

VISIT SANTA BARBARA

Marketing Committee Meeting Agenda
Wednesday, October 11, 2023, 8:30 a.m. to 10:00 a.m.
Visit Santa Barbara Office (500 E. Montecito Street)

MISSION

We inspire overnight travel to the Santa Barbara South Coast in order to enhance the community's economy and quality of life.

VISION

Santa Barbara is a distinctly beautiful place, where travelers come for a personal experience that relaxes, delights, and inspires.

AGENDA

Guest Speaker: Greg Gorga, Santa Barbara Maritime Museum

"Applying to become the 9th Whale Heritage Area in the World: The Santa Barbara Channel Whale Heritage Area"

Action Items

- 1. Call to Order** **Anne Peterson**
- 2. Antitrust Compliance** **Anne Peterson**
- 3. Public Comment - Including items on the agenda and not on the agenda** **Members of the Public**
- 4. Approval of Agenda for October 11, 2023 & Minutes for May 9, 2023** **Anne Peterson**
Recommended Action: Approval of today's agenda and previous meeting minutes as presented.

Discussion Items

5. Visit Santa Barbara Program Updates & Discussion

Recommended Action: Receive staff updates and discuss the following topics:

- **Public Relations Update** **Karna Hughes**
 - Updates on major media hits
 - VSB participation at upcoming media missions
 - A peak behind the curtain: three examples of VSB making the most of a media moment, including lessons learned along the way.
- **Marketing Update** **JessyLynn Perkins**
 - New lodging promotion for locals
 - Fall media mix and emerging vendors
 - Fall content themes, emphasizing events and special offers

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6. Local Industry Updates and Discussion

Anne Peterson

7. Adjourn

Anne Peterson

NOTICE TO PUBLIC: You are welcome and encouraged to participate in this meeting. Public comment is taken (3 minutes maximum per person) on items listed on the agenda when they are called. Public Comment on items not listed on the agenda will be heard at the meeting as noted on the agenda. Comments on controversial items may be limited and large groups are encouraged to select one or two speakers to represent the opinion of the group. The order of Agenda items is listed for reference and may be taken in any order deemed appropriate by the Committee. The agenda provides a general description and staff recommendations; however, the Committee may take action other than what is recommended.

BROWN ACT NOTICE: Government Code 54950 (The Brown Act) requires that a brief description of each item to be transacted or discussed be posted at least 72 hours prior to a regular meeting. Action may not be taken on items not posted on the agenda. Meeting facilities are accessible to persons with disabilities. If you require special assistance to participate in the meeting, notify Jennifer Reyes at 805-966-9222 at least 48 hours prior to the meeting.

ANTITRUST COMPLIANCE POLICY

It is the policy of Visit Santa Barbara (VSB) to fully comply with the antitrust laws of the United States and the State of California. In order to assure full compliance, the following policies and procedures are to be followed by all employees and members of VSB and by representatives of any members of the organization.

At any meeting of the membership of VSB or any committees of VSB, or at any meeting where any employee of the organization is present or where VSB is in any way involved, there shall be no discussion of the following:

- A. Prices or rates for hotel or motel rooms, food and beverage, transportation, sightseeing, or other services or facilities of members, including but not limited to prices or rates to be charged to convention groups, tour groups or tour operators, including off-season prices or discounts;
- B. Changes or proposed changes in the prices or rates of hotel or motel rooms, food and beverage, transportation, sightseeing, or other services offered to customers of the hotel and motel industry;
- C. Formulas, procedures, or means for the establishment and determination of prices, rates, discounts, terms, and conditions or rental;
- D. Plans of individual members covering increases or reductions in capacity or distribution or marketing of particular products or services.
- E. Restrictions on legal advertising or promotional activities.
- F. Matters relating to actual or potential suppliers or customers that might have the effect of excluding them from any market or of influencing others not to deal with them.