# CORONAVIRUS

# TRAVEL SENTIMENT INDEX REPORT, WAVE 2

RESEARCH FINDINGS March 23, 2020

# Destination Analysts



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## **Project Overview**

The COVID-19 outbreak has caused widespread disruption and damage to the travel and tourism industry. To benchmark and track the current situation, Destination Analysts, Inc. has launched a weekly tracking survey of adult American travelers. The results of the second wave of this project are presented in this report. The survey will be conducted weekly to track traveler sentiment and generate insight into when tourism businesses can expect demand to return.

The survey questionnaire used here is multifaceted and asks a representative sample of adult American travelers to report their experiences and feelings around the current pandemic situation. We expect the value of this survey to increase as additional waves of the project are completed and we can see emerging trends. For now, we present this data primarily on topline with our additional observations included.

The second wave of this survey was collected from March 20-22, from a demographically representation sample of adult American travelers in each of four U.S. regions. Travelers are defined as adults having taken at least one trip (50-miles or more from home) in the past two years. In total, 1,200 fully completed surveys were collected, suggesting the topline results presented here have a confidence interval of +/- 2.8%.

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## **Project Overview**

**Data weighting.** The survey sampling plan used in this project collected 300 fullycompleted surveys in each of the four regions shown in the map at right. The overall results presented in this report are weighted to reflect the actual populations of the regions.

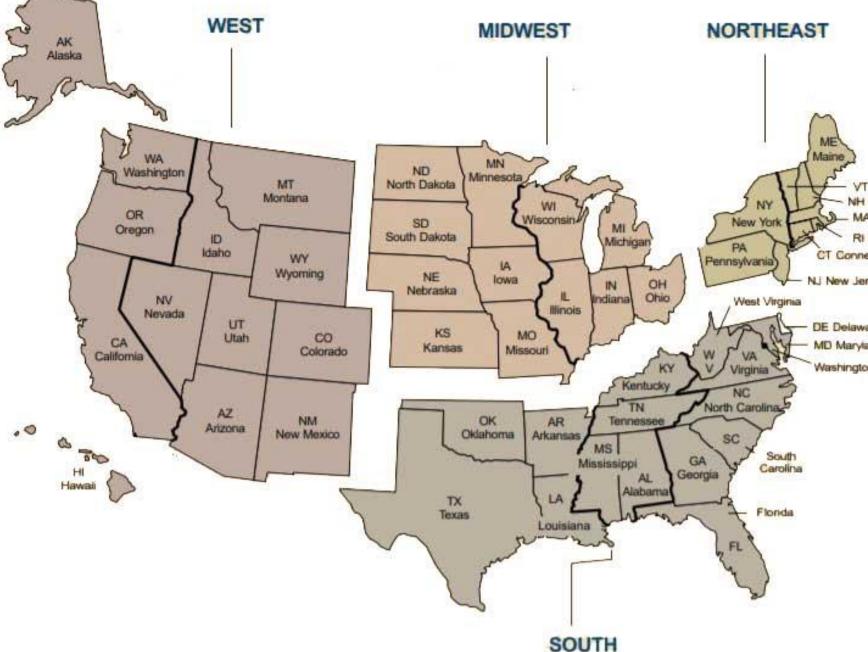
**Moving forward.** The COVID-19 situation is rapidly evolving, and its impact on the travel industry is far from clear. As a result, Destination Analysts plans to conduct this survey weekly for at least the next month, and likely further into the future. Subsequent reports will be released on the following weekly schedule.

	Data collection	<b>Report release</b>
Wave #1	March 13-15	March 16
Wave #2	March 20-22	March 23
Wave #3	March 27-29	March 30
Wave #4	April 3-5	April 6

\* The supplemental survey of Meeting & Event Planners will be released soon.



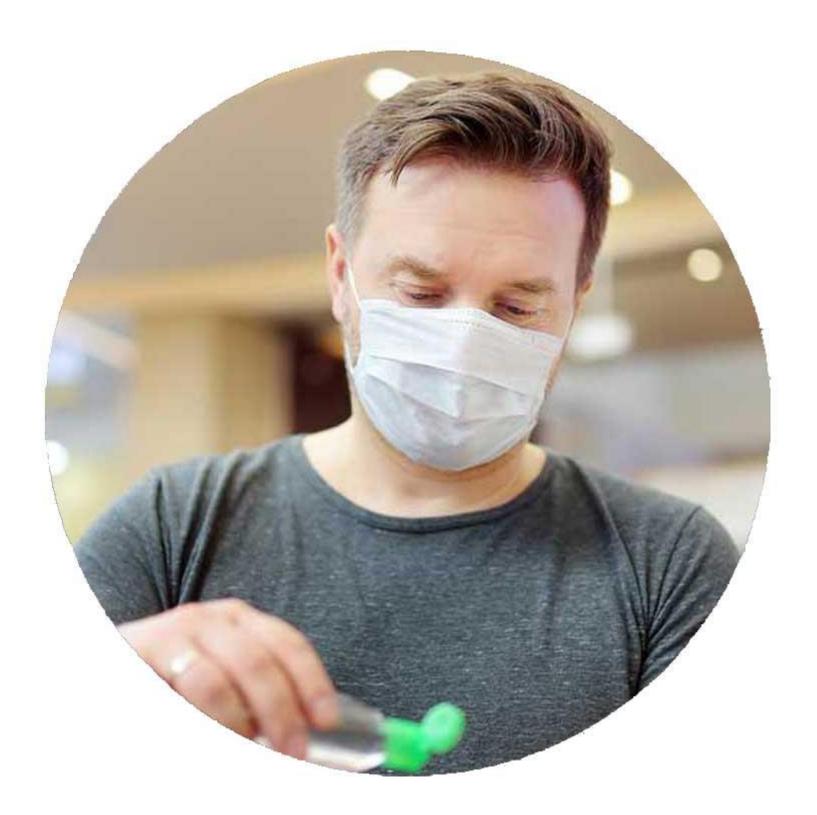
## Map of U.S. Showing Survey Regions



The second wave of this consumer sentiment project continues to examine benchmarks set forth in the first survey wave with the intent to track evolving traveler sentiment around the COVID-19 pandemic. The following key finding emerged:

- It's getting real. Concern amongst travelers about personally contracting the Coronavirus increased this week. 71.6 percent of survey respondents now say they have some level of concern about contracting the virus. 21.3 percent are extremely concerned. Still, American travelers continue to be somewhat more concerned about the health of their friends and family than themselves, with 79.7 percent expressing concern for the safety of their loved ones, up from 70.8 percent last week.
- **Economics concerns rise.** Now, 70.2 percent of American travelers are concerned that the pandemic will impact their personal finances. This is up from 62.0 percent last week. National economic concerns are growing more pressing. Nearly 9-of-10 travelers expressed some level of concern for the national economy.







A heightened sense of danger. As was the case last week, cruise and foreign travel are seen as the most dangerous travel activities. Attending a convention or conference is seen as "Somewhat unsafe" by 23.0 percent and "Very unsafe" by 56.9 percent of travelers. Across the board, all travel activities are seen as less safe than they were even one week ago. When asked to state the one word that best describes how they feel right now about travel, words related to fear (scared, unsafe, cautious, danger, nervous, etc.) were the most common answers.

The impact grows. This week, the proportion of American travelers who reported having their travels impacted by the Coronavirus surged to 64.3 percent. A shift from postponing trips to canceling trips appeared this week. 63.0 percent of travelers said they had canceled a trip, compared to only 55.1 percent last week. Postponements were down this week.

**Safety is key.** This week, concerns about personal safety became the top reason expressed for why Americans have changed their travels, with 2-of-3 respondents (62.8%) citing it as a reason. Concerns about contracting the virus and passing it on dropped somewhat this week, while government restrictions grew sharply. See next page for detail.



- **Canceling short-term, some longer-term, too.** Most travel cancellations to date have been near-term bookings, but we note a small increase this wave in June and July trips being canceled. More travelers are getting refunded for canceled trips. This week, 60.9 percent report receiving full refunds, compared to 56.1 percent last week.
- Are they being postponed or canceled? 3-of-4 of postponed trips (74.1%) are actually not being rescheduled. More than half of those rescheduling a trip are planning to take that trip in May or June. This week saw a big jump in the proportion of travelers saying they had rescheduled to May, up to 26.9 percent from 13.4 percent last week. Cancellations of vacations and weekend trips seemed to have jumped this week, with more travelers saying they had canceled these trip types than one week earlier. This week there was little change in the types of destinations being canceled, with cities and urban areas still bearing much of the cancellation burden. Consistent with the trend of more cancellations rather than postponements, the proportion of travelers postponing each type of trip was down this week. Almost one third (31.8%) of those postponing or canceling a trip did so for a trip to a foreign country, down from 37.7 percent last week.







**Things are expected to worsen.** This week, 2-of-3 travelers expect the Coronavirus situation to get worse in the next month. Last week, this figure stood at 61.5 percent. Now, 78.0 percent of American travelers say they are done traveling until the Coronavirus situation blows over. Last week, this figure stood at 61.1 percent.

**Summer staycations more likely.** The percent of Americans considering staycations rather than vacations this summer edged up this week. One week ago, 41.3 percent "Agreed" or "Strongly agreed" that they'd probably take a staycation rather than a vacation. The figure is now 47.3 percent.

**Road trips unchanged.** Road trips may replace some air travel this year, with about one third of American travelers saying they may avoid airlines and travel by car instead. This metric changed very little week-over-week.



**Uncertainty abounds.** Last week about half of travelers (52.5%) believed the Coronavirus situation would resolve itself before summer. Now, only about 1-in-3 (37.5%) agree.

- **Region trips are more attractive.** Comparable to the week prior, 46.3 percent of American travelers "Agree" or "Strongly agree" that they'll probably be taking more regional trips while avoiding long-haul trips.
- Enthusiasm for attending meetings in the current environment has declined significantly. Three of four travelers (75.2%) now say they will be unlikely to attend these events until the Coronavirus situation is over, up from 66.8 percent last week.
- Interest in international travel has also declined significantly in just one week. 4-in-5 American travelers (82.1%) said they're unlikely to travel outside the U.S. until the Coronavirus situation is resolved.
- Our own communities are now suspect. Americans' comfort in going out in their own communities to enjoy themselves tanked this week. Last week about half (50.8%) of American travelers said they felt comfortable doing this. Now less than one third (28.8%) agree.
- Less interest in discounted travel product. Price cuts and discounts as a way to stimulate travel have lost a little of their luster this week. In wave one of the survey 38.4 percent of Americans said they were to some degree interested in taking advantage of these offers. Now, 31.6 percent agree.







- 17.5 percent disagree.
- businesses where they live.
- up slightly from last week.



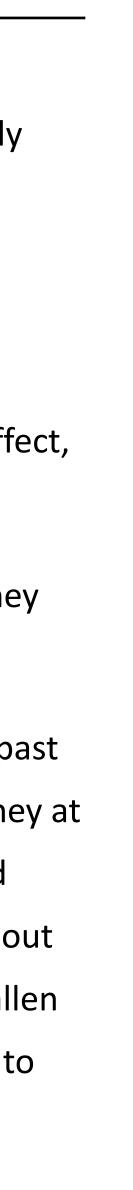
Half of Americans (50.9%) feel that persons traveling now should feel ashamed. Interestingly. only

About half of American travelers (52.2%) say they have been taking action to try to support local

Half of employed American travelers (50.7%) say their employer has put travel restrictions into effect,

Over a third of employed American travelers with employer-mandated restrictions (36.4%) say they will remain in place for at least a month.

**Less planning? Less dreaming?** Travel expectations appear to have weakened somewhat in the past week. For almost all upcoming months, Americans were more likely last week than now to say they at least had tentative plans to travel. Travelers interest in learning about new travel experiences and destinations fell sharply this week. Last week, nearly half (49.0%) expressed some excitement about this topic, now only 29.5 percent feel similarly. Interest in even short trips with loved ones has fallen sharply this week. So much so that 1-in-4 American travelers said they wouldn't be at all excited to take a weekend getaway with a close friend or relative to a place they want to visit next month.



- Traditional hotels still have a preference edge over home rental services like Airbnb. However, the gap between the two is not huge. Almost one third of American travelers (30.3%) say they would generally prefer the home rental arrangement. Travelers who would prefer home rental accommodations say the primary reason is safety, meaning having less contact with other people. In contrast, those with a preference for hotels rated the physical security of the property as the top reason for their preference. A close second was having had past experiences with this type lodging.
- Hotspot destinations. The most talked about Coronavirus hotspots are New York, California, Washington, Seattle, Florida, San Francisco and Los Angeles. In the past week, New York has risen dramatically in this metric, from 55.8 percent to 75.8 percent.
- The resources travelers say they would currently use to plan a trip illustrate the profound **uncertainties they face.** The most commonly desired resource was the federal government. Word of mouth, typically the most relied on resource by travelers, was only selected by 18.8 percent of travelers.









# Section I:

# Current Feelings About Travel



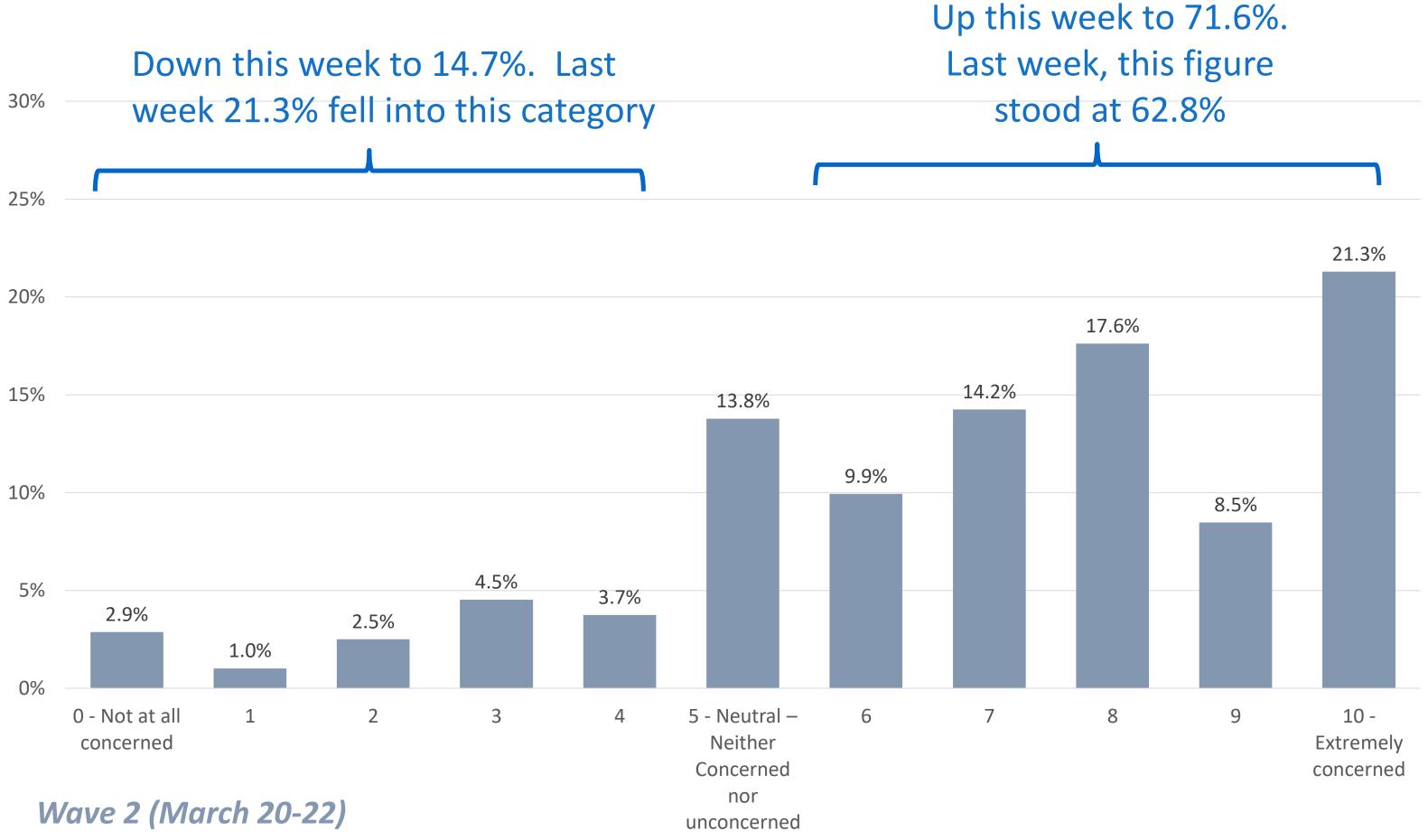
## Personal Health Concerns

#### **Concern amongst travelers about personally contracting the Coronavirus has increased this week**. In total, 71.6 percent of survey

respondents now say they have some level of concern about contracting the virus. 21.3 percent are extremely concerned.

**Question:** Thinking about the current Coronavirus situation, in general, HOW CONCERNED **ARE YOU PERSONALLY about** contracting the virus? (Please answer using the scale below)

(Base: Wave 2 data. All respondents, 1,200 completed surveys. Data collected March 20-22, 2020)





## Health Concerns (Family & Friends)

# percent expressing concern for the safety of their loved ones, up from 70.8 percent last week.

**Question:** Thinking about the current Coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

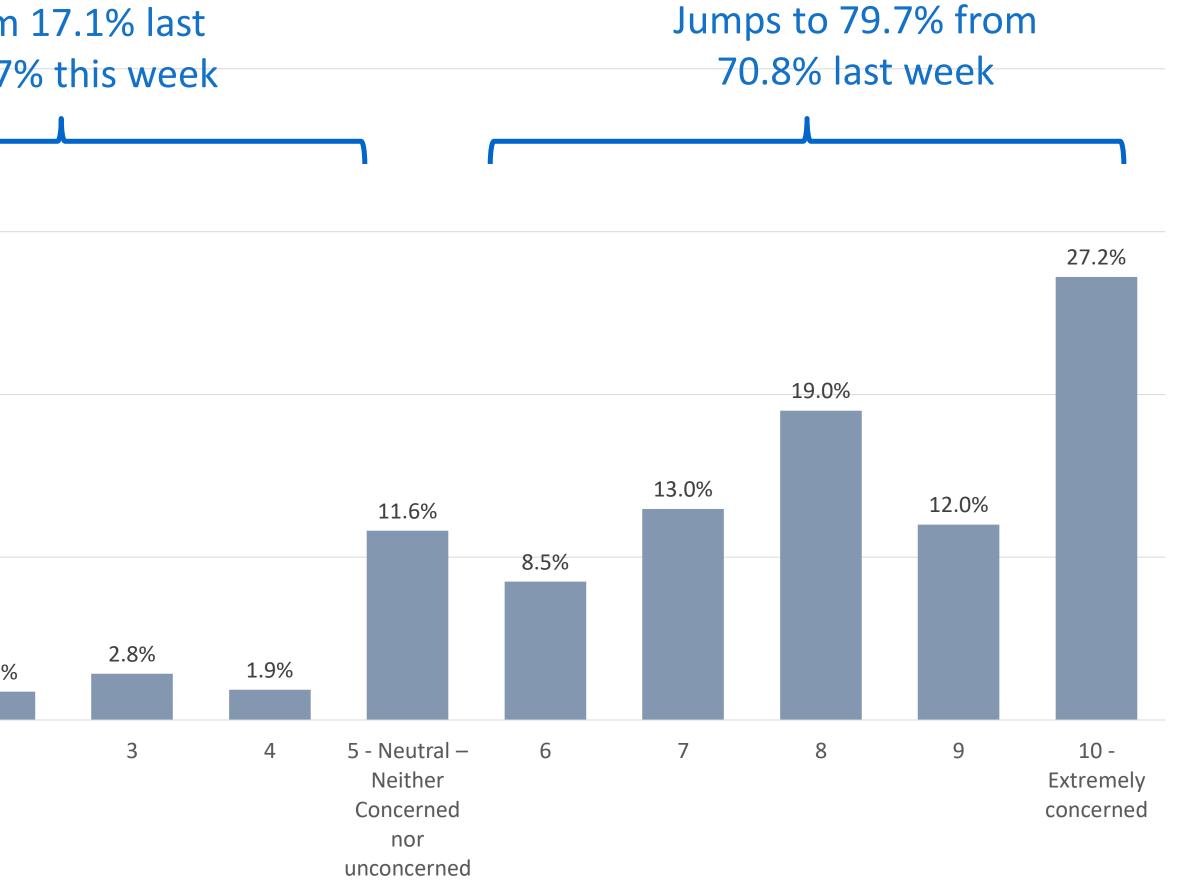
(Base: Wave 2 data. All respondents, 1,200 completed surveys. Data collected March 20-22, 2020)

40%		Drops week t	
30%			
20%			
10%			
0%	1.7%	0.5%	1.7%
070	0 - Not at all concerned	1	2

Wave 2 (March 20-22)

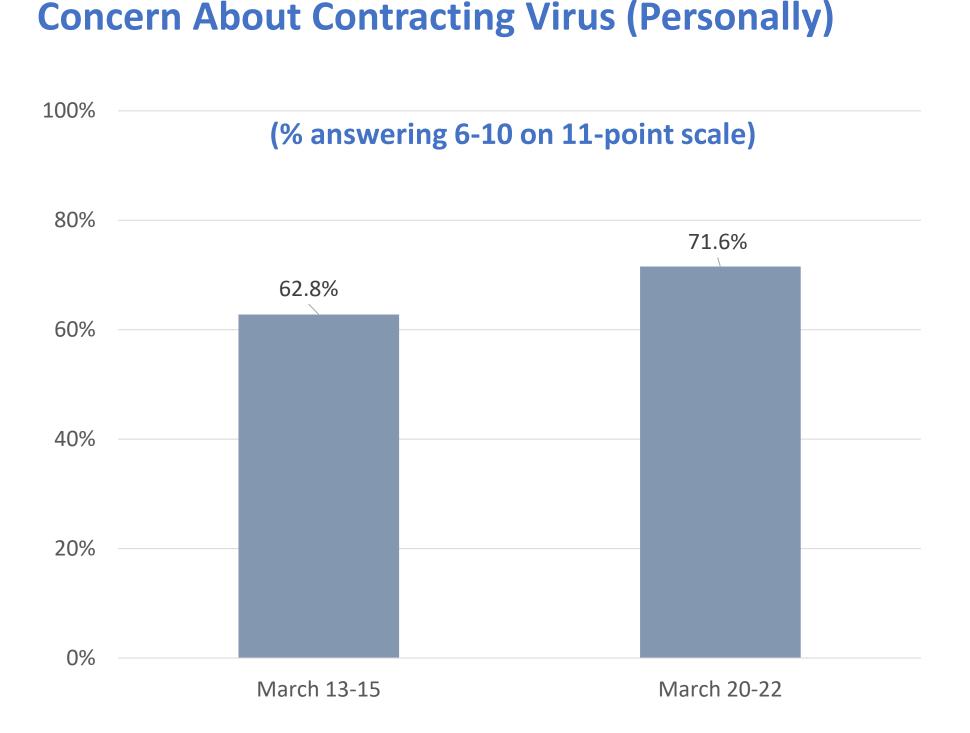


American travelers continue to be somewhat more concerned about the health of their friends and family than themselves, with 79.7



## Summary: Safety Concern Metrics

Summary charts for safety concern metrics are shown below. Both show significant increases this week.

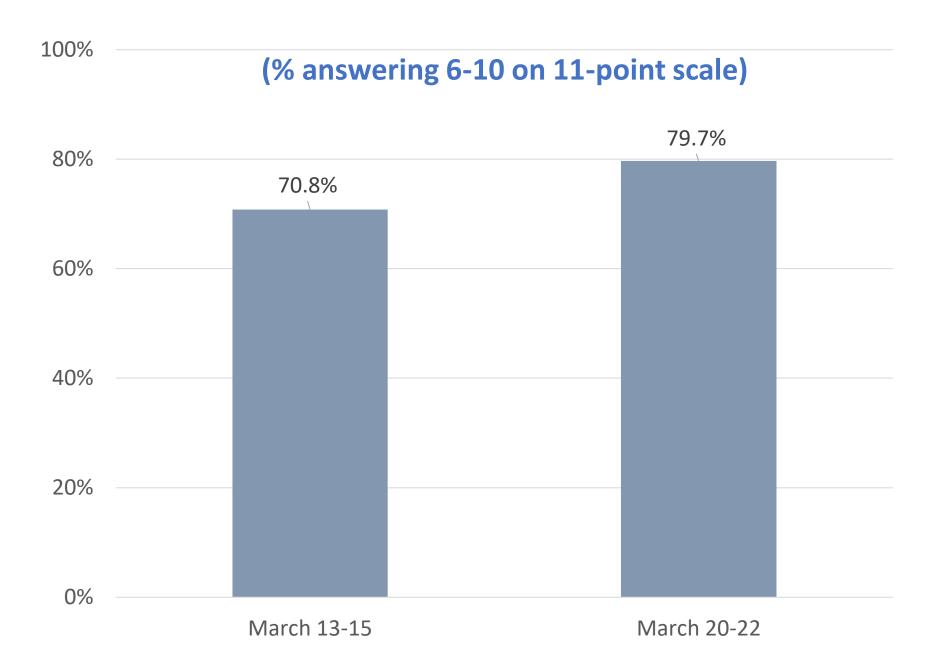


**Question:** Thinking about the current Coronavirus situation, in general, HOW CONCERNED ARE YOU PERSONALLY about contracting the virus? (Please answer using the scale below)



(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)

#### **Concern About Loved Ones Contracting Virus**



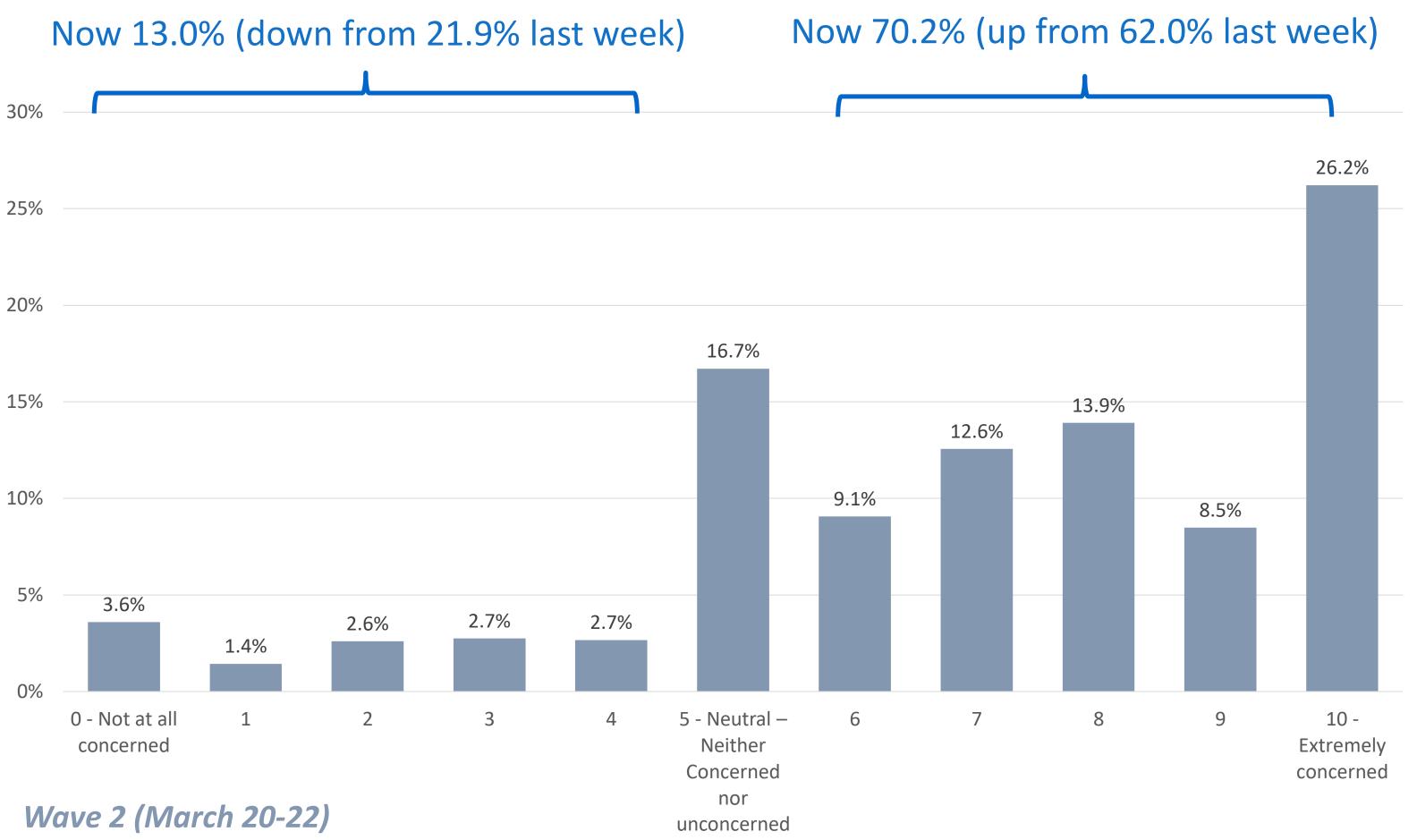
Question: Thinking about the current Coronavirus situation, in general, how concerned are you about your FRIENDS OR FAMILY contracting the virus? (Please answer using the scale below)

## **Concerns About Personal Finances**

percent last week.

**Question:** Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on your **PERSONAL FINANCES?** (Please answer using the scale below)

(Base: Wave 2 data. All respondents, 1,200 completed surveys. Data *collected March 20-22, 2020*)





Now, 70.2 percent of American travelers are concerned that the pandemic will impact their personal finances. This is up from 62.0

## **Concerns About National Economy**

#### economy.

**Question:** Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on the **NATIONAL ECONOMY?** 

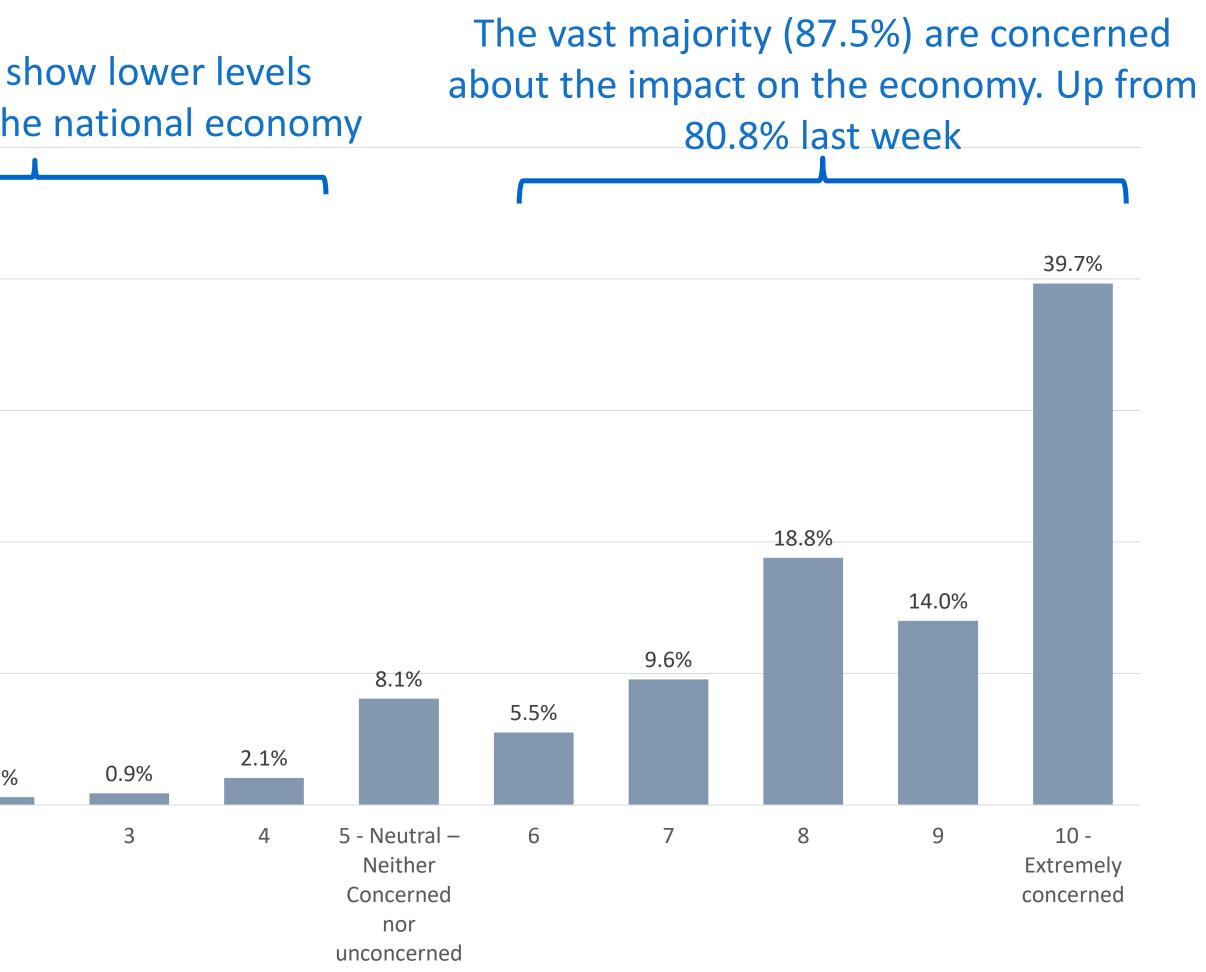
(Base: Wave 2 data. All respondents, 1,200 completed surveys. Data collected March 20-22, 2020)

		only 1-ir	
50%		Dhcern	
40%			
30%			
20%			
10%			
0%	0.5%	0.4%	0.6%
070	0 - Not at all concerned	1	2

Wave 2 (March 20-22)

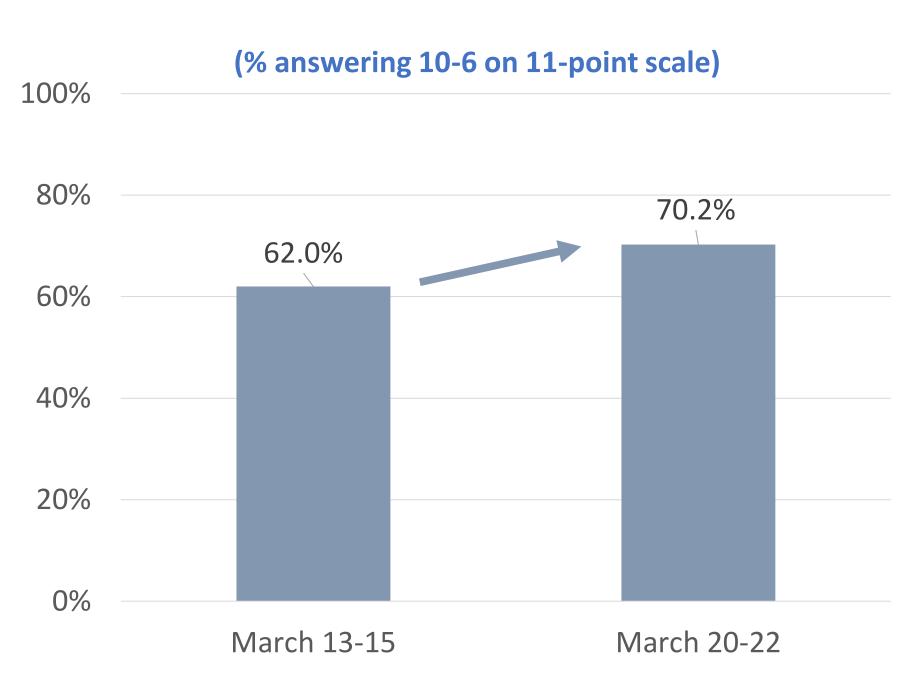


National economic concerns are growing more pressing. Nearly 9-of-10 travelers expressed some level of concern for the national



## Summary: Economic Concern Metrics

Summary charts for the two economic concern metrics are shown below. Both also show significant increases this week.

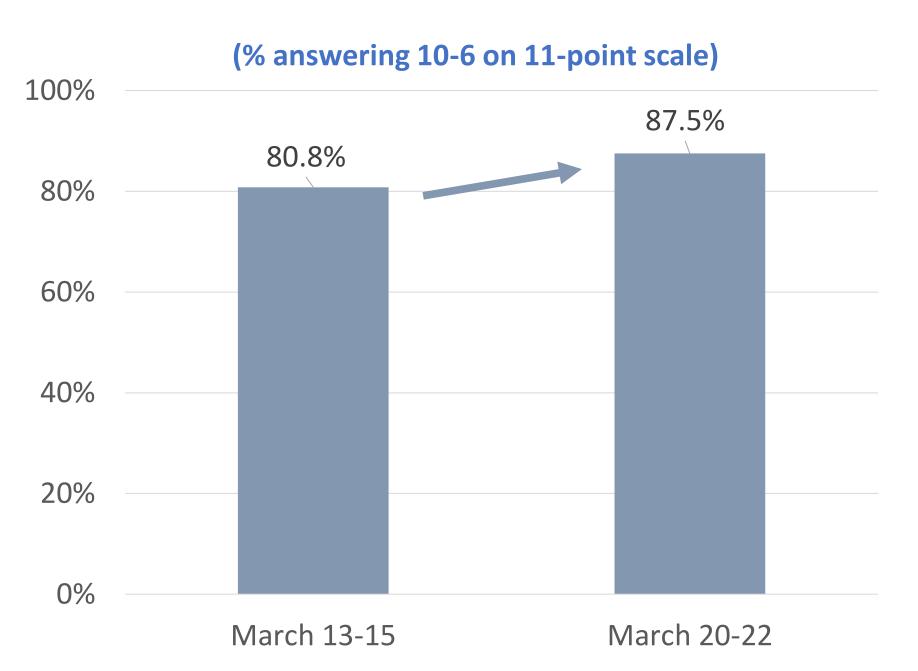


**Personal Finances** 

Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on your PERSONAL FINANCES? (Please answer using the scale below)



(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)



**National Economy** 

Question: Thinking about the current Coronavirus situation, how concerned are you about the impact it may have on the NATIONAL ECONOMY?

## Perceived Safety of Travel Activities (Wave 2)

## Similar to last week, cruise and foreign travel are seen as the most dangerous travel activities. Attending a convention or conference is seen as "Somewhat unsafe" by 23.0 percent and "Very unsafe" by 56.9 percent of travelers.

**Question:** At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,200

March 20-22, 2020)

completed surveys. Data collected

Attending a performance (music show, theater, movie, etc.)

Visiting a museum, aquarium, landmarks or other indoor attraction

Visiting an amusement park, zoo, gardens, parks or other outdoor attractions

Non-team outdoor recreation (biking, hiking, etc.)



#### 12.2% 71.2% Traveling on a cruise line 16.8% 64.5% Traveling outside the United States Attending a conference or convention 23.0% 56.9% 25.6% 53.3% 53.1% 21.3% Traveling on a commercial airline 42.2% 29.6% Traveling for business reasons 26.8% 44.2% 24.6% 44.8% 30.8% 34.7% Dining in a restaurant Staying in a hotel 31.7% 30.8% 18.1% Going shopping 32.1% Somewhat unsafe 16.8% Visiting friends and relatives 26.4% Very unsafe 22.4% 17.2% Taking a road trip 12.7% 16.7% 70% 80% 0% 10% 20% 30% 40% 50% 60%

### Wave 2 (Collected March 20-22)











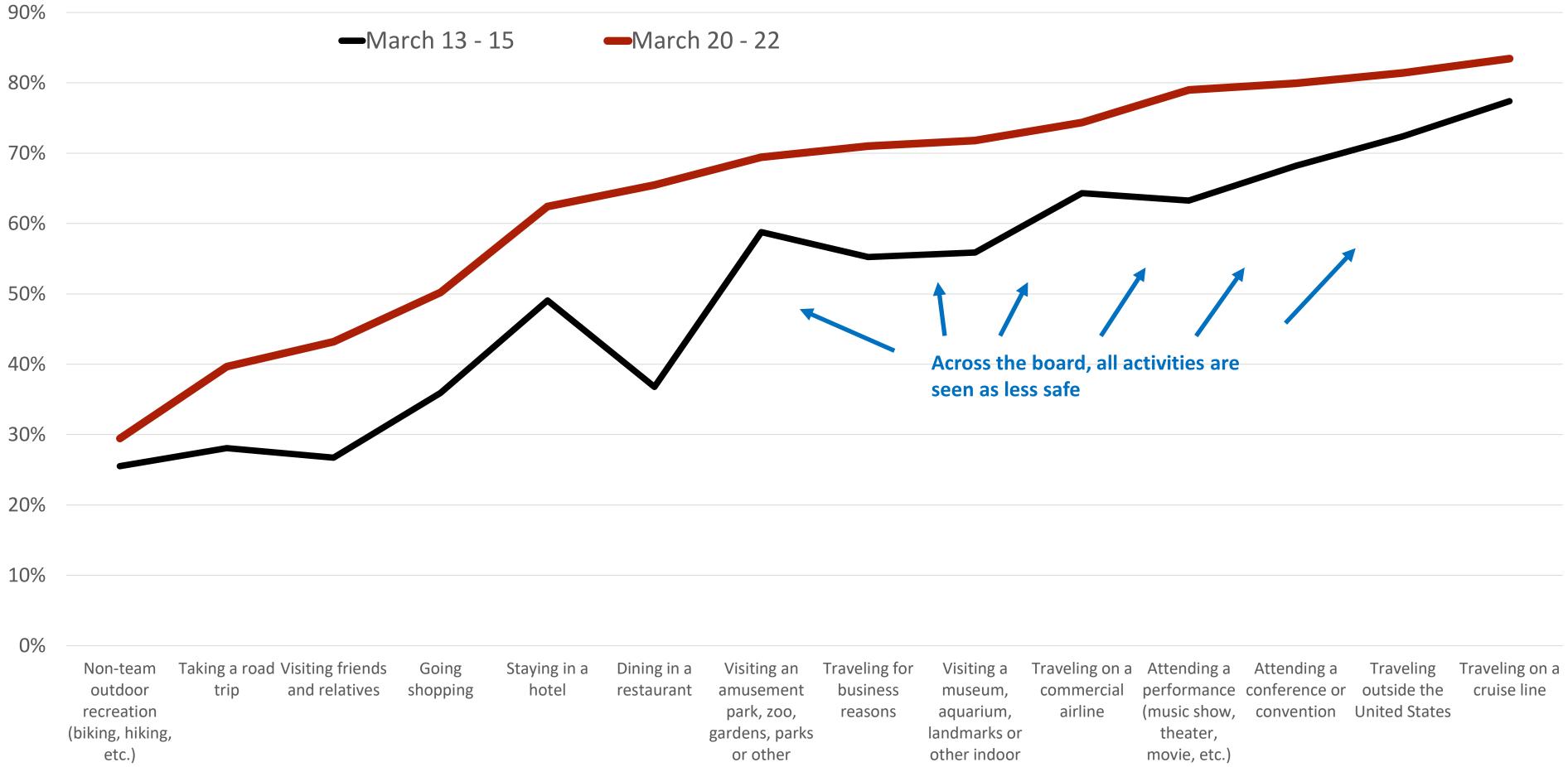


## Perceived Safety of Travel Activities (Wave 1 vs. Wave 2)

#### Across the board, all travel activities are seen as less safe than they were even one week ago.

### **Question:** At this moment, how safe would you feel doing each type of travel activity?

(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)





outdoor attraction attractions

## Feelings About Traveling Now

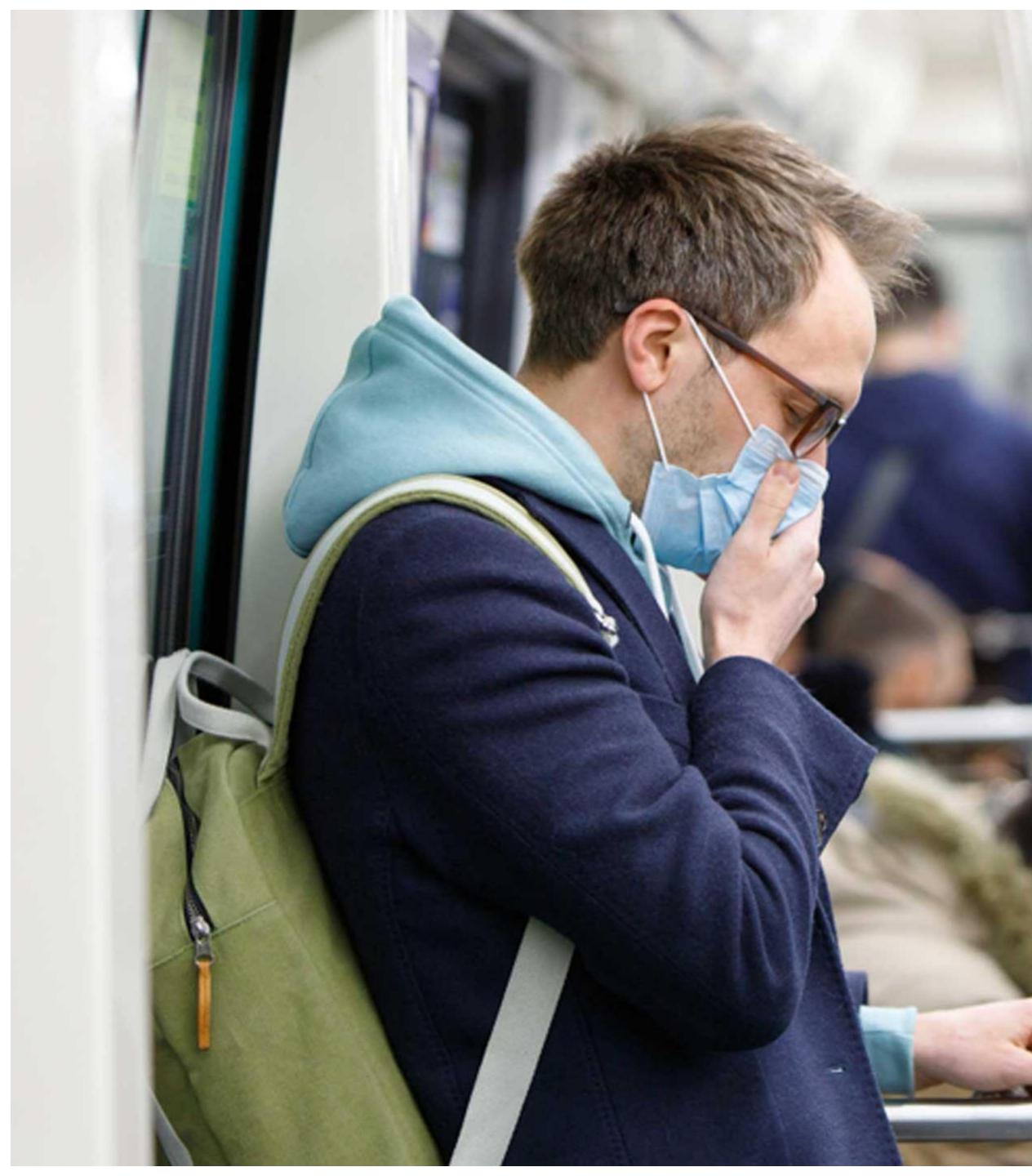
Americans are clearly afraid to travel now. When asked to state the one word that best describes how they feel right now about travel, words related to fear (scared, unsafe, cautious, danger, nervous, etc.) were the most common answers. The word cloud below captures respondents' sentiments.

Question: What ONE WORD best describes how you feel about travel right now?

(Base: All respondents 1,200 completed surveys. Data collected 20-22, 2020)





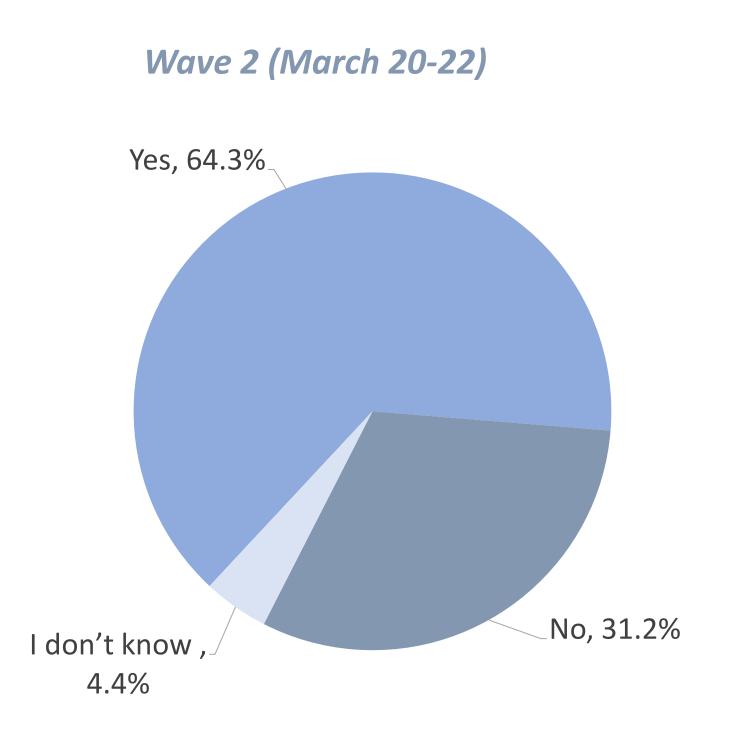


# Section II: Impacts on Travel



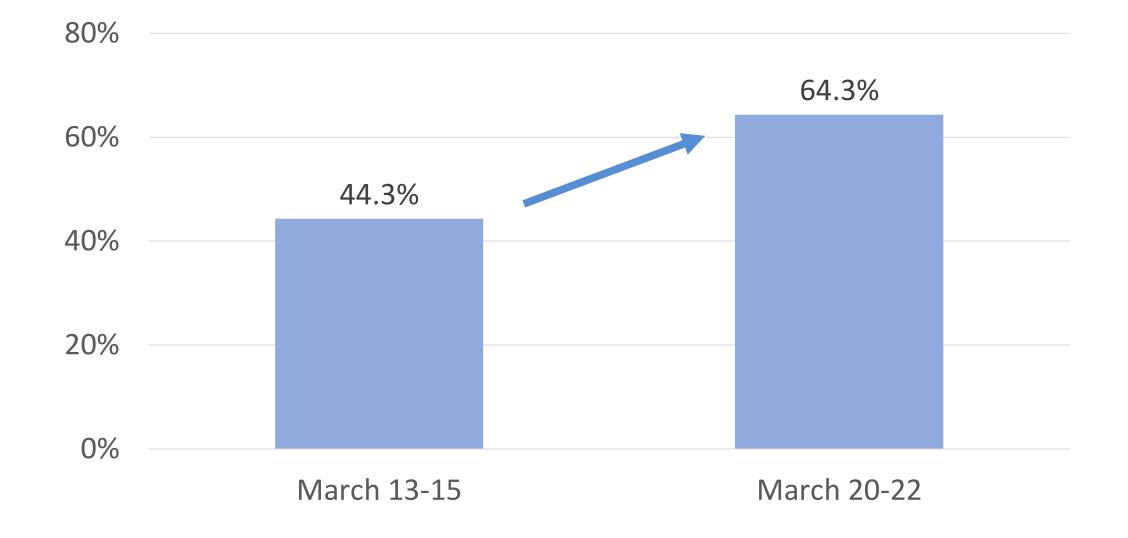
## Impact of the Coronavirus on Travel

**Question:** Has the current Coronavirus situation affected your travel in any way? (Please consider all your travel-leisure, business, group meeting, etc.)





This week, the proportion of American travelers who reported having their travels impacted by the Coronavirus surged to 64.3 percent.

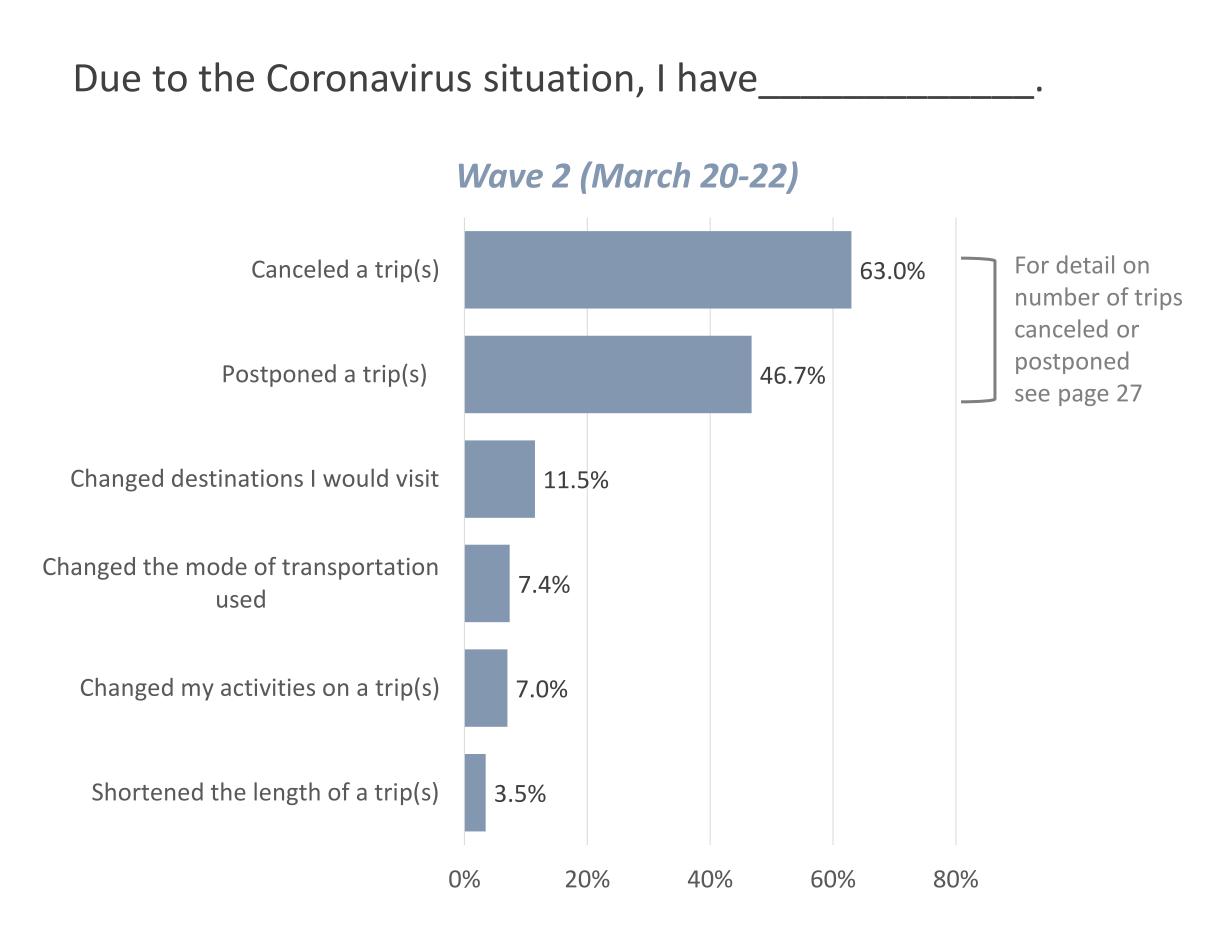




<sup>(</sup>Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)

## How the Coronavirus has Impacted Travel

### **Question:** How has the Coronavirus situation affected your travel? (Select all that apply)

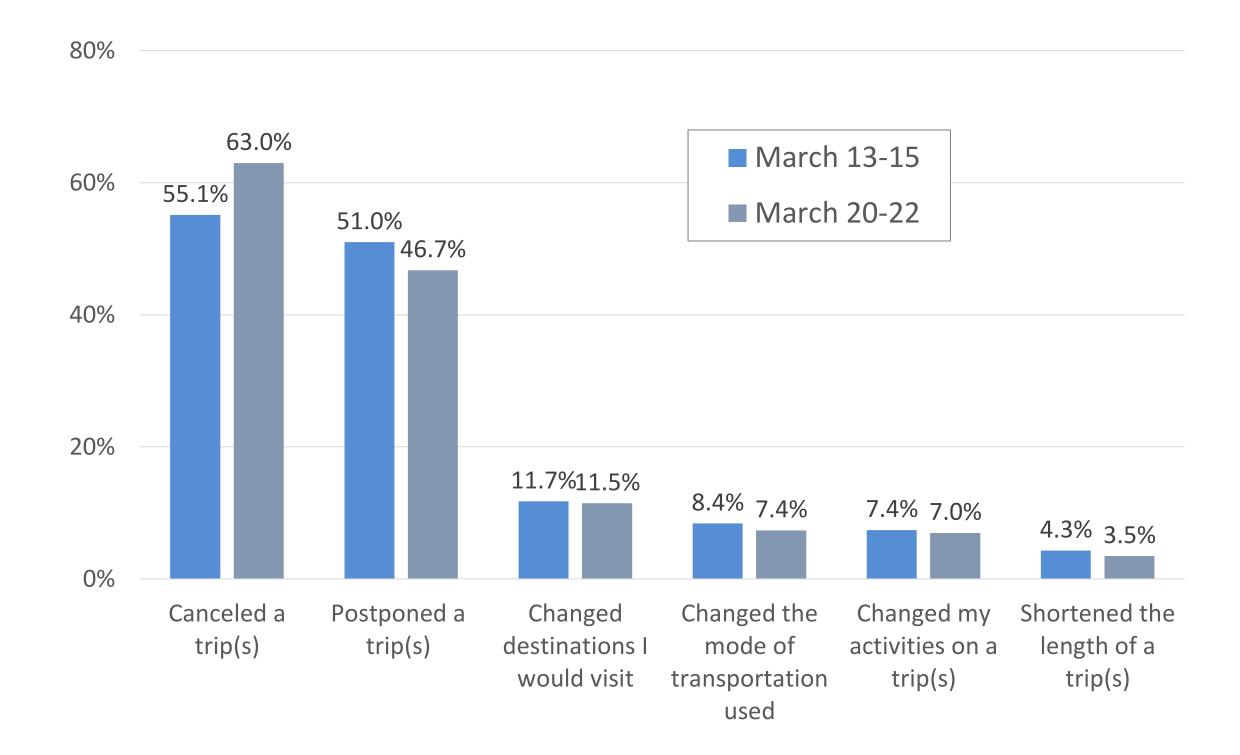


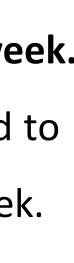
(Base: Respondents whose travel was impacted by the Coronavirus, 770 completed surveys. Data collected March 20-22<sup>h</sup>, 2020)



## A shift from postponing trips to canceling trips appeared this week. 63.0 percent of travelers said they had canceled a trip, compared to

only 55.1 percent last week. Postponements were down this week.





## Why the Coronavirus is Impacting Travel

### This week, concerns about personal safety became the top reason Americans have changed their travels, with 2-of-3 respondents

(62.8%) citing it as a reason. Concerns about contracting the virus and passing it on dropped somewhat this week, while government

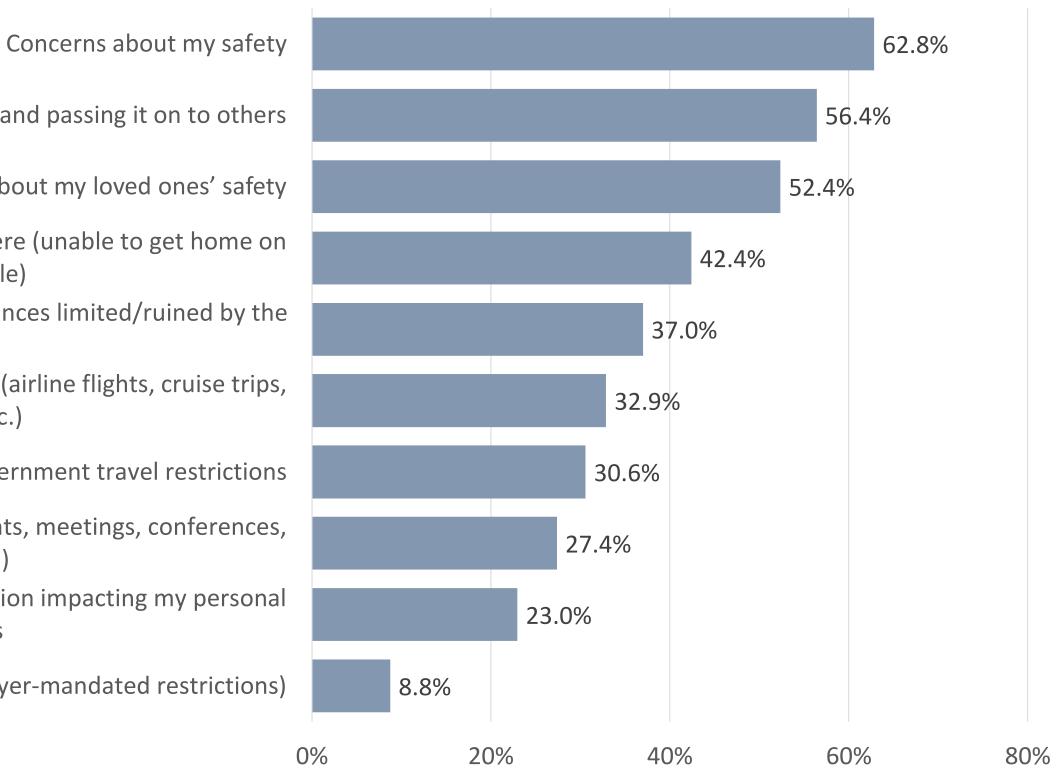
restrictions grew sharply. See next page for detail.

**Question:** Which of the following are reasons the Coronavirus situation has changed your travels?

(Base: Respondents whose travel was impacted by the Coronavirus, 770 completed surveys. Data collected March 20-22, 2020)

Concerns about contracting the virus and passing it on to others





#### Wave 2 (March 20-22)

- Concerns about my loved ones' safety
- Potential to get stuck somewhere (unable to get home on schedule)
- Potential to have my travel experiences limited/ruined by the situation
- Cancellations outside my control (airline flights, cruise trips, tours, etc.)
  - Government travel restrictions
- Cancellations outside my control (events, meetings, conferences, festivals, etc.)
  - Concerns about coronavirus situation impacting my personal finances
    - Business restrictions/employer-mandated restrictions)

## Why the Coronavirus is Impacting Travel (Detailed Changes)

Question: Which of the following are reasons the Coronavirus situation has changed your travels?

(Base: Respondents whose travel was impacted by the Coronavirus, 770 completed surveys. Data collected March 20-22, 2020) Concerns about my safety

**Concerns about contracti** 

Concerns about my loved

Potential to get stuck some

Potential to have my trave

Cancellations outside my

**Government travel restric** 

Cancellations outside my etc.)

**Concerns about Coronavi** 

**Business restrictions/empl** 

Base

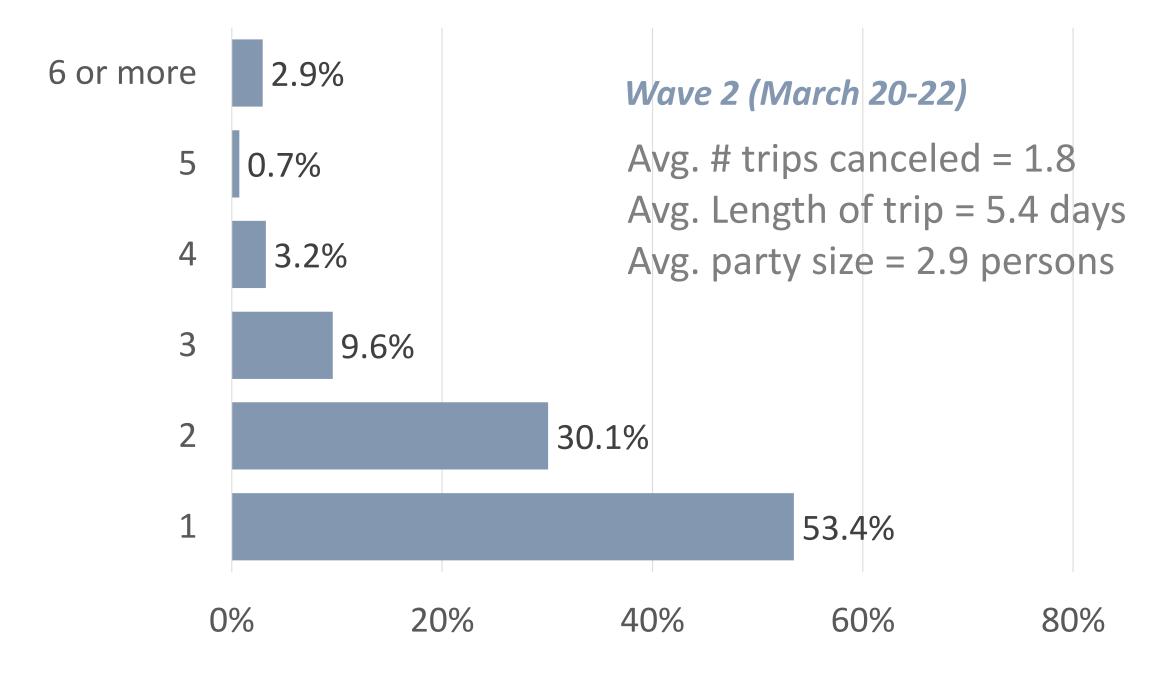


	March 13 - 15	March 20 - 22	% CHNG
ty	60.1%	62.8%	4.6%
ing the virus and passing it on to others	60.8%	56.4%	-7.1%
d ones' safety	49.4%	52.4%	5.9%
newhere (unable to get home on schedule)	40.1%	42.4%	5.8%
el experiences limited/ruined by the situation	30.2%	37.0%	22.6%
control (airline flights, cruise trips, tours, etc.)	28.0%	32.9%	17.4%
ictions	16.9%	30.6%	80.8%
control (events, meetings, conferences, festivals,	23.1%	27.4%	18.7%
virus situation impacting my personal finances	15.0%	23.0%	53.5%
ployer-mandated restrictions)	6.8%	8.8%	28.3%
	552	768	

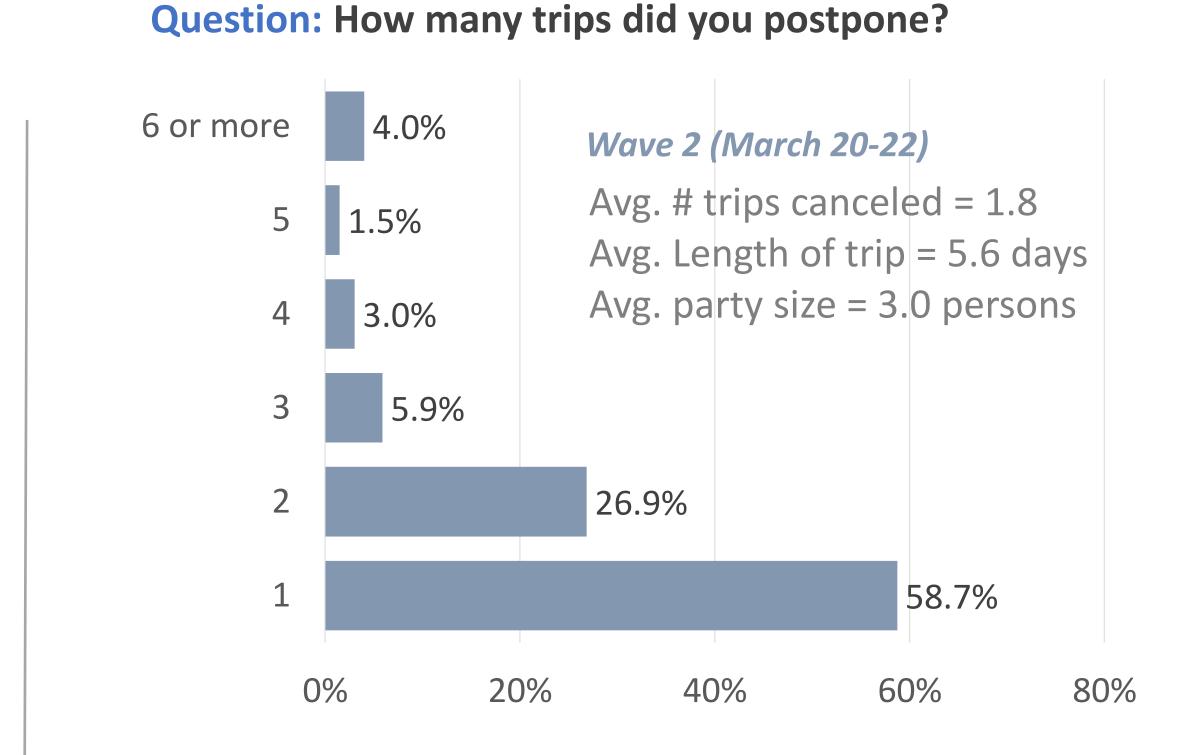
## Trips canceled/Postponed

Tripographics reported in wave one did not change much in the current wave. The typical canceled trip was planned to be 5.4 days in length with an immediate travel party of 2.9 persons. Postponed trips were slightly longer (5.6 days) and had bigger parties (3.0 persons.)

### **Question:** How many trips did you cancel?







(Base: Respondents canceling/postponing a trip, 477/354 completed surveys. Data collected March 15-17<sup>th</sup>, 2020)

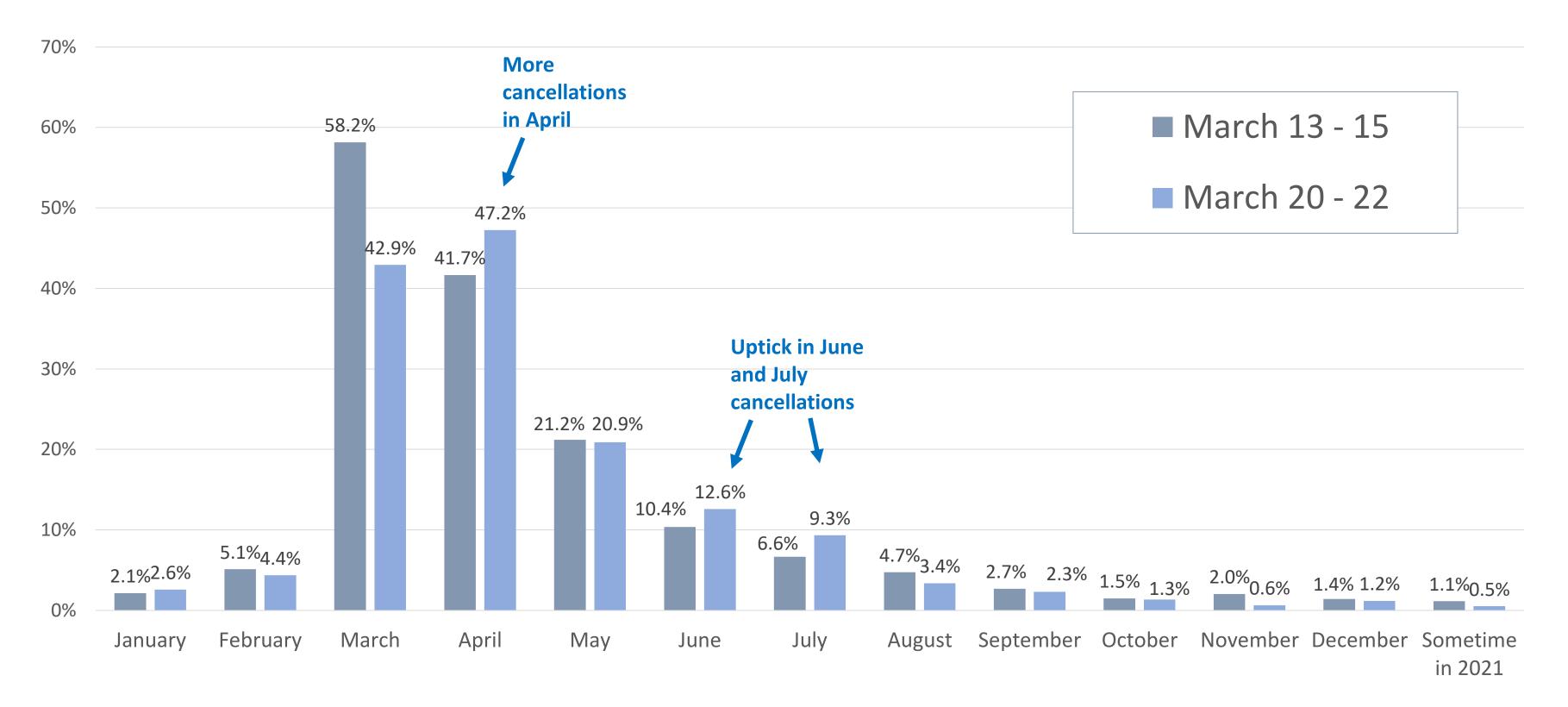


## Month of Trip Cancellation

# Most travel cancellations to date have been near-term bookings, but we note small increases this wave in June and July trips being canceled.

### Question: The trip(s) you CANCELED would have taken place in which months? (Select all that apply)

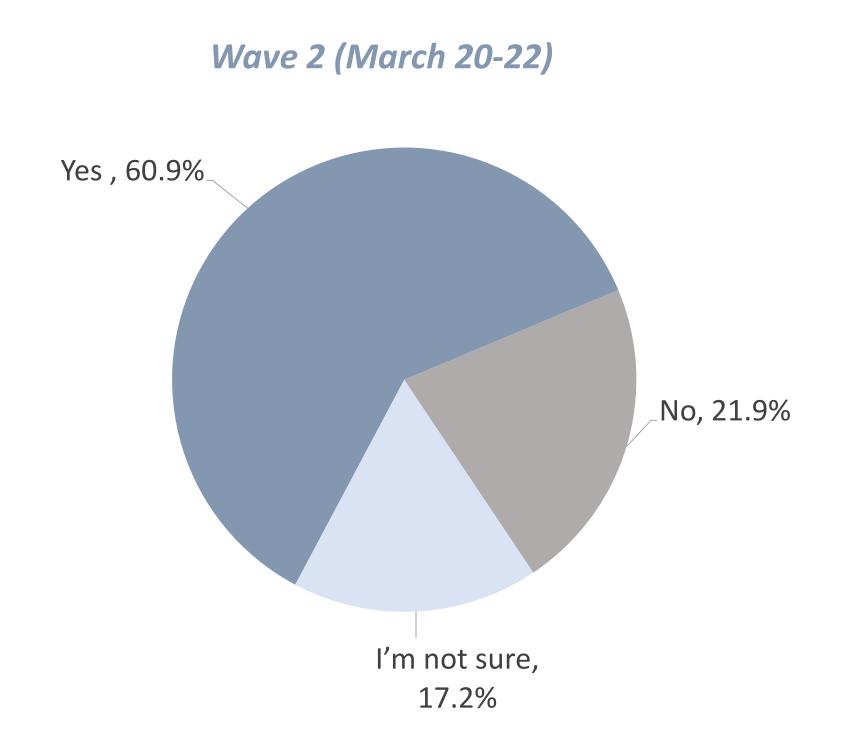
(Base: Respondents canceling a trip, 477 completed surveys. Data collected March 20-22, 2020)





## Did Traveler Get Full Refunds?

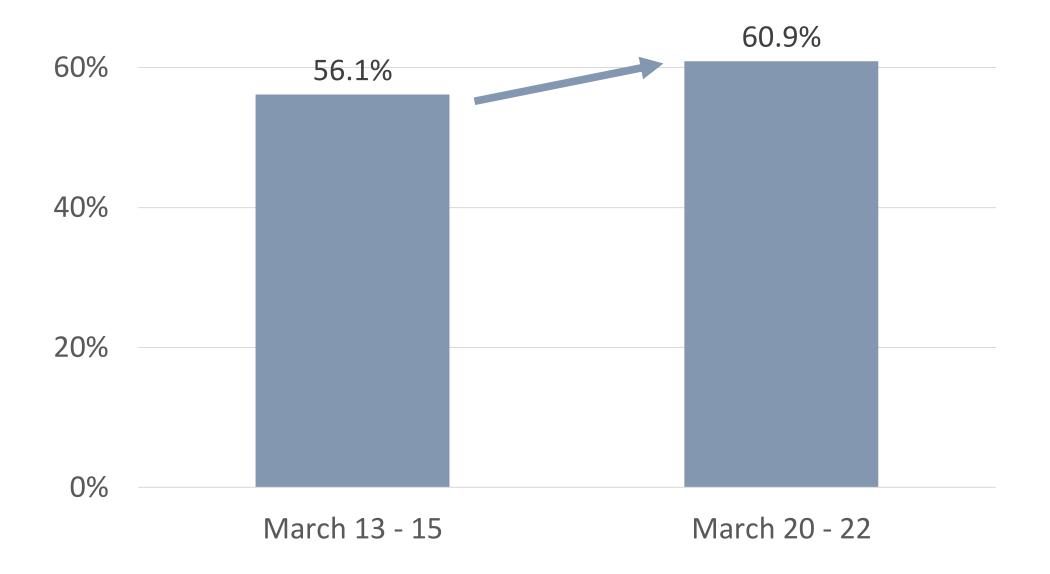
**Question:** Did you get full refunds for any reservations you canceled? (Select one)



(Base: Respondents canceling a trip, 477 completed surveys. Data collected March 20-22, 2020)

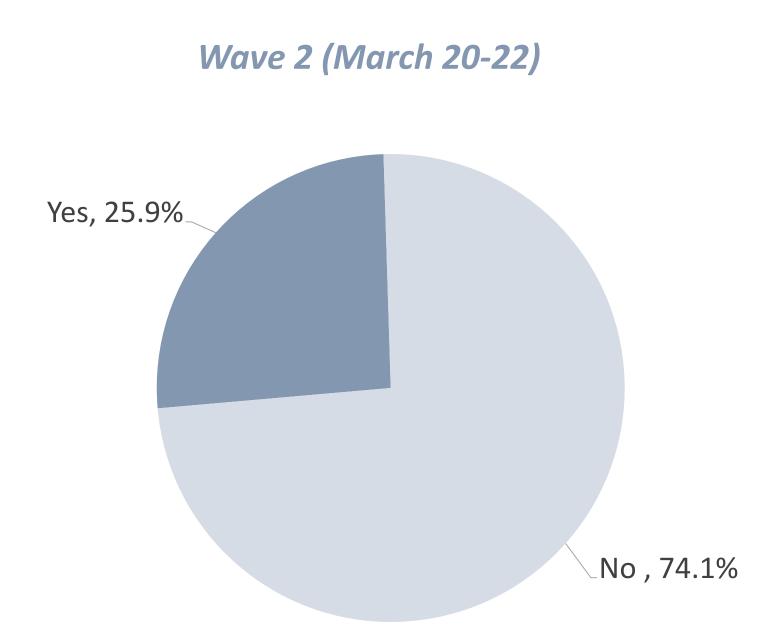


More travelers are getting refunded for canceled trips. This week, 60.9 percent report receiving full refunds, compared to 56.1 percent last week.



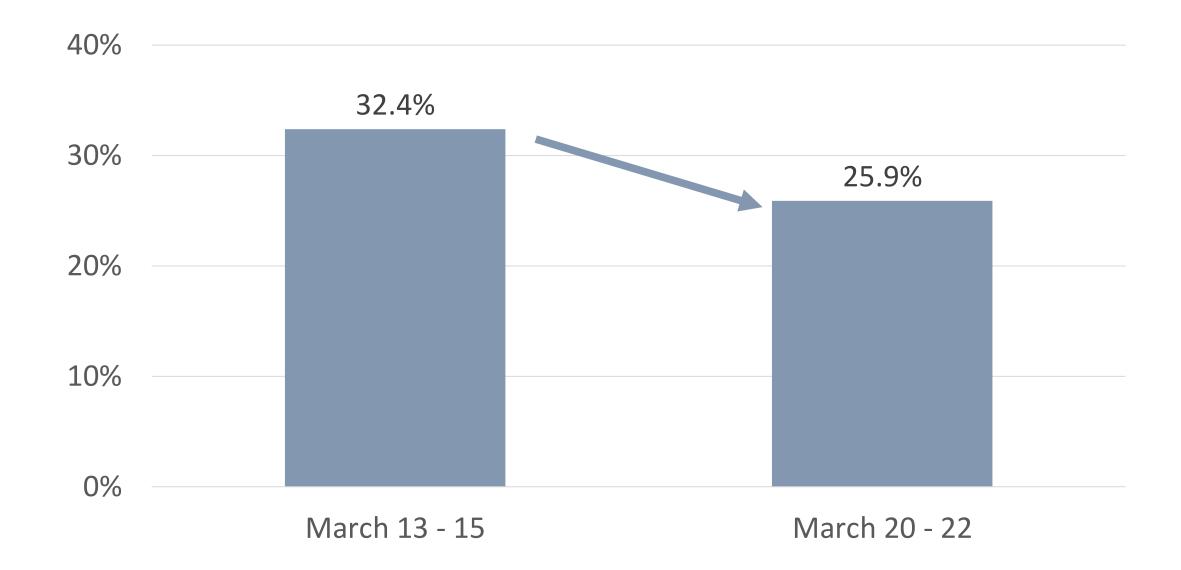
## Were Postponed Trips Rescheduled?

**Question:** You said earlier that you had POSTPONED at least one trip. Have you rescheduled a date (even tentatively) for this travel?





## Three fourths of postponed trips (74.1%) are currently not being rescheduled.



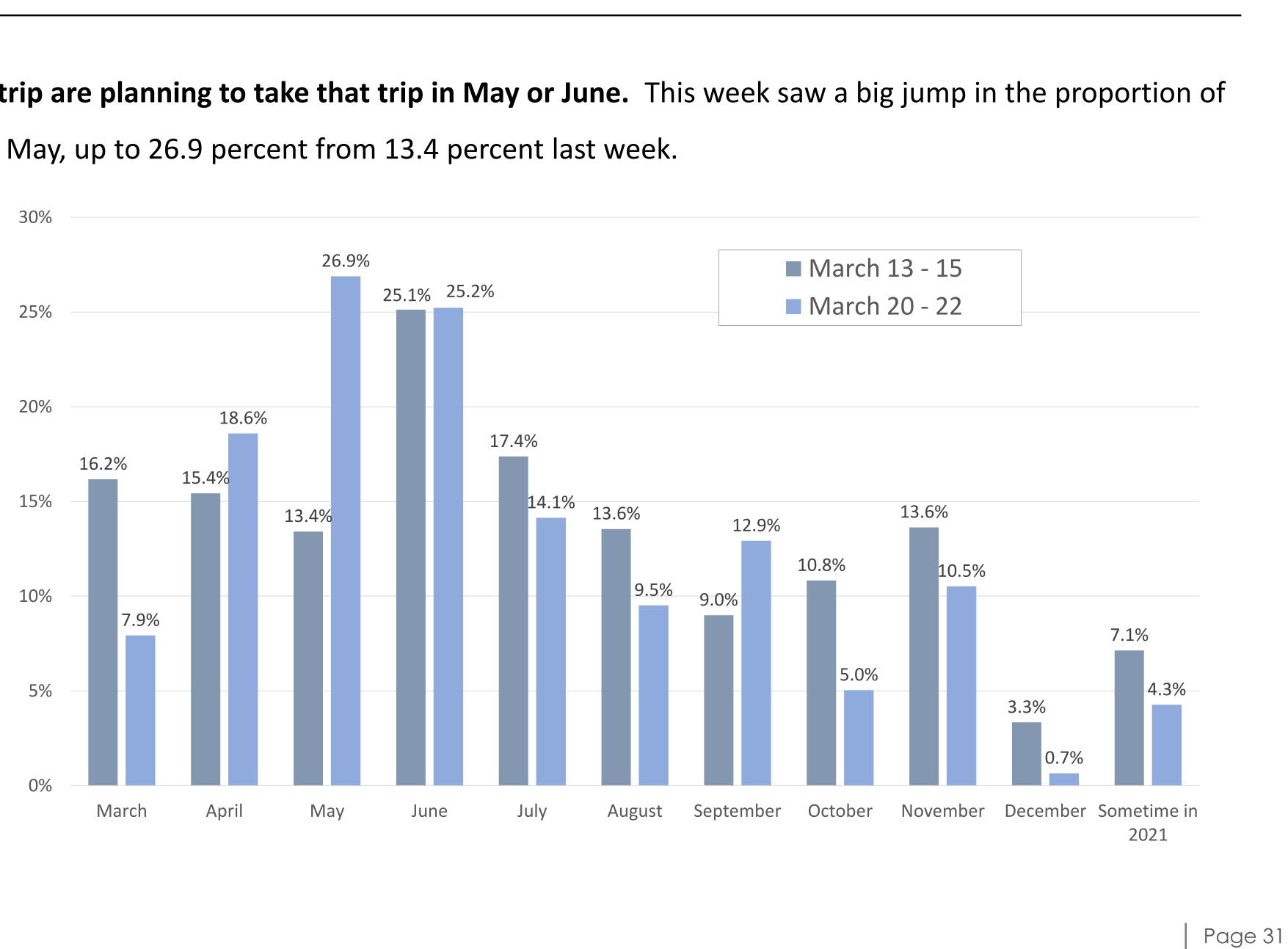
<sup>(</sup>Base: Respondents postponing a trip, 354 completed surveys. Data collected March 20-22, 2020)

## When Postponed Trips Rescheduled

More than half of those rescheduling a trip are planning to take that trip in May or June. This week saw a big jump in the proportion of travelers saying they had rescheduled to May, up to 26.9 percent from 13.4 percent last week.

**Question:** The trip(s) you postponed were rescheduled to take place in which month(s)? (Select all that apply)

(Base: Respondents postponing a trip, 86 completed surveys. Data collected March 20-22, 2020)





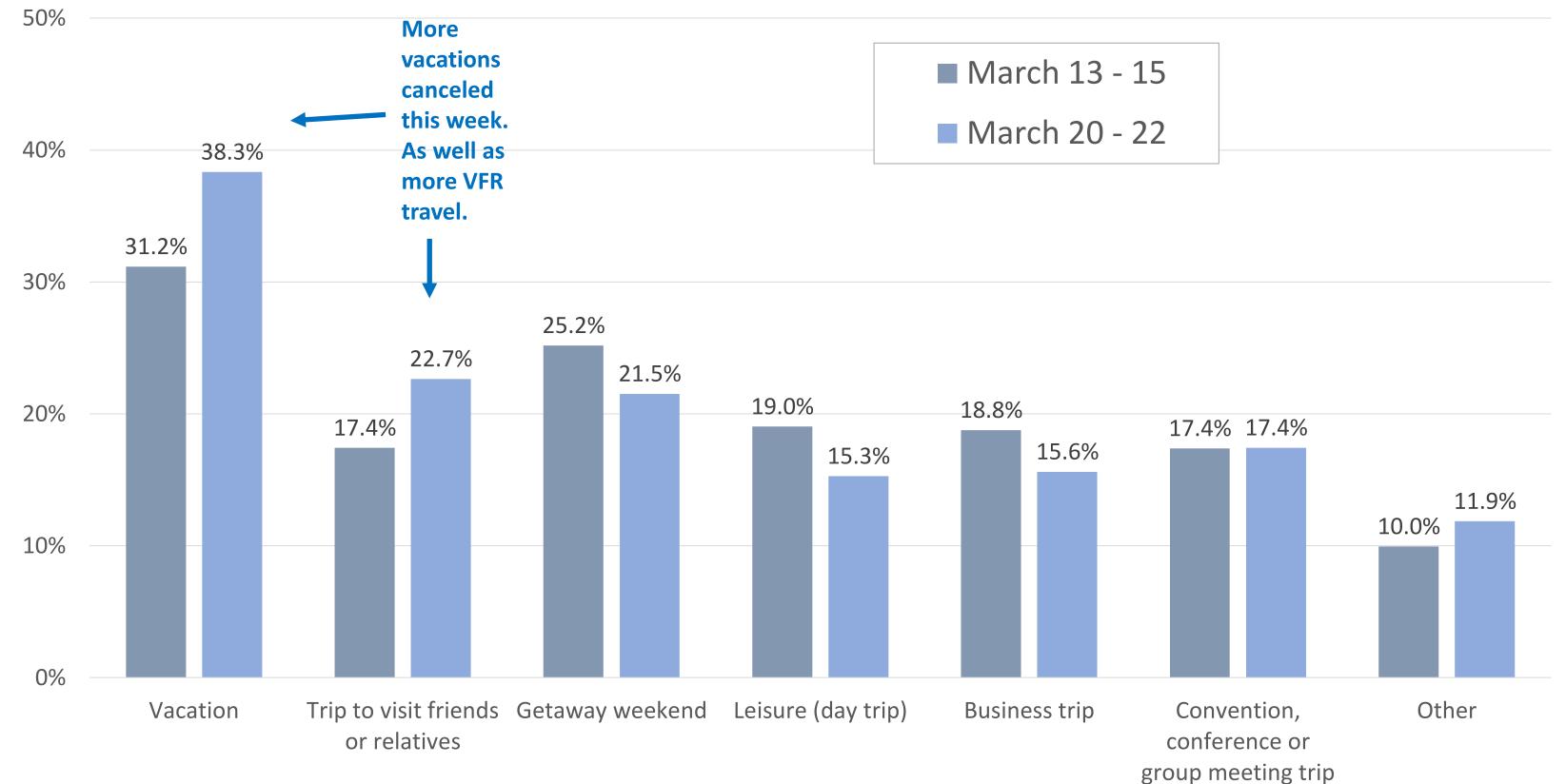
## Types of Trips canceled

### Cancellations of vacations and weekend trips seemed to have jumped this week, with more travelers saying they had canceled these

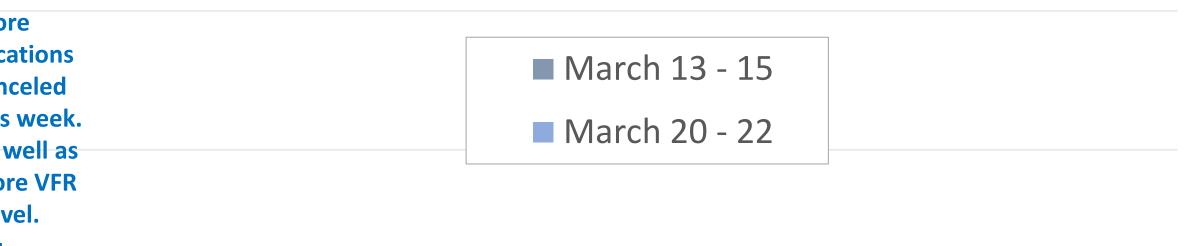
trip types compared to one week earlier.

**Question:** What kind of trip (or trips) did you cancel or postpone? (Select all that apply)

(Base: Respondents canceling or postponing a trip, 477 completed surveys. Data collected March 15-17<sup>th</sup>, 2020)







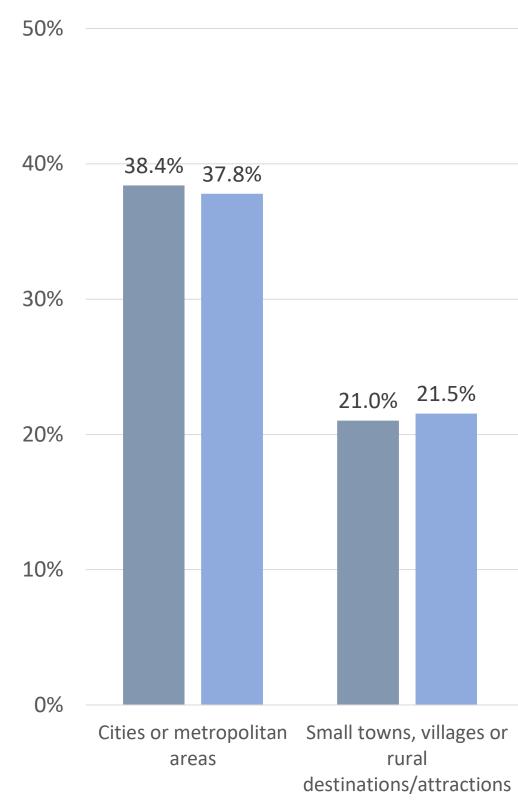


## Type of Destination Being canceled

This week there was little change in the types of destinations be cancellation burden.

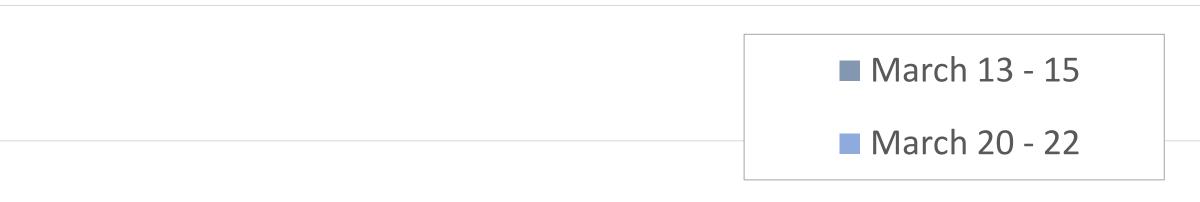
Question: Thinking about these canceled or postponed trips, which destination types were you planning to visit but ended up postponing or canceling? (Select all that apply)

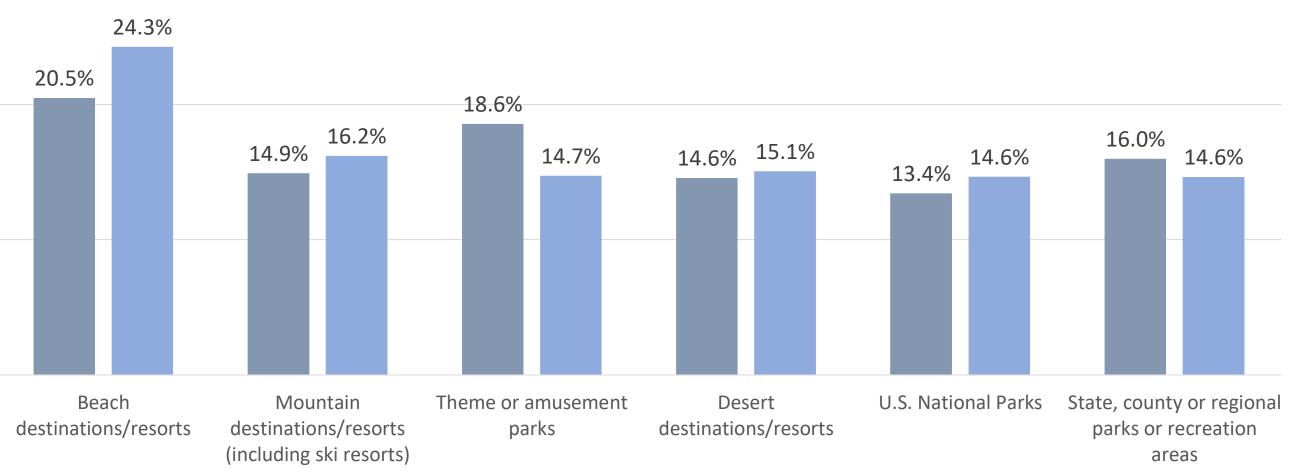
(Base: Respondents canceling a trip, 477 completed surveys. Data collected March 20-22, 2020)





#### This week there was little change in the types of destinations being canceled, with cities and urban areas still bearing much of the





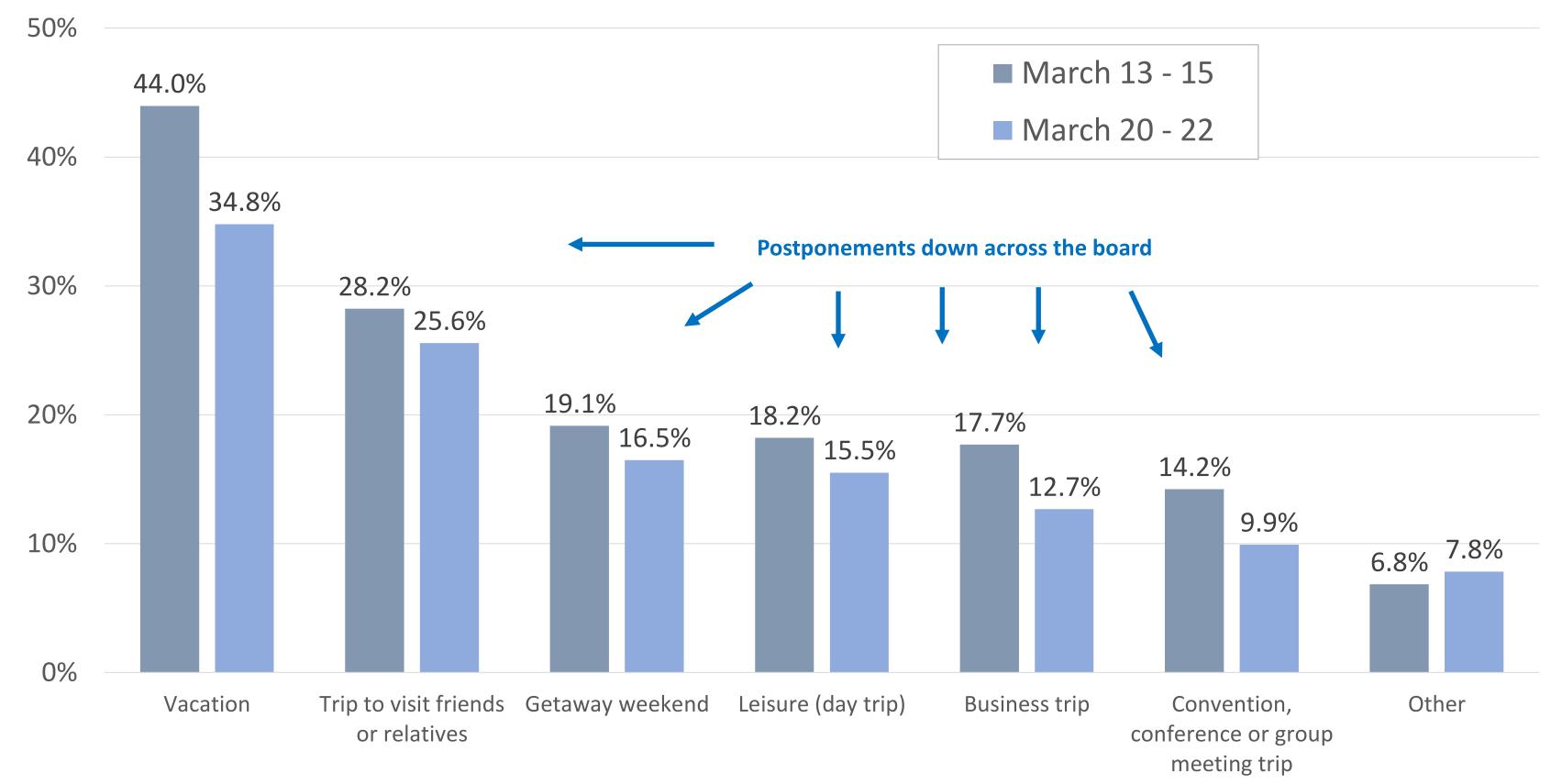
## **Types of Trips Postponed**

### Consistent with the trend of more cancellations rather than postponements, the proportion of travelers postponing each type of

trip was down this week.

### Question: What kind of trip (or trips) did you cancel or postpone? (Select all that apply)

(Base: Respondents canceling or postponing a trip, 477 completed surveys. Data collected March 20-22, 2020)



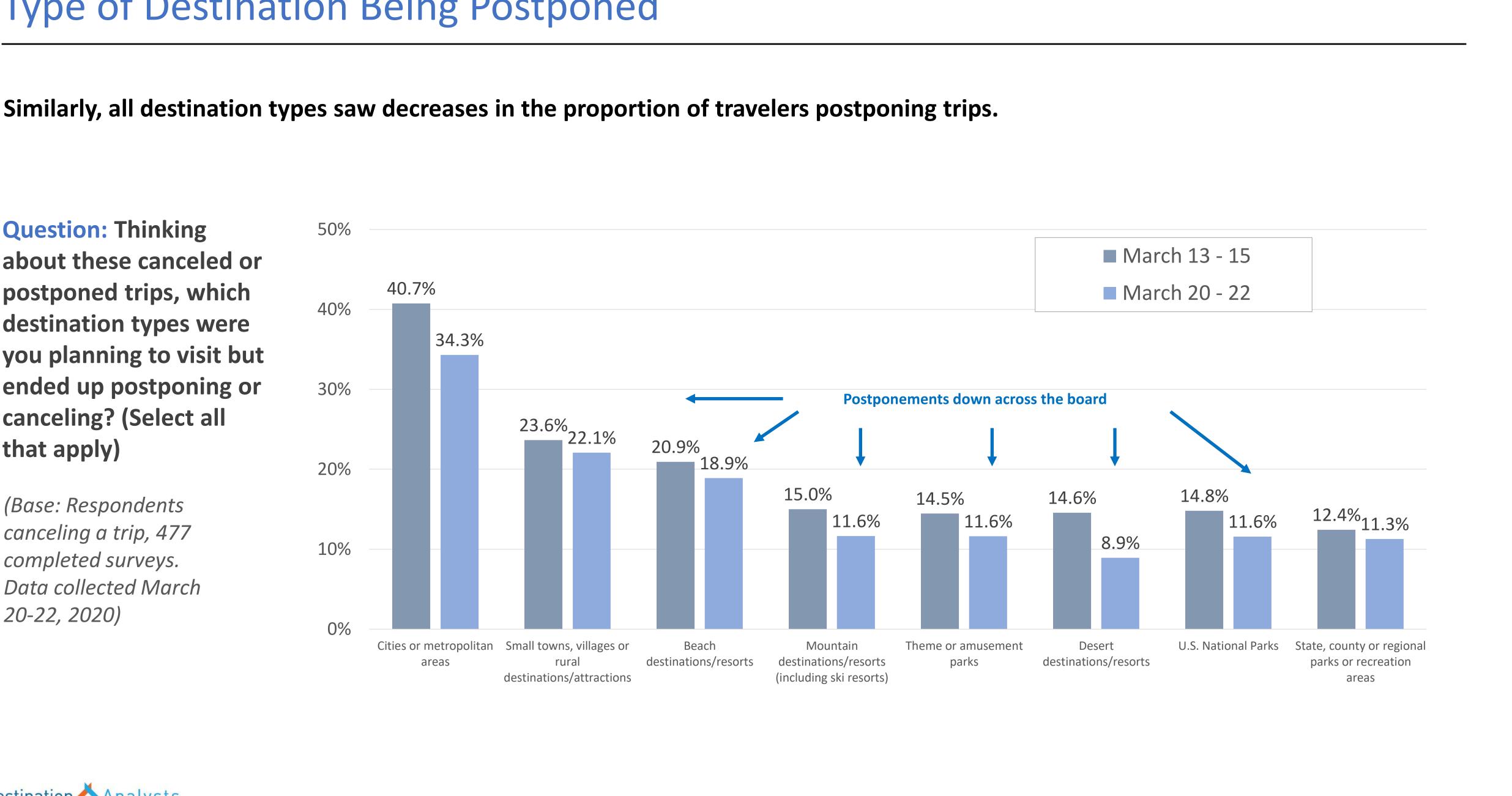




## Type of Destination Being Postponed

**Question:** Thinking about these canceled or postponed trips, which destination types were you planning to visit but ended up postponing or canceling? (Select all that apply)

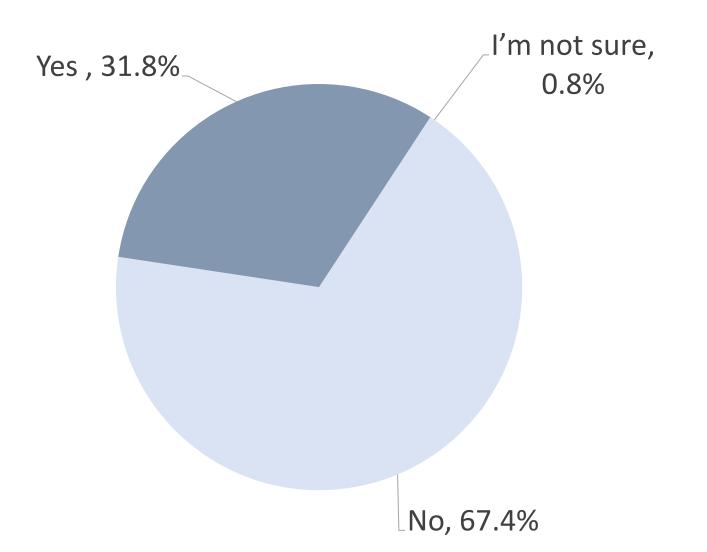
(Base: Respondents canceling a trip, 477 completed surveys. Data collected March 20-22, 2020)





## International Trips Postponed and canceled

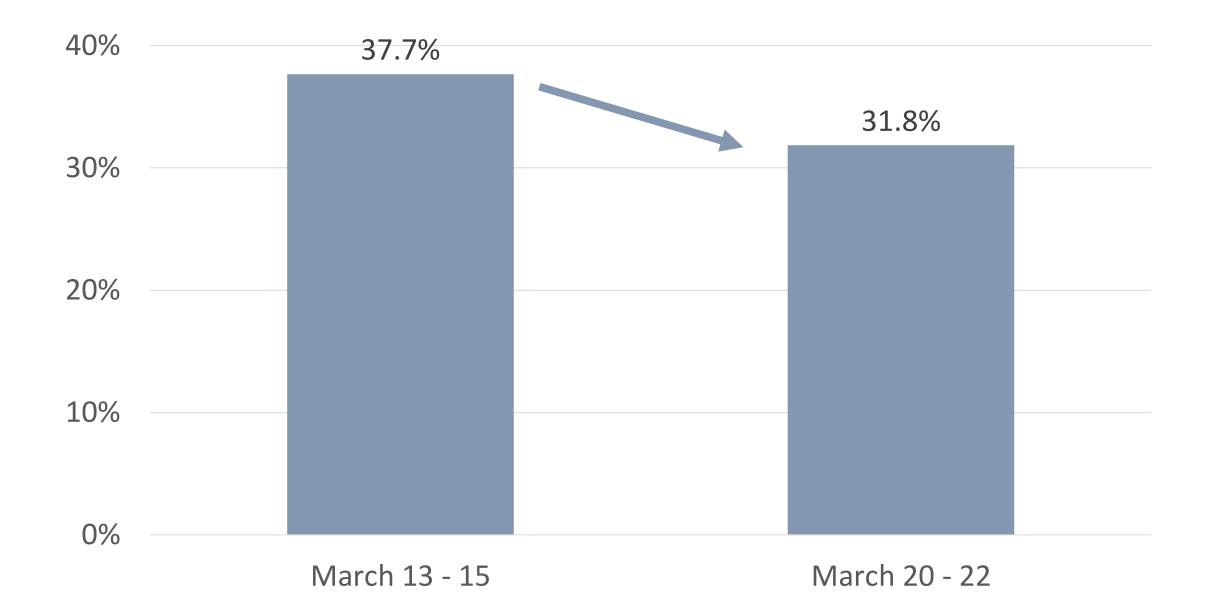
Question: Were any of the trips you canceled or postponed foreign trips (i.e., travel to countries outside the United States)?

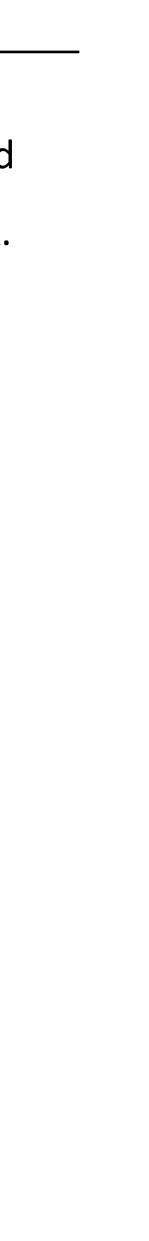


(Base: Respondents canceling or postponing a trip, 770 completed surveys. Data collected March 20-22, 2020)



Almost one third (31.8%) of those postponing or canceling a trip did so for a trip to a foreign country, down from 37.7 percent last week.





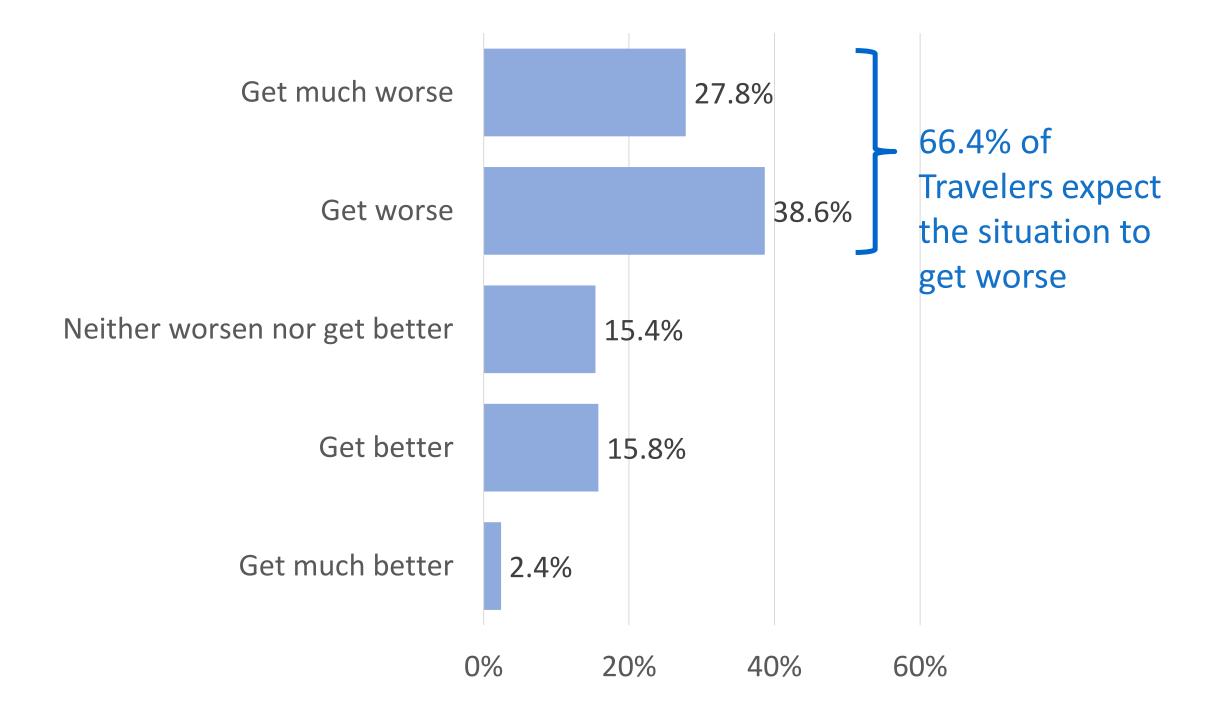


# Section III: Opinions on Travel & the Coronavirus

# **Expectations for Coronavirus Outbreak**

Question: In the NEXT MONTH, how (if at all) do you expect the severity of the Coronavirus situation in the **United States to change? (Select one)** 

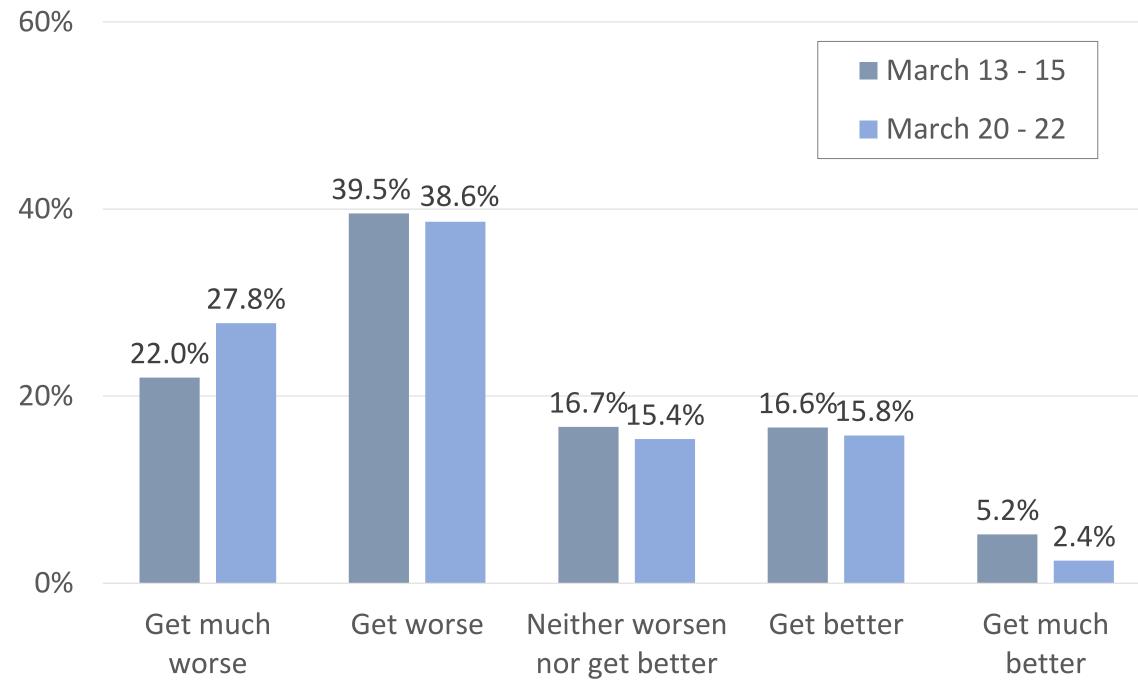
In the next month the Coronavirus situation will



(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)



This week, 2-of-3 travelers expect the Coronavirus situation to get worse in the next month. Last week, this figure stood at 58.5 percent.





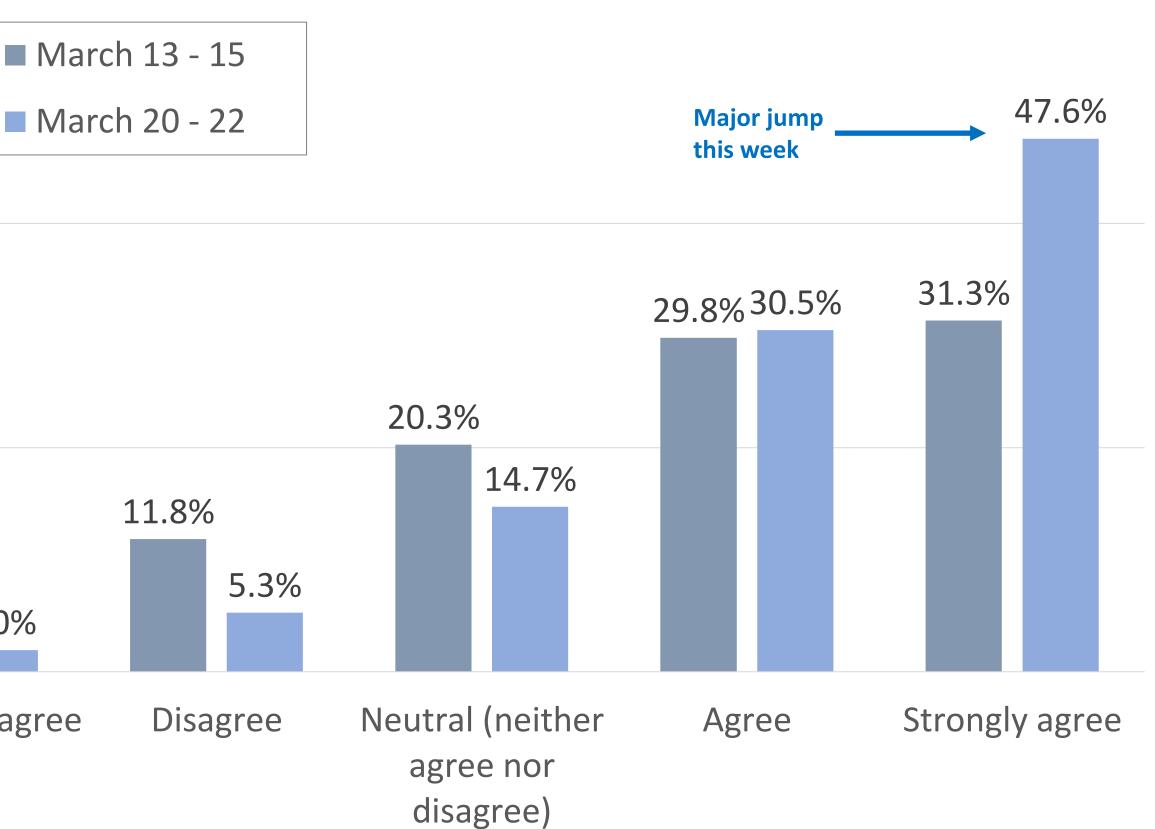
# **Avoiding Travel Until the Crisis Blows Over**

stood at 61.1 percent.

60% How much do you agree with the following statement? **Statement:** I'm planning to avoid 40% all travel until the Coronavirus situation blows over. 20% (Base: All respondents, 1,201 and 6.8% 1,200 completed surveys. Data 2.0% collected March 13-16 and 20-22, 0% 2020) Strongly disagree



Now, 78.0 percent of American travelers say they are done traveling until the Coronavirus situation blows over. Last week, this figure





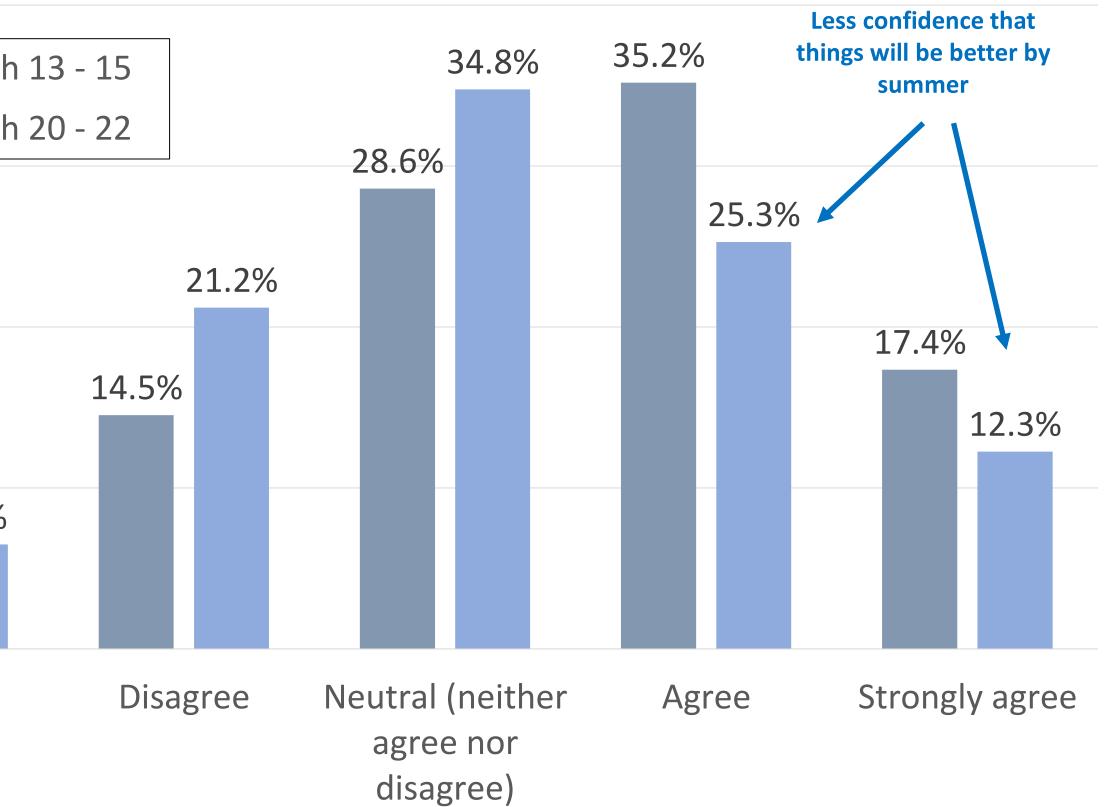
# **Expectations for Summer Travel Season**

Uncertainty abounds. Last week about half of travelers (52.5%) saw the Coronavirus situation resolving itself before summer. Now, only

about 1-in-3 (37.5%) agree.

	40%	
How much do you agree with the following statement?		March
	/	March
Statement: I expect the	30%	
Coronavirus situation will be		
resolved before the summer travel season.	20%	
	10%	
	10%	6.5%
(Base: All respondents, 1,201 and 1,200 completed surveys. Data		4.3%
collected March 13-16 and 20-22,	0%	
2020)	070	Strongly
		disagree







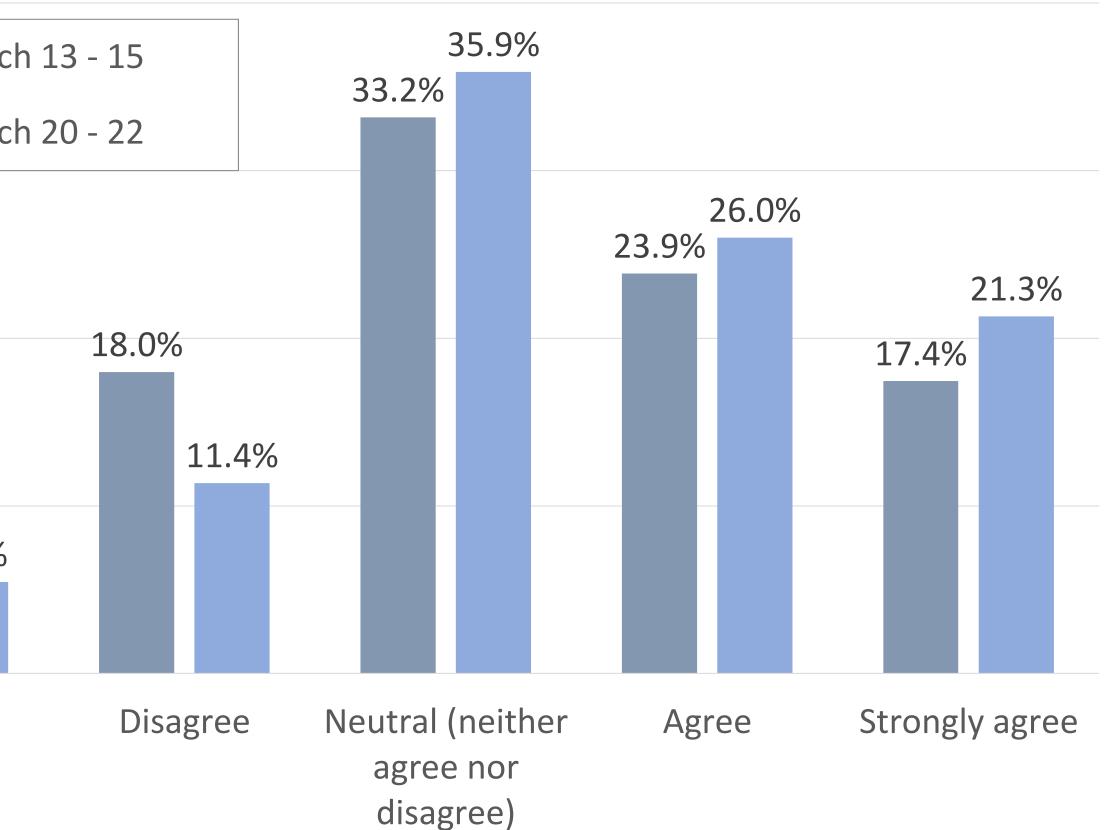
# Staycations as a Replacement for Vacations

## The percent of Americans considering staycations rather than vacations this summer edged up this week. One week ago, 41.3 percent

"Agreed" or "Strongly agreed" that they'd probably take a staycation rather than a vacation. The figure is now 47.3 percent.

How much do you agree with the following statement?	40%	Marc
Statement: Because of the Coronavirus, I'll probably take a	30%	Marc
<pre>staycation(s) this summer rather than a vacation(s).</pre>	20%	
(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)	10% —	7.6% 5.5%
	070	Strongly disagree







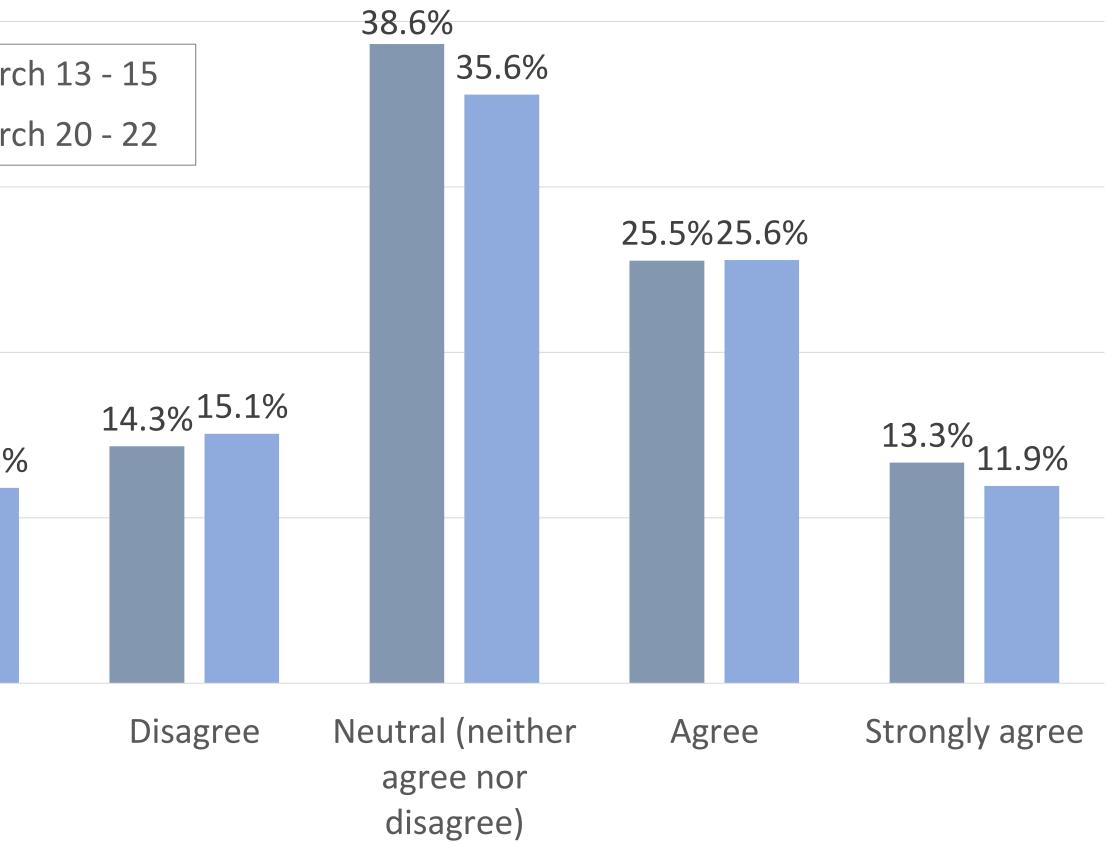
# Replacing Air Travel With Road Trips

### Road trips may replace some air travel this year, with about one third of American travelers saying they may avoid airlines and travel

by car instead. This metric changed very little week-over-week.

	40%	
How much do you agree with the following statement?		<ul><li>Marc</li><li>Marc</li></ul>
ionowing statement:	30%	
Statement: Because of the Coronavirus, I'll probably be taking		
more road trips this year to avoid airline travel.	20%	
		11.8%
	10%	8.1%
(Base: All respondents, 1,201 and 1,200 completed surveys. Data	0%	
collected March 13-16 and 20-22, 2020)	070	Strongly disagree



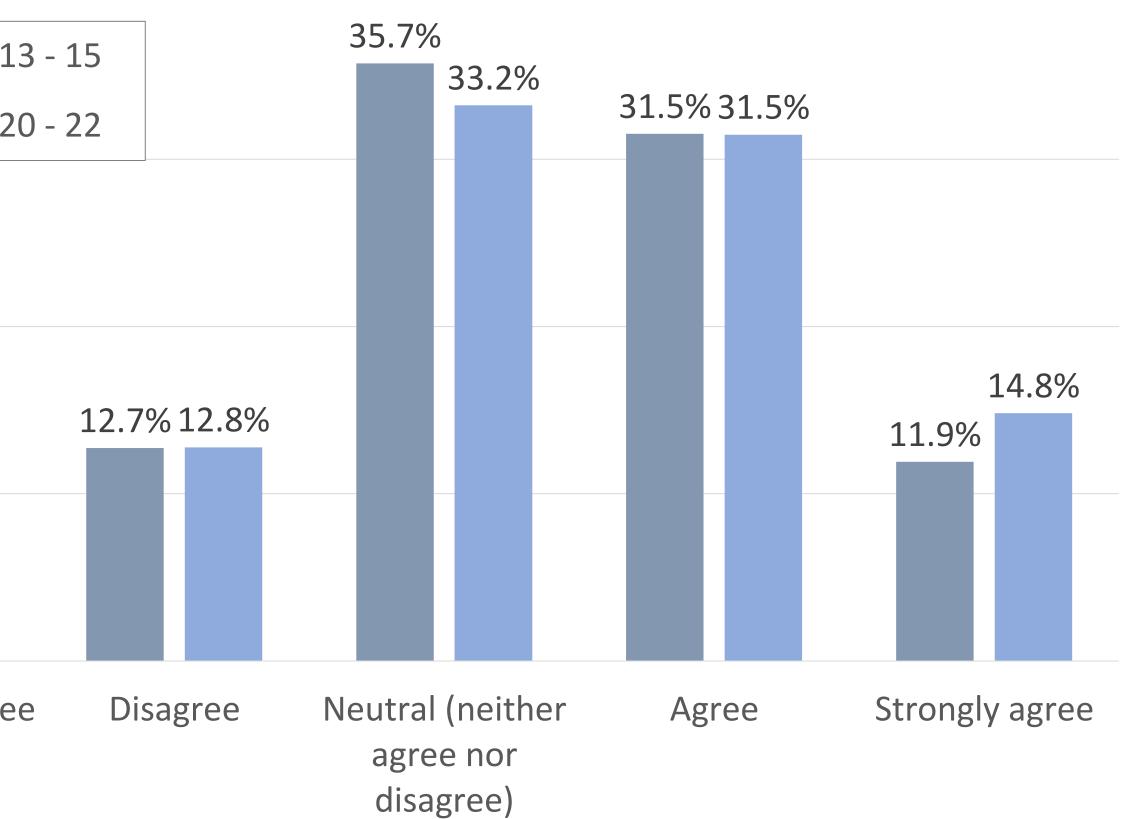


# Replacing Long-haul Travel with Regional Trips

## Similarly, 46.3 percent of American travelers "Agree" or "Strongly agree" that they'll probably be taking more regional trips while avoiding long-haul trips.

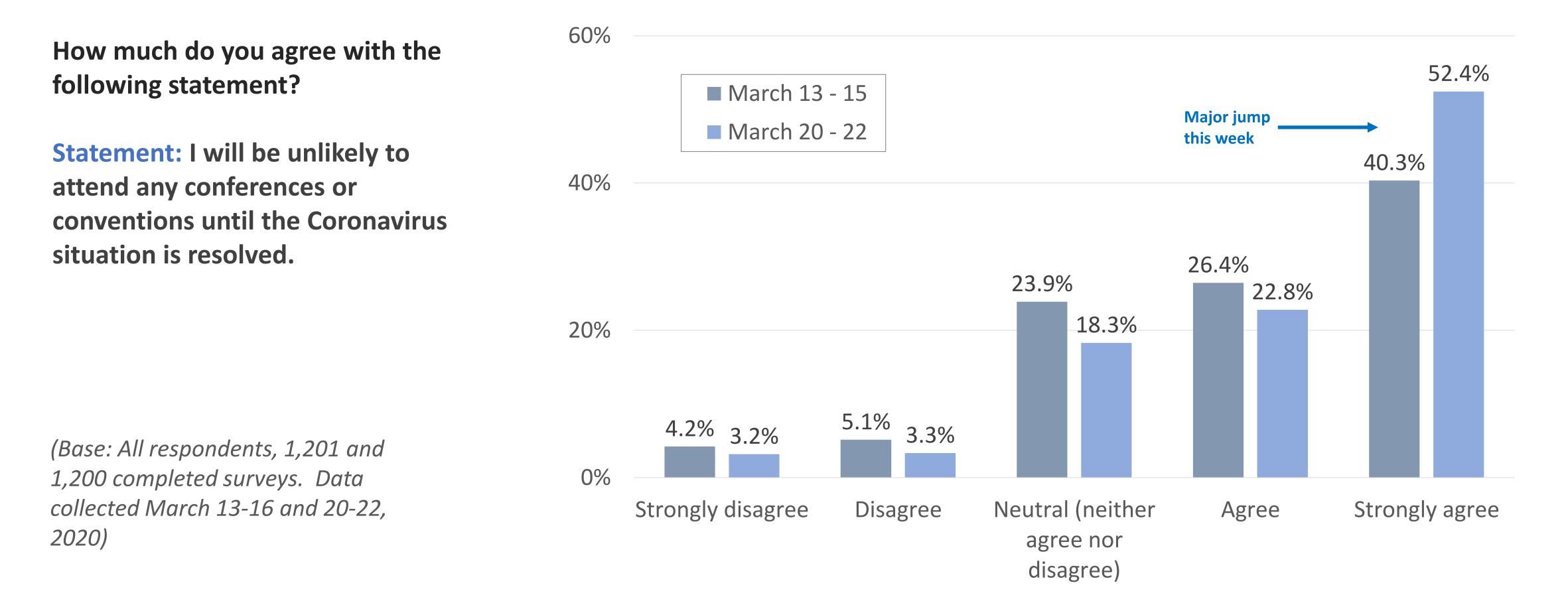
How much do you agree with the	40%			
following statement?		March 13		
	200/	March 20		
Statement: Because of the Coronavirus, I'll probably be taking more regional trips (near	30%			
my home) and avoid long-haul travel (further from home).	20%			
(Base: All respondents, 1,201 and 1,200 completed surveys. Data	10%	8.1% 7.7%		
1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)	0%	Strongly disagree		





# **Avoiding Conventions & Conferences**

Enthusiasm for attending meetings in the current environment has declined significantly. Two of three travelers (75.2%) now say they will be unlikely to attend these events until the Coronavirus situation is over, up from 66.8 percent last week.





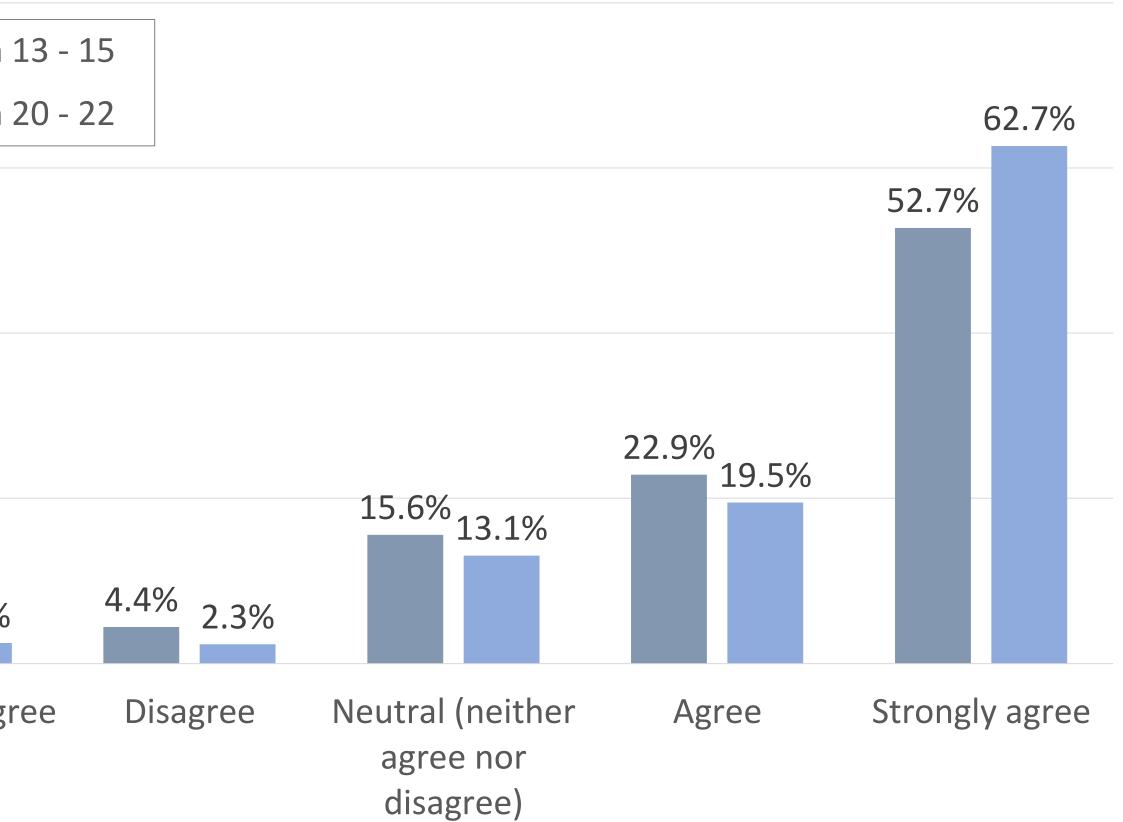
# **Avoiding International Travel**

travel outside the U.S. until the Coronavirus situation is resolved.

How much do you agree with the	80%			
following statement?		March 2		
		March 2		
Statement: I will be unlikely to	60%			
travel outside the United States				
until the Coronavirus situation is				
resolved.	40%			
(Base: All respondents, 1,201 and				
1,200 completed surveys. Data	20%			
collected March 13-16 and 20-22,				
2020)		4.4% 2 F 0/		
	00/	4.4% 2.5%		
	0%	Strongly discor		
		Strongly disagr		



Interest in international travel has also declined significantly in just one week. 4-in-5 American travelers (82.1%) said they're unlikely to

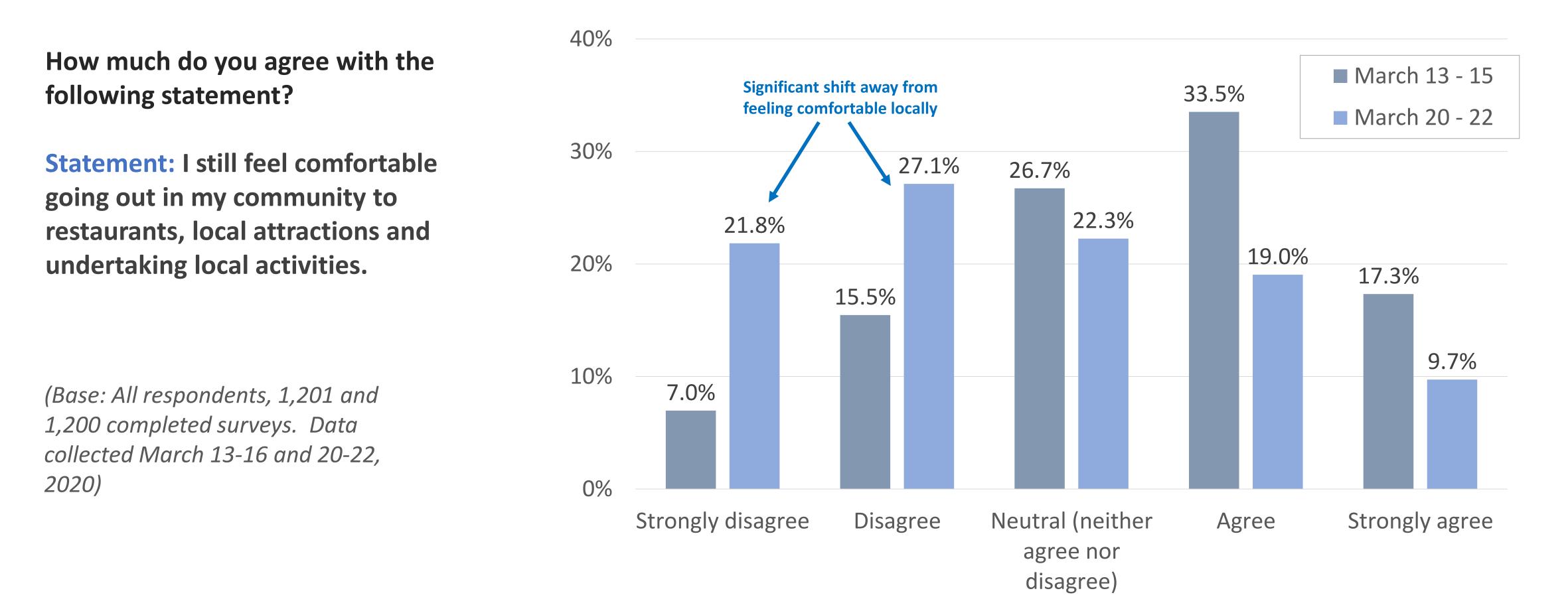




# **Comfort Enjoying Home Community**

### Americans' comfort in going out in their own communities to enjoy themselves tanked this week. Last week about half (50.8%) of

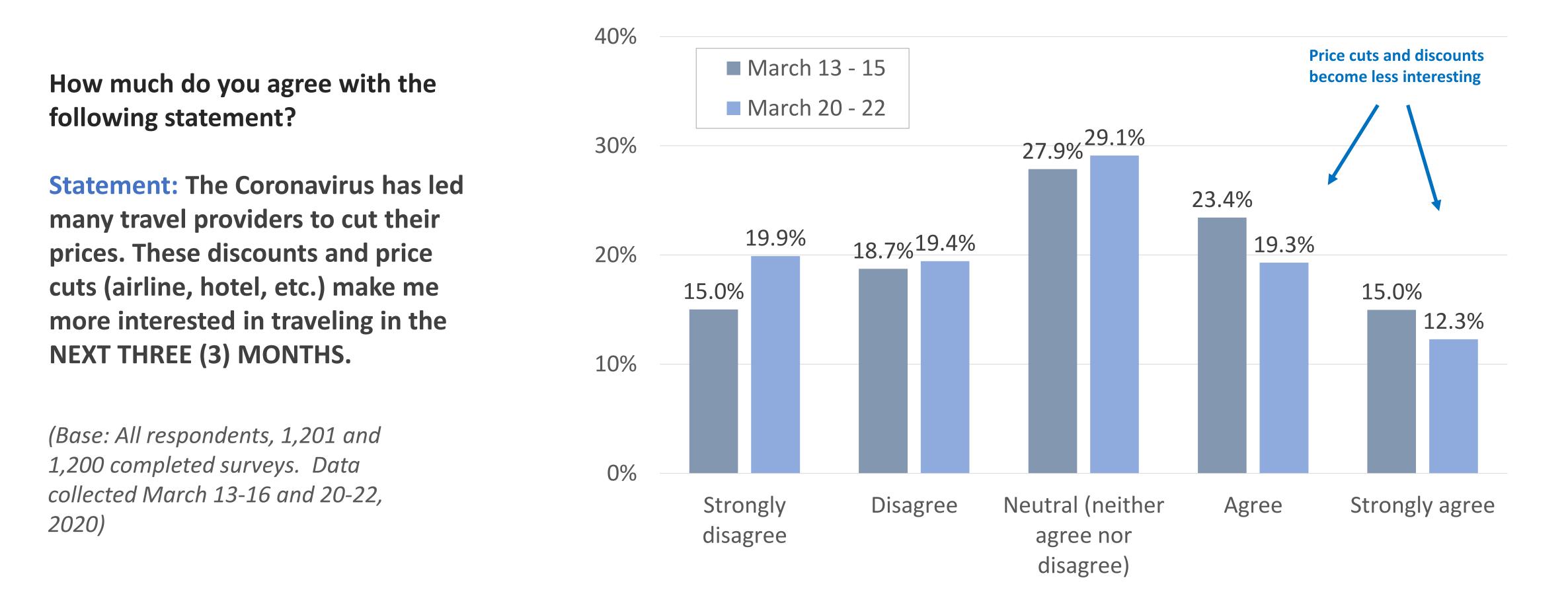
American travelers said they felt comfortable doing this. Now less than one third (28.8%) agree.





## **Discounts and Price Cuts**

Price cuts and discounts as a way to stimulate travel have lost a little of their luster this week. In wave one of the survey, 38.4 percent of Americans said they were to some degree interested in taking advantage of these offers. Now, 31.6 percent agree.







# **Travel Shaming**

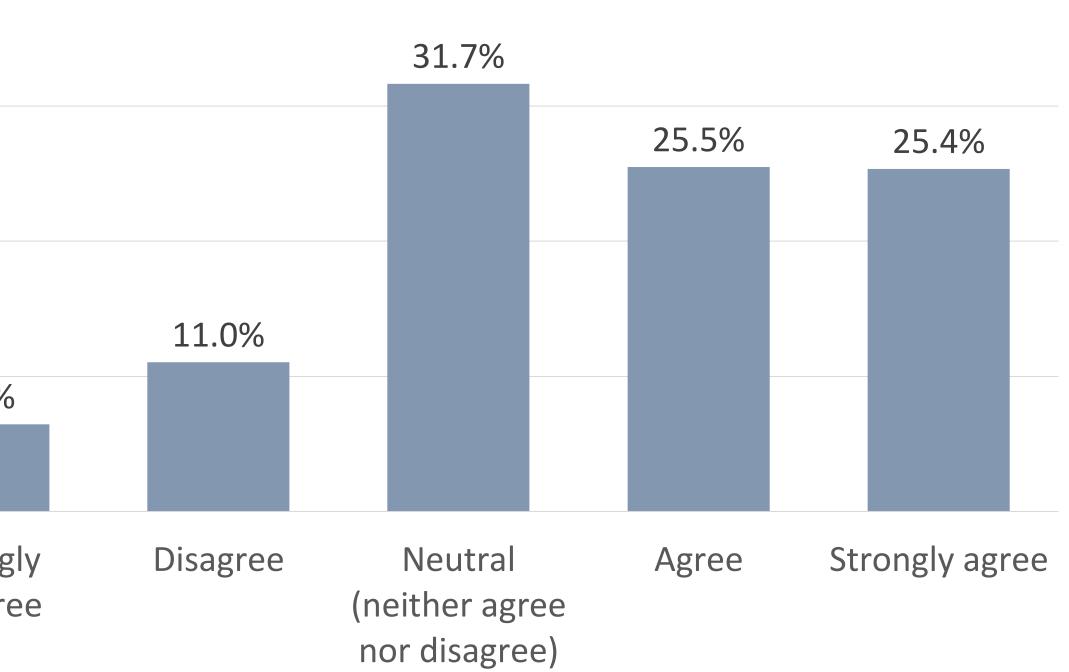
Half of Americans (50.9%) feel that persons traveling now should feel ashamed. Interestingly. only 17.5 percent disagree.

How much do you agree with the following statement?	40%	New Quest
Statement: People who continue to travel right now should be ashamed of themselves.	30%	
	20%	
	10%	6.5%
	0%	
(Base: All respondents, 1,200 completed surveys. Data collected March 20-22, 2020)	070	Strongl disagre



Note: This is a new question added in Wave 2 of the project. No Wave 1 data is available for comparison.

stion Added in Wave 2 (March 20-22)



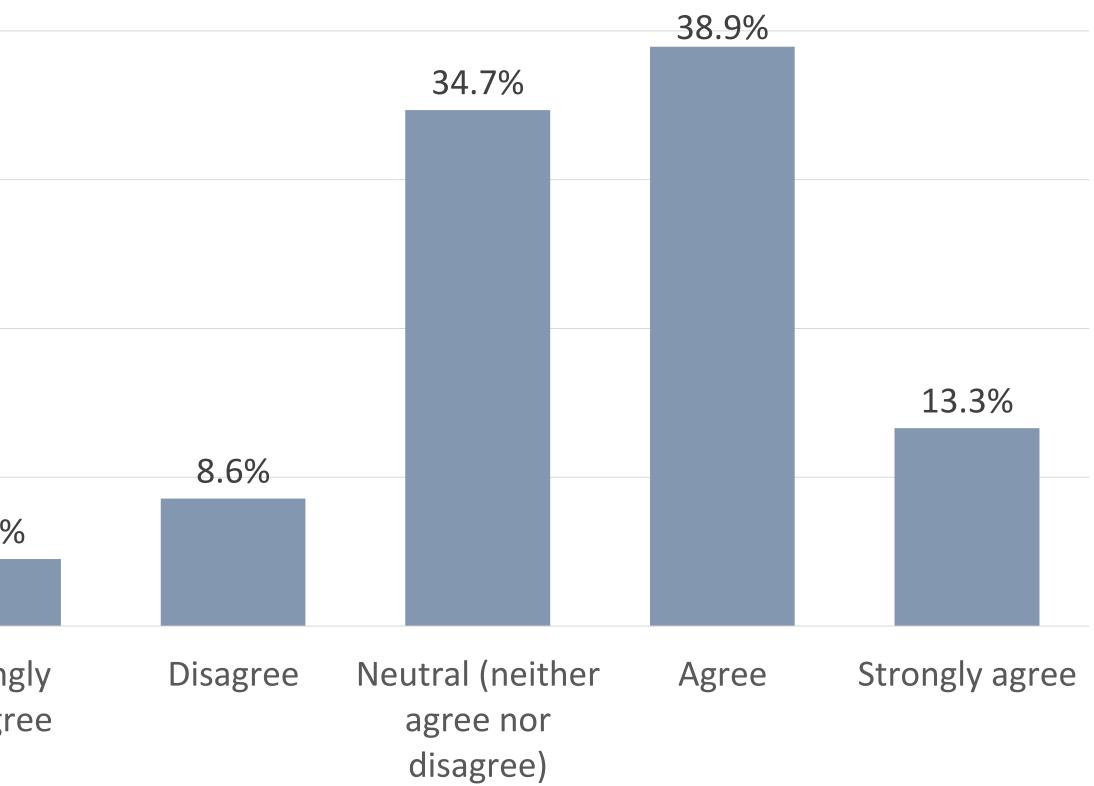


# Supporting Local Businesses

About half of American travelers (52.2%) say they have been taking action to try to support local businesses where they live.

How much do you agree with the	New Questi	
following statement?	40%	
Statement: I have been taking action to try to support local businesses where I live.	30%	
(Base: All respondents, 1,200 completed surveys. Data collected March 20-22, 2020)	20%	
	10%	4.5%
	0%	
	070	Strong disagr

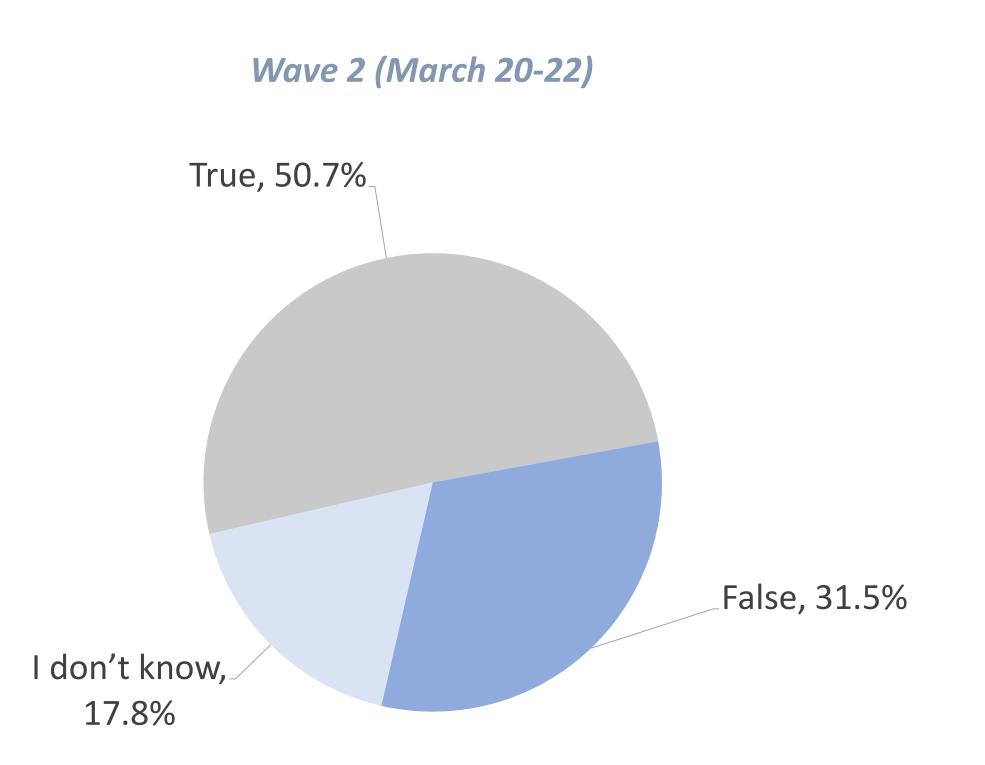




ion Added in Wave 2 (March 20-22)

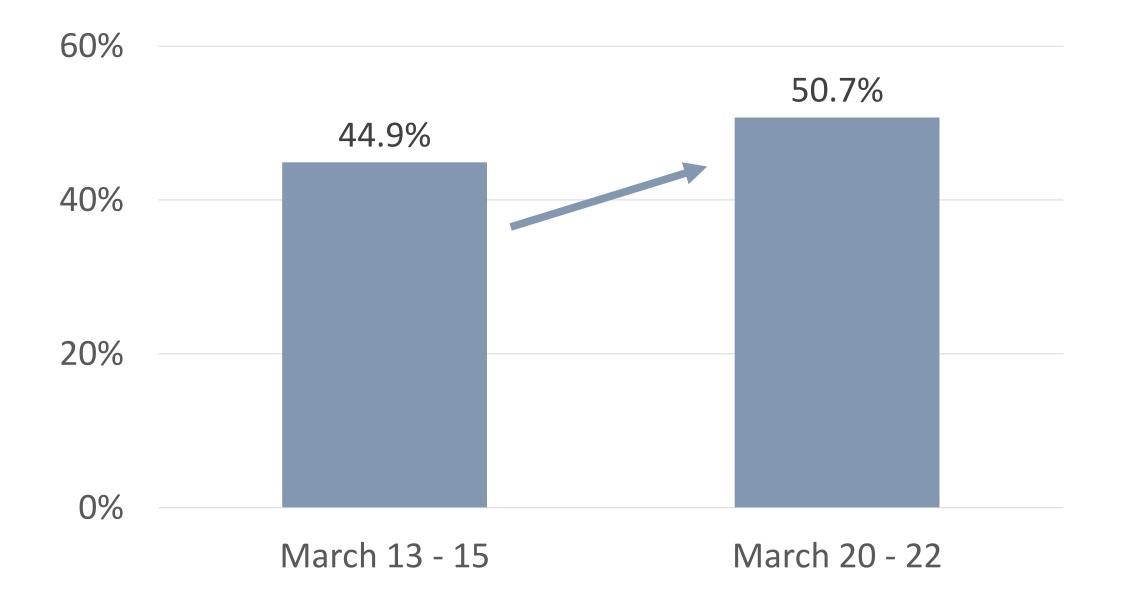
## **Business Travel Restrictions**

**True or False:** My employer has put travel restrictions in place due to the Coronavirus situation.





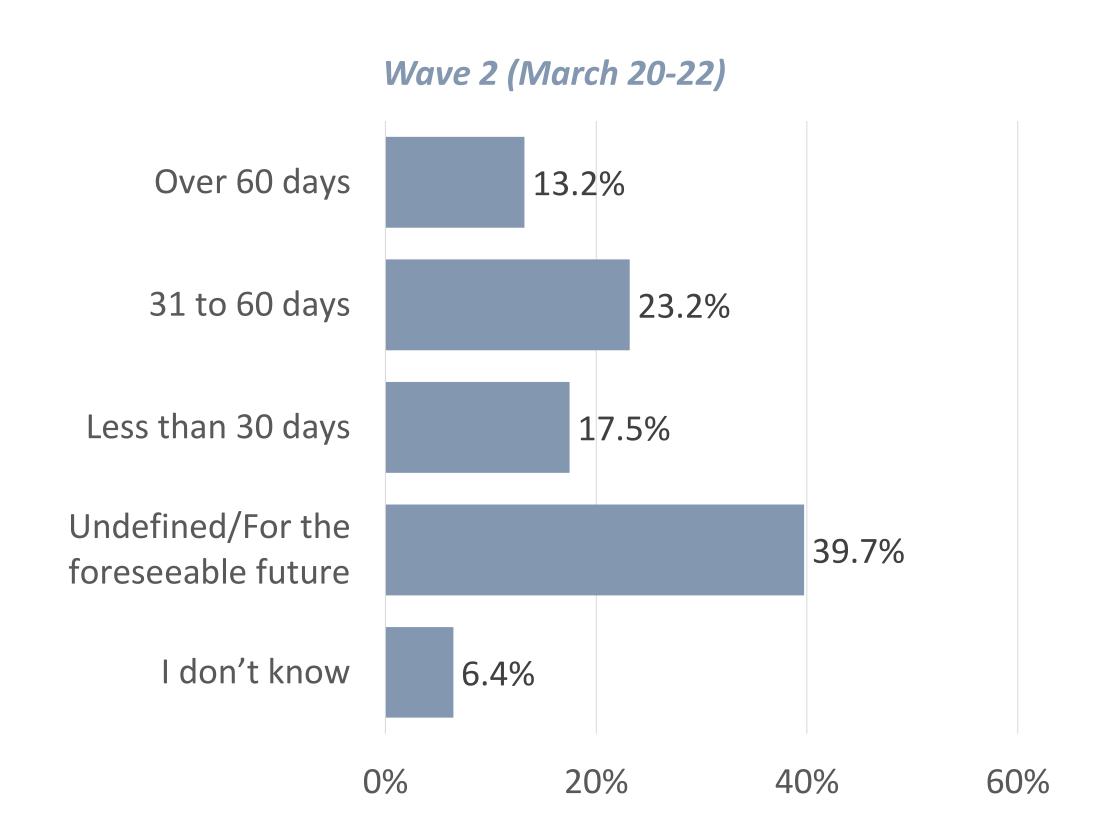
Half of employed American travelers (50.7%) say their employer has put travel restrictions into effect, up slightly from last week.





# **Business Travel Restrictions**

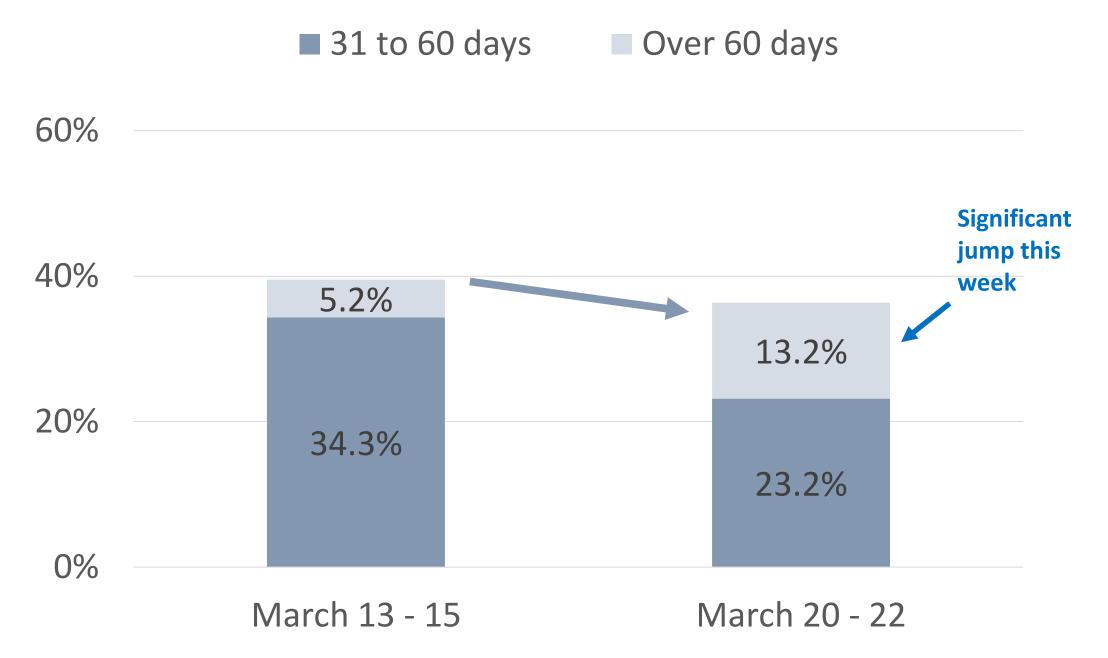
**Question:** From today, how much longer has your employer said these travel restrictions will be in place? (Select one)



(Base: Employed respondents with travel restrictions, 418 completed surveys. Data collected March 15-17<sup>th</sup>, 2020)



Over a third of employed American travelers with employermandated restrictions (36.4%) say they will remain in place for at least a month.



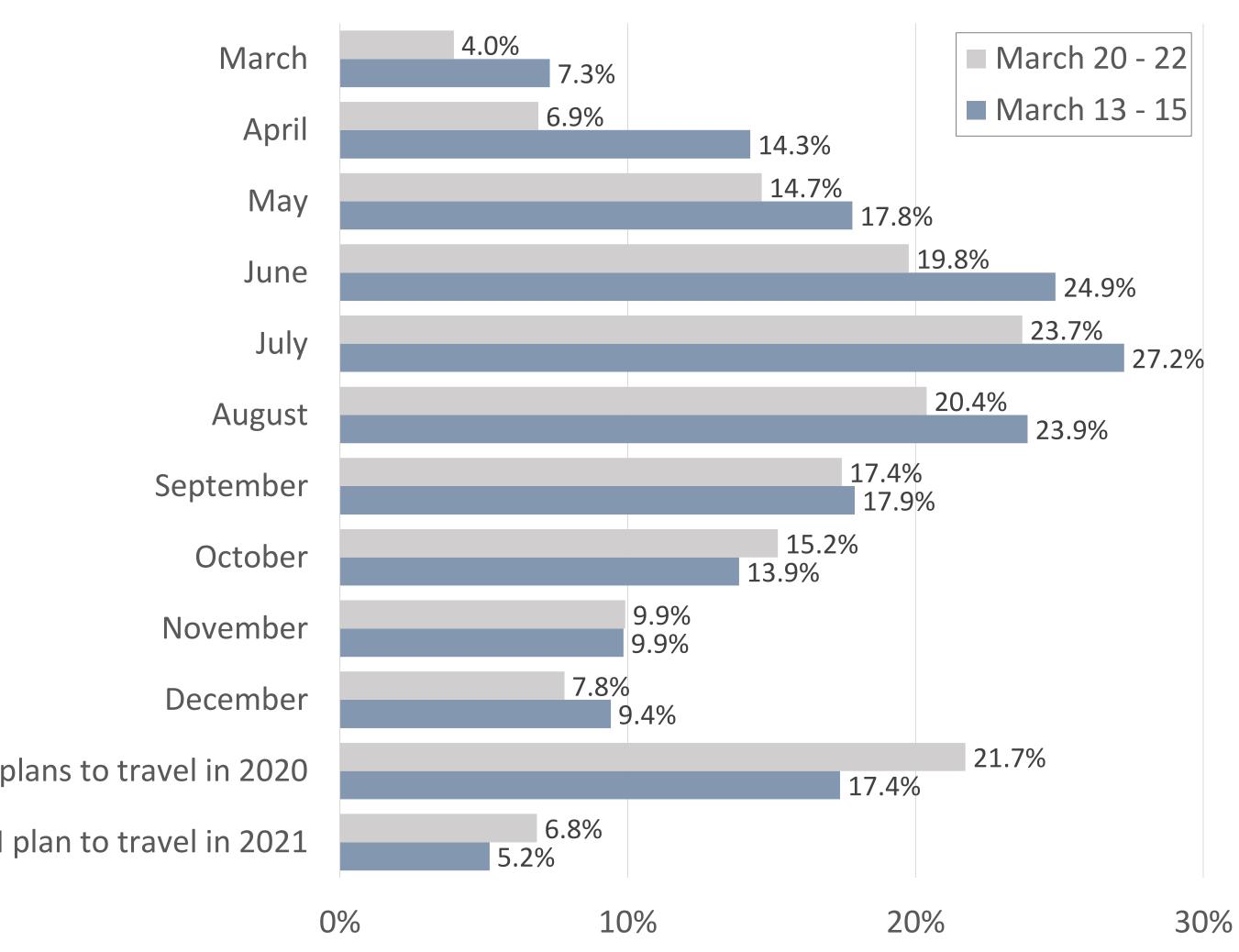
**Travel expectations appear to have weakened** somewhat in the past week. For almost all upcoming months, Americans were more likely last week than now to say they at least had tentative plans to travel.

**Question:** Even if only tentatively scheduled, in which months of this year do you currently plan to take any leisure trips? (Select all that apply)

(Base: Respondents canceling or postponing a trip, 1,201 completed surveys. Data collected March 15-17<sup>th</sup>, 2020)

I have no plans to travel in 2020







# **Openness to Travel Information**

## Travelers interest in learning about new travel experiences and destinations fell sharply this week. Last week, nearly half (49.0%) expressed some excitement about this topic, now only 29.5 percent feel similarly.

**Question:** At this moment, how excited are you in learning about new, exciting travel experiences or destinations to visit?

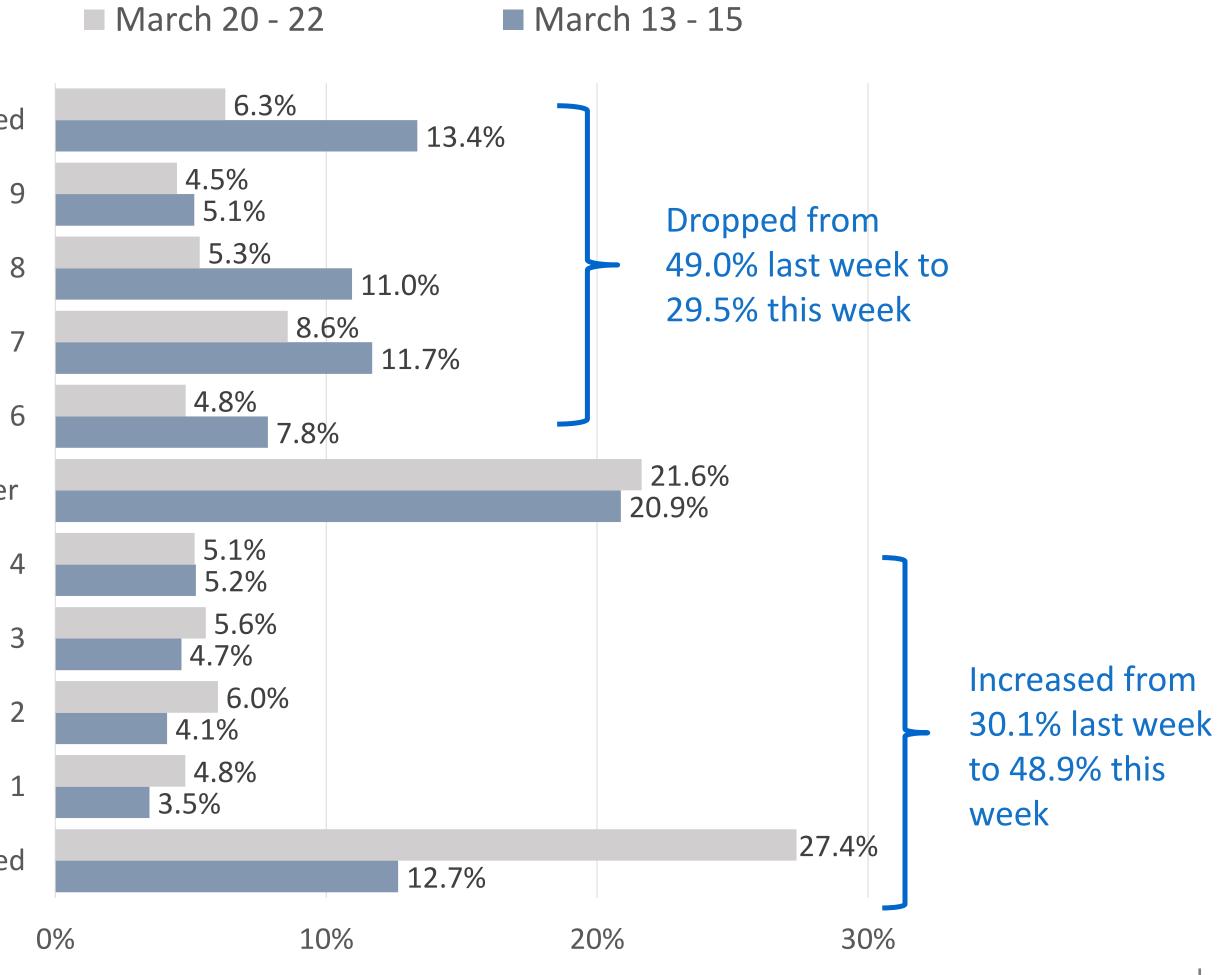
10 - Extremely excited

(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)

5 - Neutral – Neither

0 - Not at all excited







## **Excitement to Travel Now**

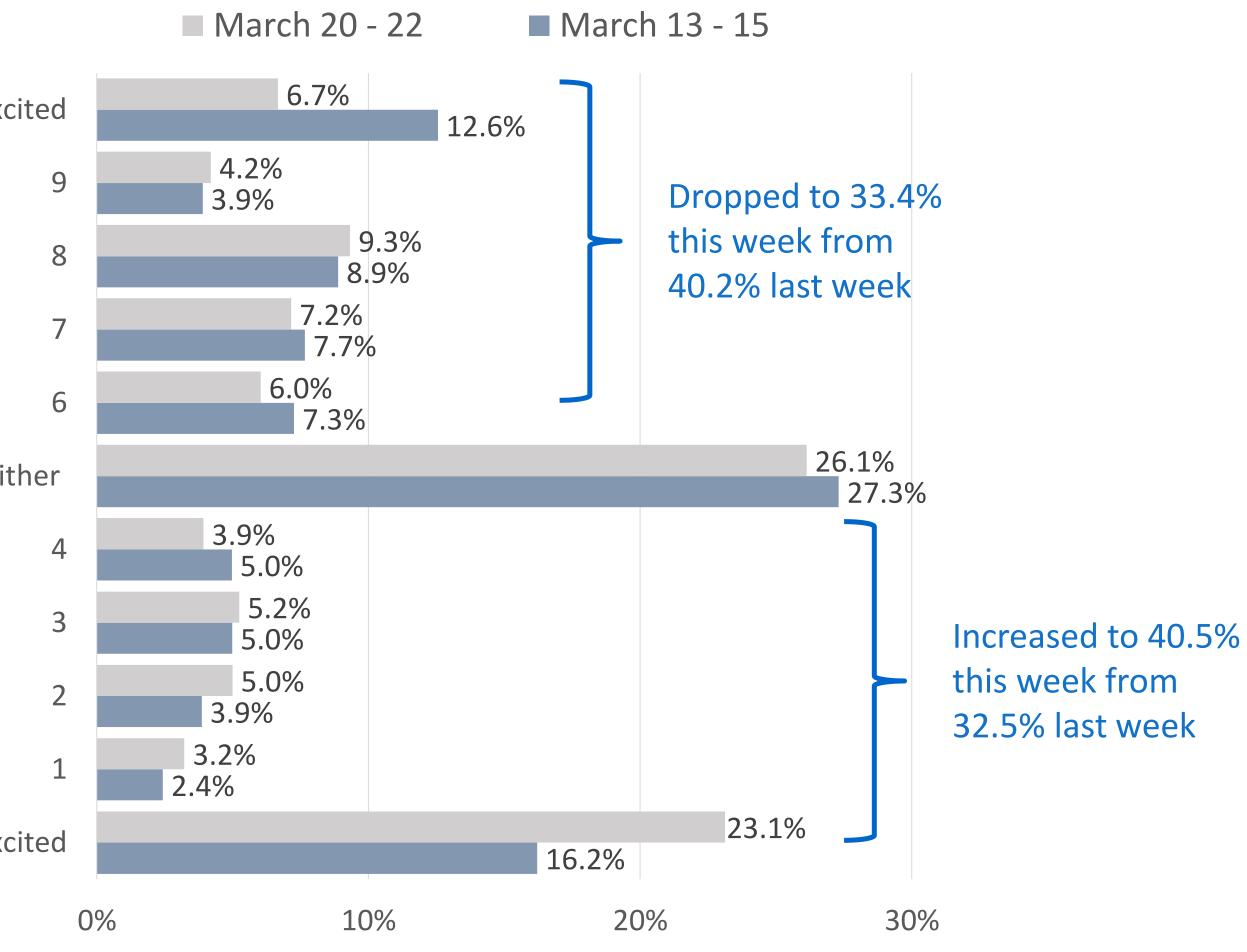
Interest in even short trips with loved ones has fallen sharply this week. So much so that 1-in-4 American travelers said they wouldn't be at all excited to take a weekend getaway with a close friend or relative to a place they want to visit next month.

Question: Imagine that a good friend (or close family member) asks you to take a weekend getaway with them sometime in the next month.	10 - Extremely exc
How excited would you be to go? (Assume the getaway is to a place you want to visit)	5 - Neutral – Neit

(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)

0 - Not at all excited







# Lodging Preferences

Traditional hotels still have a preference edge over home rental services like Airbnb. However, the gap between the two is not huge. Almost one third of American travelers (30.3%) say they would generally prefer the home rental arrangement.

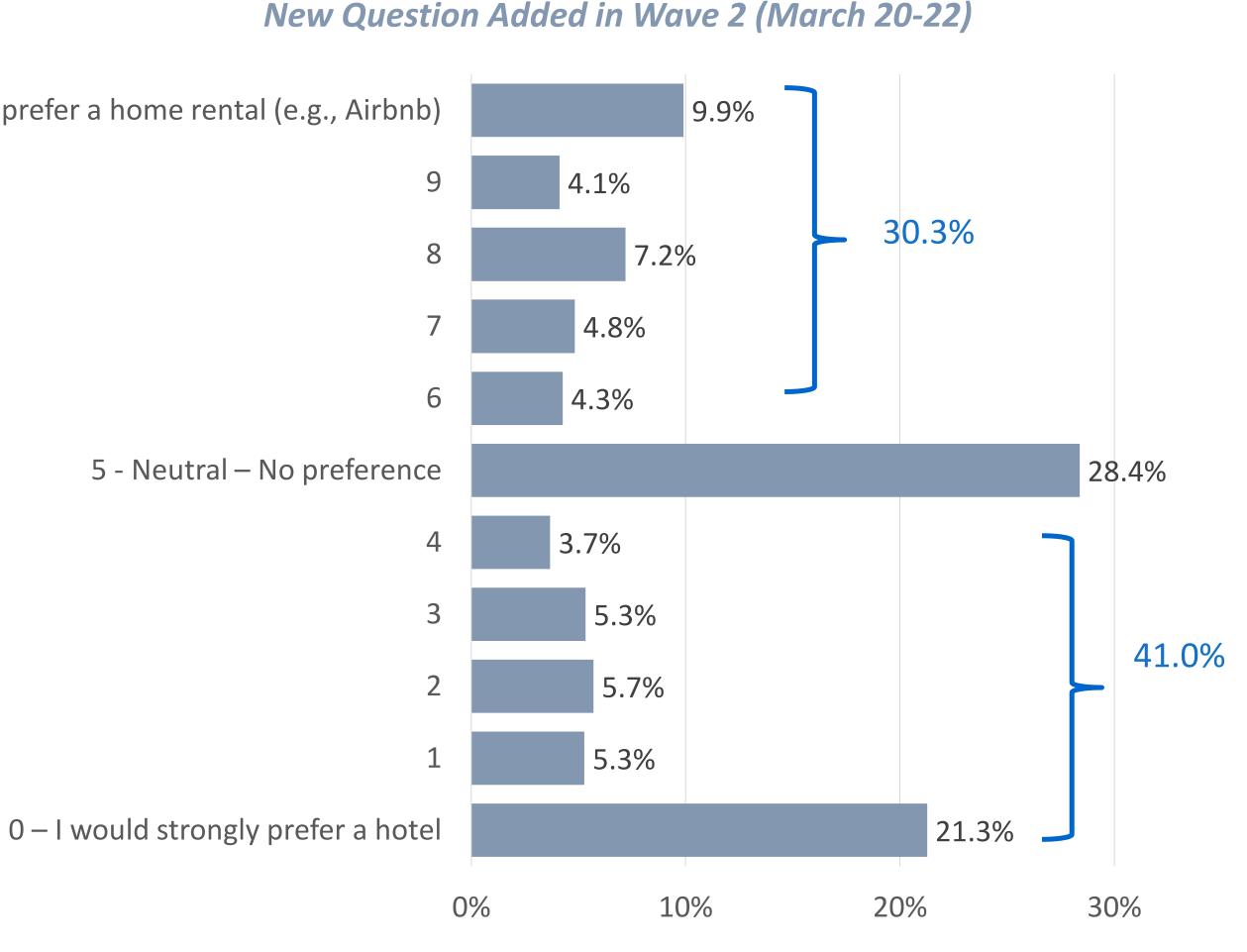
**Question:** Imagine that you were traveling at some point in the next THREE (3) MONTHS.

10 – I would strongly prefer a home rental (e.g., Airbnb)

Would you generally prefer to stay in a hotel or a home rental through a service like Airbnb?

(Base: All respondents 1,200 completed surveys. Data collected 20-22, 2020)





# Reason for Lodging Preferences (Home Rental)

people.

**Question:** Why do you have this preference? (A follow-up to the previous question)

(Base: All respondents who would prefer home rental to hotel, 348 completed surveys. Data collected 20-22, 2020)

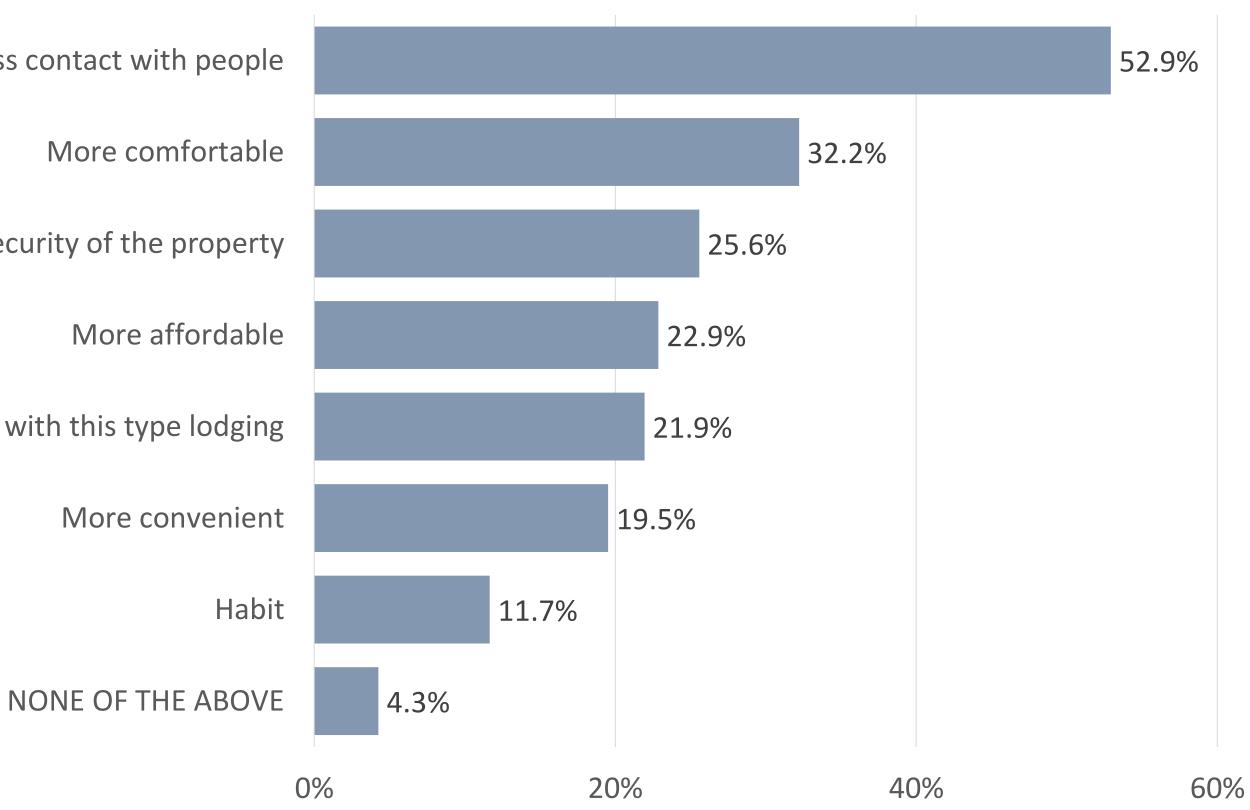
Safety - less contact with people

Safety – physical security of the property

Past experience with this type lodging



### Travelers who would prefer home rental accommodations say the primary reason is safety, meaning having less contact with other



### New Question Added in Wave 2 (March 20-22)

# Reason for Lodging Preferences (Home Rental)

## In contrast to travelers preferring home rental lodging, those with a preference for hotels rated the physical security of the property

as the top reason for their preference. A close second was having had past experience with this type lodging.

Question: Why do you have this
preference? (A follow-up to the
previous question)

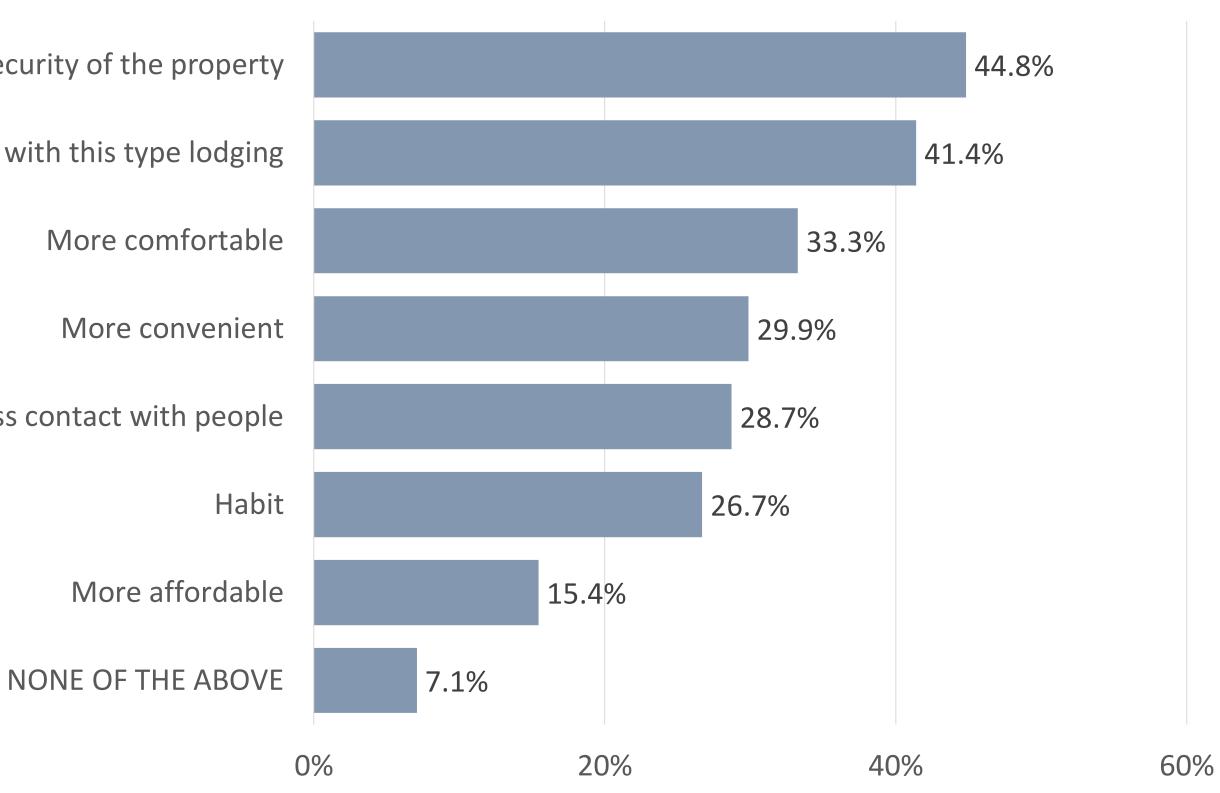
(Base: All respondents who would prefer hotel to home rental, 490 completed surveys. Data collected 20-22, 2020)

Safety – physical security of the property

Past experience with this type lodging

Safety - less contact with people





New Question Added in Wave 2 (March 20-22)

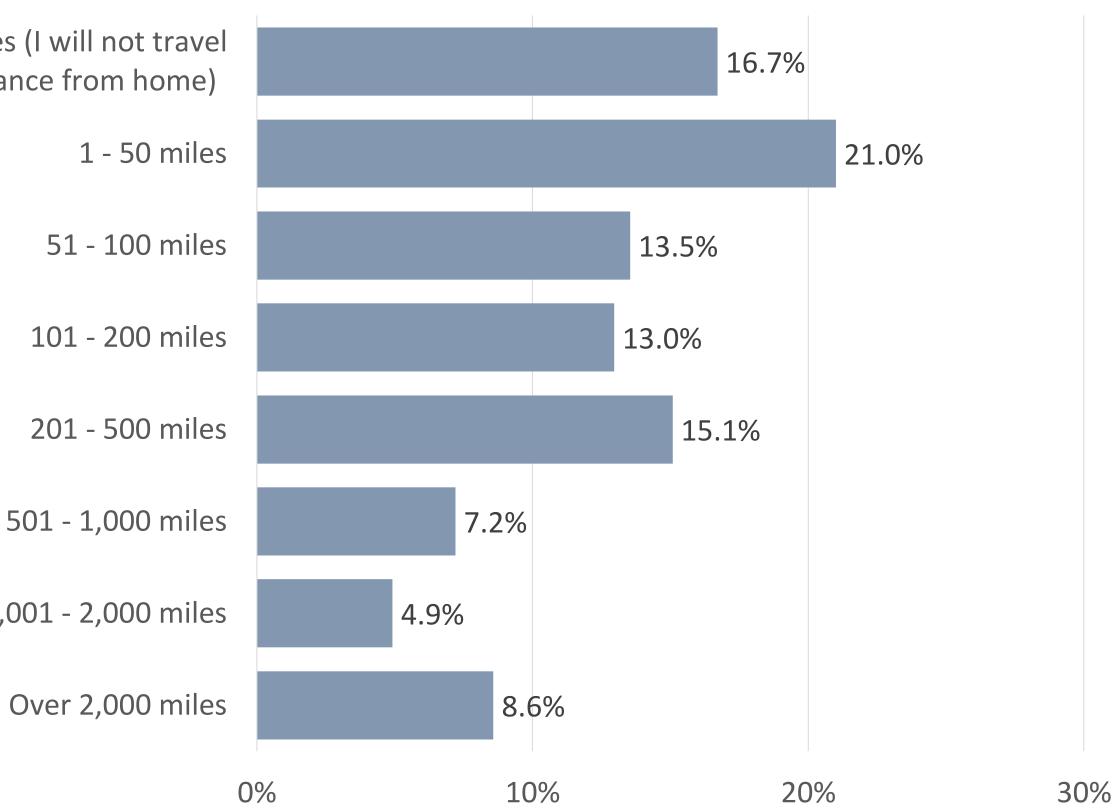


# Maximum Travel Thresholds: Distance

American travelers currently show very limited thresholds for travel distance. When asked in the current environment, how far they would be willing to travel from home, nearly 8-in-10 (79.3%) said they would not travel more than 500 miles.

Question: In the current environment, how far away from home (in miles) would you be willing to travel for any reason?	Zero miles (I w any distance f
(Base: All respondents 1,200	53
completed surveys. Data collected 20-22, 2020)	103
	203
	501 -
	1,001 -



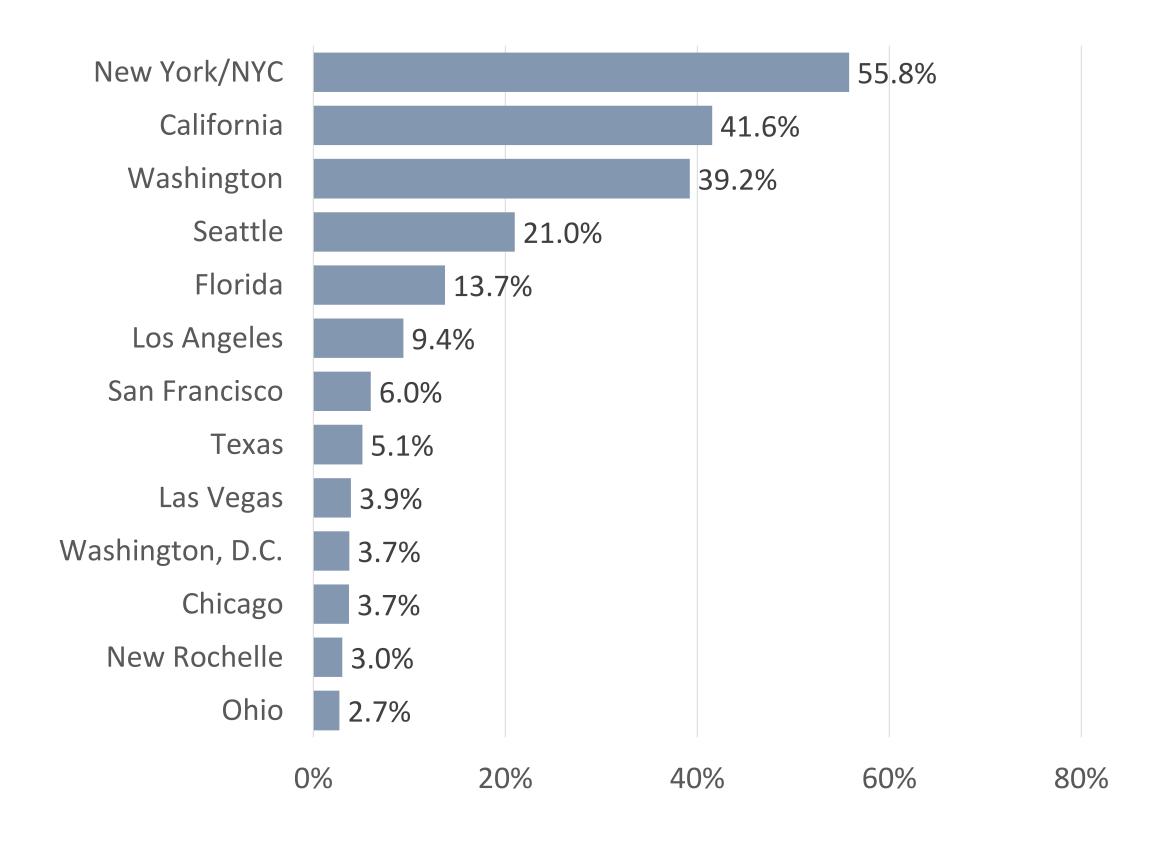


New Question Added in Wave 2 (March 20-22)

# Most Talked About Coronavirus Hotspots

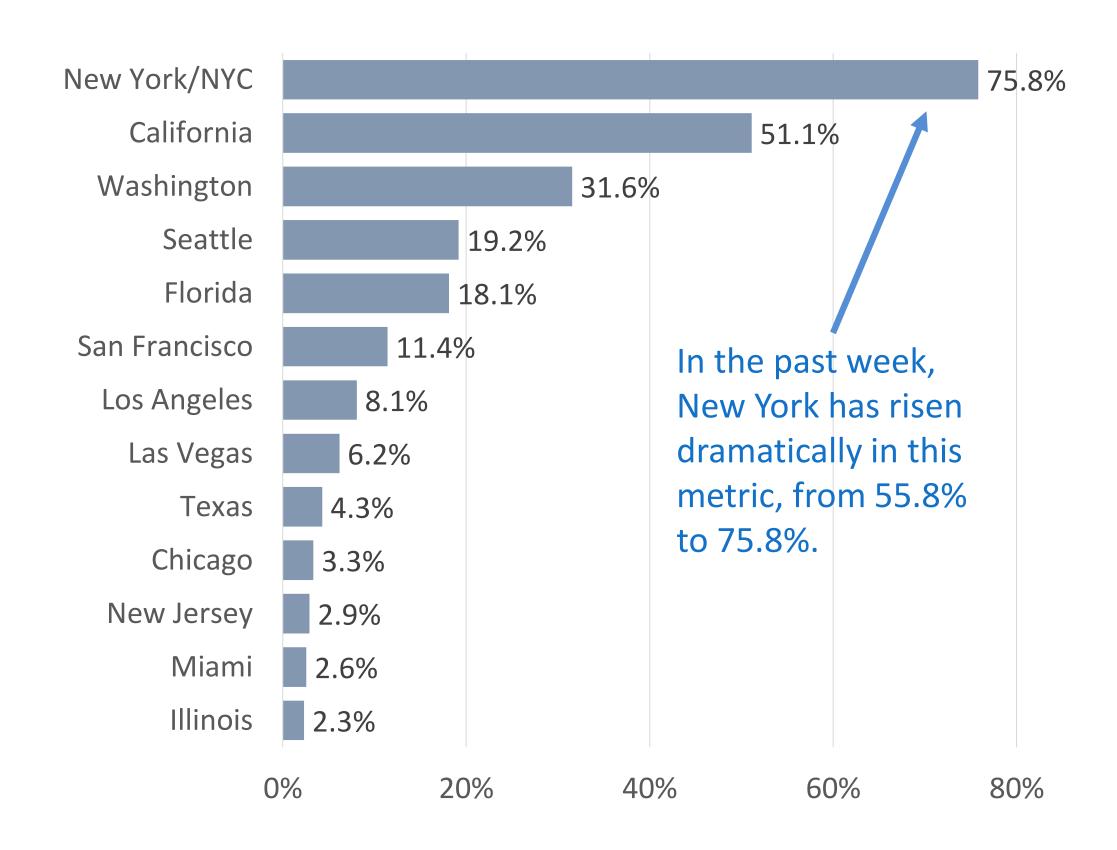
## Question: What are the THREE (3) U.S. travel destinations (if any) that have been most talked about as places with Coronavirus issu

### Wave 1 (March 15-17)





(Base: All respondents, 1,201 and 1,200 completed surveys. Data collected March 13-16 and 20-22, 2020)



### Wave 1 (March 20-22)

ľ	e	25	?

# Resources to Use for Travel Planning in Next 3 Months

### The resources travelers say they would currently use to plan a trip illustrate the profound uncertainties they face. The most

commonly selected resource was federal government agencies. Word of mouth, typically the most relied on resource by travelers, was only selected by 18.8 percent of travelers.

**Question:** If you were to travel in the **NEXT THREE (3) MONTHS, which of** these resources would you use to prepare for your travels?

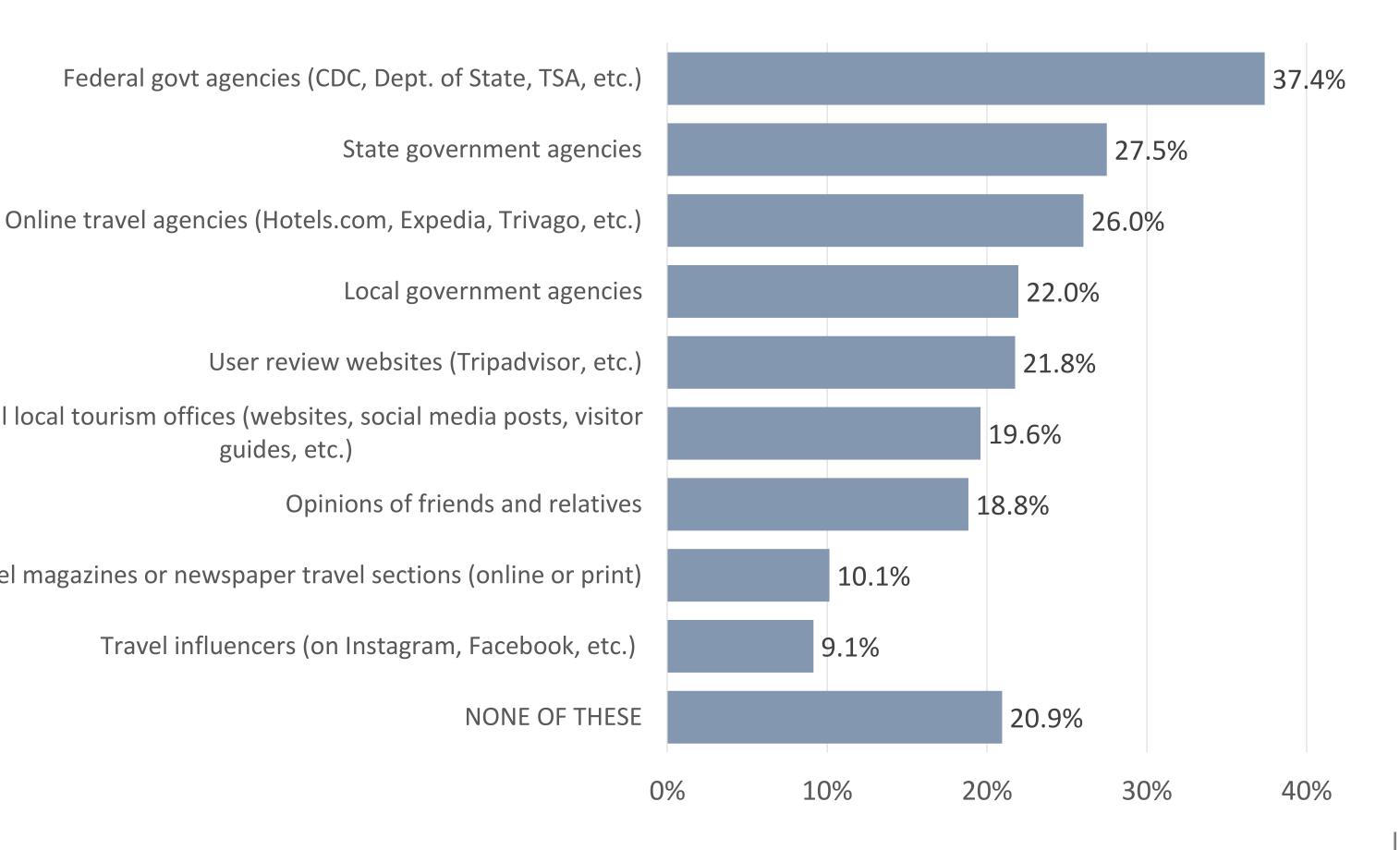
(Base: All respondents 1,200 completed surveys. Data collected 20-22, 2020)

Official local tourism offices (websites, social media posts, visitor guides, etc.)

Travel magazines or newspaper travel sections (online or print)

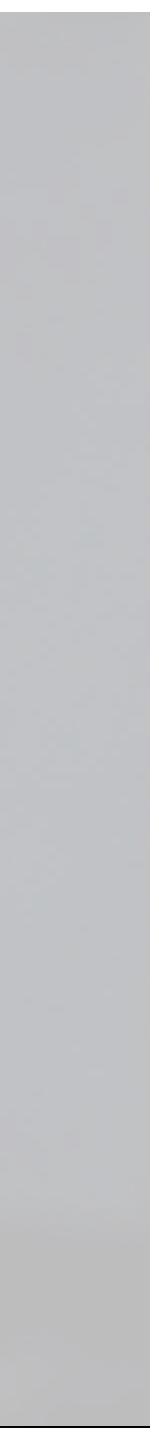


### New Question Added in Wave 2 (March 20-22)





# Data Tables



## Month-long subscribers: The following section will show you how to access these results in our online dashboard called Displayr. On the dashboard, you can segment results by:

- Generation (Millennials or younger, Gen X, Baby Boomers or older)
- Geographic Region (West, Midwest, South and Northeast) •
- Demographics •
- And more

Single report purchasers: If you want access to the online dashboard which includes these benefits and more, please subscribe to the full month-long study. To inquire please reach out to Kimberly@DestinationAnalysts.com.



# HOW TO USE DISPLYR

60%

Guidelines on viewing, segmenting and exporting data from the dashboard.



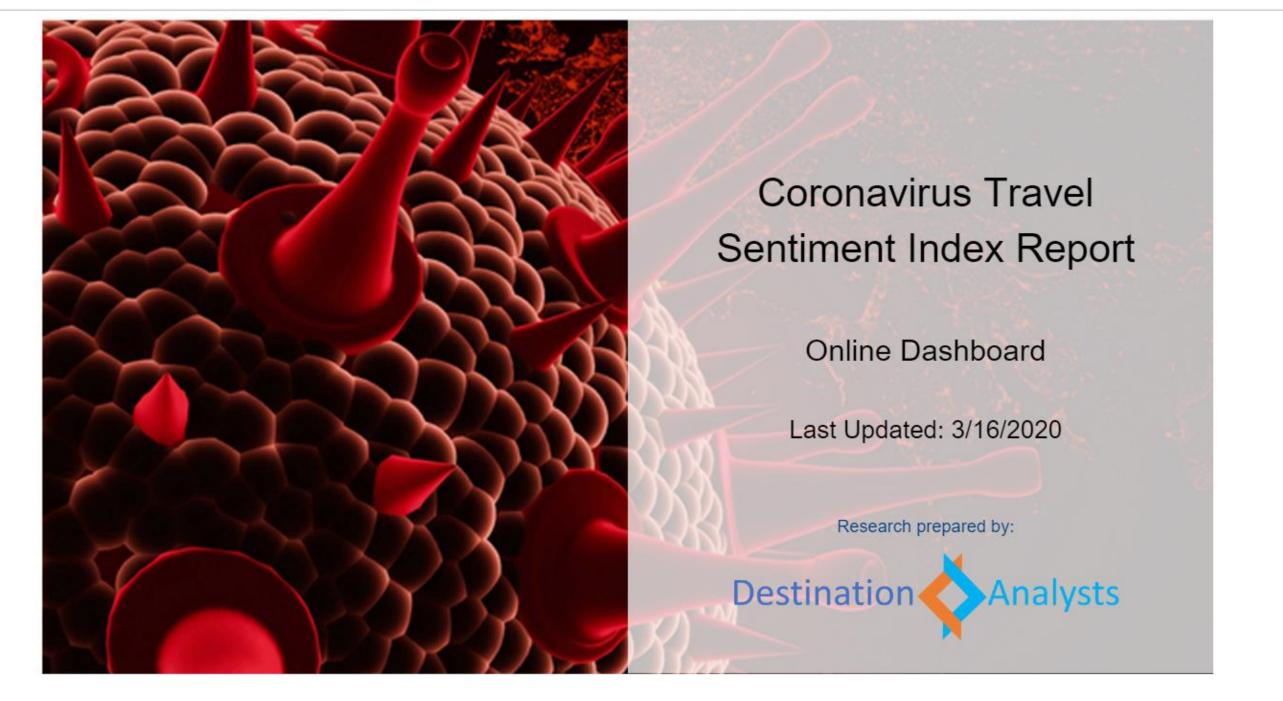
# **NAVIGATING THE DASHBOARD:**

### Coronavirus Travel Sentiment Index Report

**Project Overview** 

- ▷ Interplate Notice Notice
- Traveler Perceptions and Expectations

Toggle between the report sections by clicking on the header(s) in this navigation pane



		Filters ~	Expor	t ~ (	?	
Search	0,	0	- + [	65	%	



# NAVIGATING THE REPORT:

### **Coronavirus Travel Sentiment Index Report**

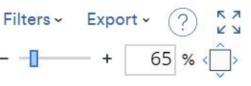
To view submenu data points in a particular section, click on the arrow to the left of the heading.

This allows you to jump to specific data points without having to scroll through the entire report.

Project Overview				
Topline Findings				
Traveler Perceptions and Expectations				
🗈 Anticipated Change in Coronavirus S				
Anticipated Change in Coronavirus S				
Perceived Safety of Travel Activities				
Perceived Safety of Travel Activities -				
Avoiding Travel Until the Crisis Blows				
Avoiding Travel Until the Crisis Blows				
Expectations for Summer Travel Sea				
Expectations for Summer Travel Sea				
🗈 Staycations as a Replacement for Va				
🗈 Staycations as a Replacement for Va				
🖺 Road Trips as a Replacement for Air				
🖹 Road Trips as a Replacement for Air				
🗈 Regional Trips as a Replacement for				
🗈 Regional Trips as a Replacement for				
Avoiding Conferences or Convention				
Avoiding Conferences or Convention				
Avoiding International Travel				
Avoiding International Travel - Break				
Comfort Enjoying Home Community				
Comfort Enjoying Home Community				
Discounts Drive Interest in Travel				
Discounts Drive Interest in Travel - B				
Upcoming Travel Plans	•			

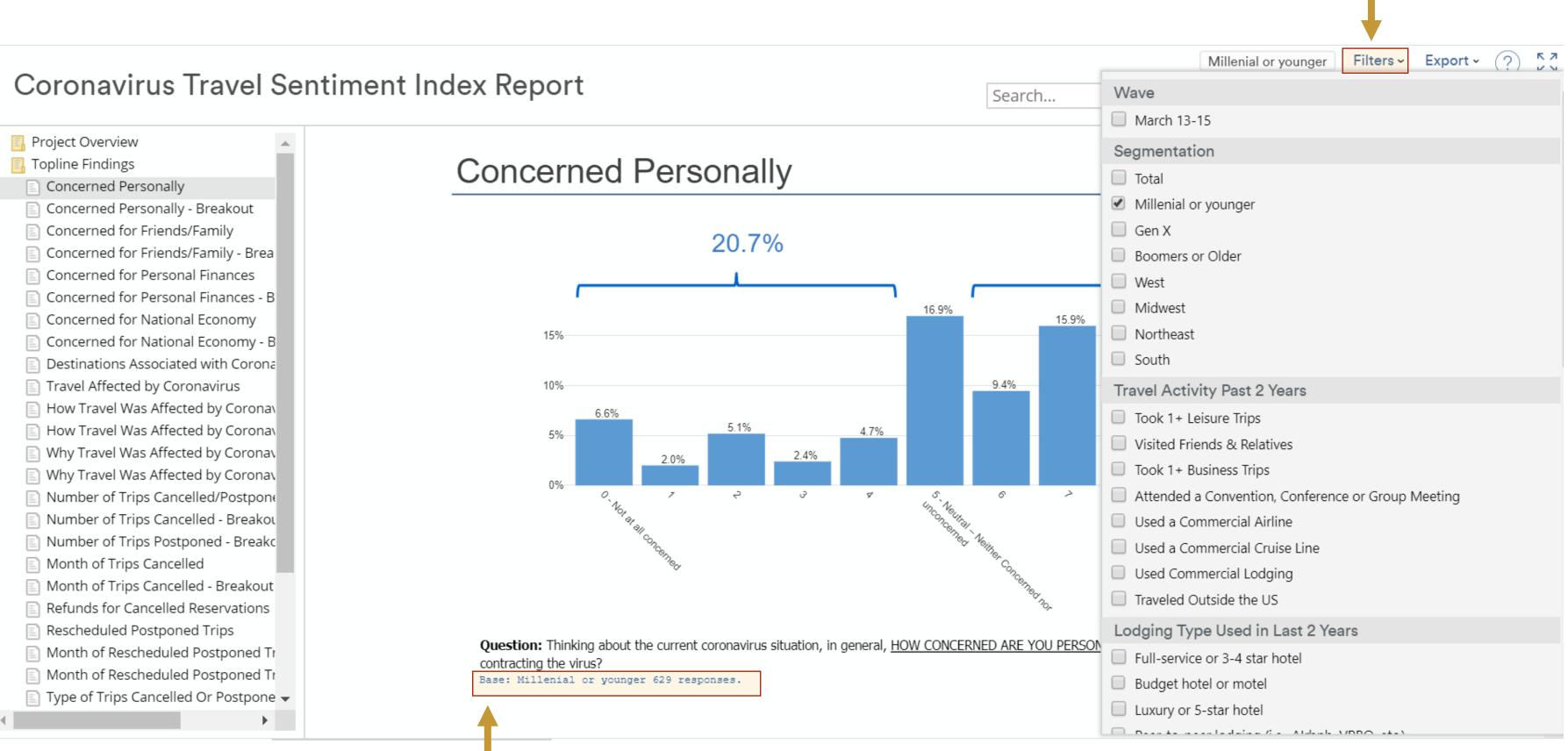
### Search...





Q

# FILTERING THE REPORT:



**IMPORTANT NOTE:** When you select a filter, it will ONLY APPLY to the specific data point you are currently viewing. It WILL NOT apply to the entire report. Be sure to check the base description in the blue text (highlighted here) to see if a filter is being applied.

## To segment the results by a specific group (generational, geographical, etc.) Click on "Filters" in the top right corner.



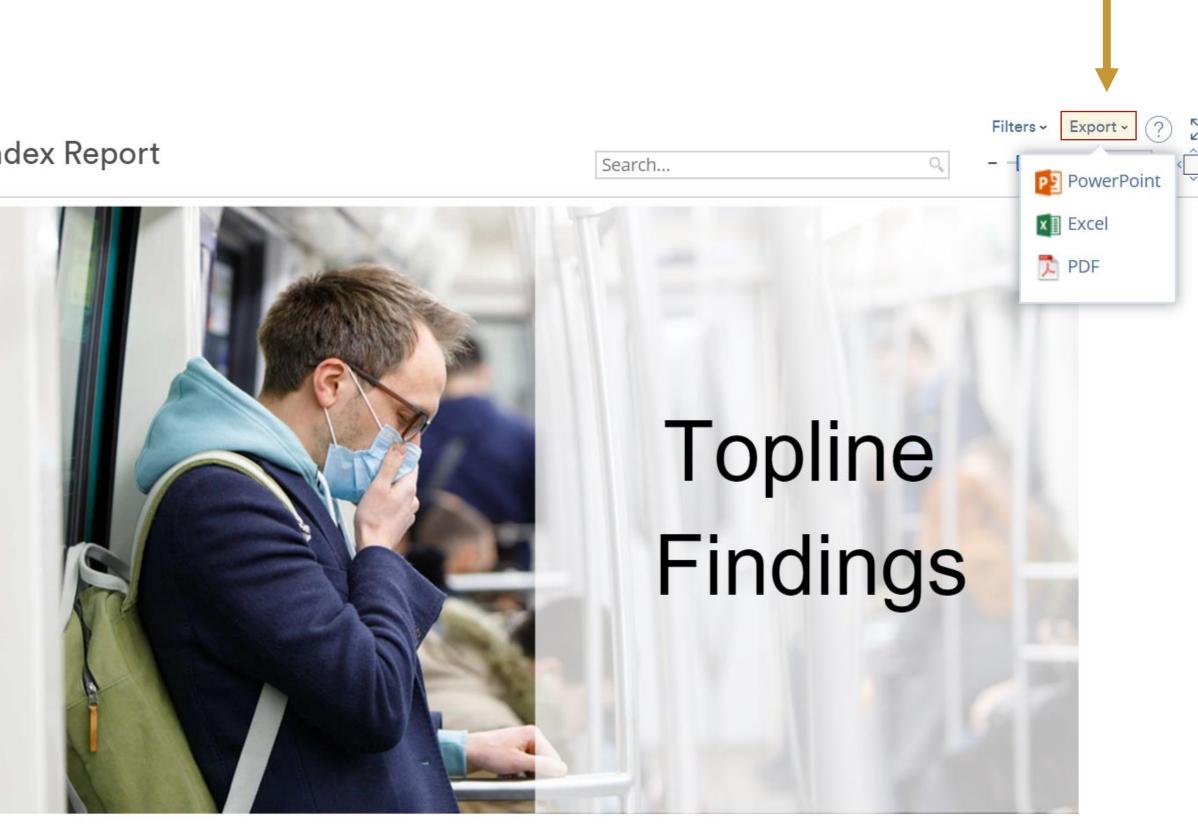
# **EXPORTING THE DATA:**

If you want to export a specific report section, be sure to select it in the navigation pane BEFORE you click "Export"

### **Coronavirus Travel Sentiment Index Report**

	📊 Project Overview	
	🖪 Topline Findings	
	Concerned Personally	
	Concerned Personally - Breakout	
	Concerned for Friends/Family	
	Concerned for Friends/Family - Brea	
	Concerned for Personal Finances	
	🗈 Concerned for Personal Finances - B	
	Concerned for National Economy	
	🖺 Concerned for National Economy - B	
	Destinations Associated with Corona	
	Travel Affected by Coronavirus	
	How Travel Was Affected by Corona	
	How Travel Was Affected by Corona	
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	📄 Why Travel Was Affected by Corona	
	Number of Trips Cancelled/Postpone	
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	🗈 Number of Trips Postponed - Breako	
	Month of Trips Cancelled	
	Month of Trips Cancelled - Breakout	
	Refunds for Cancelled Reservations	
	Rescheduled Postponed Trips	
	Month of Rescheduled Postponed Tr	
	Month of Rescheduled Postponed Tr	
	Type of Trips Cancelled Or Postpone	-
4	•	

To share the results with others in your organization, click on "Export" in the top right corner and select your preferred file type (PowerPoint, Excel or PDF).



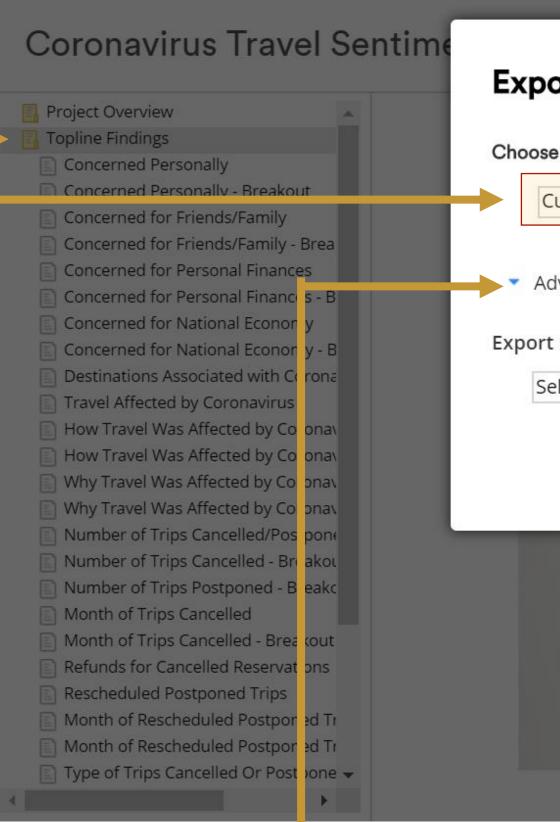


# **EXPORTING THE DATA:**

After selecting your preferred file type, Displayr will prompt you to select "Current Selection" or "All"

"Current Selection" will only export the single data point you are viewing (or an entire report section if it is selected in the navigation pane as shown in this screenshot).

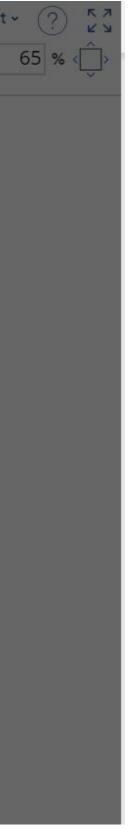
"All" will allow you to download the entire report.





	Filters - Expor
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elect multiple filters to export multiple reports	line
Export Cancel	lings

**IMPORTANT NOTE:** Use the "Advanced Options" to apply specific filters to the data you want to export.



# NEED MORE HELP?

If you have any additional questions about using Displayr please reach out to our dashboard expert:

**Chingun Ganzorig Research Manager** Chingun@DestinationAnalysts.com (415)722-2503



