

Board of Directors Meeting

Thursday, August 18, 2022 from 8:30am - 10:00am

Location: Visit Santa Barbara Office (500 E Montecito Street, Santa Barbara, CA 93103)

MISSION

We inspire overnight travel to the Santa Barbara South Coast in order to enhance the community's economy and quality of life.

DESTINATION VISION

Santa Barbara is a distinctly beautiful place, where travelers come for a personal experience that relaxes, delights and inspires.

AGENDA

Guest Speaker: Victoria Strong, Gwendolyn Strong Foundation

Action Items

Call to Order- *Roll Call* Antitrust Compliance
 Public Comment- Includes items on the agenda and not on the agenda
 (3 minutes per member of the public)

Members of the Public

- Approval of Agenda, Meeting Minutes and Financial Reports
 Chris Inman
 Recommended Action: Approve agenda for August 18, 2022 meeting, minutes for June 16, 2022 meeting and
 May and June 2022 Financial Reports as presented by Dan Glaeser. -Roll Call
- 5. Approval of Execution of VSB Lease

 Recommended Action: Receive and review VSB lease. The Board will be asked to approve the Executive Committee's action to move forward with the new lease. -Roll Call
- 6. Authorized Signers on Bank Accounts

 Recommended Action: Approve adding Chris Inman, Barry Dorsey and Tom Patton as a signer for American Riviera Bank and Chris Inman as signers for Montecito Bank & Trust. *Roll Call*

Discussion Items

- 7. Introduction of New Board of Directors Members Chris Inman Recommended Action: Each new Board of Directors member will provide an introduction. The new Board of Directors members include: Greg Broussard of Santa Barbara Hotel Group, Robert Glock of Hotel Milo, and Samantha Onnen of Santa Barbara Airbus.
- 8. Affordable Housing/TOT Implications Councilmember Jordan Recommended Action: Councilmember Jordan to discuss Affordable Housing and TOT implications



Lodging Industry Performance Report
 Recommended Action: Discuss the lodging industry performance report.

James Minton

10. Visit Santa Barbara Staff Report

Recommended Action: This portion of the meeting is reserved for any Visit Santa Barbara department head listed below to provide a brief update.

Community Partnerships and Events

Noelle Buben

11. Community Reports

Recommended Action: This portion of the meeting is reserved for each entity listed below to provide a brief update.

City of Santa Barbara
 Councilmember Jordan

Santa Barbara South Coast Chamber

Kristen Miller

• Santa Barbara South Coast Chamber Hospitality Committee

Tom Patton

12. President's Report

Kathy Janega-Dykes

Recommended Action: The President/ CEO will provide updates on Visit Santa Barbara's operations and marketing items that are not included on the agenda.

13. Good of the Order Chris Inman

Recommended Action: This portion of the meeting is reserved for the Board of Directors to make recommendations for future Board of Directors agenda items.

14. Adjourn

Next Board Meeting: 09/15/2022 Location: Visit Santa Barbara Office

NOTICE TO PUBLIC: You are welcomed and encouraged to participate in this meeting. Public comment is taken (3 minutes maximum per person) on items listed on the agenda when they are called. Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Committee. The Agenda provides a general description and staff recommendations; however, the Committee may take action other than what is recommended.

BROWN ACT NOTICE: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda. Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Alexa Steadman at 805-966-9222 at least 48 hours prior to the meeting.



ANTITRUST COMPLIANCE POLICY

It is the policy of Visit Santa Barbara to fully comply with the antitrust laws of the United States and the State of California. In order to assure full compliance, the following policies and procedures are to be followed by all employees and members of the Bureau and by representatives of any members of the Bureau.

At any meeting of the membership of VSB or any committees of VSB, or at any meeting where any employee of VSB is present or where VSB is in any way involved, there shall be no discussion of the following:

- A. Prices or rates for hotel or motel rooms, food and beverage, transportation, sightseeing, or other services or facilities of members, including but not limited to prices or rates to be charged to convention groups, tour groups or tour operators, including off-season prices or discounts;
- B. Changes or proposed changes in the prices or rates of hotel or motel rooms, food and beverage, transportation, sightseeing, or other services offered to customers of the hotel and motel industry;
- C. Formulas, procedures, or means for the establishment and determination of prices, rates, discounts, terms, and conditions or rental;
- D. Plans of individual members covering increases or reductions in capacity or distribution or marketing of particular products or services.
- E. Restrictions on legal advertising or promotional activities.
- F. Matters relating to actual or potential suppliers or customers that might have the effect of excluding them from any market or of influencing others not to deal with them.