

VISIT SANTA BARBARA

Executive Committee Meeting

Thursday, September 14, 2023, from 8:00 am – 9:00 am

Location: Visit Santa Barbara Office

(500 E Montecito Street, Santa Barbara, CA 93103)

MISSION

We inspire overnight travel to the Santa Barbara South Coast in order to enhance the community's economy and quality of life.

DESTINATION VISION

Santa Barbara is a distinctly beautiful place where travelers come from around the world for a personal experience of relaxation, enjoyment and inspiration.

AGENDA

Action Items

1. **Call to Order** Chris Cline
2. **Antitrust Compliance** Chris Cline
3. **Public Comment- Includes items on the agenda and not on the agenda** Members of the Public
(3 minutes per member of the public)
4. **Approval of Minutes, Agenda & Financials** Chris Cline
Recommended Action: Approve minutes for the July 13, 2023 meeting, agenda for September 14, 2023 meeting and June and July 2023 Financial Report as presented by Dan Glaeser.

Discussion Items

5. **Extension of VSB Office lease** Chris Cline
Recommended Action: Approve a 2-year extension to the lease of 500 E. Montecito Street with an amended expiration date of December 31, 2029, in exchange for an additional \$55,000 of improvement allowance.
6. **FY23 VSB Net Income** Chris Cline
Recommended Action: Lower VSB's FY24 net income budget by \$580,000 and authorize staff discretion to increase previously approved promotional programs up to \$50,000.
7. **City of Santa Barbara TOT/TBID Audit** Kathy Janega-Dykes
Recommended Action: Provide an up update regarding the status of city's recently announced audit of hotel transient occupancy tax (TOT) and tourism business improvement district (TBID) assessments.
8. **City of Santa Barbara TOT Rate** Tom Patton
Recommended Action: Provide a summary of conversations with the California Hotel & Lodging Association about possible increase to the City of Santa Barbara transient occupancy tax.

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9. TBID Assessment Rate

Chris Cline

Recommended Action: Review the TBID assessment, competitor assessment rates and discuss the pros and cons of maintaining or increasing the assessment in the future.

10. Good of the Order

Chris Cline

Recommended Action: This portion of the meeting is reserved for the Executive Committee to make recommendations for future Executive Committee agenda items.

11. Adjourn

Chris Cline

Closed Session

Next Board Meeting: Thursday, September 21, 2023 at 8:30 am at the Visit Santa Barbara Office

Next Executive Committee Meeting: Thursday, October 12, 2023 at 8:00 am

NOTICE TO PUBLIC: You are welcome and encouraged to participate in this meeting. Public comment is taken (3 minutes maximum per person) on items listed on the agenda when they are called. Public Comments on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Committee. The Agenda provides a general description and staff recommendations; however, the Committee may take action other than what is recommended.

BROWN ACT NOTICE: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda. Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Jennifer Reyes at 805-966-9222 at least 48 hours prior to the meeting.

ANTITRUST COMPLIANCE POLICY

It is the policy of Visit Santa Barbara to fully comply with the antitrust laws of the United States and the State of California. In order to assure full compliance, the following policies and procedures are to be followed by all employees and members of the Bureau and by representatives of any members of the Bureau.

At any meeting of the membership of VSB or any committees of VSB, or at any meeting where any employee of VSB is present or where VSB is in any way involved, there shall be no discussion of the following:

- A. Prices or rates for hotel or motel rooms, food and beverage, transportation, sightseeing, or other services or facilities of members, including but not limited to prices or rates to be charged to convention groups, tour groups or tour operators, including off-season prices or discounts;*
- B. Changes or proposed changes in the prices or rates of hotel or motel rooms, food and beverage, transportation, sightseeing, or other services offered to customers of the hotel and motel industry;*
- C. Formulas, procedures, or means for the establishment and determination of prices, rates, discounts, terms, and conditions or rental;*
- D. Plans of individual members covering increases or reductions in capacity or distribution or marketing of particular products or services.*
- E. Restrictions on legal advertising or promotional activities.*
- F. Matters relating to actual or potential suppliers or customers that might have the effect of excluding them from any market or of influencing others not to deal with them.*