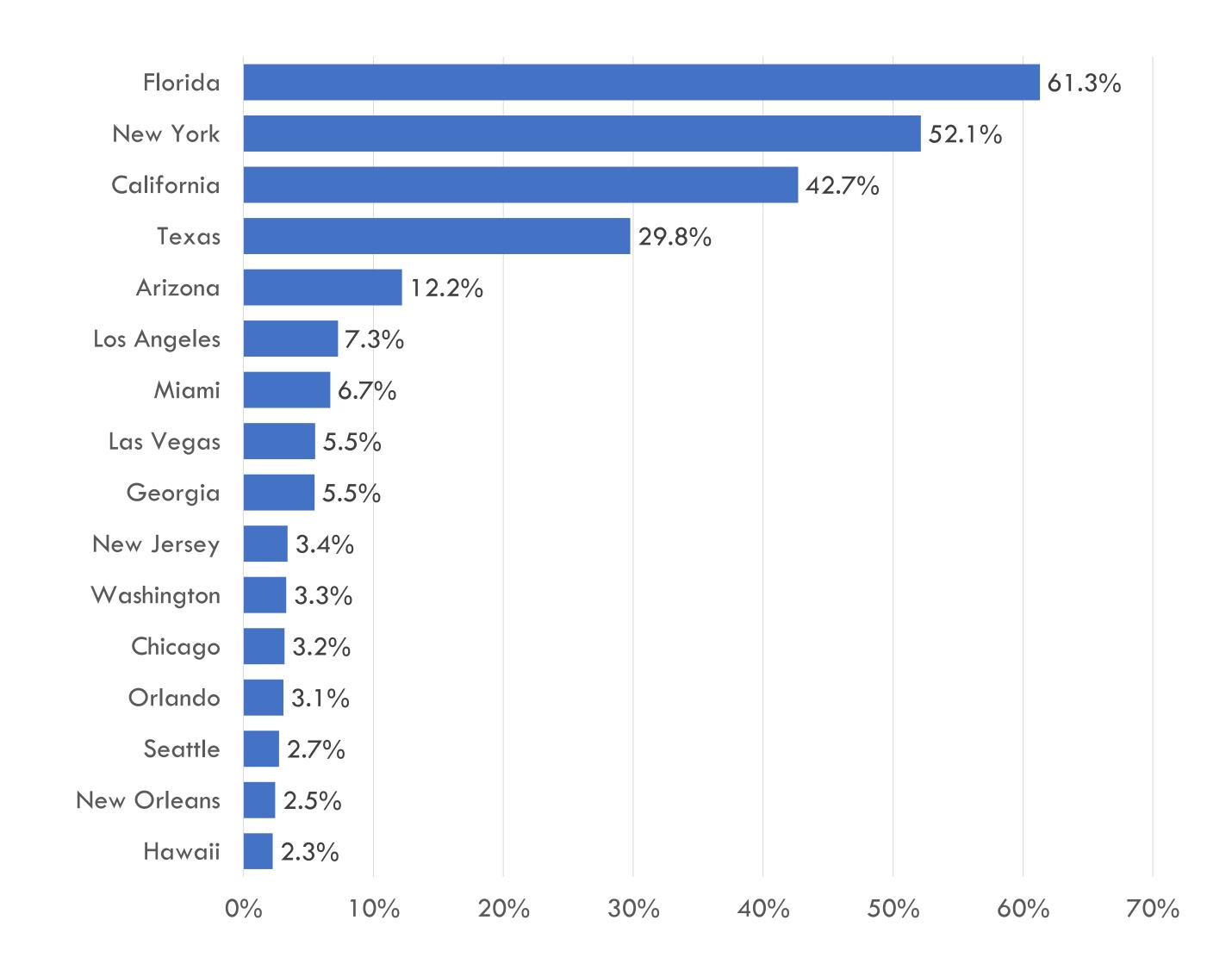
#### Historical data





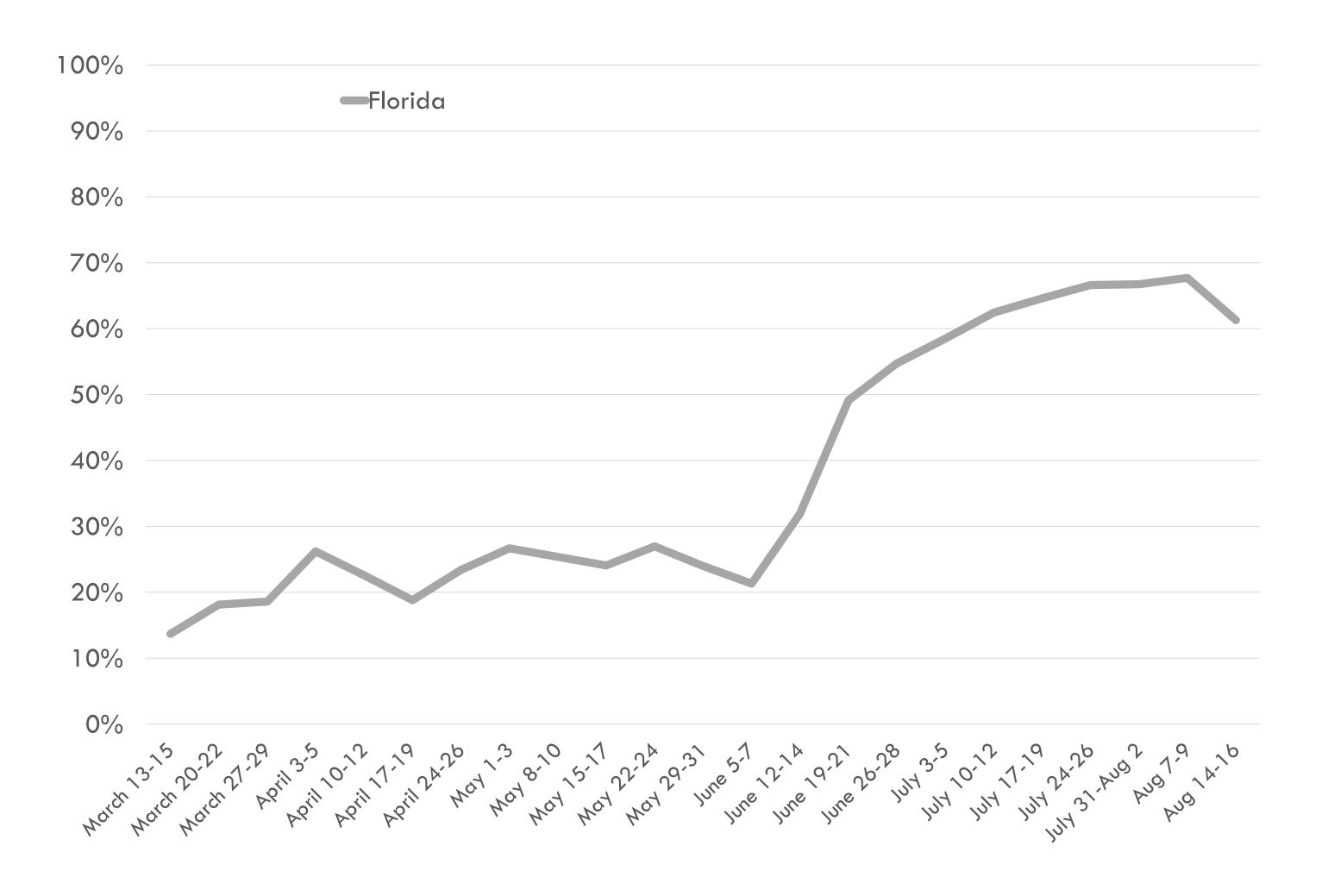
Question: What are the THREE (3) U.S. travel destinations (if any) that have been most talked about as places with coronavirus issues? (OPEN-ENDED QUESTION)

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)



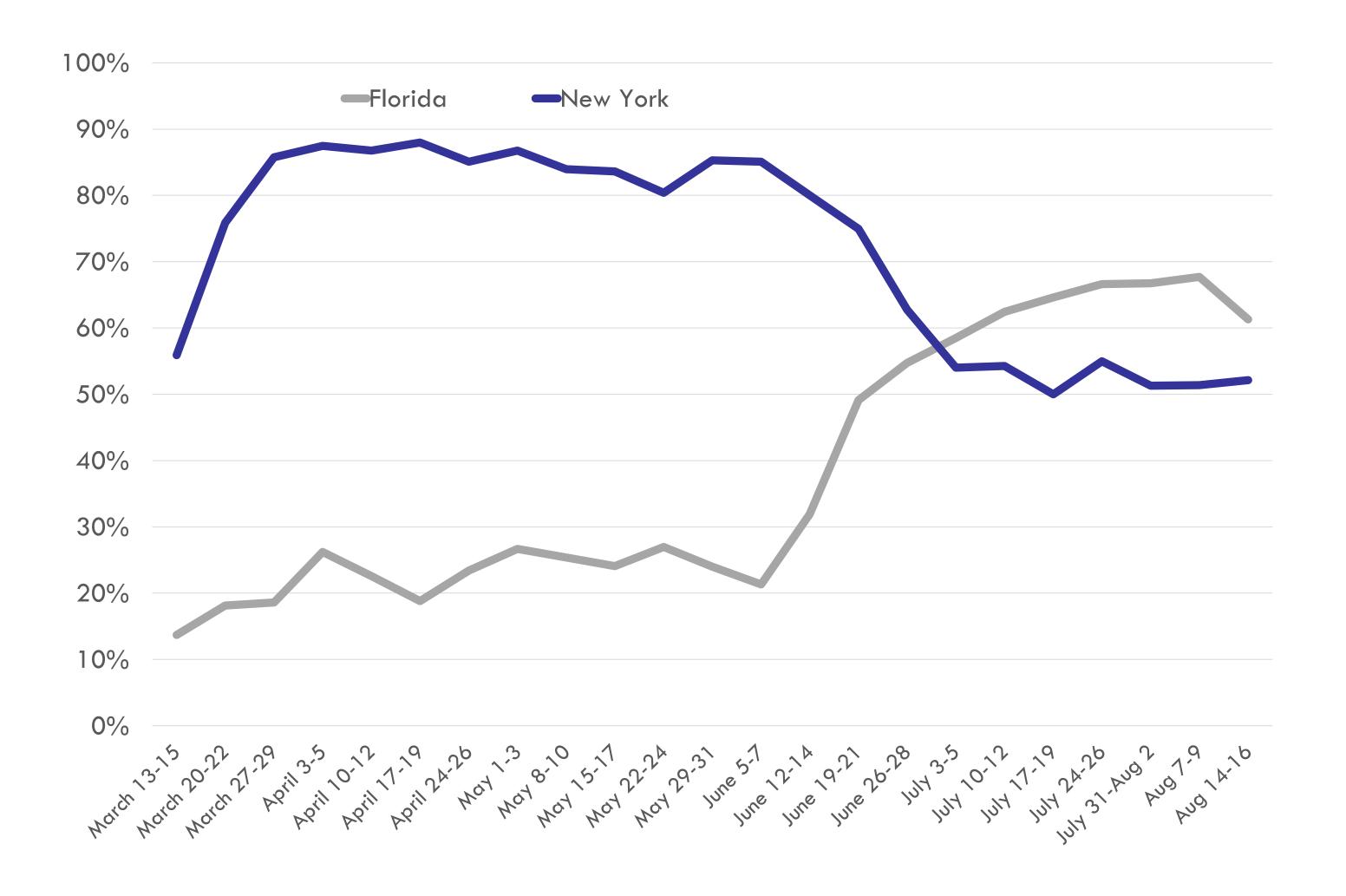


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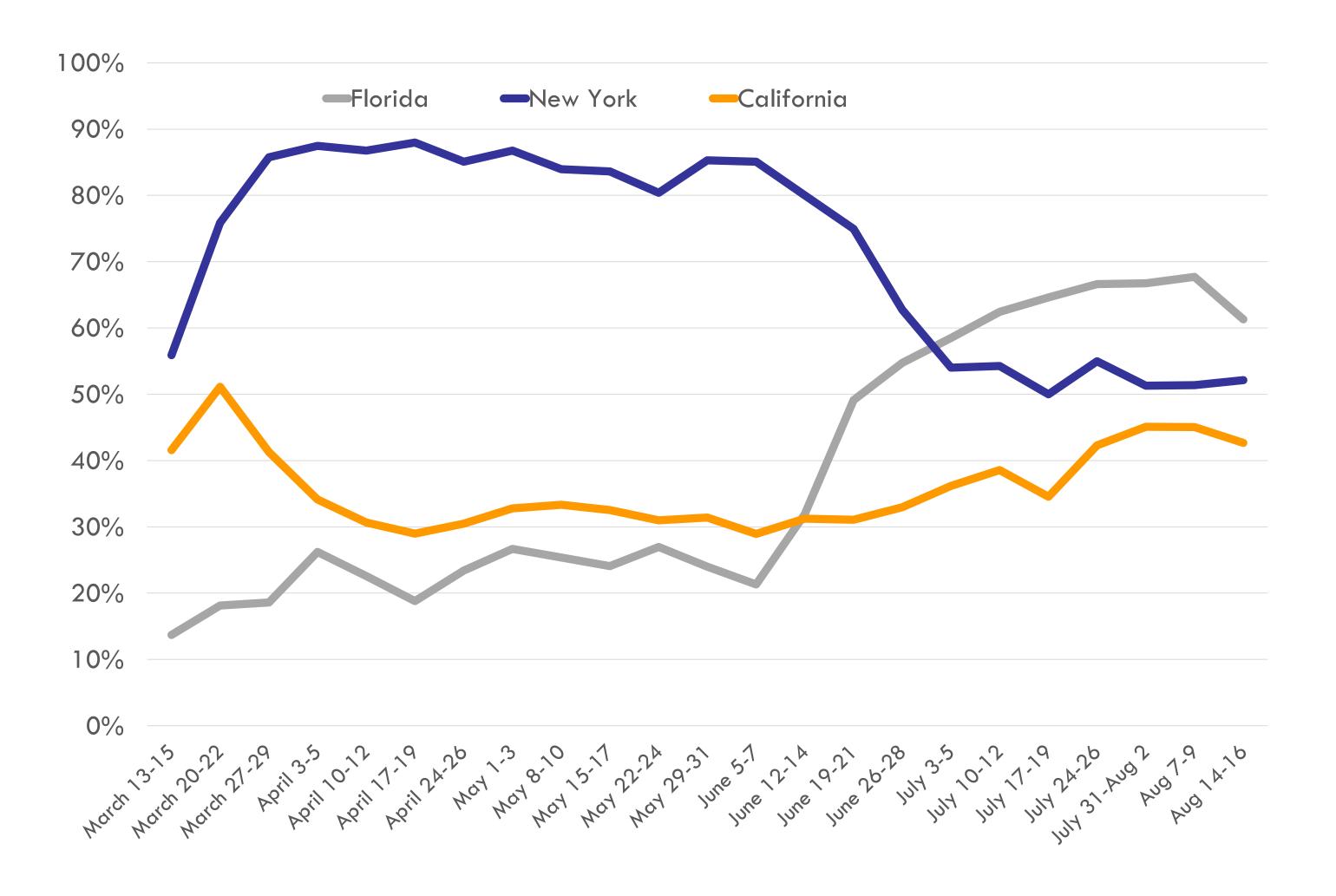


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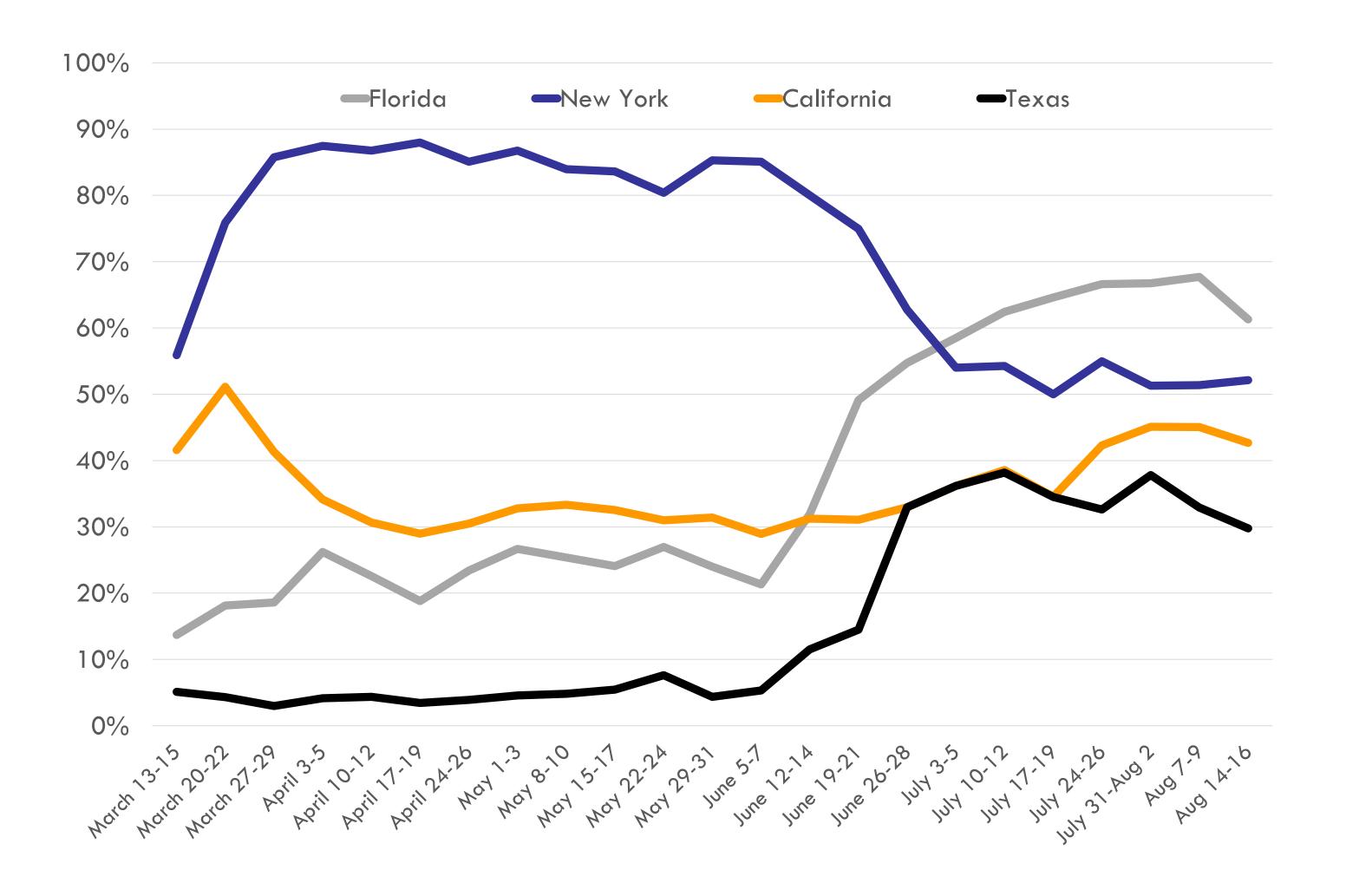


Question: What are the THREE (3) U.S. travel destinations (if any) that have been most talked about as places with coronavirus issues? (OPEN-ENDED QUESTION)



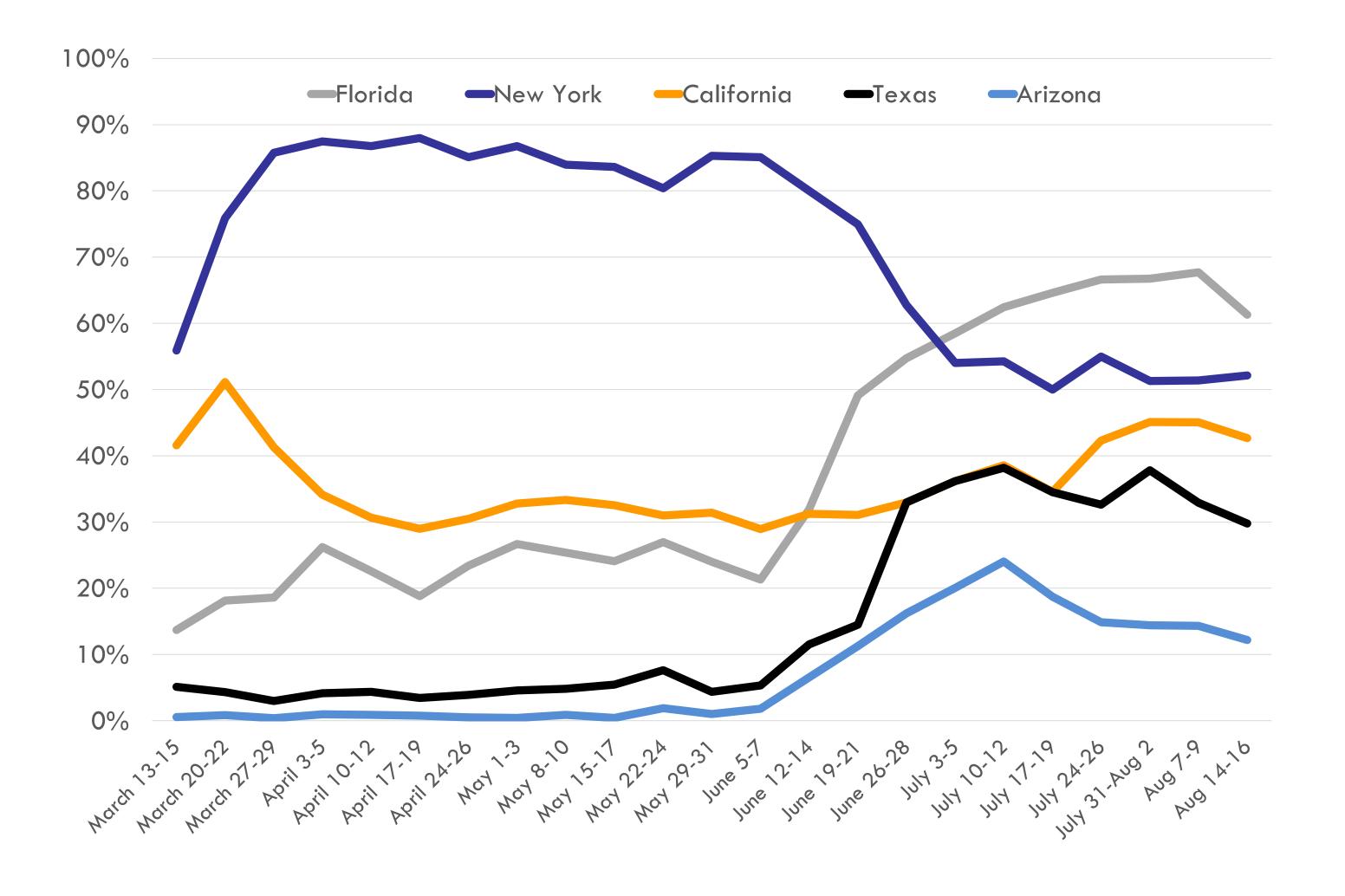


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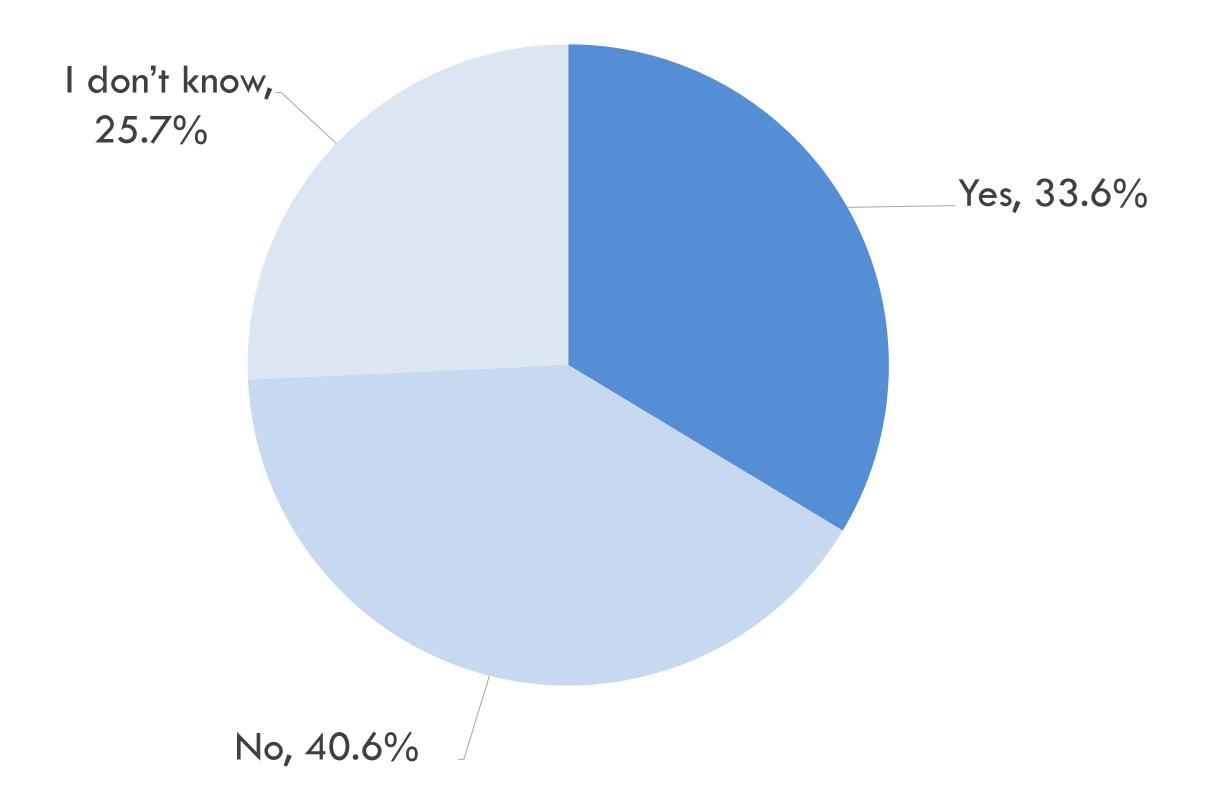




# Impact of Coronavirus Issues on Future Intent to Visit

Question: When the coronavirus situation is over, will you be less likely to visit any of these destinations because of their current Coronavirus-related issues?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

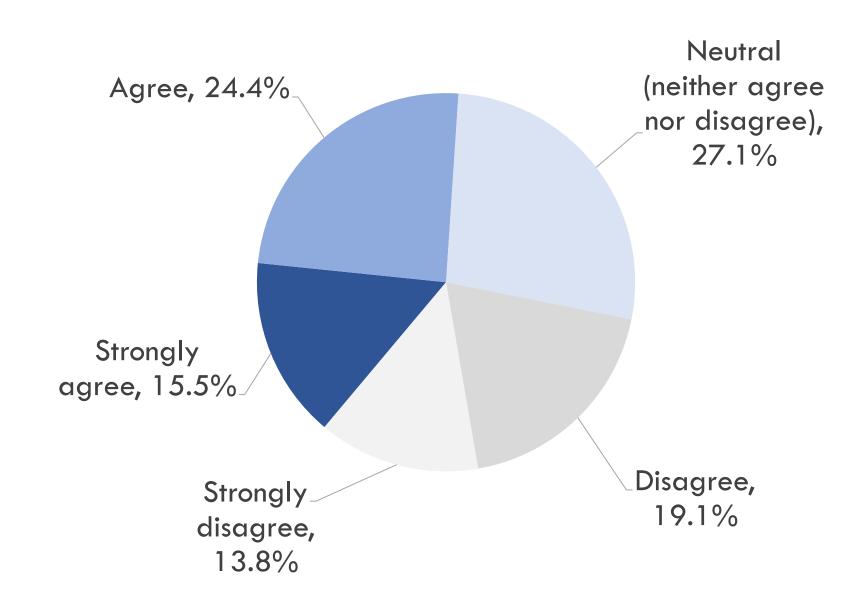




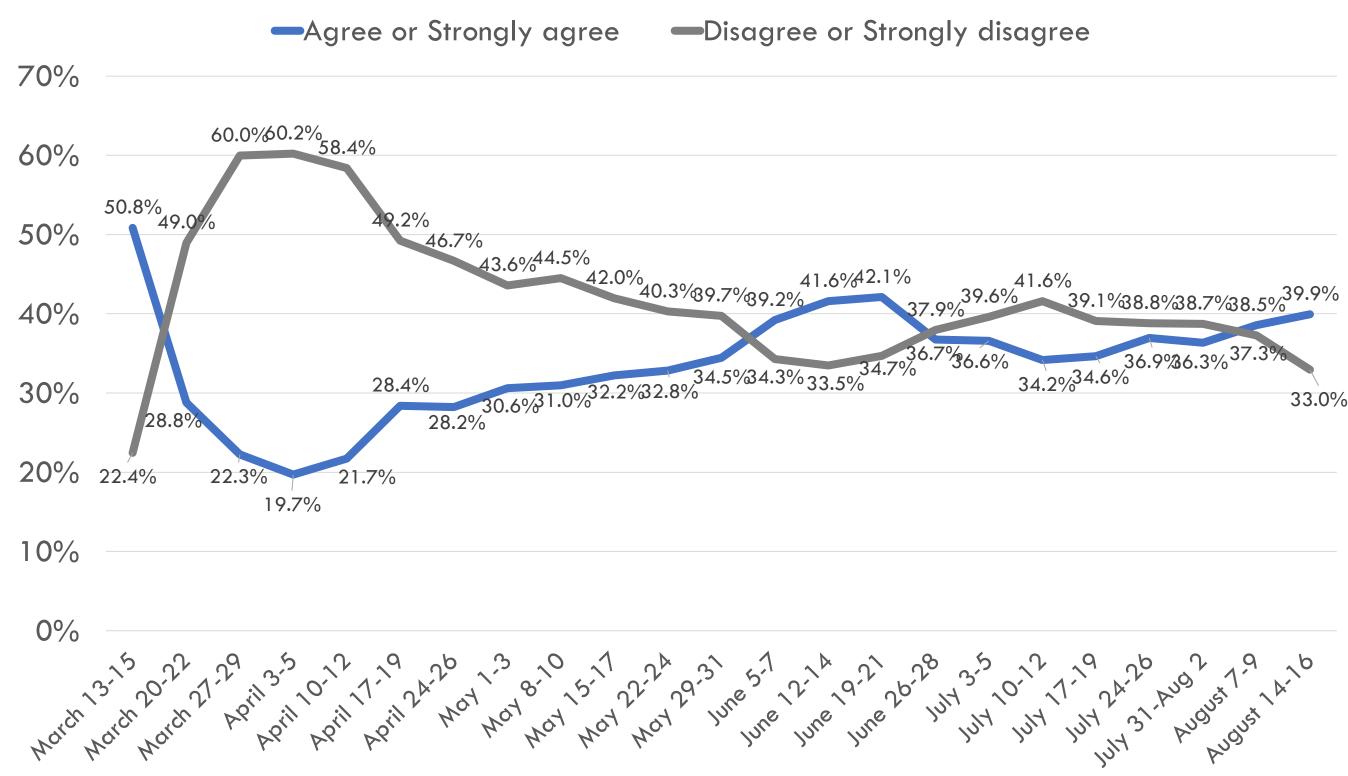
# Comfort Enjoying Home Community

### How much do you agree with the following statement?

Statement: I still feel comfortable going out in my community to restaurants, local attractions and undertaking local activities.









# Key Takeaways

 Pandemic-related health and financial safety concerns have dropped to levels last seen in mid-June. Although there are still notable levels of pessimism, less Americans are feeling the pandemic will worsen in the next month

 The crisis looks to have a pesky, lingering impact for destination brands, as a third of Americans say they will avoid destinations perceived to be virus hot-spots post pandemic

 Americans are feeling safer engaging in leisure activities at home: The proportion of American travelers who feels comfortable going out in their own community now exceeds the proportion who do not

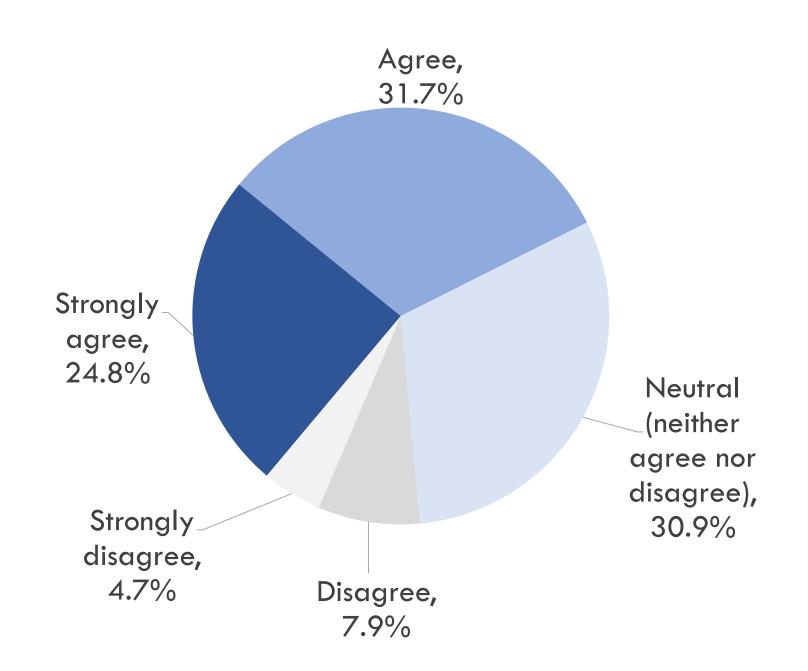




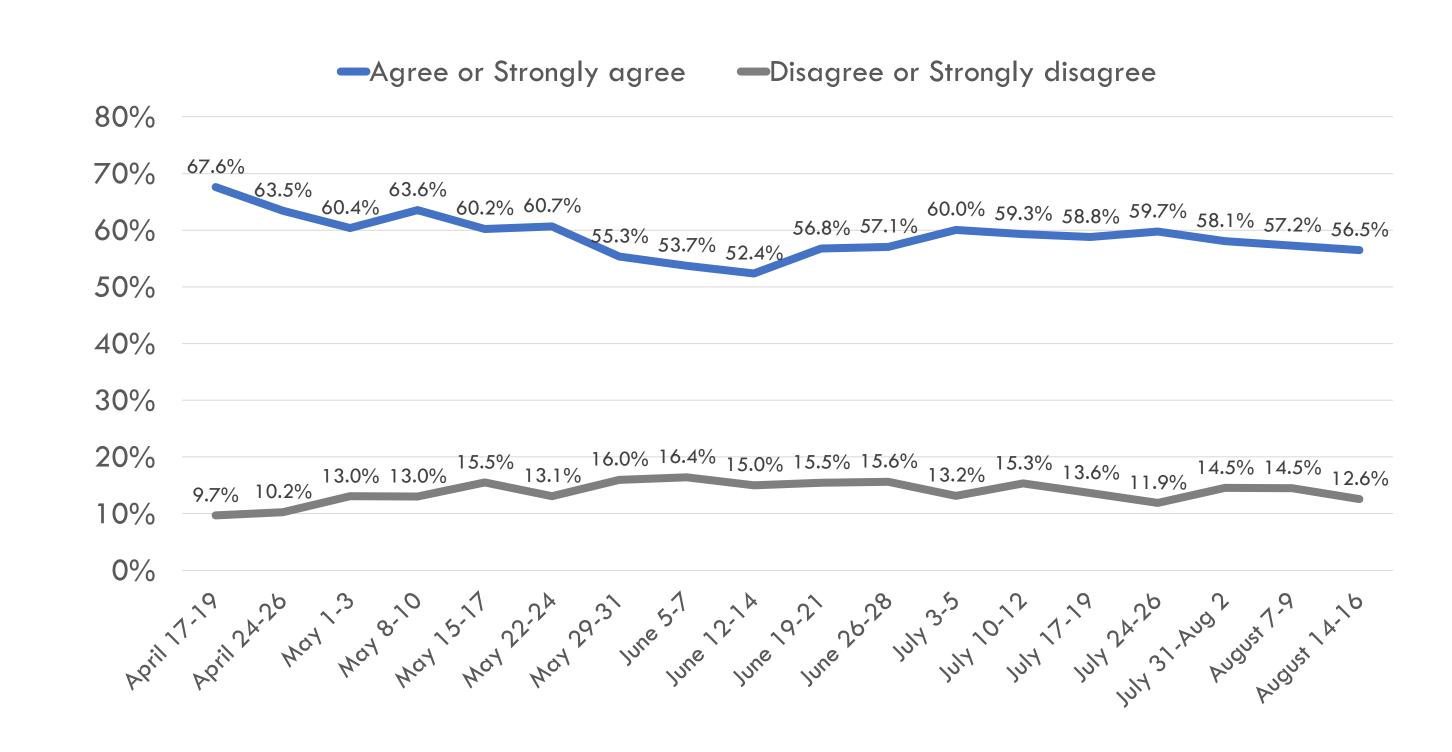
## Travelers in Community are Unwanted

#### How much do you agree with the following statement?

Statement: I do not want travelers coming to visit my community right now.



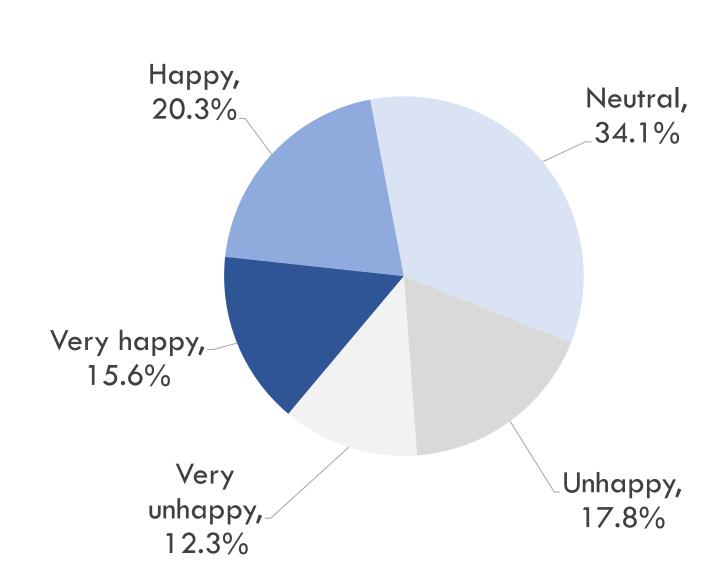
(Base: Waves 6-23. All respondents, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected April 17-19,24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)



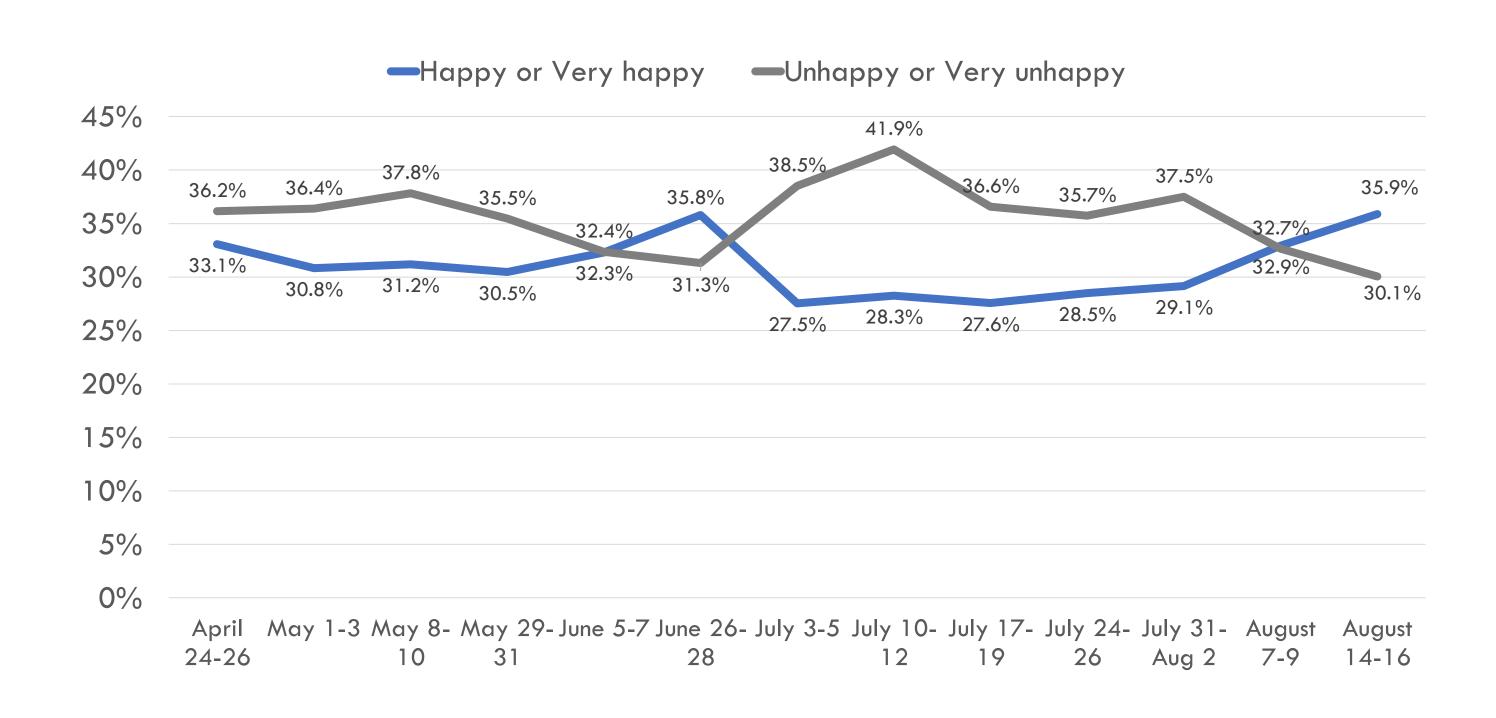


## Feelings About Seeing an Ad Promoting Tourism to Community

Question: How would you feel if you saw an advertisement today promoting your community as a place for tourists to come visit when it is safe?



(Base: Waves 7-9, 12 and 16-23. All respondents, 1,198 1,199, 1,250, 1,203, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected April 24-26, May 1-3, 8-10, 29-31, June 5-7, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)





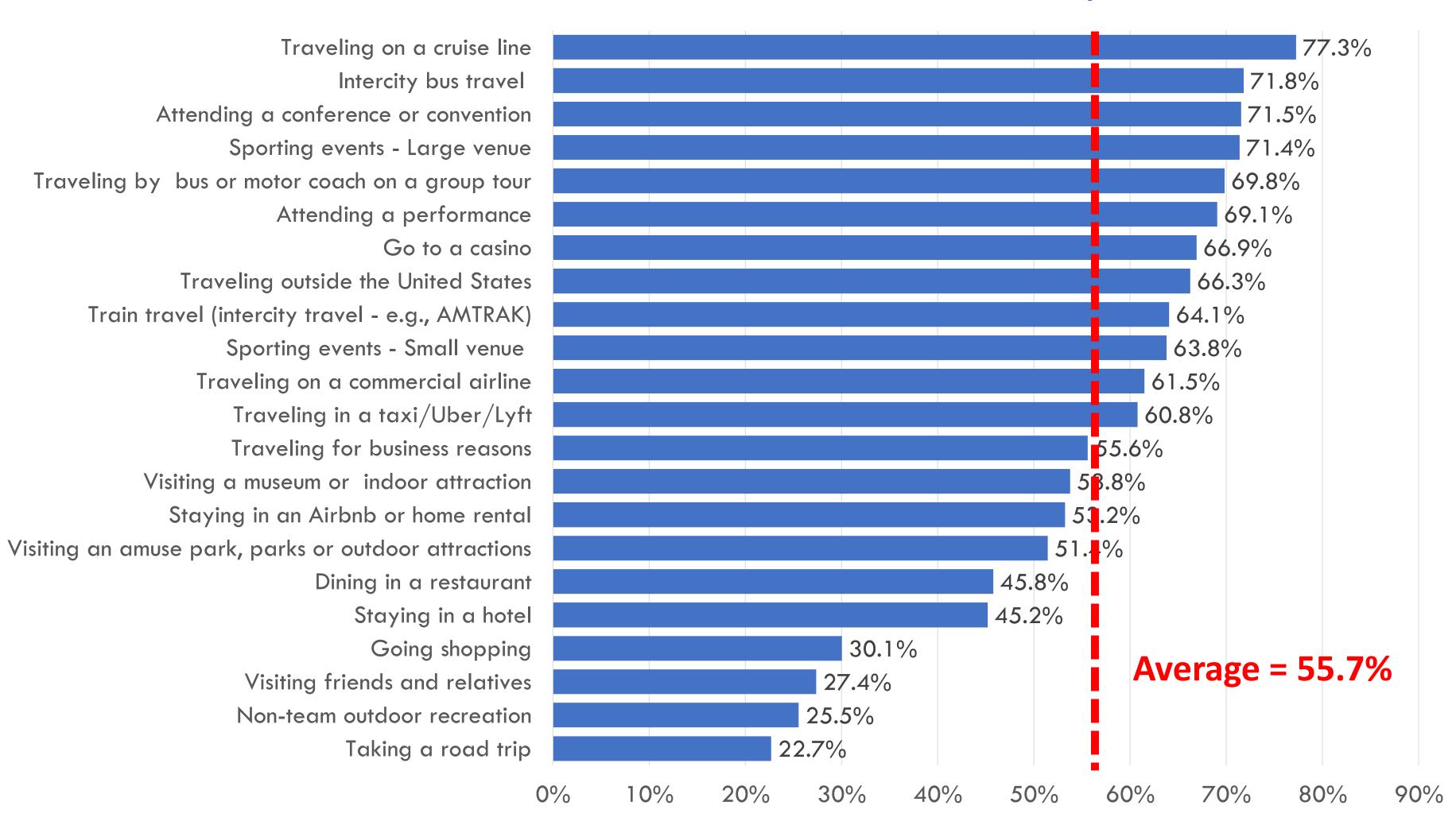
## Perceived Safety of Travel Activities (Wave 23)

#### **Question:** At this

moment, how safe would you feel doing each type of travel activity?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

Top 2-Box Score: Percent Selecting Each as "Somewhat Unsafe" or "Very Unsafe"





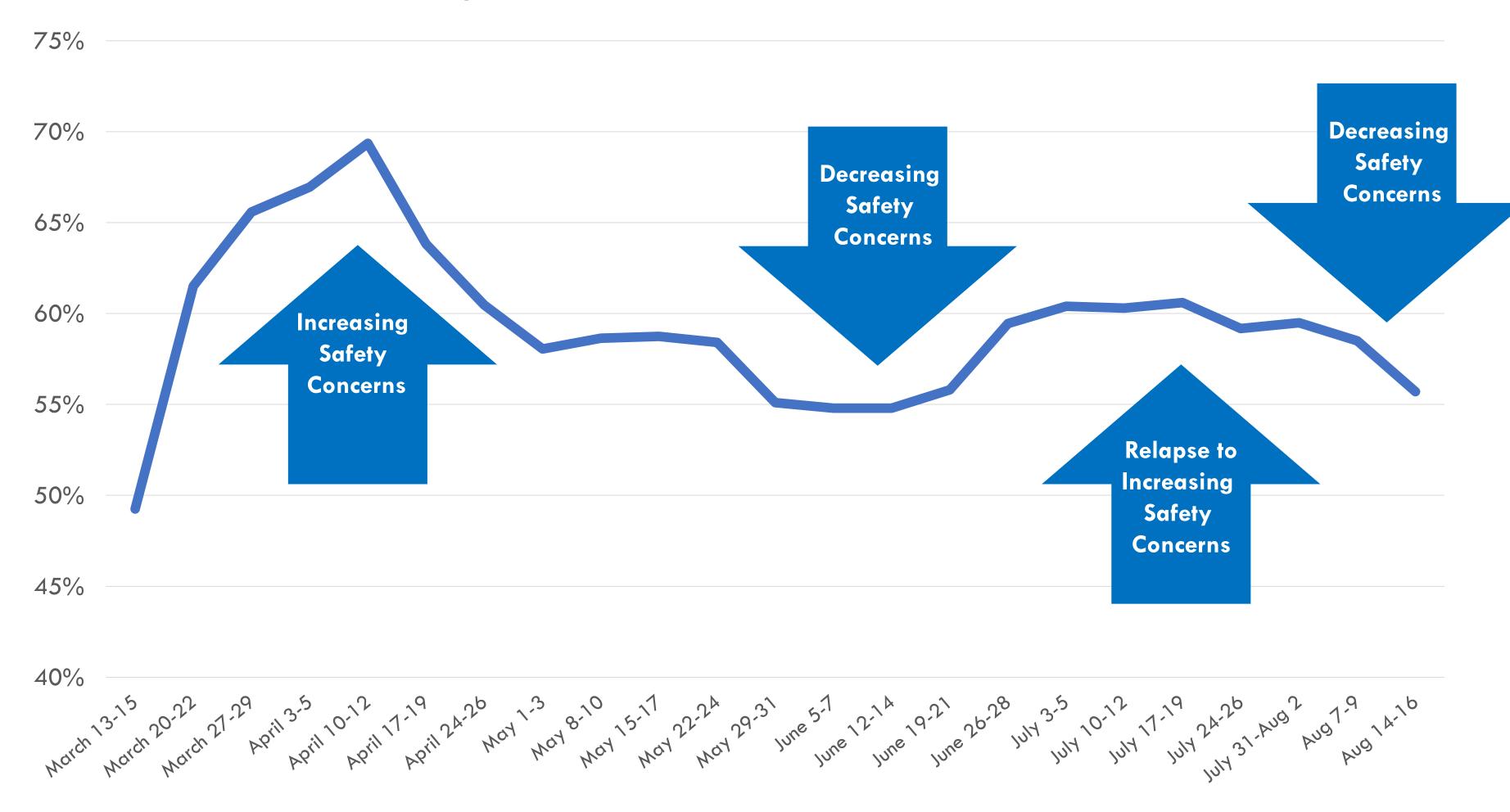
## Perceived Safety of Travel Activities (Waves 1-23 Comparison)

#### **Question:** At this

moment, how safe would you feel doing each type of travel activity?

(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

#### % Somewhat unsafe or Very unsafe (AVERAGE SCORE FOR ALL ACTIVITES TESTED)



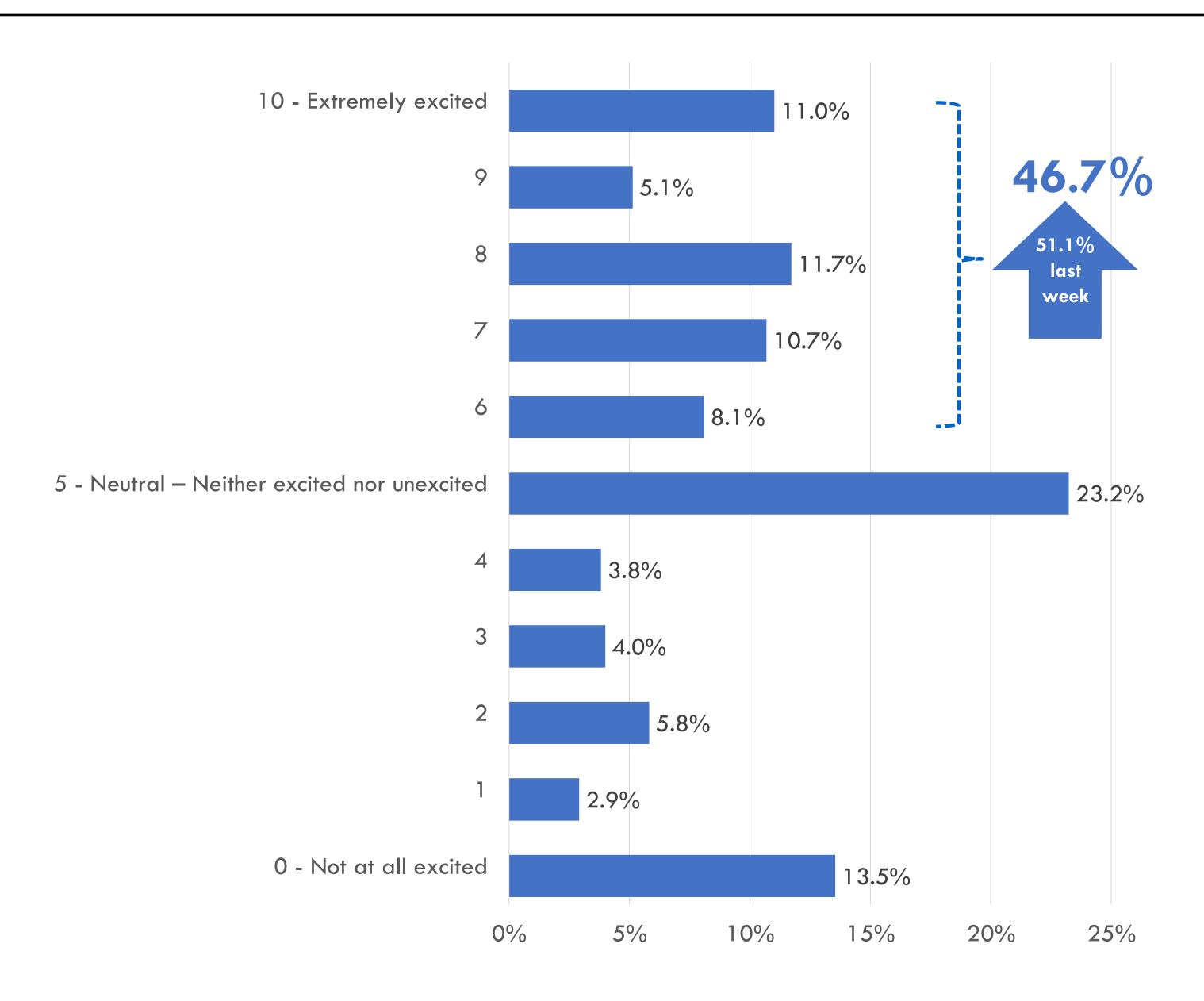


#### **Excitement to Travel Now**

Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.

How excited would you be to go? (Assume the getaway is to a place you want to visit)

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

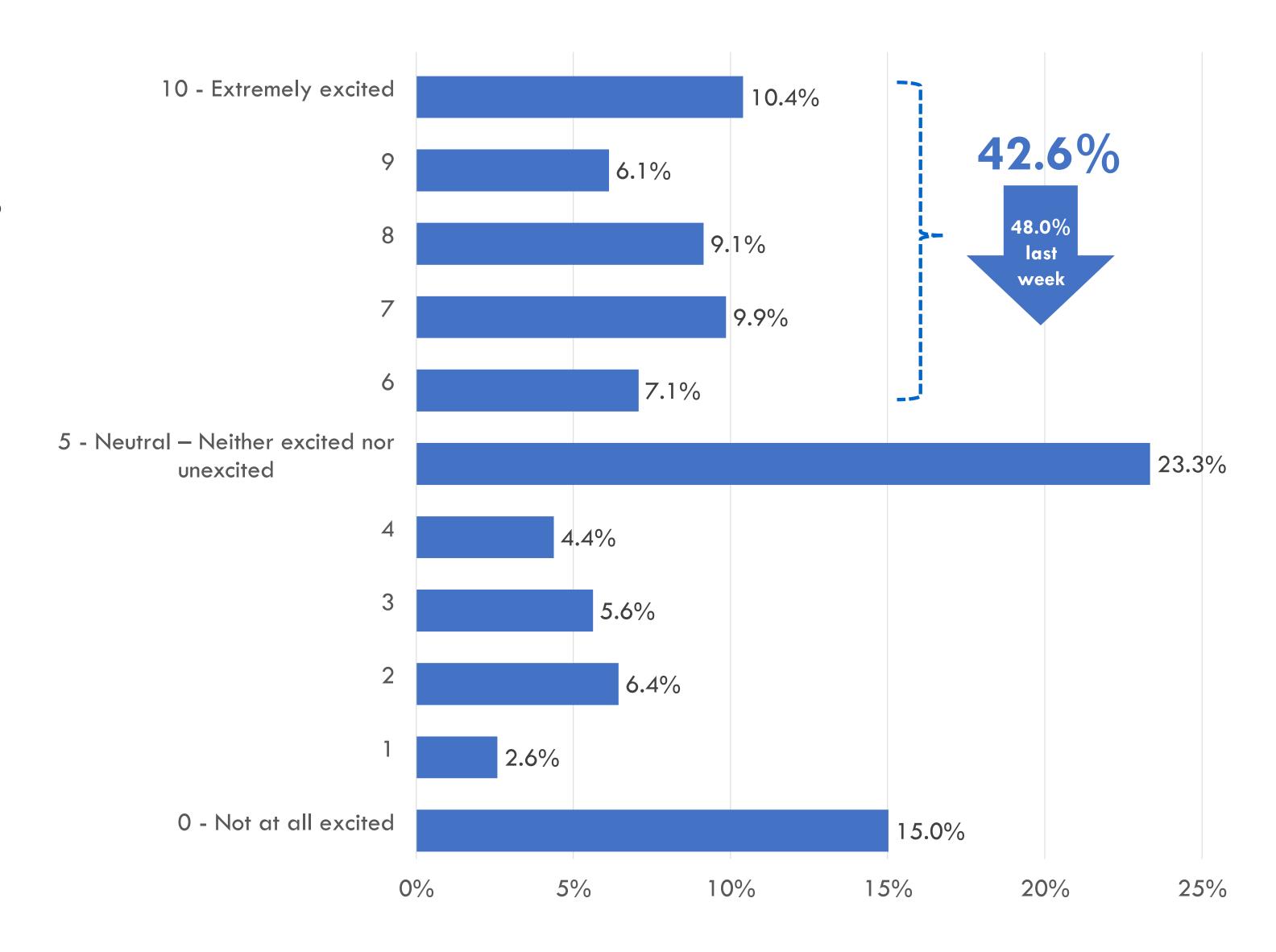




## Openness to Travel Information

Question: At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

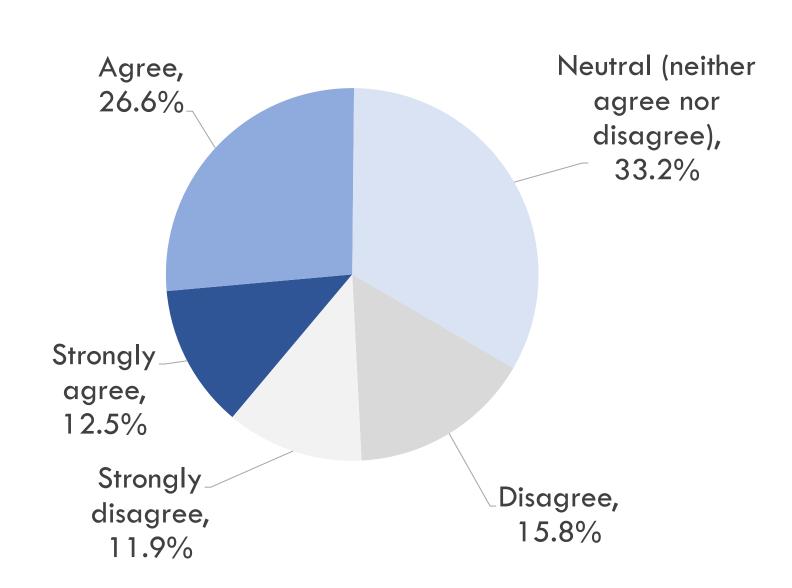




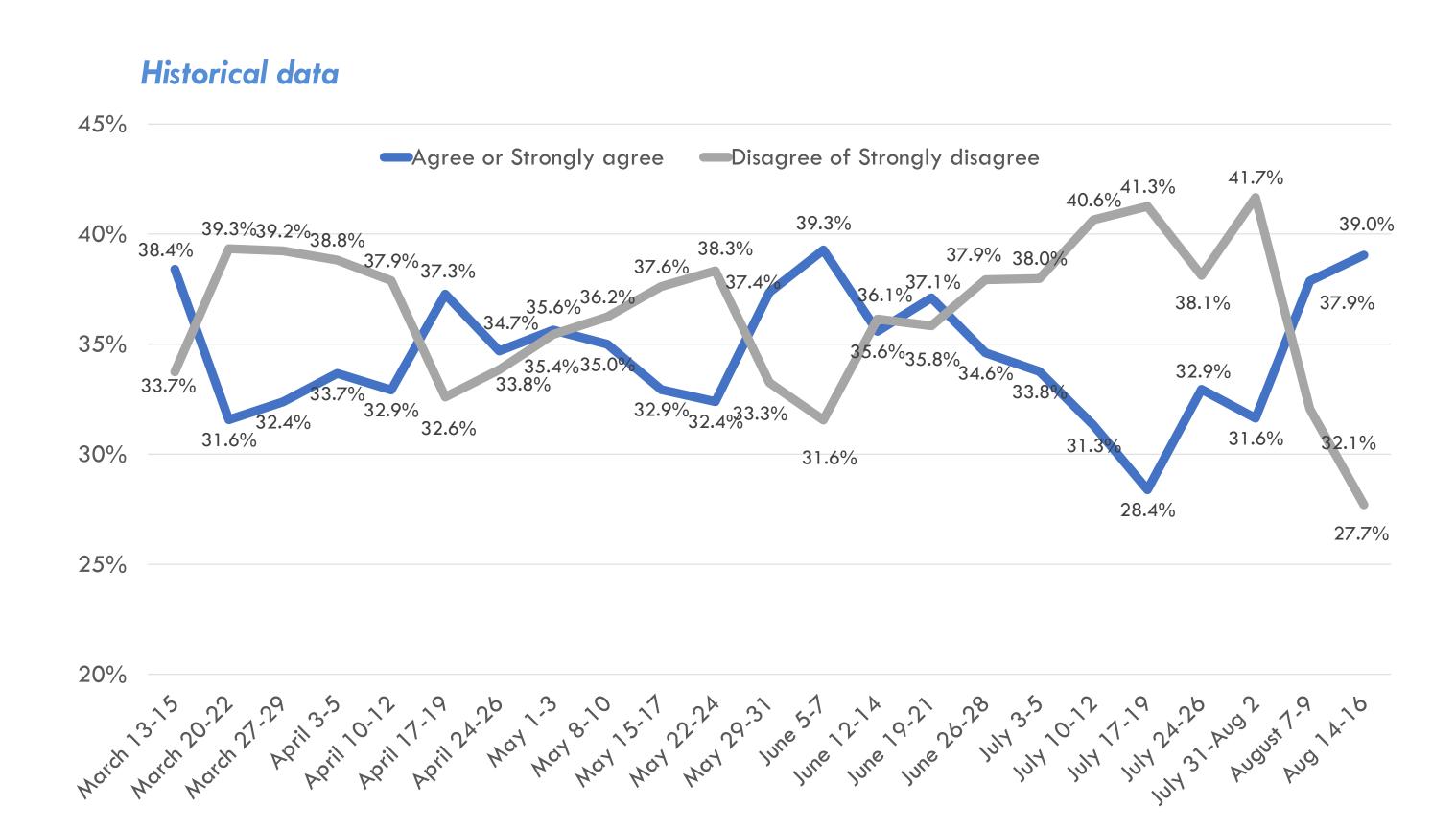
#### Discounts and Price Cuts

#### How much do you agree with the following statement?

**Statement:** The coronavirus has led many travel providers to cut their prices. These discounts and price cuts (airline, hotel, etc.) make me more interested in traveling in the NEXT THREE (3) MONTHS.



(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

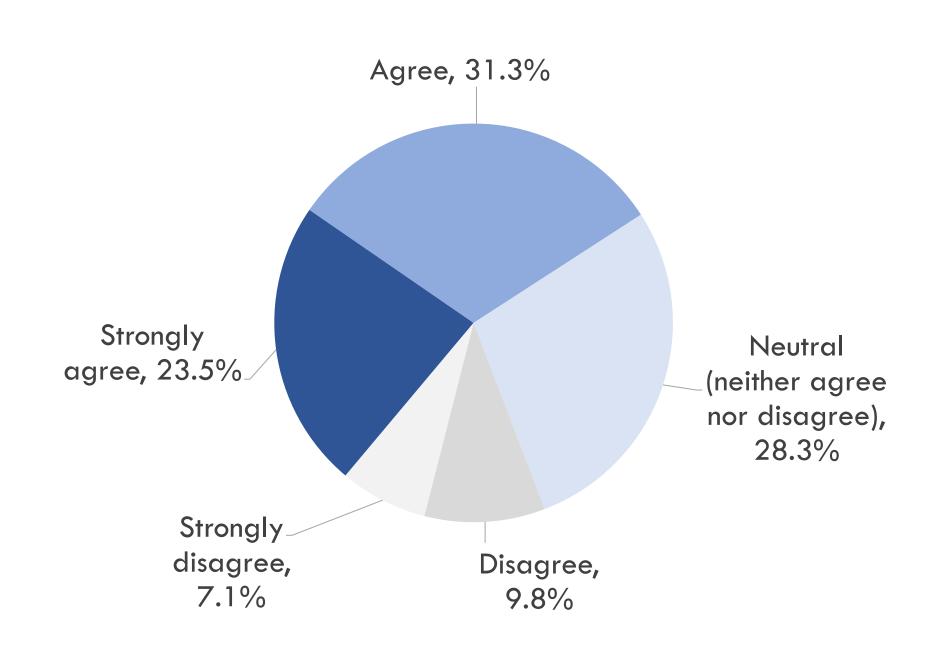




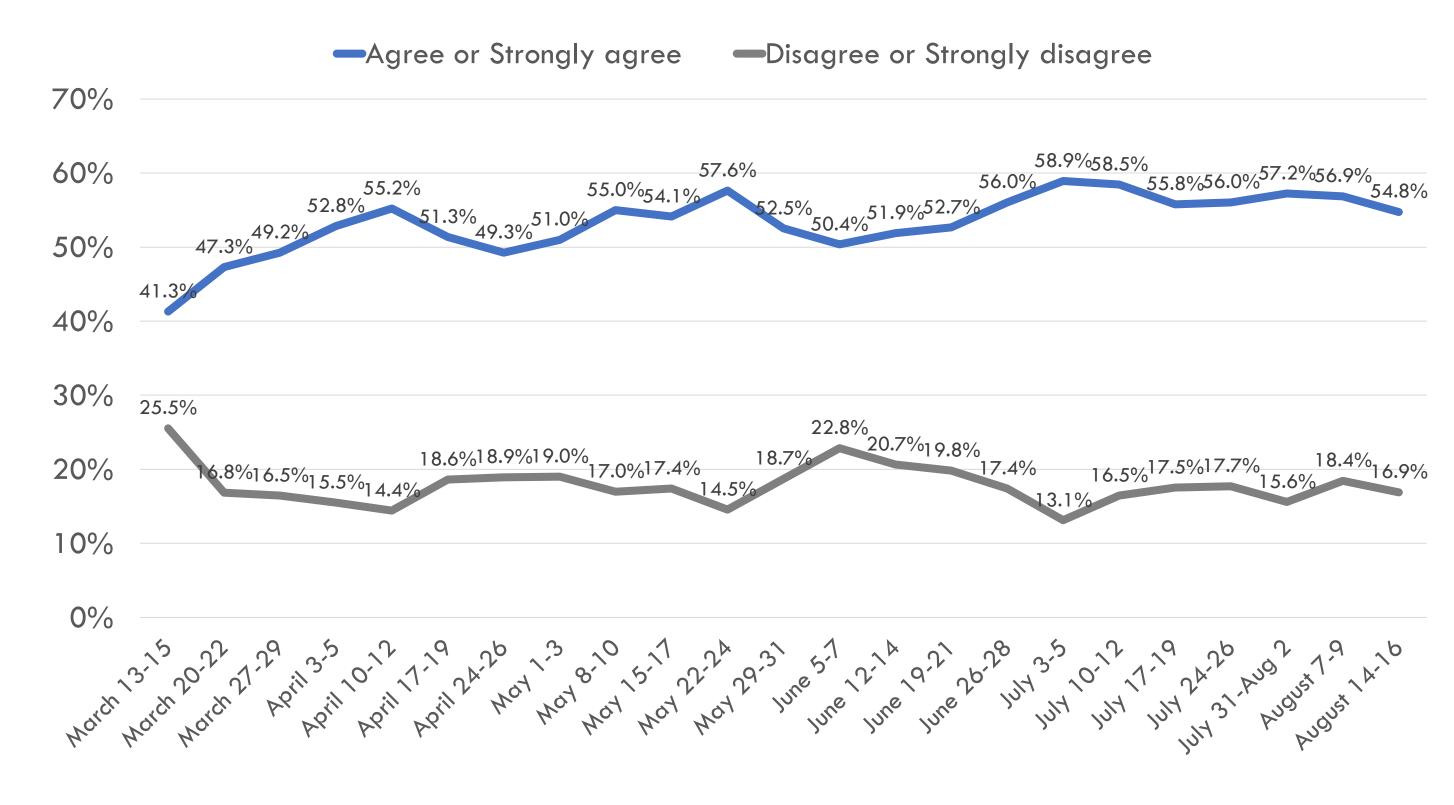
## Staycations as a Replacement for Vacations

#### How much do you agree with the following statement?

Statement: Because of the coronavirus, I'll probably take a staycation(s) this summer rather than a vacation(s).



(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

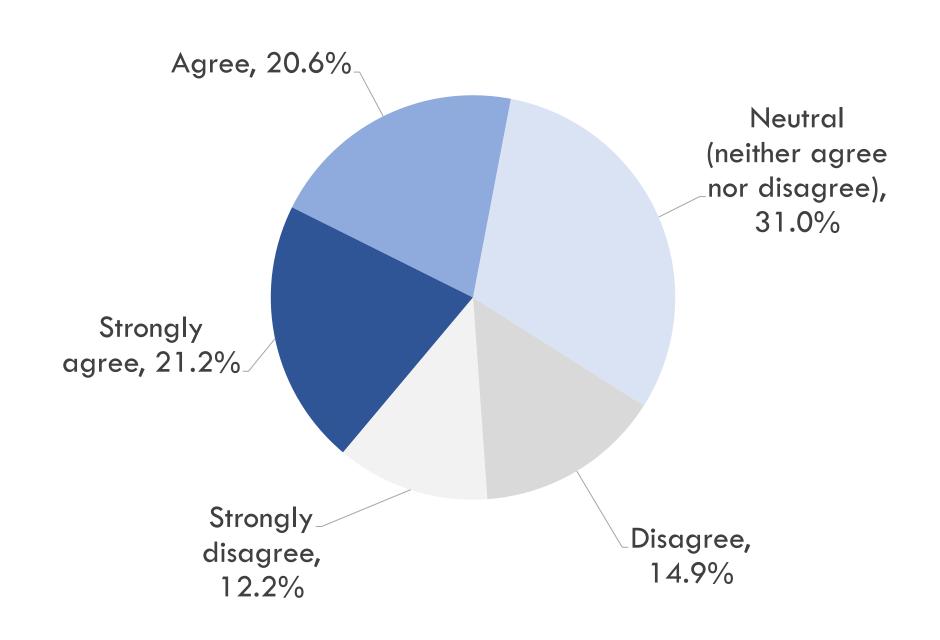




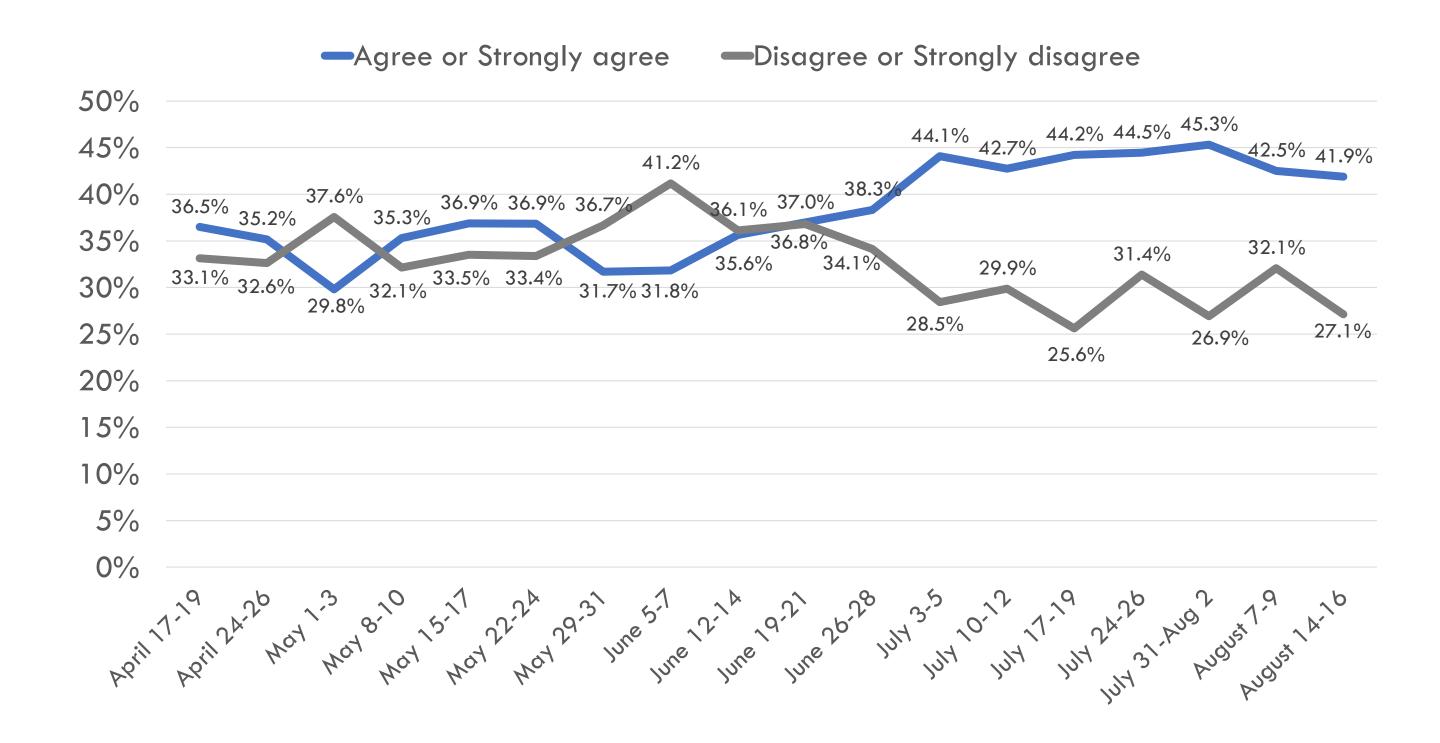
#### Won't Travel Without Vaccine

#### How much do you agree with the following statement?

Statement: I'm not traveling until there is a vaccine.



(Base: Waves 6-23. All respondents, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected April 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

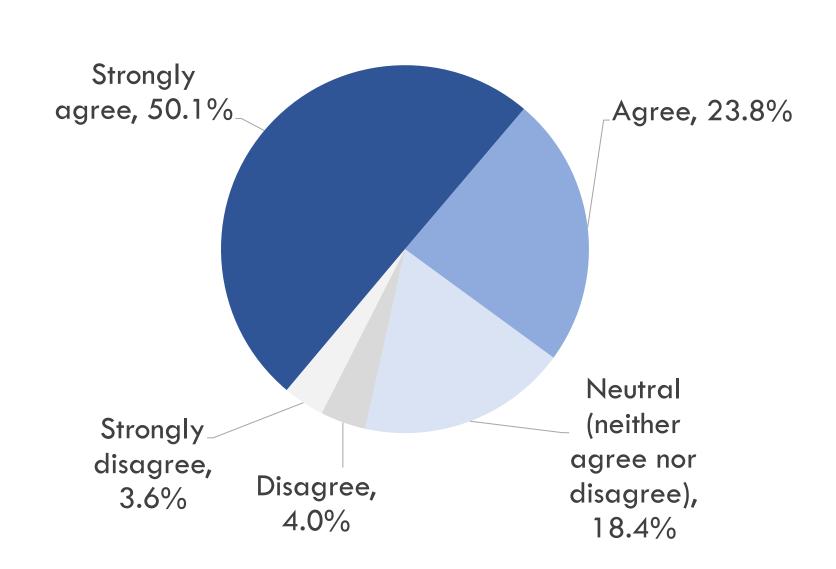




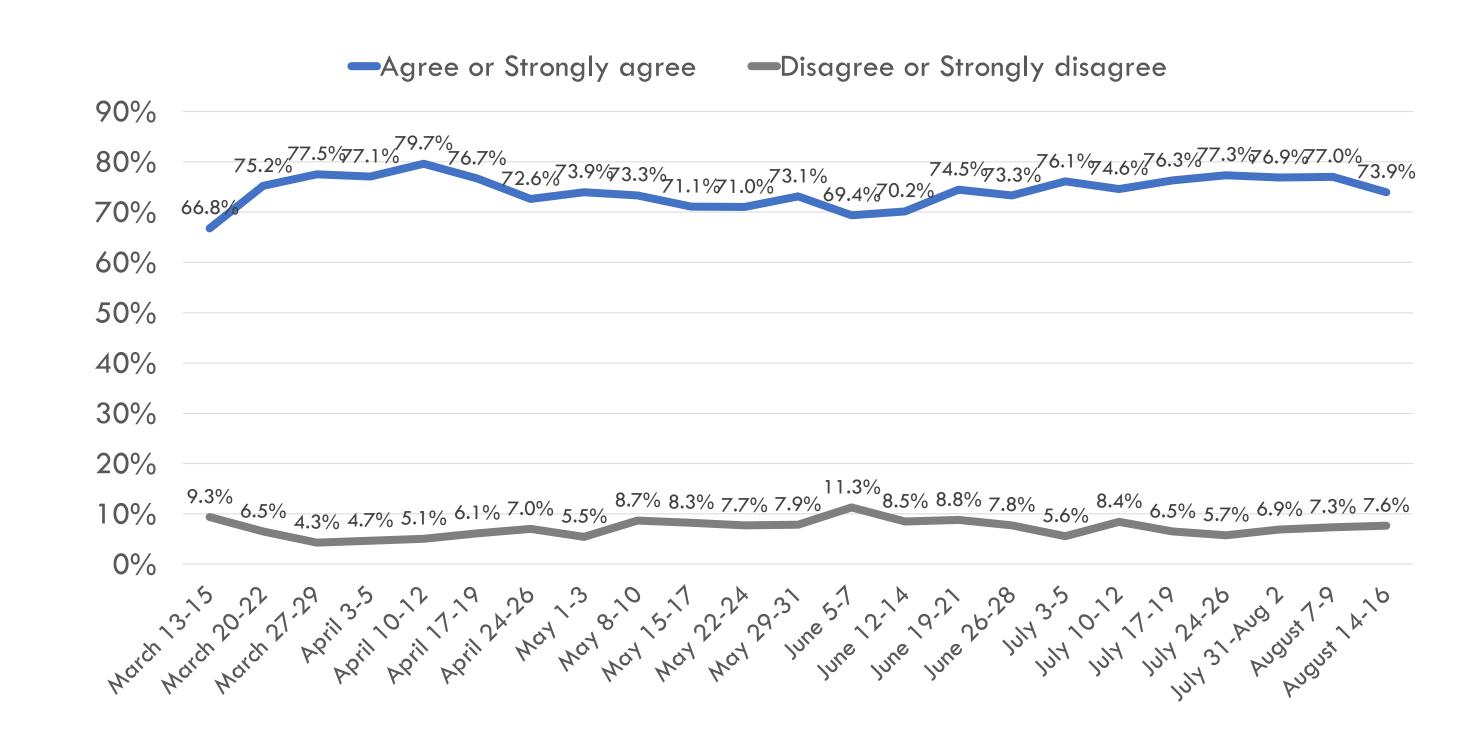
## Avoiding Conventions & Conferences

#### How much do you agree with the following statement?

Statement: I will be unlikely to attend any conferences or conventions until the coronavirus situation is resolved.



(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)

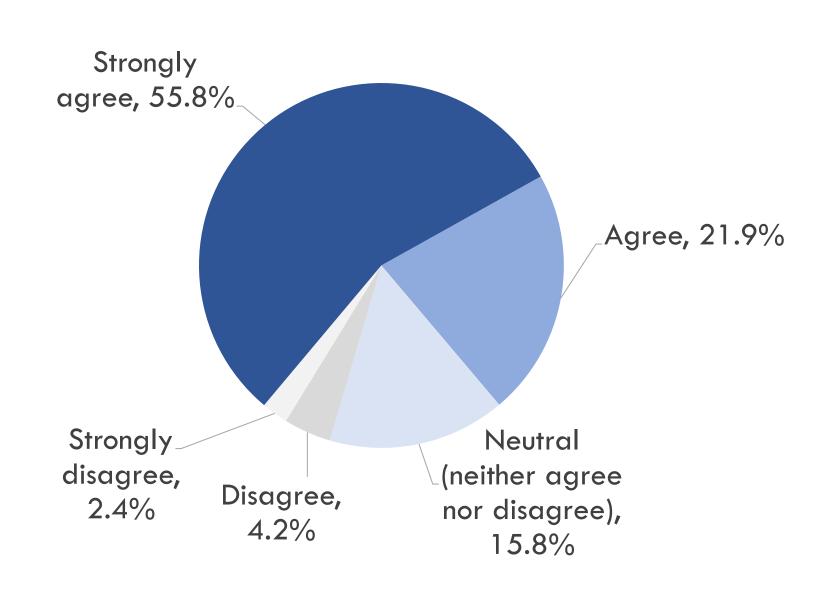




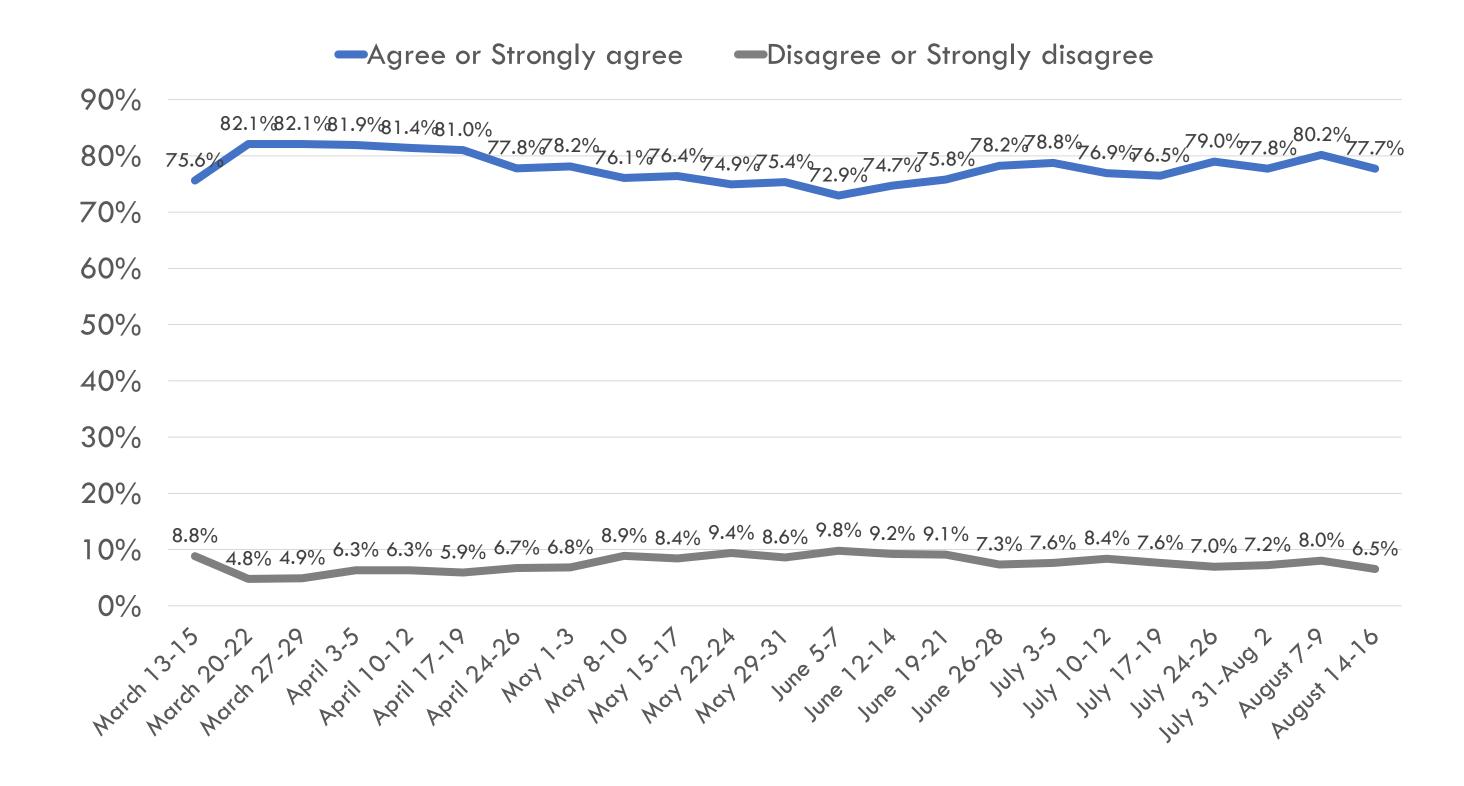
## **Avoiding International Travel**

#### How much do you agree with the following statement?

Statement: I will be unlikely to travel outside the United States until the coronavirus situation is resolved.



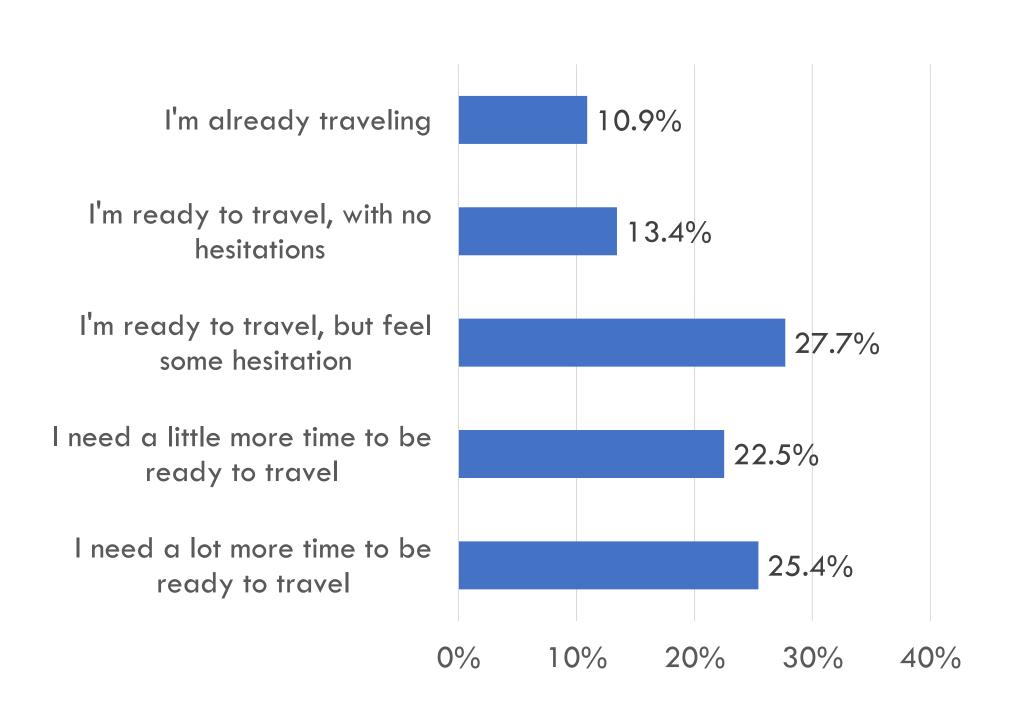
(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)



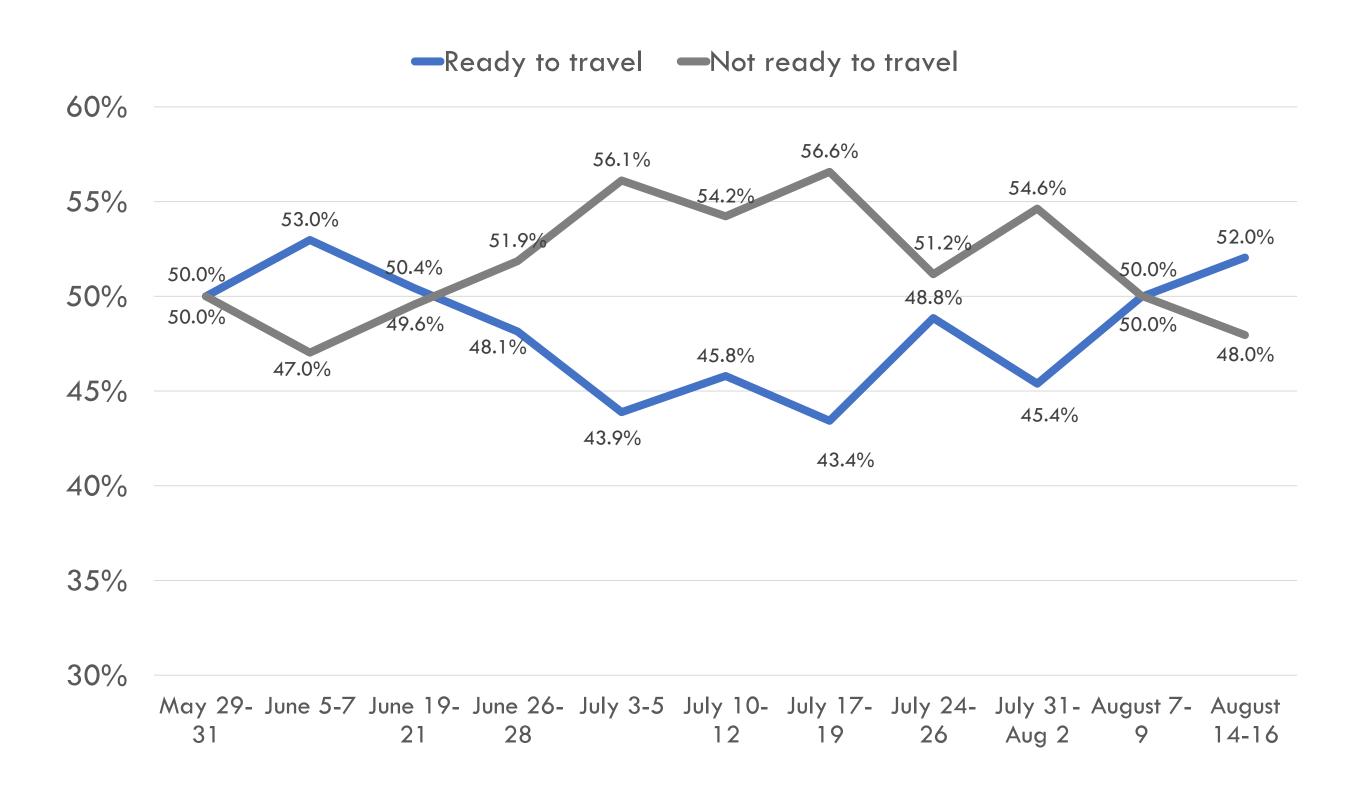


#### Travel State-of-Mind

Question: When it comes to getting back out and traveling again, which best describes your current state of mind? (Select one)



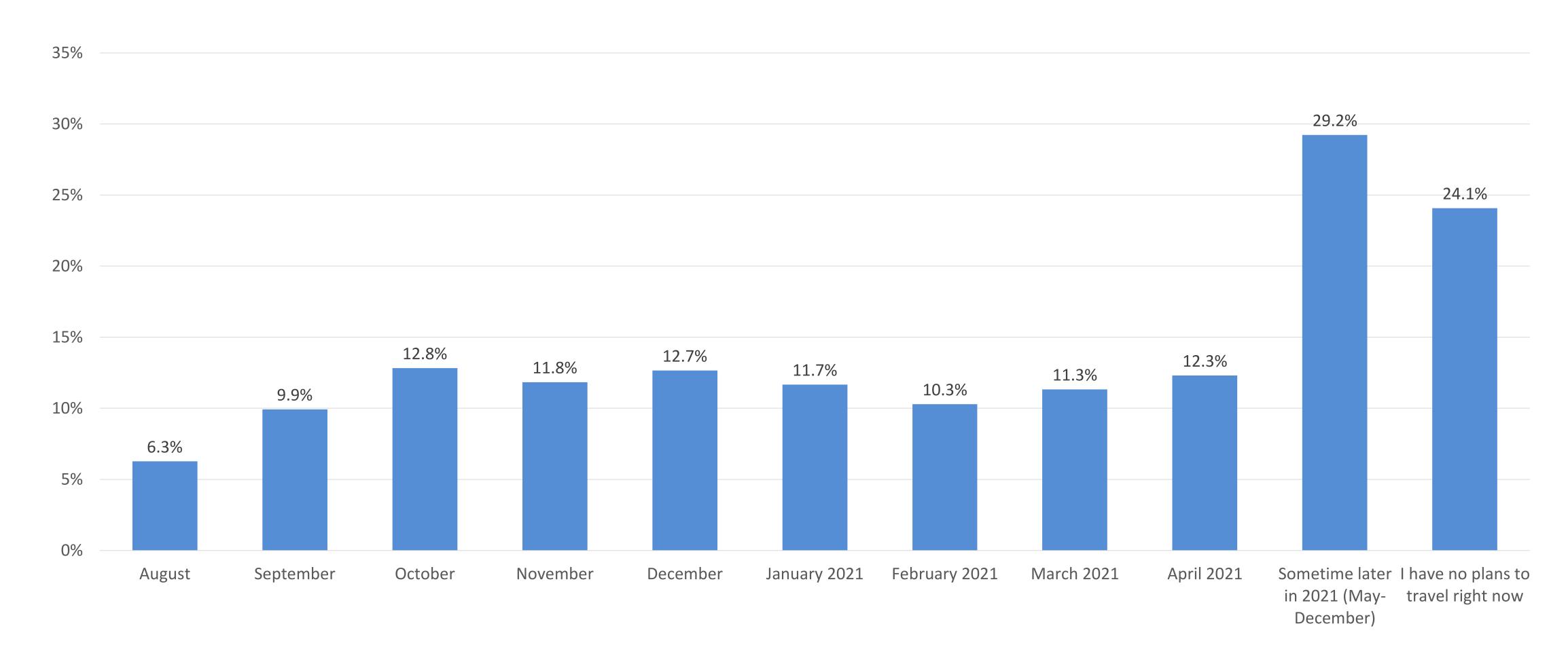
# (Base: Waves 12-13 and 15-23. All respondents, 1,257, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected May 29-31, June 5-7, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)





## **Upcoming Travel Plans**

Question: Even if only tentatively scheduled, in which months of this year do you currently plan to take any leisure trips?



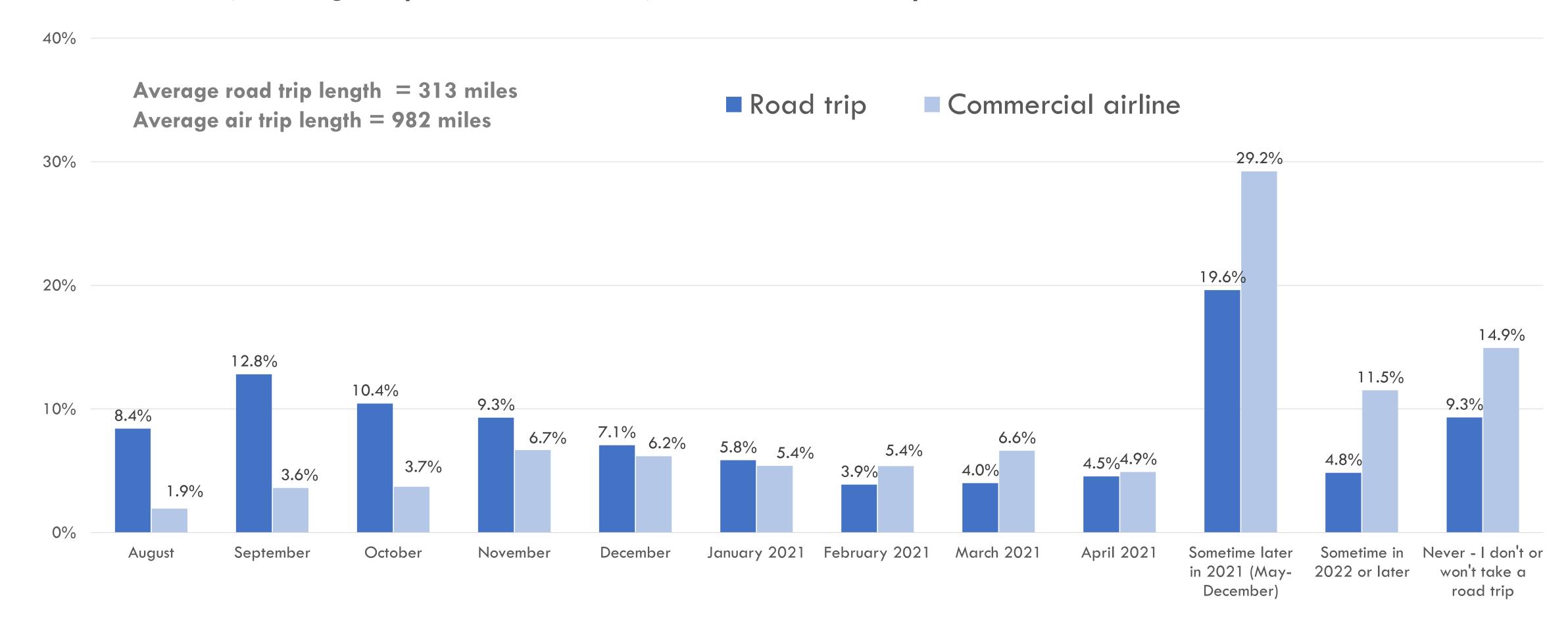
(Base: Waves 1-23. All respondents, 1,201, 1,200, 1,201, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected March 13-15, 20-22, 27-29, April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)



## Road & Air Trips Expected

## Question: In what month do you expect you will take your NEXT ROAD TRIP (Traveling in a personal automobile)?

## Question: In what month do you expect you will take your NEXT TRIP on a commercial airline?





## Key Takeaways

- Increasing feelings of safety are driving more positivity about tourism both outbound and within Americans' own communities
- Safety perceptions of travel activities have improved overall, nearing June levels. Thus, the percent of Americans who report being in a "ready to travel" state of mind is now higher than those who report needing more time to feel ready
- The appeal of travel discounts and price cuts is also the highest its been since the onset of the pandemic, matching enthusiasm back on June 8th when optimism for the coronavirus situation improving was at its highest
- Looking out to 2021, three-quarters of Americans have at least tentative trip plans right now. Just 24% say they have no plans to travel through 2021





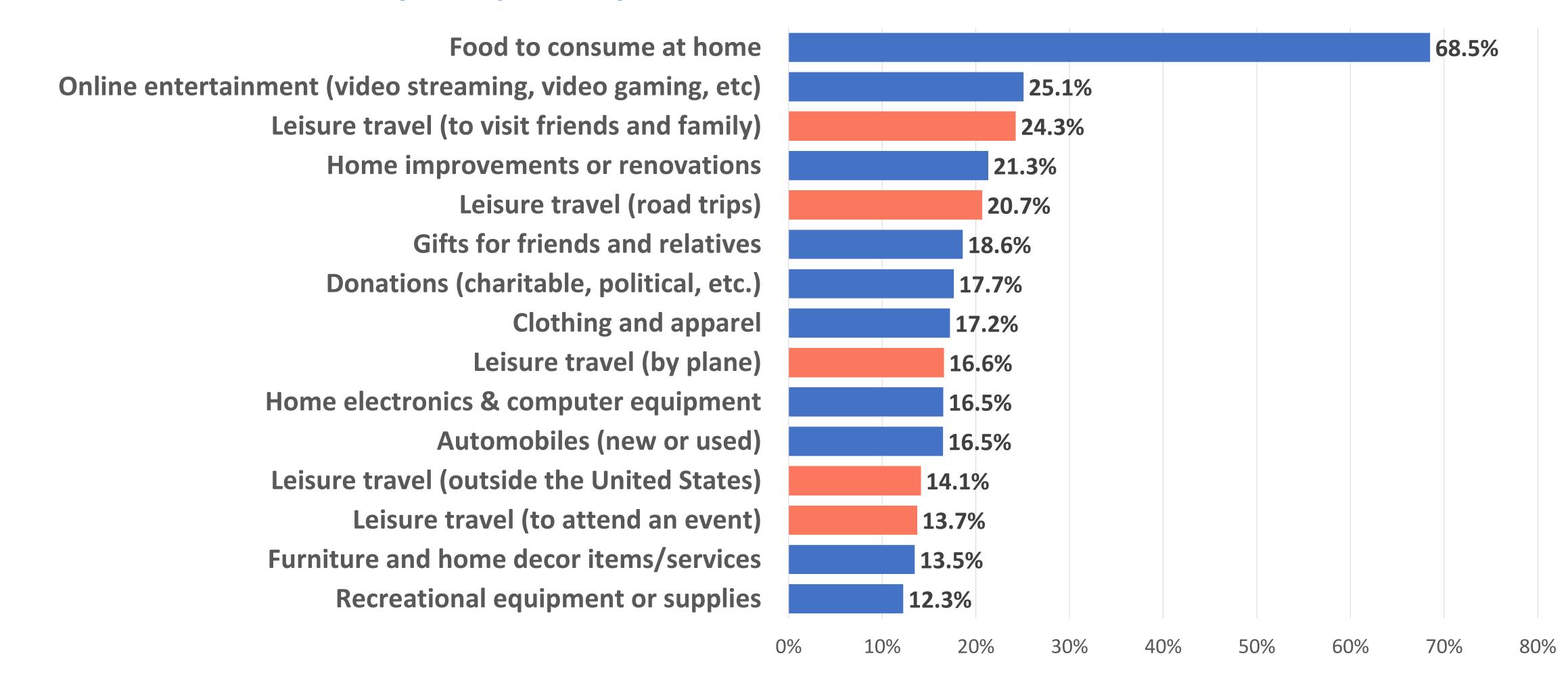
Question: Tell us about your spending priorities.

However you personally define each, use the scale provided to indicate how you will prioritize these in the next three (3) months.



## Spending Priorities

#### Top 2 Box Score: Essential Priority or High Priority

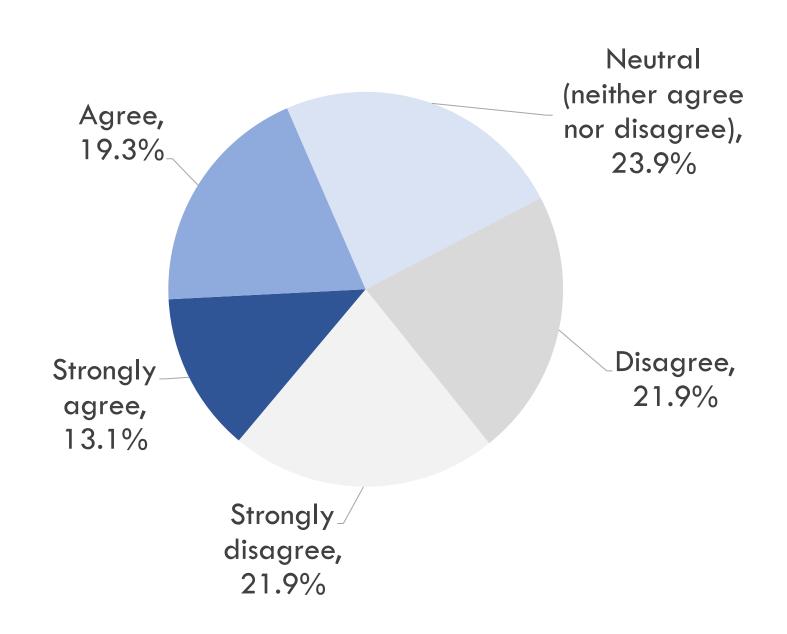




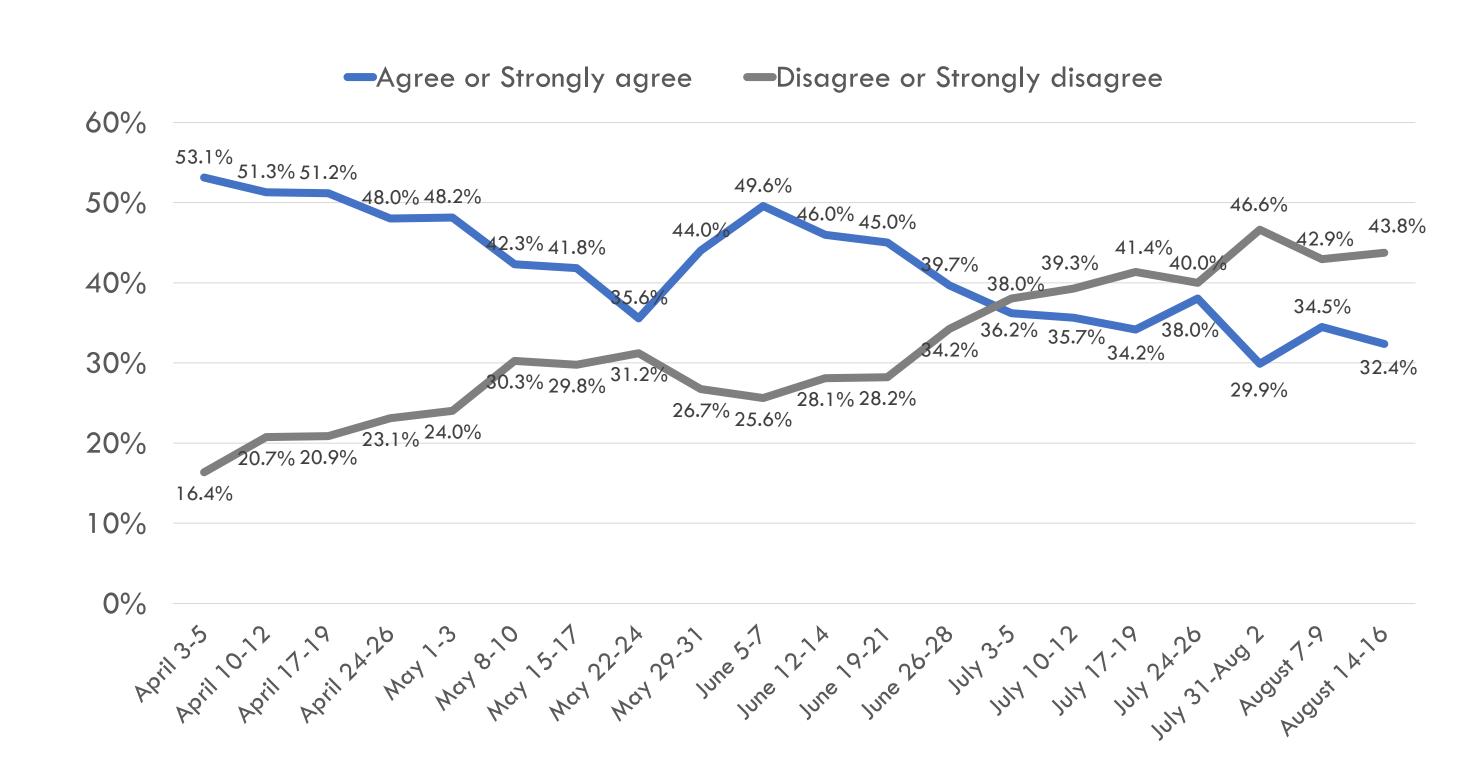
## Expectations for Traveling in the Fall

#### How much do you agree with the following statement?

Statement: I expect that I will be traveling in the Fall of 2020.

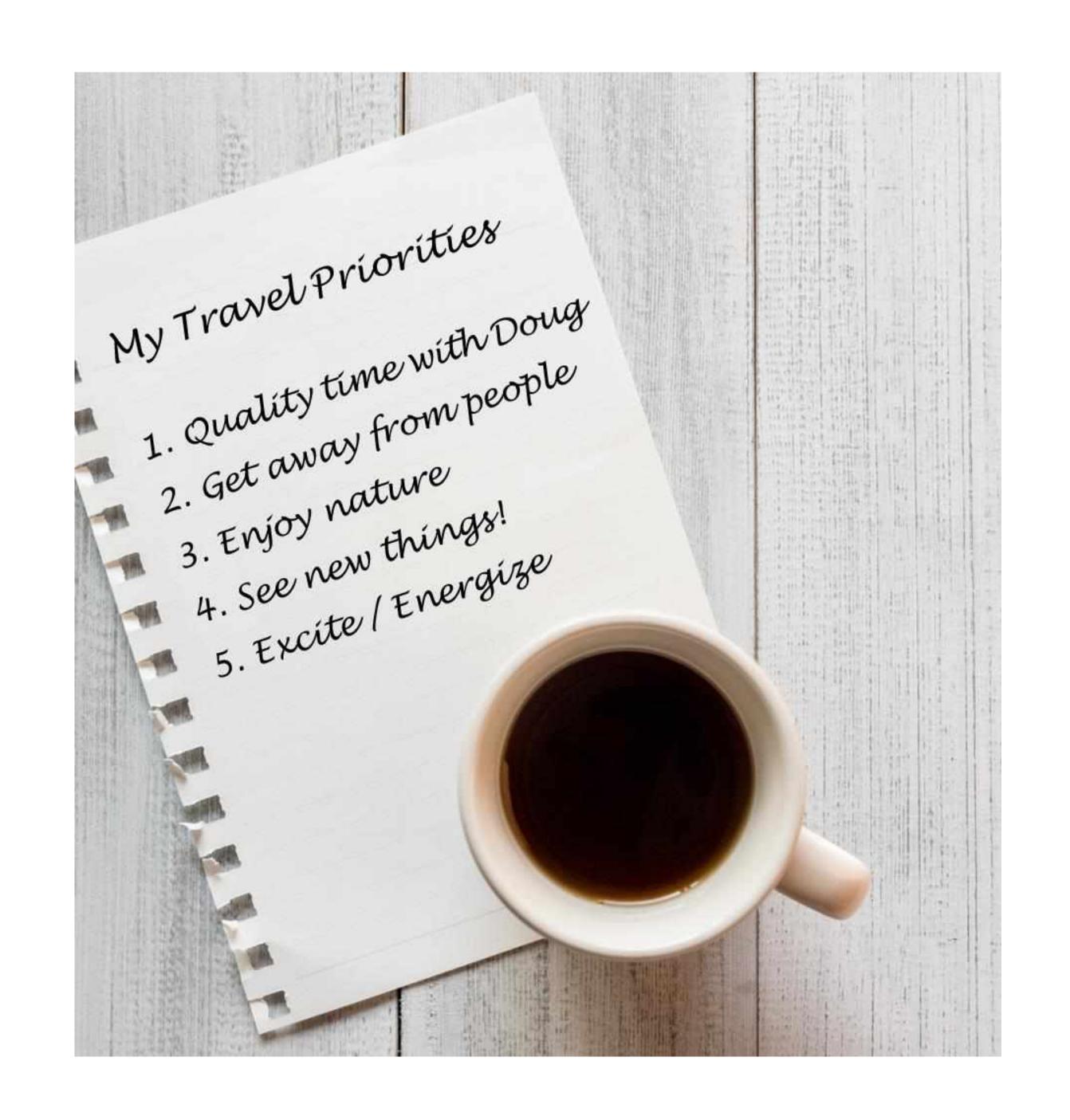


(Base: Waves 4-23. All respondents, 1,216, 1,263, 1,238, 1,208, 1,204, 1,200, 1,212, 1,223, 1,257, 1,214, 1,214, 1,205, 1,231, 1,365, 1,213, 1,200, 1,206, 1,224, 1,201 and 1,202 completed surveys. Data collected April 3-5, 10-12, 17-19, 24-26, May 1-3, 8-10, 15-17, 22-24, 29-31, June 5-7, 12-14, 19-21, 26-28, July 3-5, 10-12, 17-19, 24-26, July 31-Aug 2, Aug 7-9 and 14-16, 2020)





Question: Thinking about your travel during the rest of the year, what travel experiences will you prioritize?



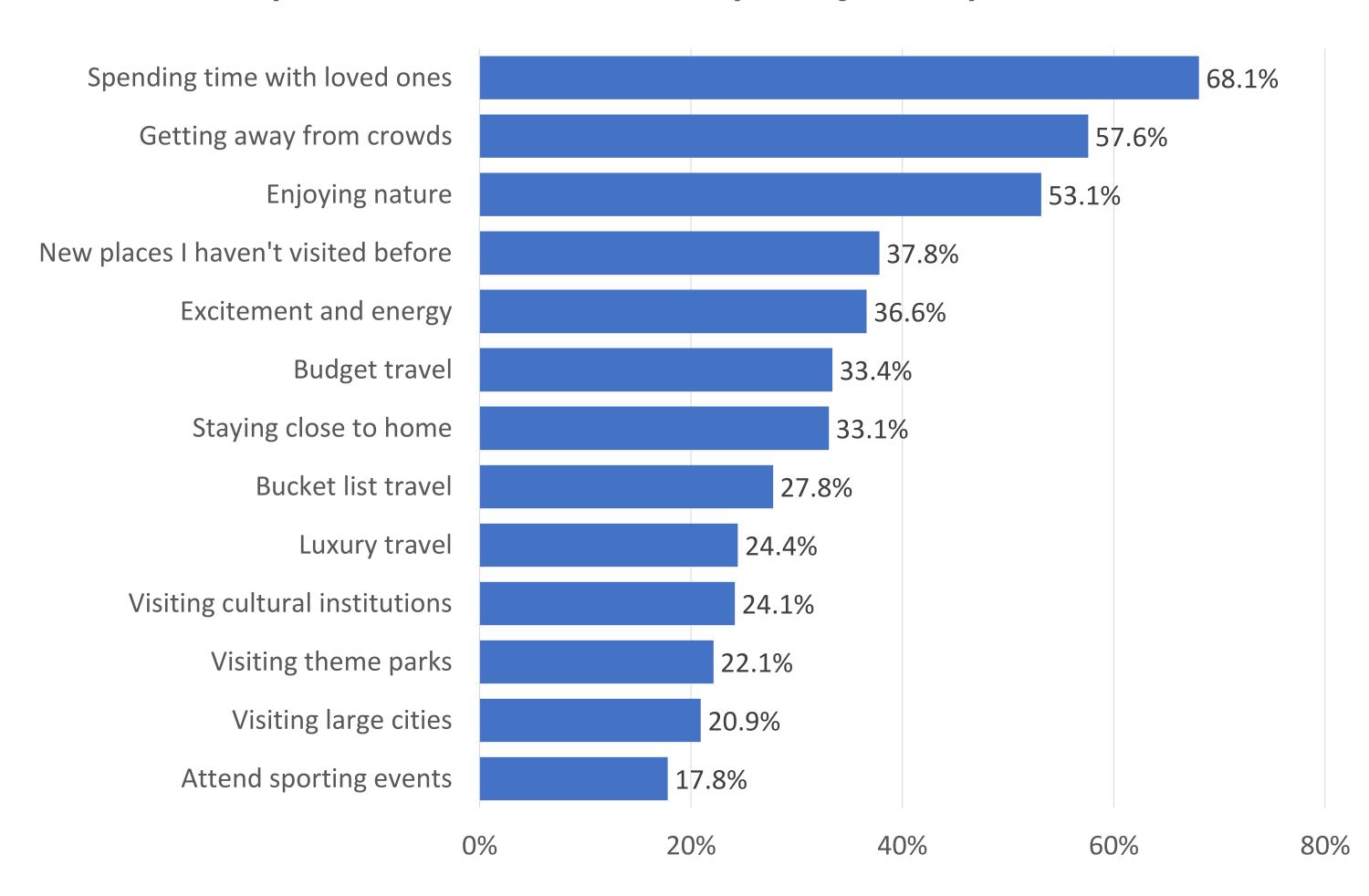
#### Travel Experiences Prioritized This Year

Question: Thinking about your travel during the rest of the year, what travel experiences will you prioritize?

However you personally define each, use the scale provided to indicate how you will prioritize them.

(Base: Wave 23 data. Respondents planning to travel for leisure later in 2020, 432 completed surveys. Data collected Aug 14-16, 2020)

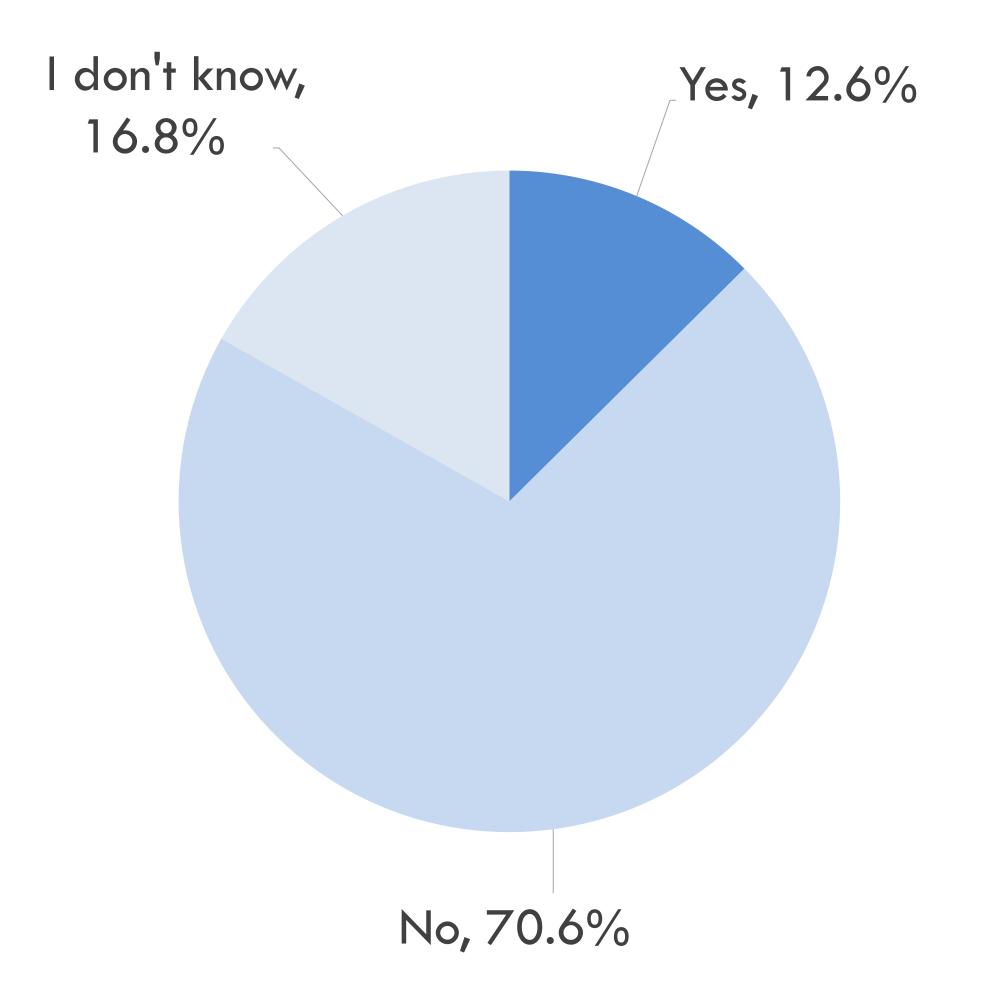
Top 2 Box Score: Essential Priority or High Priority



## Expected Travel: Labor Day

Questions: Will you be traveling for leisure over the Labor Day weekend this year?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

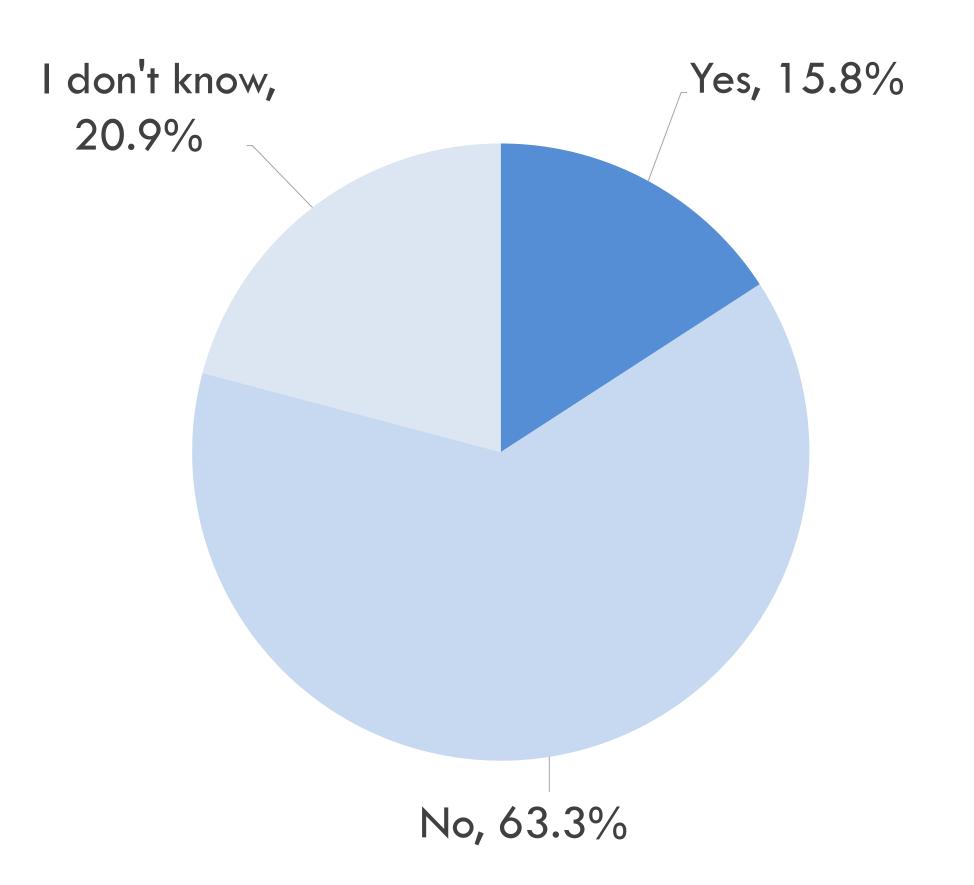




## **Expected Travel: Thanksgiving**

Questions: Will you be traveling over the Thanksgiving Holiday this year?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

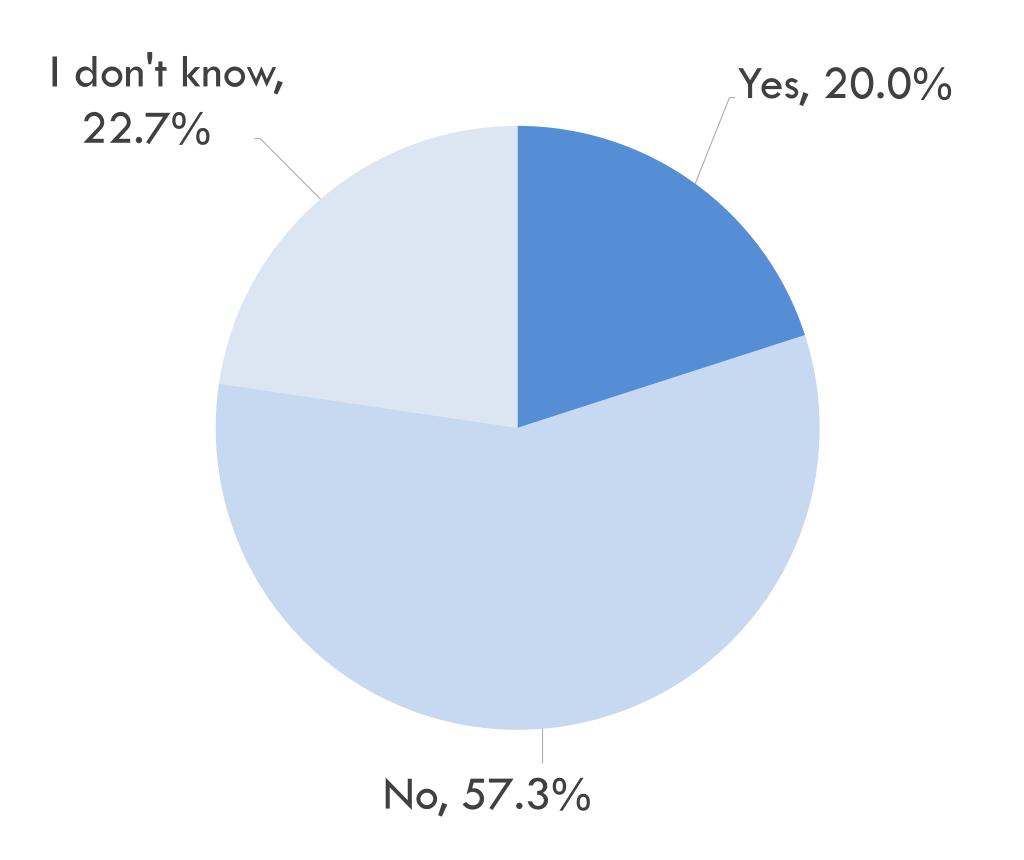




## **Expected Travel: Christmas**

Questions: Will you be traveling over the Christmas Holiday this year?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)







- Travel is being prioritized in entertainment and leisure spending
- Those with trip plans for the remainder of the year are commonly prioritizing getting away from crowds and enjoying nature in addition to spending time with loved ones
- However, there is also an important proportion who are prioritizing experiencing new places and excitement in their travel
- As Americans look out over upcoming holidays, there is a gradual expectation to travel for these occasions

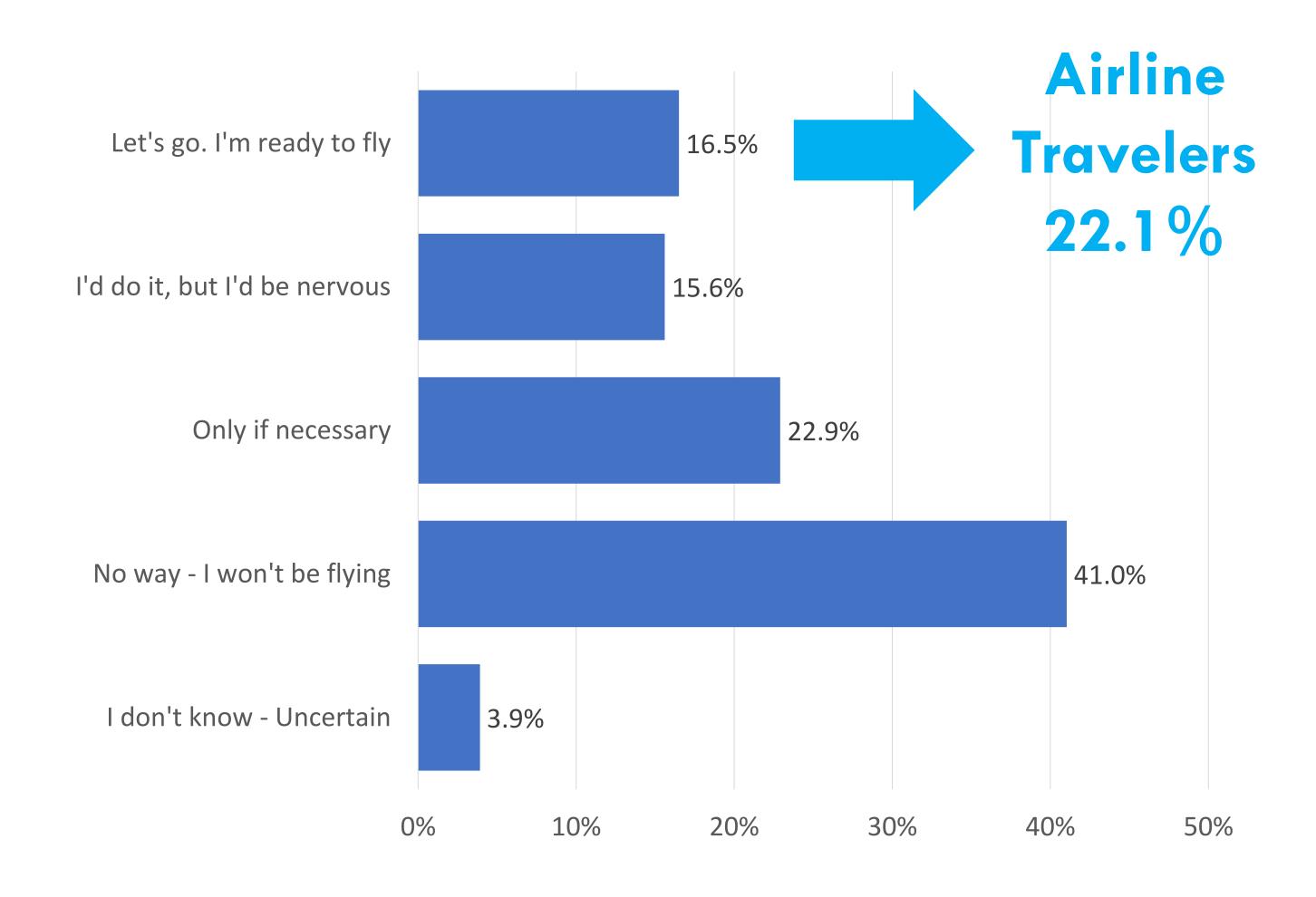




## Feelings About Direct Flights

Question: Which best describes
how you would feel about taking
a DIRECT FLIGHT on a commercial
airline in the next month?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)



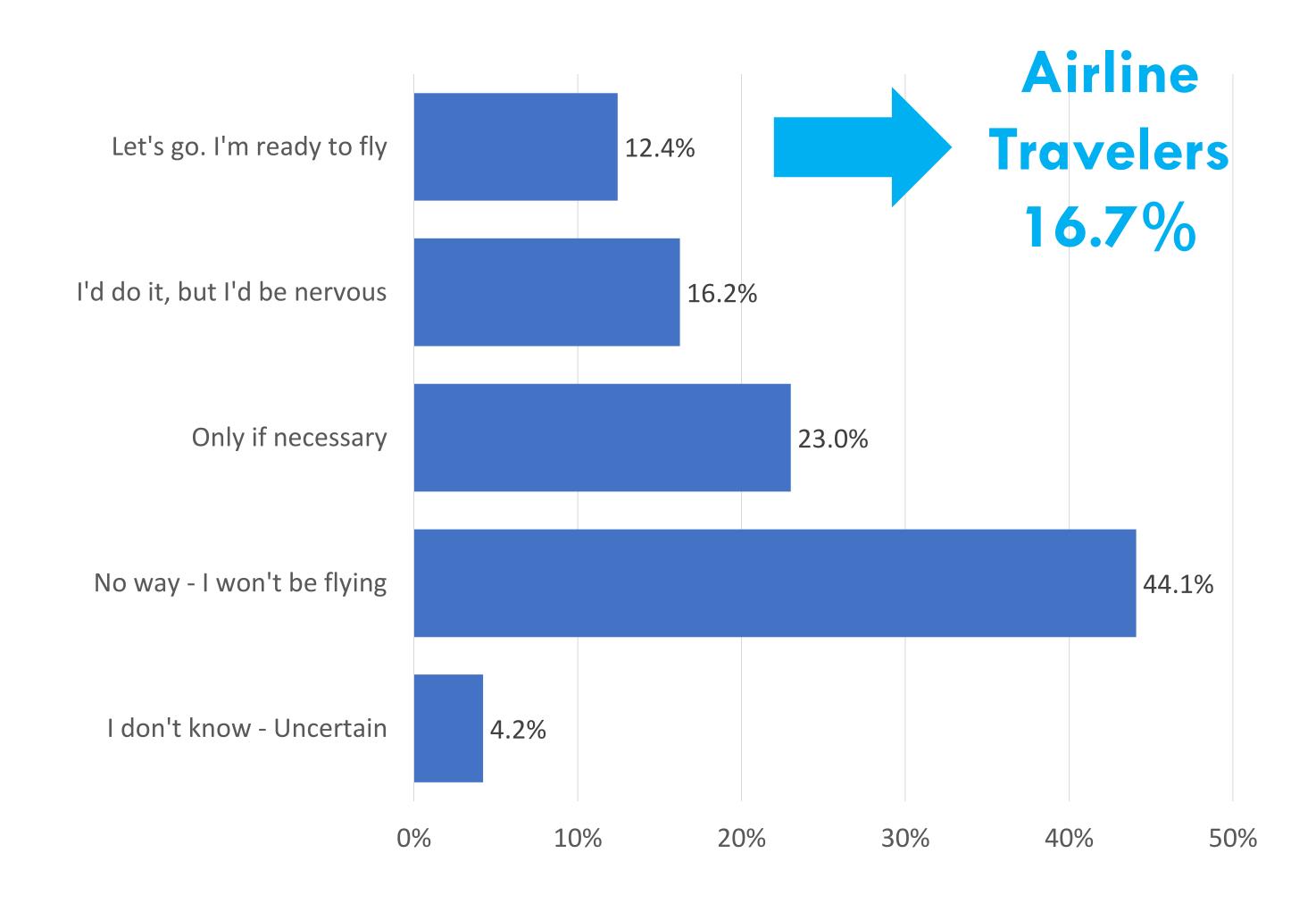


## Feelings About Connecting Flights

Question: Which best describes
how you would feel about taking
a FLIGHT THAT REQUIRED

CONNECTIONS on a commercial
airline in the next month?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

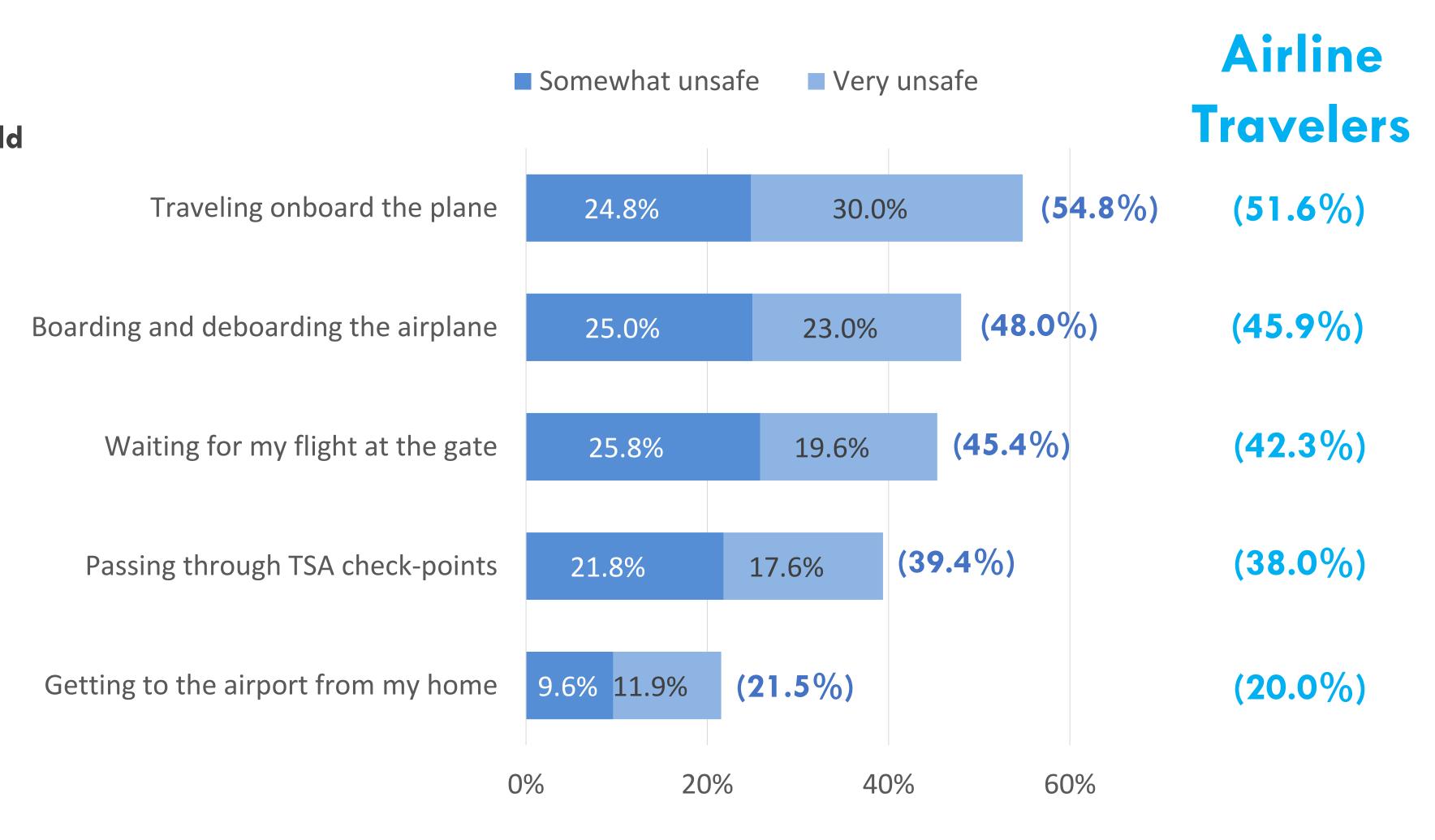




## Safety of Flight-related Activities

Question: How would you rate
the safety of each step you would
take in traveling by commercial
airline?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)

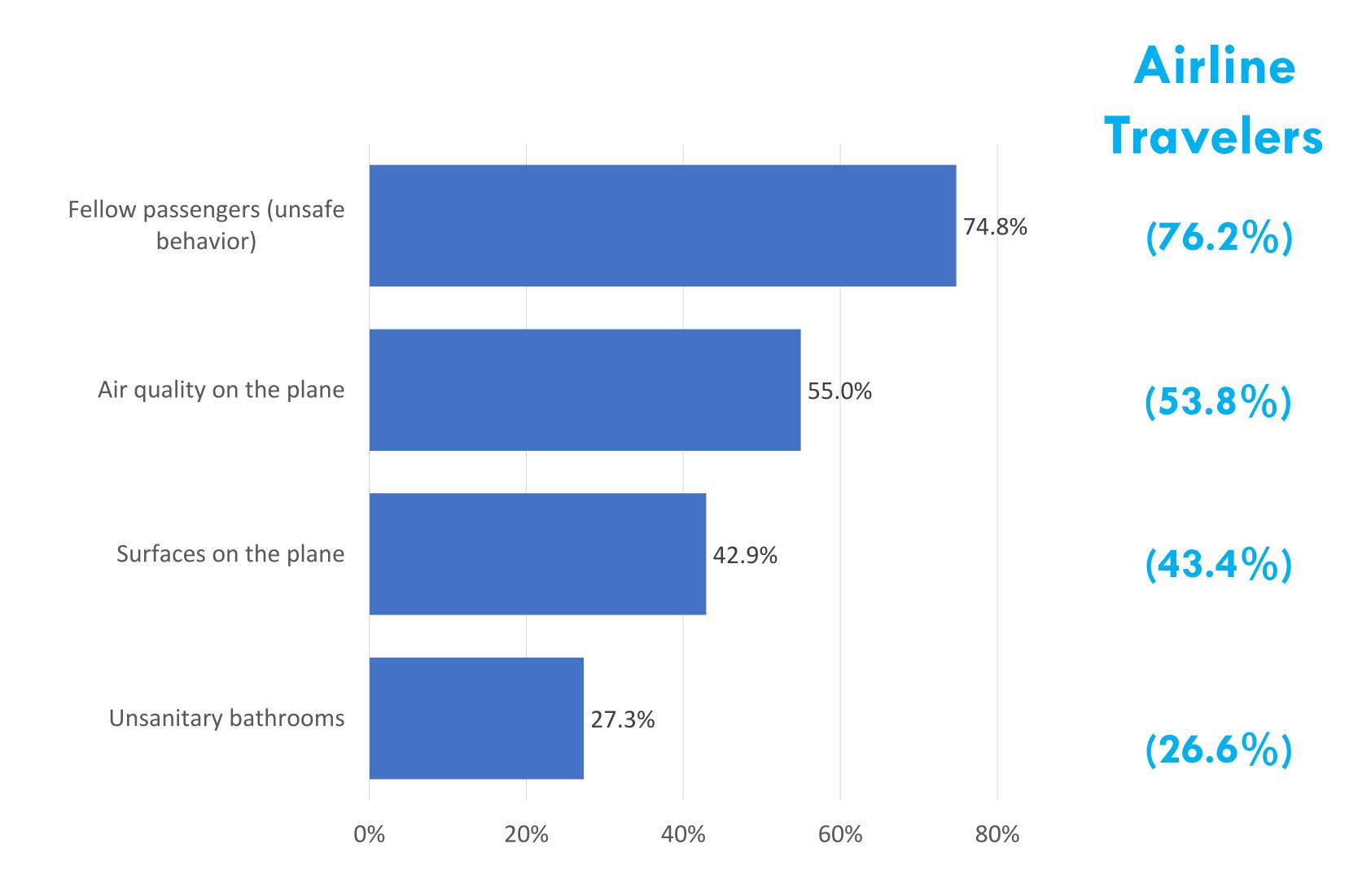




## In-Flight Safety

Question: Please rank what you would consider to be the TWO MOST UNSAFE ASPECTS of traveling on a plane?

(Base: Wave 23 data. All respondents, 1,202 completed surveys. Data collected Aug 14-16, 2020)



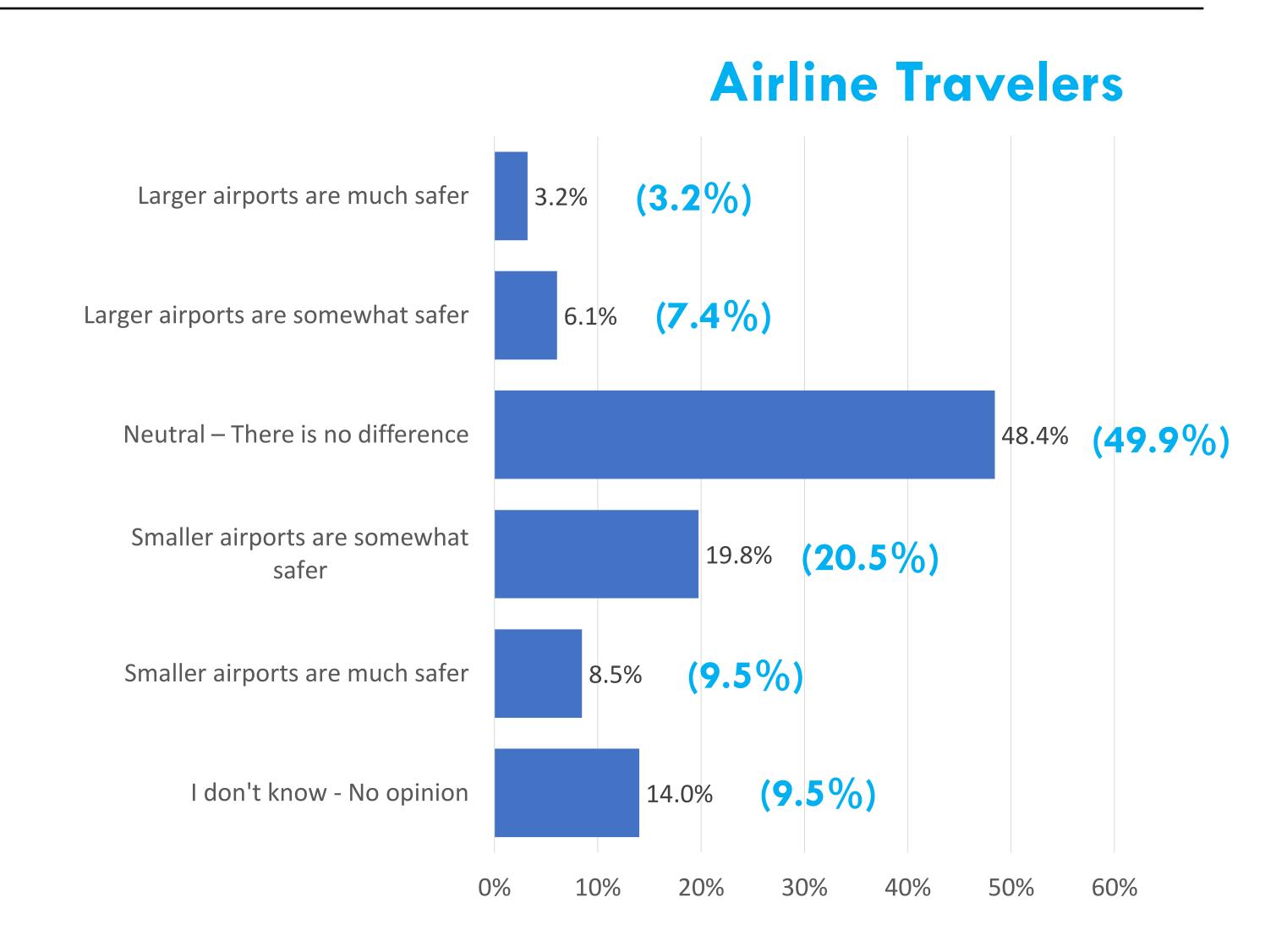


## Feelings About Airport Size

Question: Please think about the two different types of domestic airports:

- Larger airports: These are more heavily trafficked airports like Chicago O'Hare, Los Angeles International (LAX) or Hartsfield-Jackson Atlanta International Airport
- Smaller airports: These are less trafficked airports
  like Santa Barbara Municipal Airport or
  Savannah/Hilton Head International Airport.

Thinking about safety and Coronavirus, which generally describes your feelings?





## Key Takeaways

- About 30% of American travelers would be up for taking a flight in the next month, although there is somewhat more comfort with direct flights than those that require a connection
- From a health risk perspective, the flight itself is viewed as more unsafe than the airport experience, largely due to the behavior of other passengers.
- Smaller airports are considered somewhat safer than larger airports right now



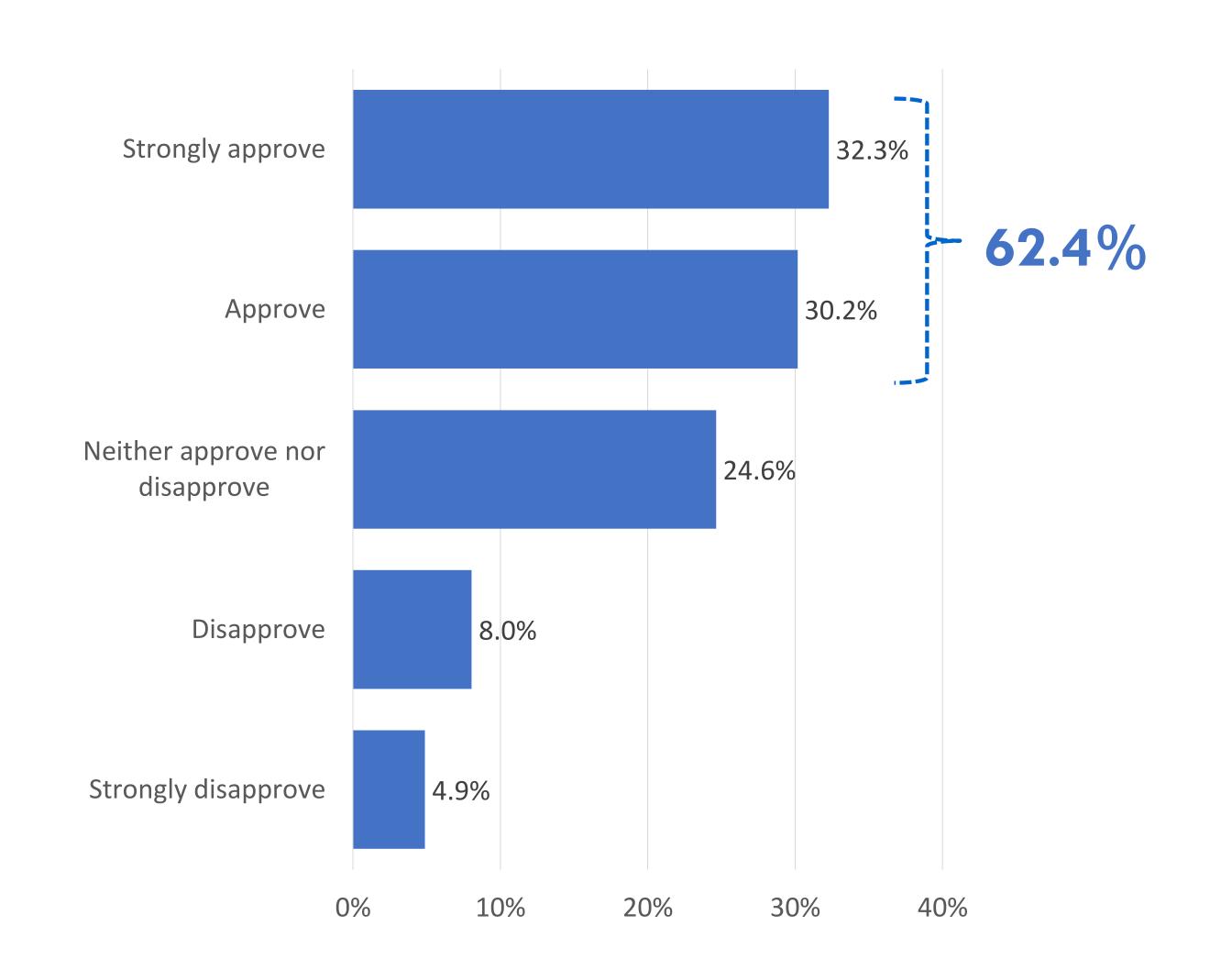


## Opinions on State Travel Restrictions

Question: Some U.S. States are requiring that travelers from high-risk states take action such as showing a negative COVID-19 test or opting to self-quarantine for 14 days.

Which best describes how you feel about these policies? (Select one)

(Base: Wave 23 data. All respondents, 1,193 completed surveys. Data collected Aug 14-16, 2020)



# Top-Two Box by Region

West—55.2%

Midwest—63.0%

Northeast—67.6%

South—64.1%

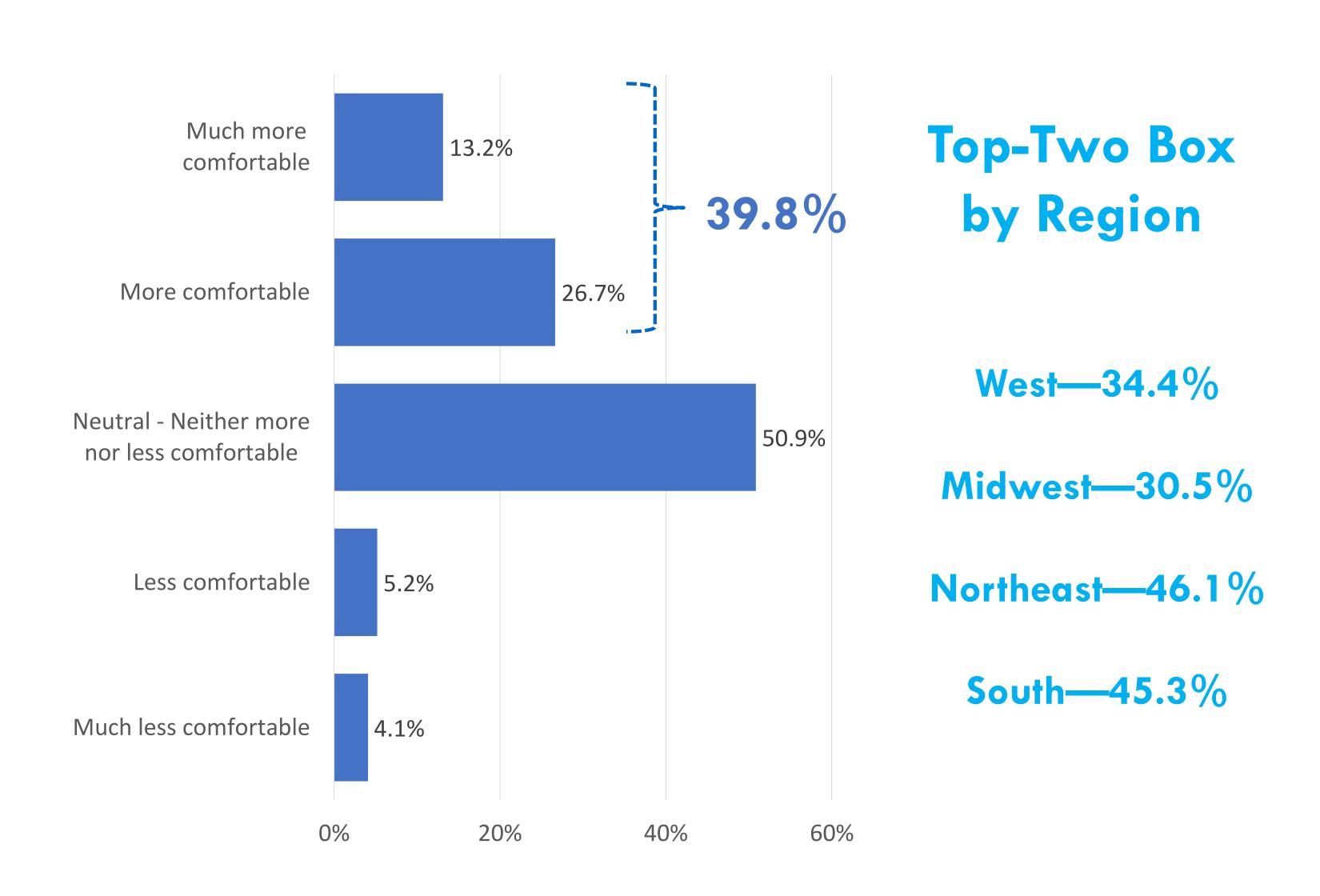


#### State Restrictions and Comfort with Travel: Home State

Question: If your state put in place (or has already put in place) such restrictions, would this make you more or less comfortable with traveling INSIDE YOUR OWN STATE? (Select one to fill in the blank)

I would be \_\_\_\_\_ traveling inside my own state.

(Base: Wave 23 data. All respondents, 1,196 completed surveys. Data collected Aug 14-16, 2020)





#### State Restrictions and Comfort with Travel: Other States

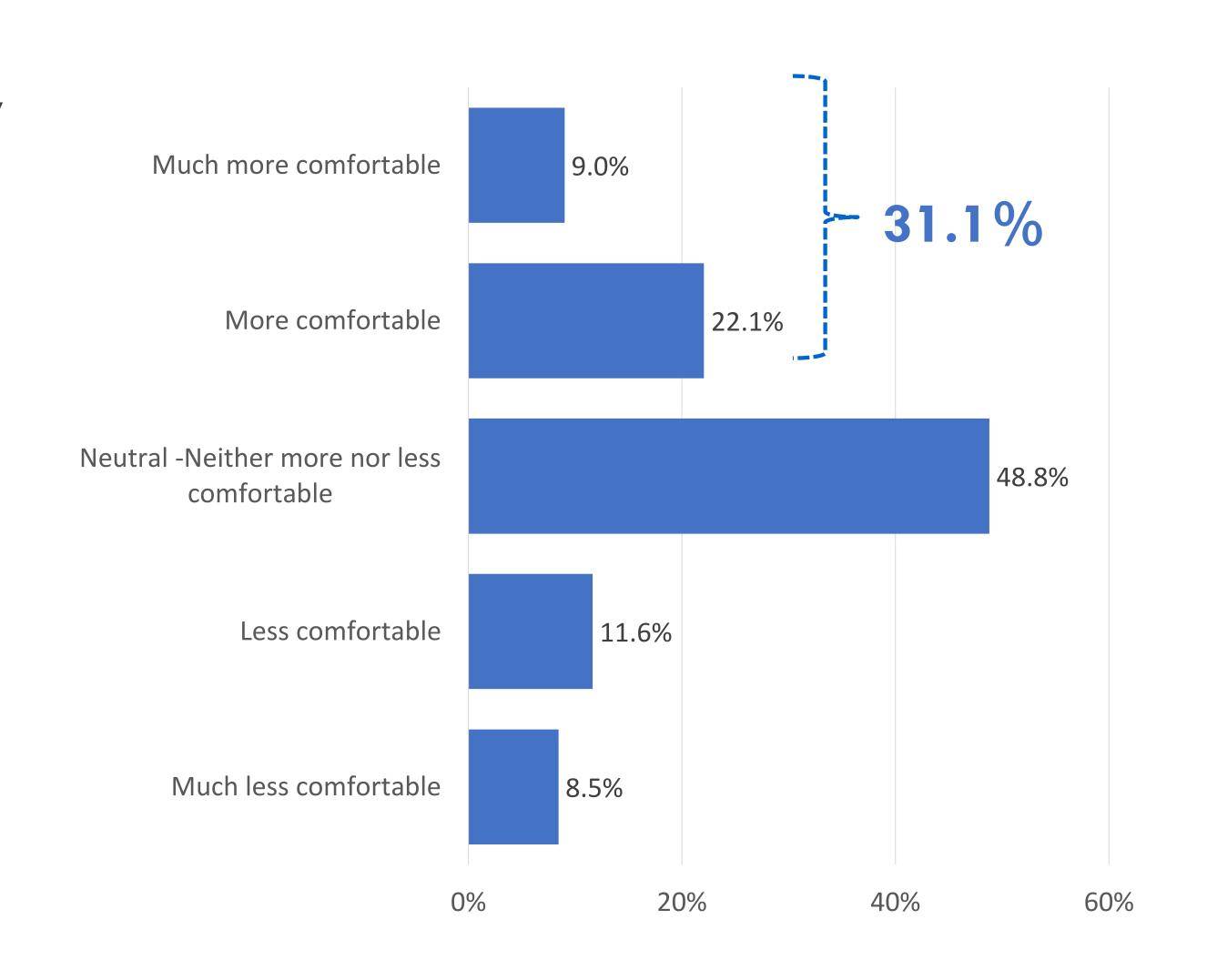
Question: If a state you want to visit put in place (or has already put in place) such restrictions, would this make you more or less comfortable visiting that state?

I would be

\_\_\_\_visiting

that state.

(Base: Wave 23 data. All respondents, 1,191 completed surveys. Data collected Aug 14-16, 2020)



Top-Two Box by Region

West—26.7%

Midwest—27.2%

Northeast—32.1%

South—35.3%



### Key Takeaways

- A majority of American travelers approve of travel restriction policies imposed by state governments on travelers from high outbreak areas
- These domestic travel restrictions appear to have a net positive impact on in-state travel
- Those who reside in the Northeast are most approving of such travel restrictions and also express the highest level of comfort traveling in-state if their own state put restrictions in place. The West appears least comfortable now.





Highlights from the Week of August 17th



Indexing is the practice of compiling data into one single metric.

# What is a Predictive Index?



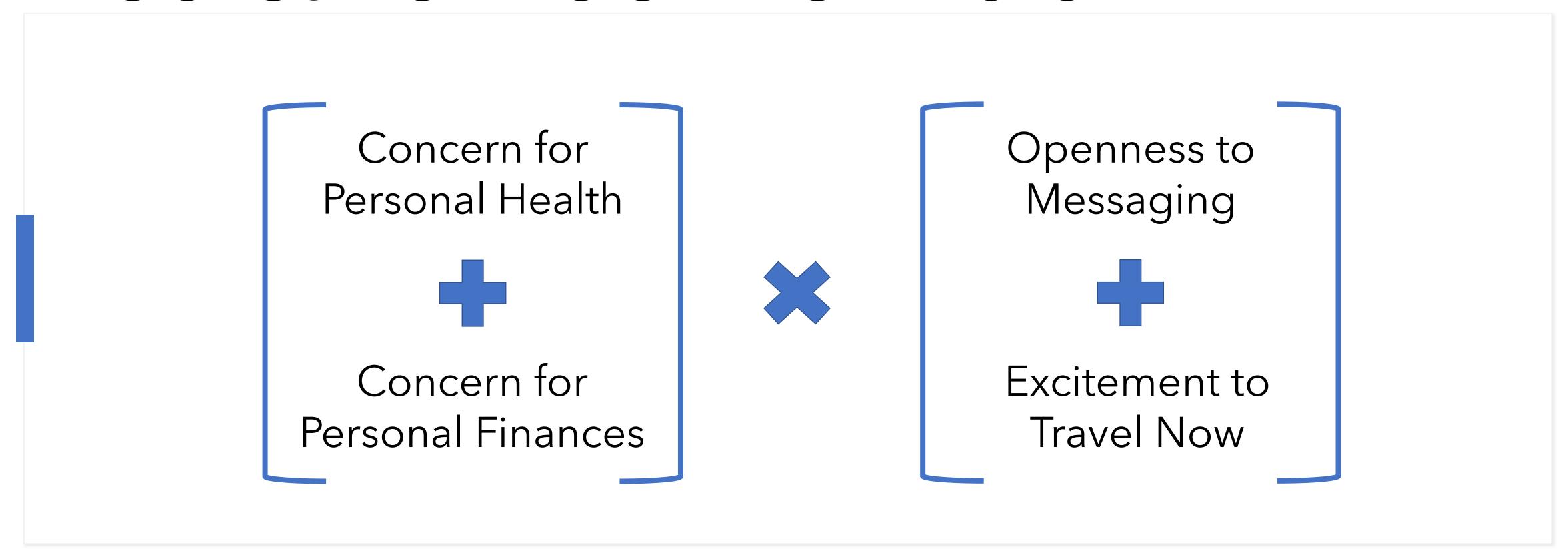
A predictive index is a statistical measure of change in a representative group of data points. The predictive index is then compared to a standard base value in order to make data-driven predictions.



The goals are to identify:

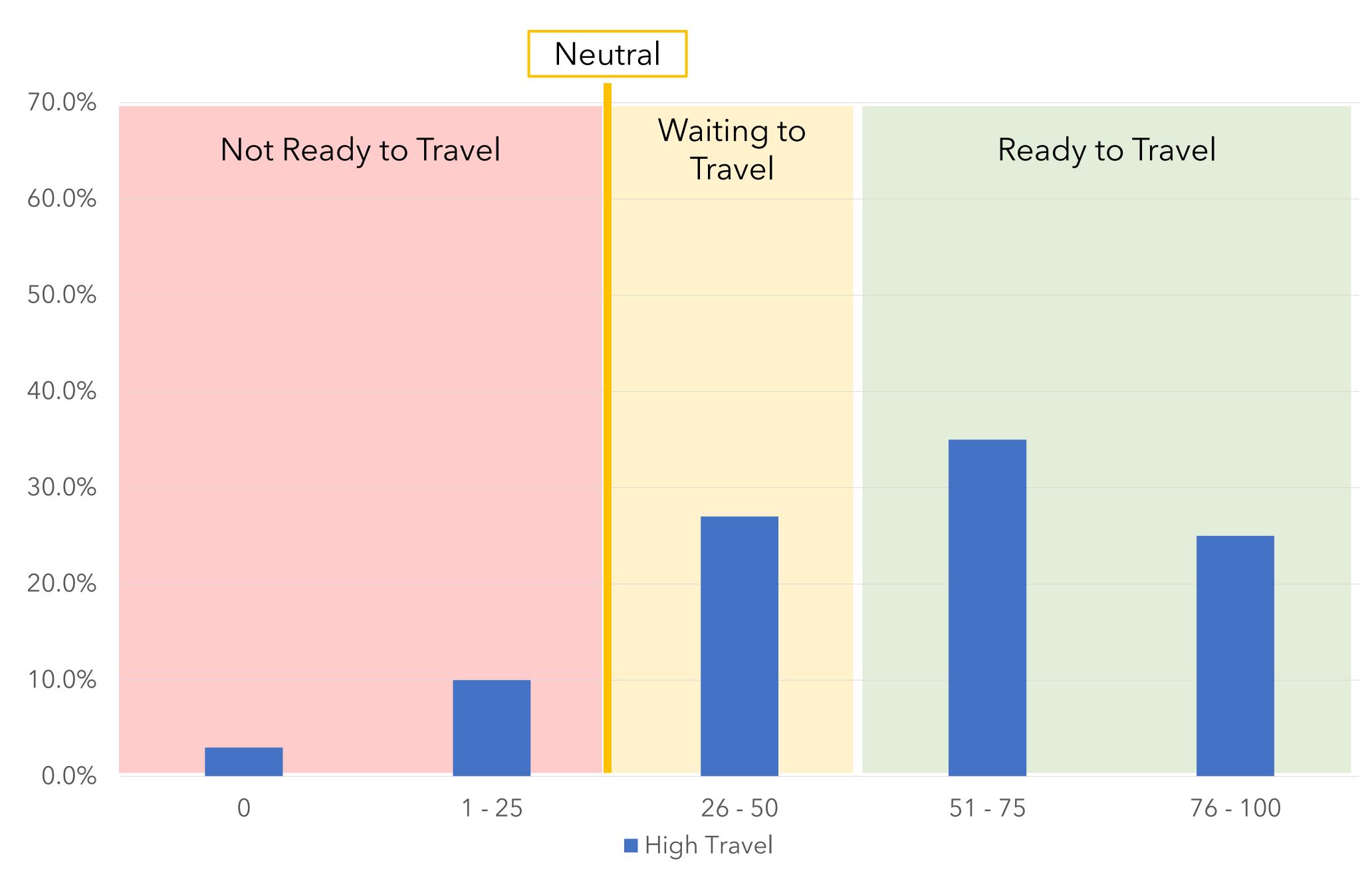
- WHO are the traveler segments that appear receptive to travel marketing and
- WHEN will they be ready to travel

## Predictive Index Formula

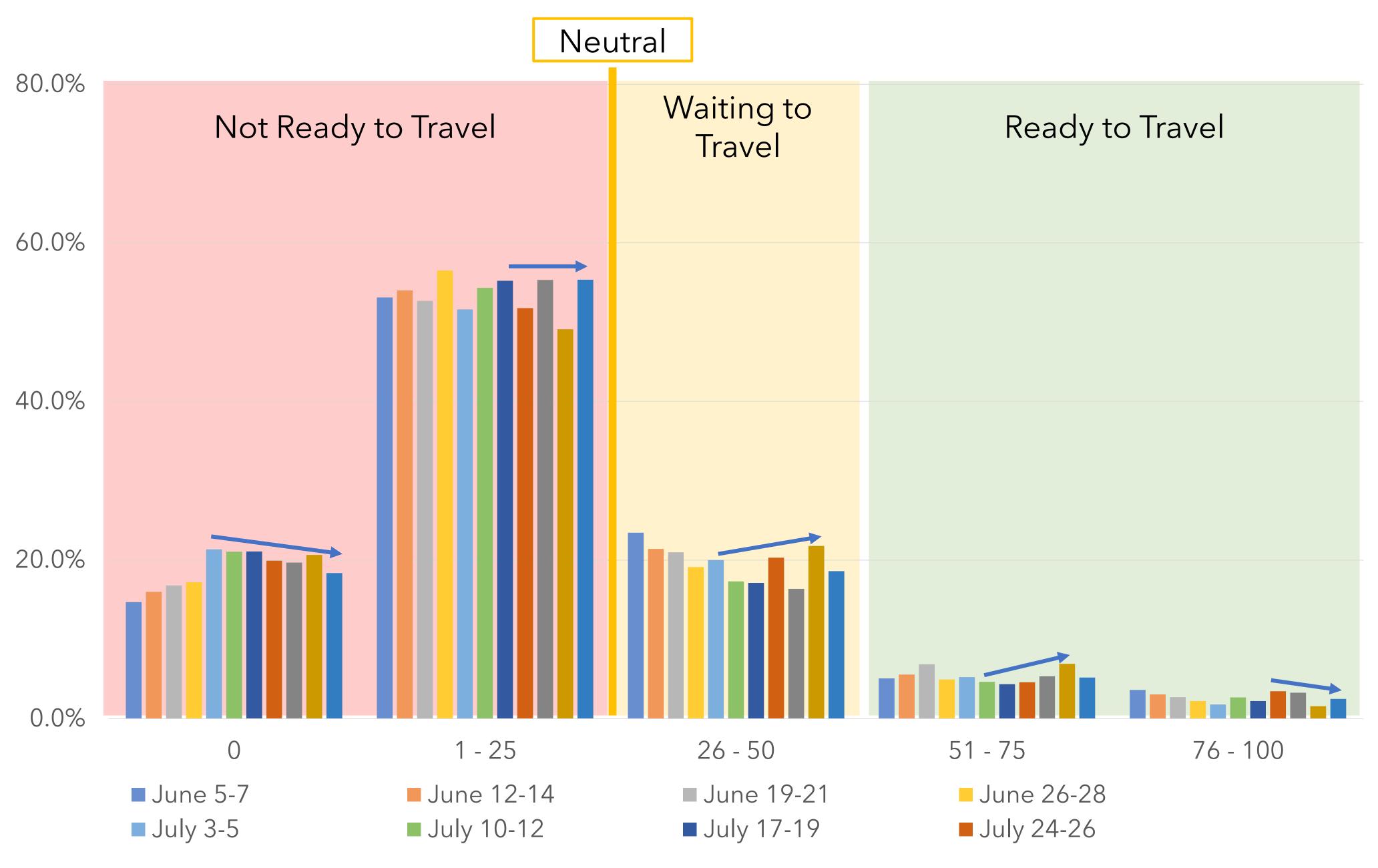


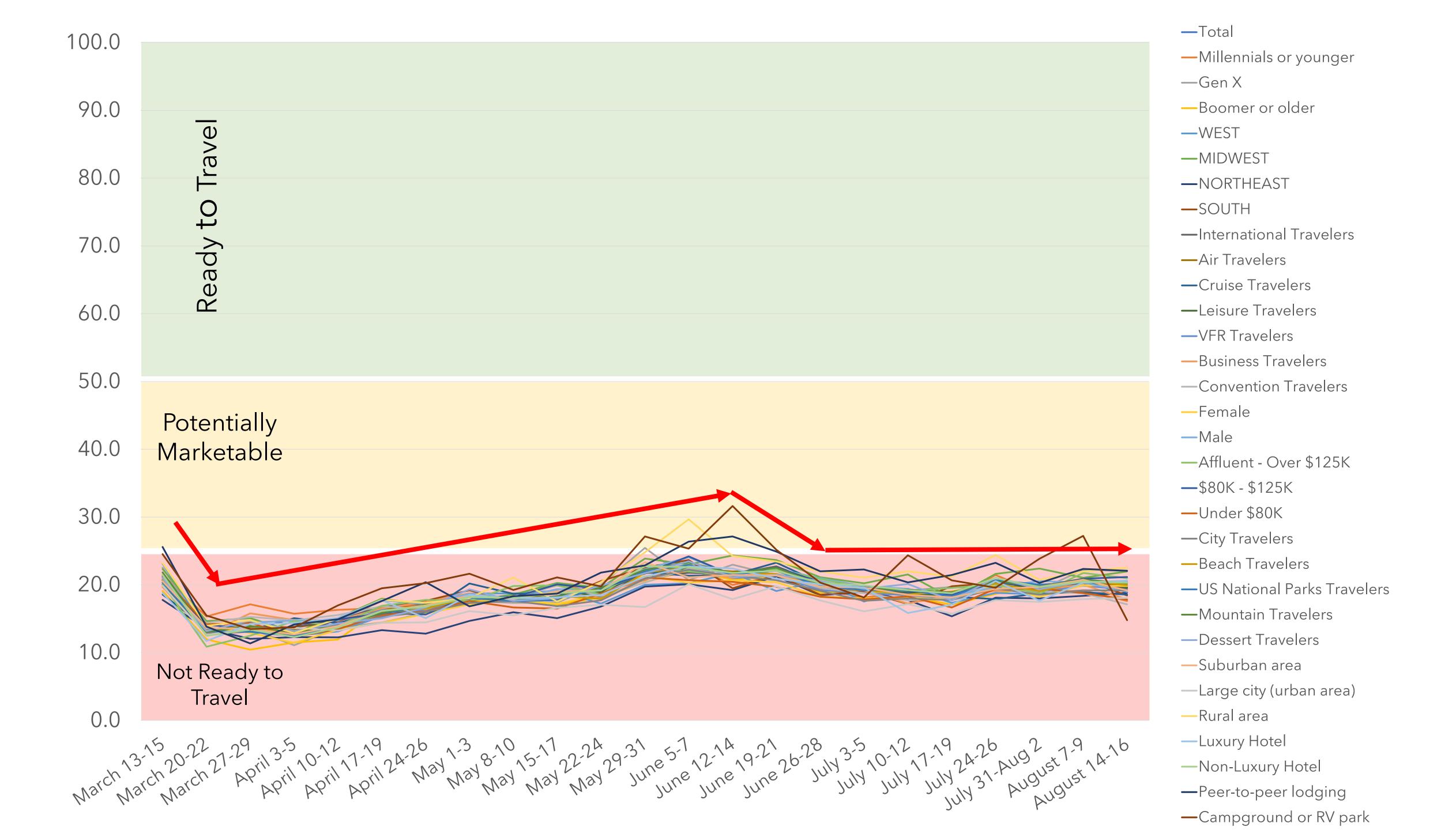
\*Normalized to a 100pt scale

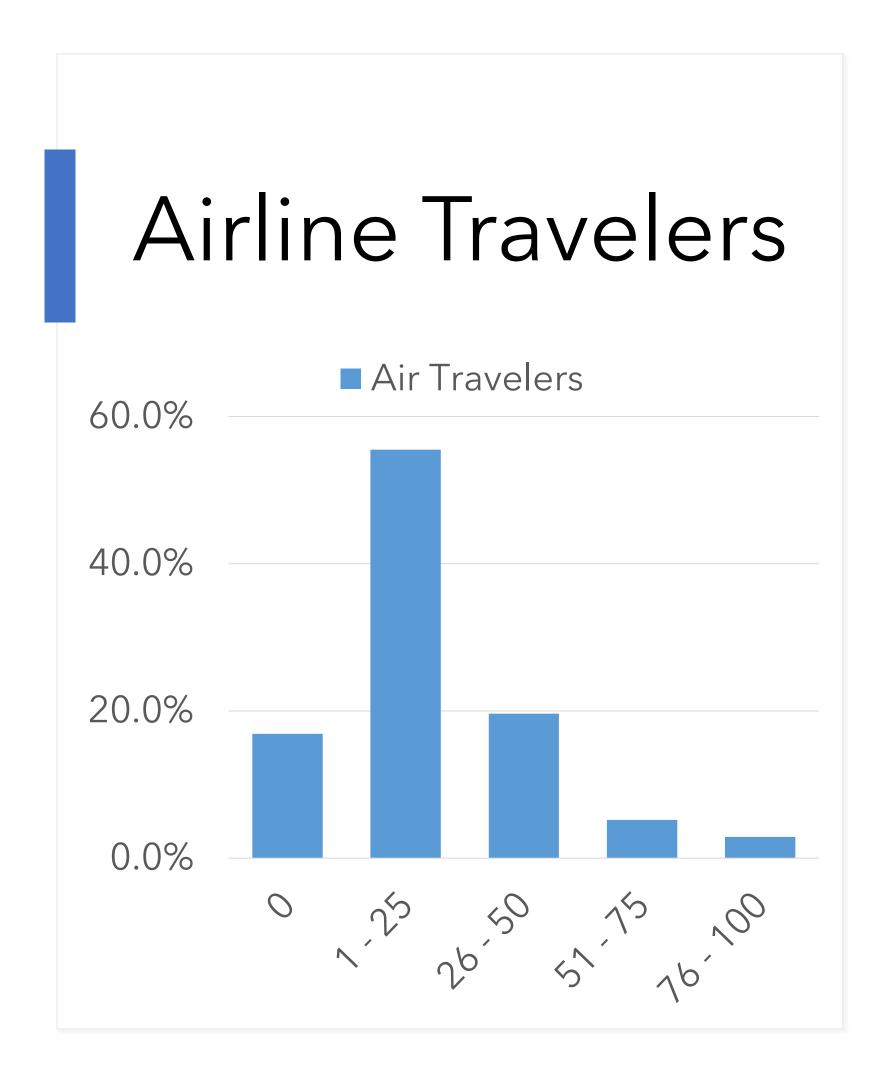
#### **Healthy Travel Outlook**

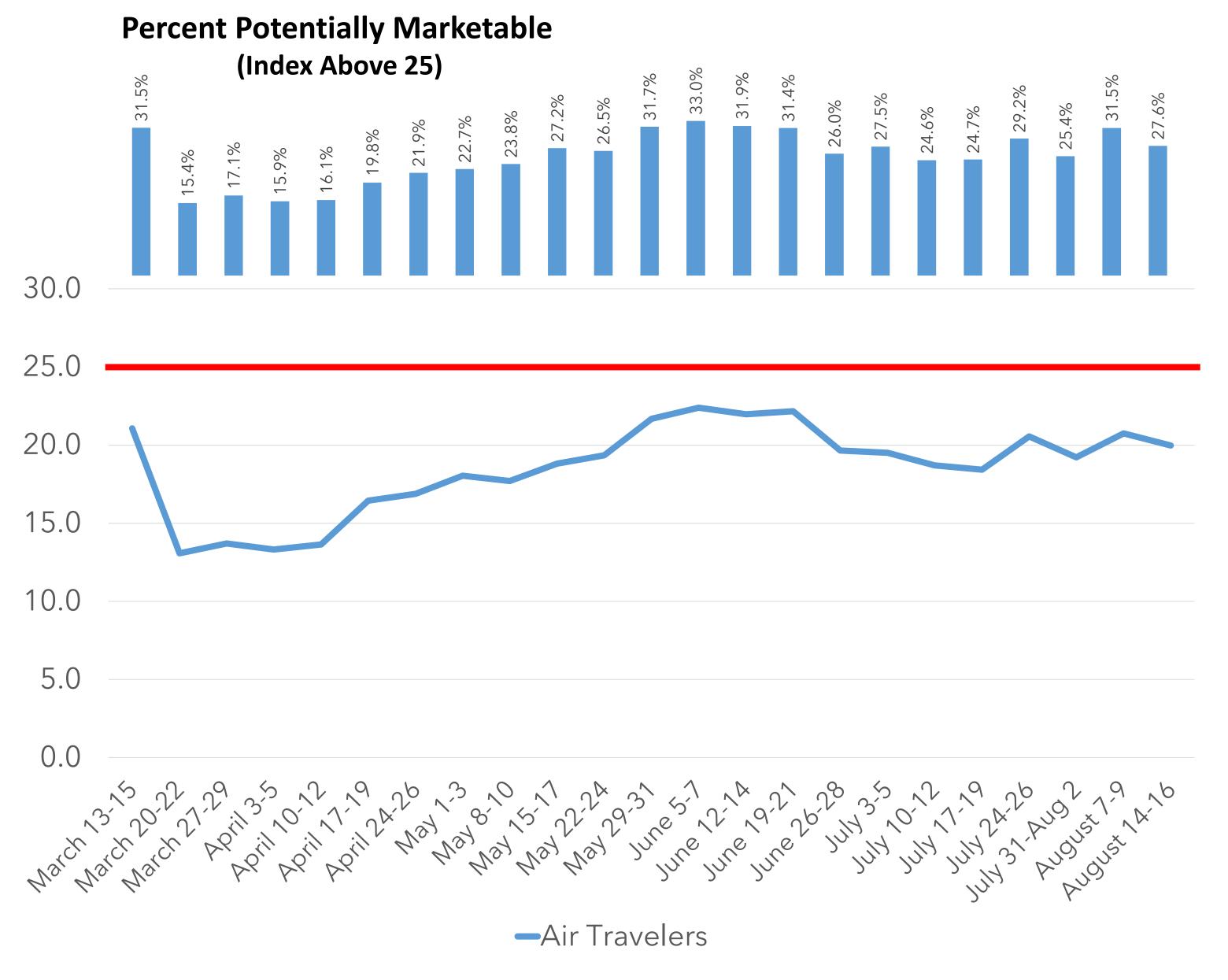


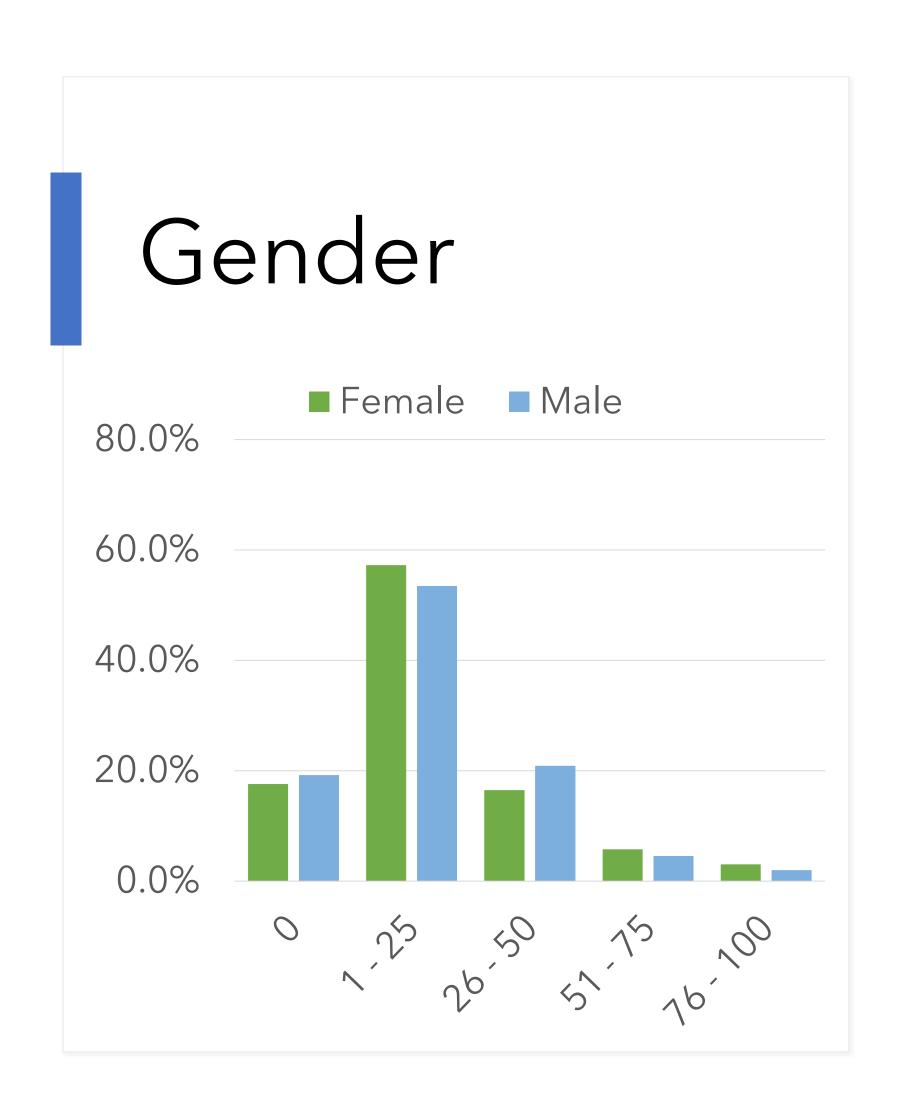
#### **Travel Outlook**





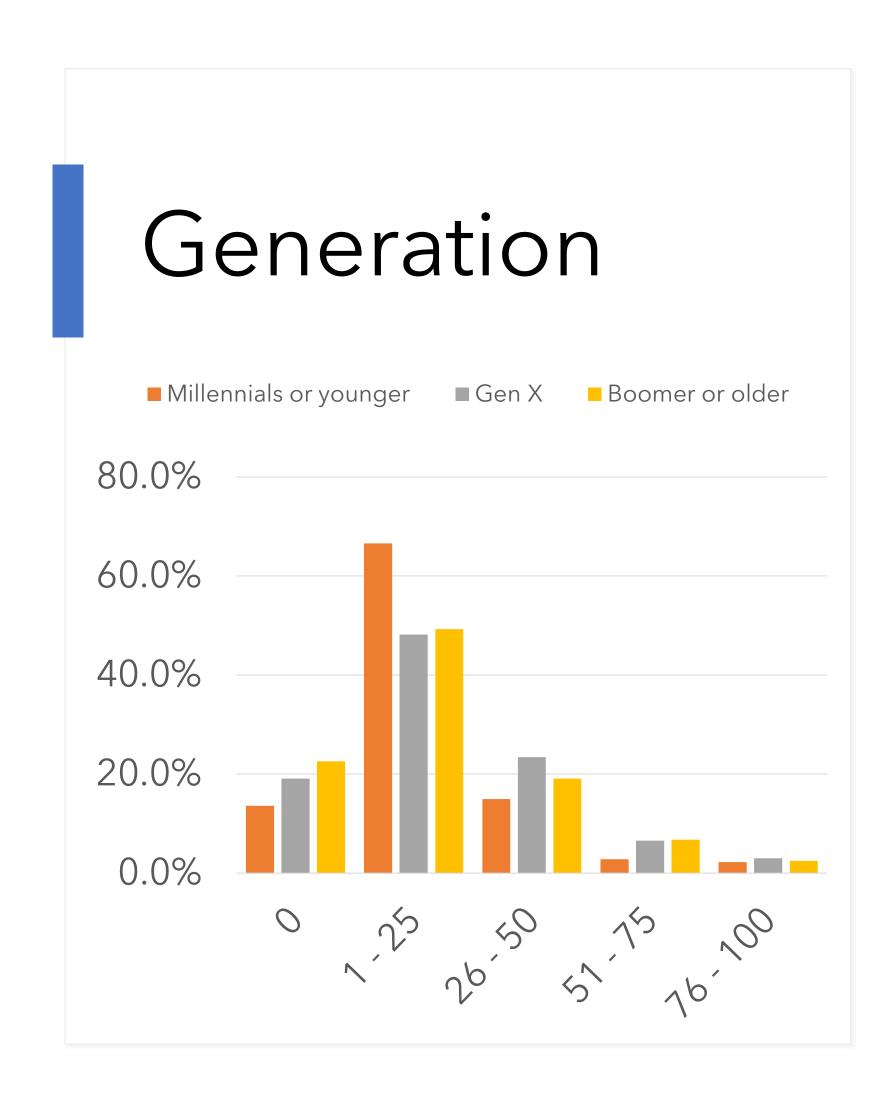




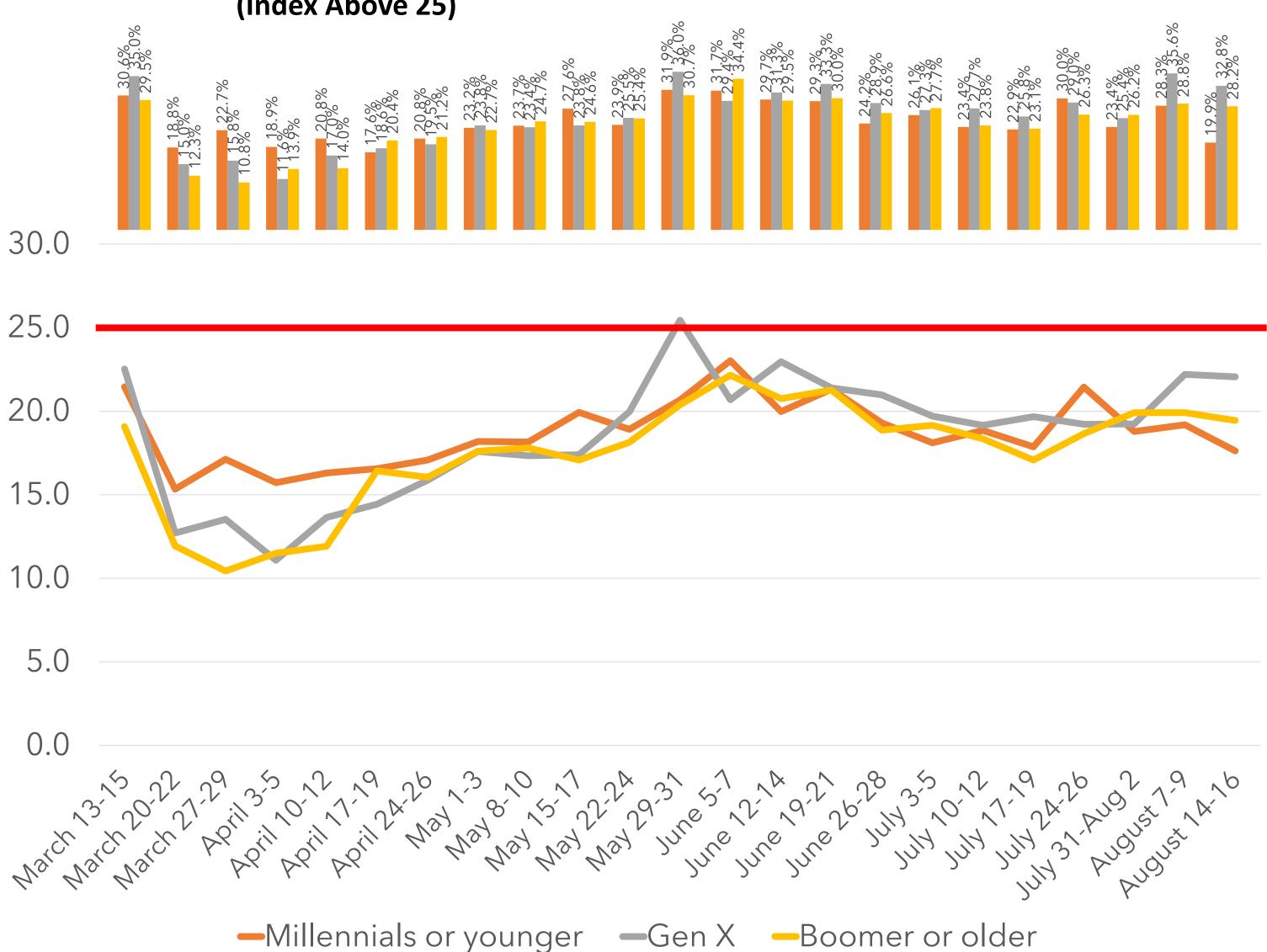


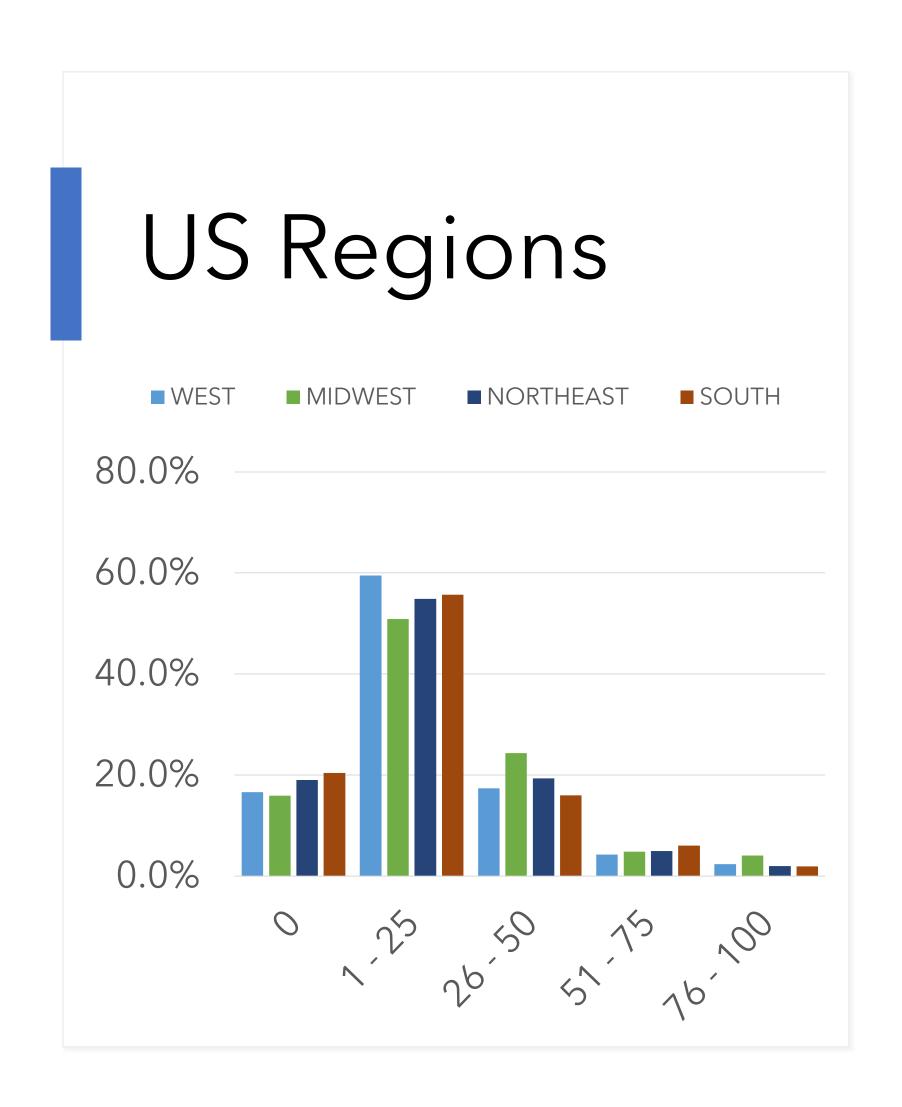




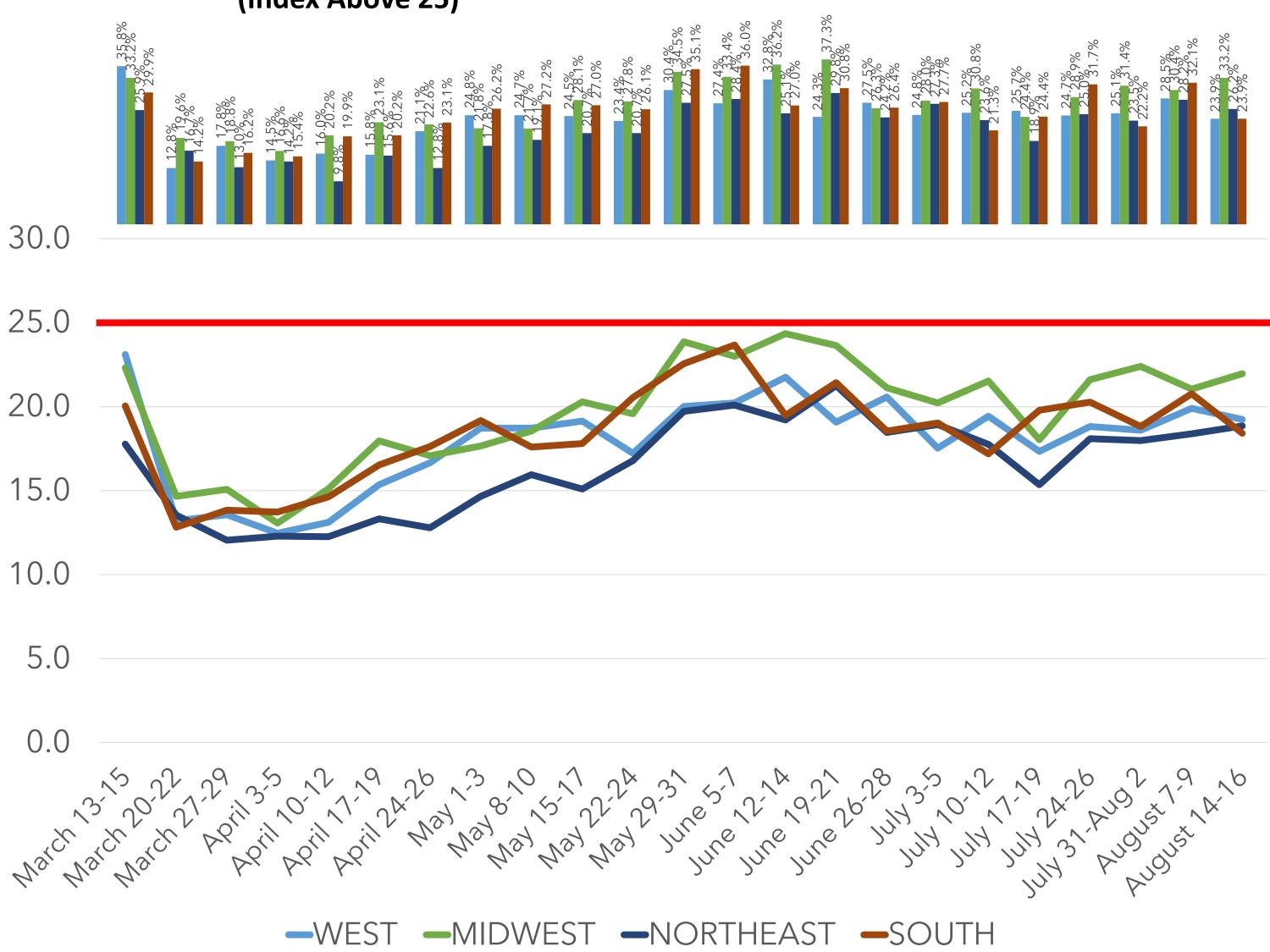


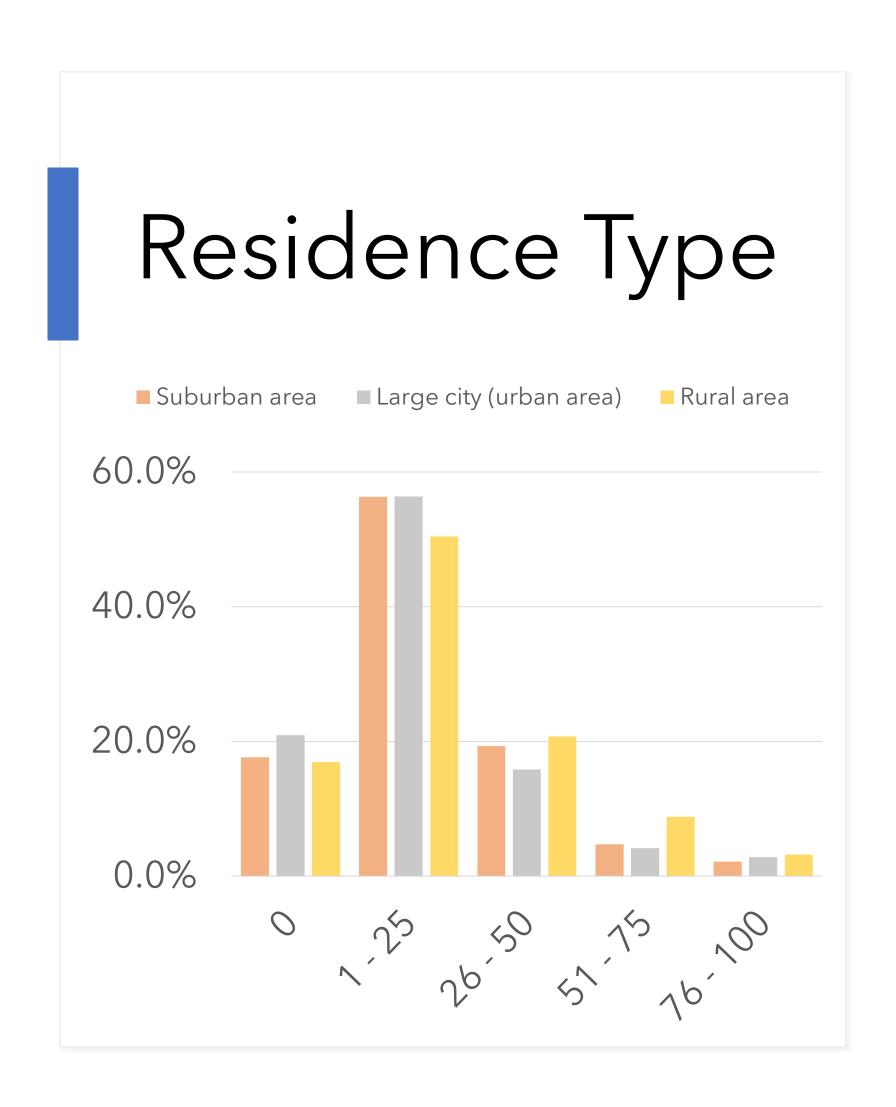




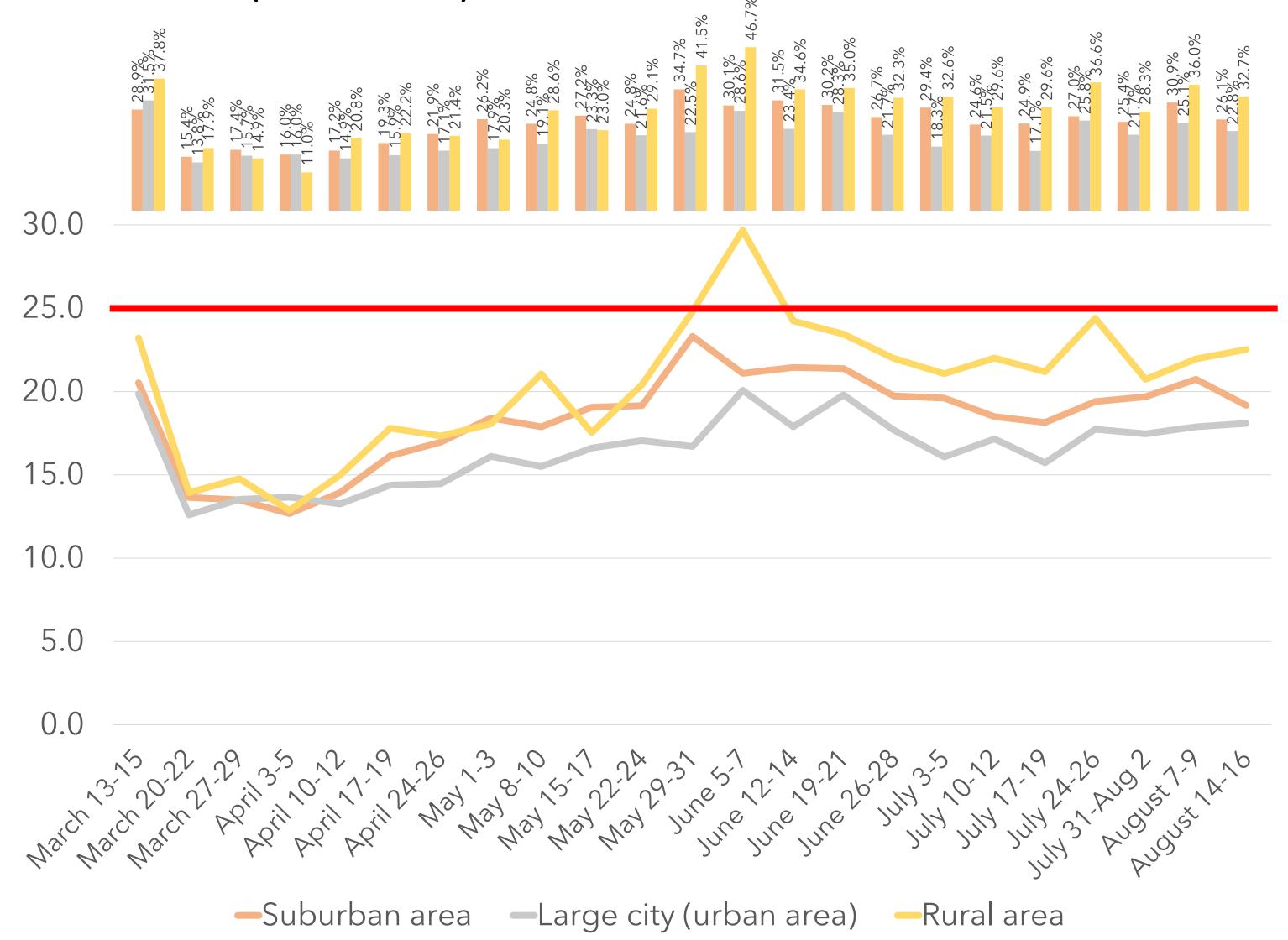


### Percent Potentially Marketable (Index Above 25)

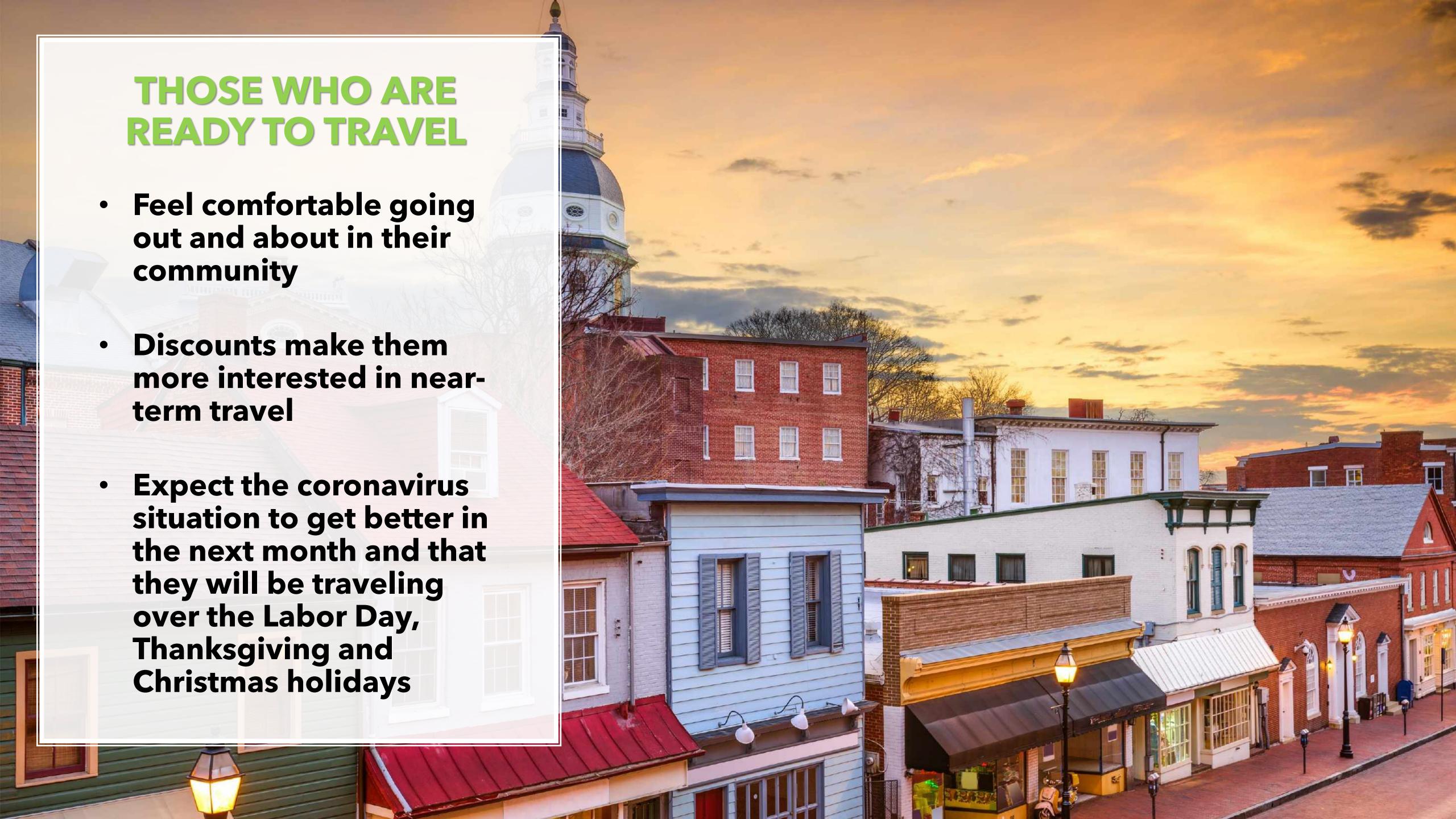












## THOSE WHO ARE READY TO TRAVEL

 Are less likely to perceive activities associated with travel and flights as unsafe

 Are ready to take both direct flights and connecting flights



## THOSE WHO ARE READY TO TRAVEL

- Would feel happy if they saw an ad promoting tourism to their community and are more open to having travelers visit right now
- Having a scheduled vacation and planning for a vacation in the next six months would bring them happiness







#### Those prioritizing international leisure travel are:

- Slightly more likely to say they will avoid travel until the Coronavirus situation blows over (67.8% vs. 59.2% for all travelers)
- However, they are much more optimistic about the coronavirus situation improving in the U.S. in the next month and significantly more likely to say they will be traveling in the Fall (64.2% vs. 32.4%)
- Much less likely to consider traveling by train, motor coach, taxi/ride share and traveling outside the U.S. to be unsafe
- Travel discounts and price cuts are much more attractive to this group (72.8% vs. 39.0%)

#### Those prioritizing international leisure travel:

- For the upcoming traveling months, this group is much more likely to have at least tentative travel plans for January and February of 2021
- Much more likely to have traveled outside the U.S. (70.4% vs. 41.7%) and much more likely to have stayed in a 5-star hotel (46.5% vs. 24.1%) in the past two years
- Skew Millennial or younger (60.9%) with an average HHI of \$108,606 who live in urban areas (47.8%)



## Next/Ongoing Updates

- Key Findings to Know released via email every Monday morning
- Complete Report of Findings sent (and dashboard updated) by each Tuesday morning
- Online Presentation of Findings every Tuesday at 8:00am PST/11:00am EST
- Shareable infographics and gifs on social media





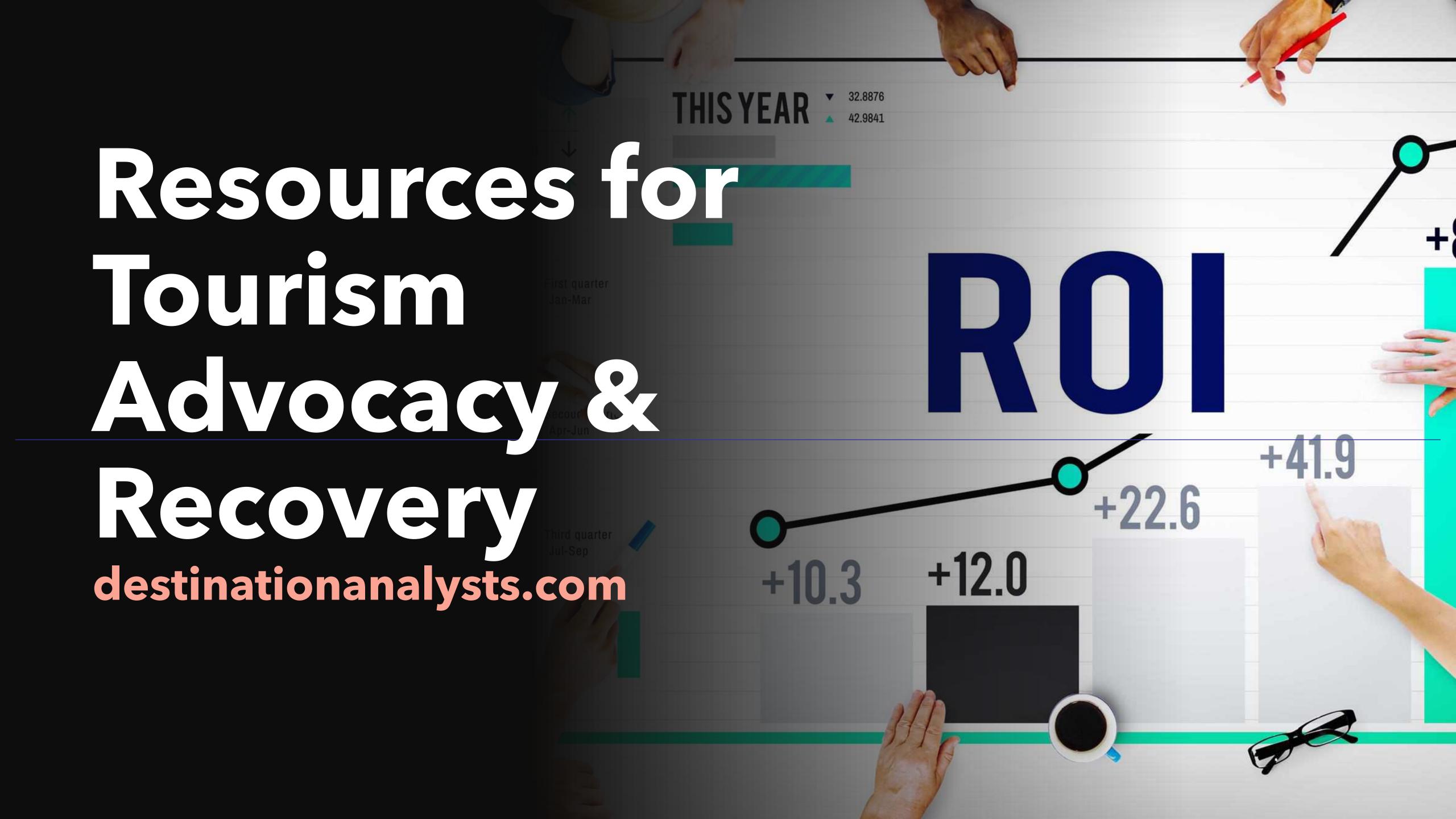
## Do you have a survey topic you want us to explore?

Send suggestions or requests for questions to:

Info@DestinationAnalysts.com & Myha@DestinationAnalysts.com









# Webinar recording available on our website: DestinationAnalysts.com/covid-webinars Destination Analysts